

Joint Stock Commercial Bank for Foreign Trade of Vietnam

Consolidated Interim Financial Statements for the six-month period ended 30 June 2017

Joint Stock Commercial Bank for Foreign Trade of Vietnam Content

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Joint Stock Commercial Bank for Foreign Trade of Vietnam Bank Information

Establishment and Operation Licence

Licence No. 138/GP-NHNN dated 23 May 2008 issued by the Governor of the State Bank of Vietnam ("the SBV"), Decision No. 2719/QD-NHNN dated 27 December 2011, Decision No. 523/QD-NHNN dated 22 March 2012, Decision No. 1547/QD-NHNN dated 6 August 2014, Decision No. 2182/QD-NHNN dated 26 October 2015, Decision No. 95/QD-NHNN dated 18 January 2017 and Decision No. 891/QD-NHNN dated 8 May 2017 promulgated by the State Bank of Vietnam amending and supplementing the operations of Joint Stock Commercial Bank for Foreign Trade of Vietnam.

Business Registration Certificate

Business Registration Certificate No. 0103024468 dated 2 June 2008 issued by Hanoi Authority for Planning and Investment, Enterprise Code No. 0100112437 was reissued twelfth on 16 December 2016.

Members of the Board of Directors during the period and as at the issuing date of the consolidated interim financial statements

Mr. Nghiem Xuan Thanh	Chairman	Appointed on 1 November 2014
Mr. Nguyen Danh Luong	Member	Reappointed on 25 April 2013
Mr. Pham Quang Dung	Member	Reappointed on 25 April 2013
Ms. Nguyen Thi Dung	Member	Appointed on 25 April 2013
Mr. Nguyen Manh Hung	Member	Appointed on 26 December 2014
Mr. Nguyen My Hao	Member	Appointed on 28 April 2017
Mr. Pham Anh Tuan	Member	Appointed on 28 April 2017
Mr. Eiji Sasaki	Member	Appointed on 28 April 2017
Ms. Le Thi Hoa	Member	Retired on 1 July 2017
Mr. Yutaka Abe	Member	Resigned on 14 April 2017

Members of the Board of Management during the period and as at the issuing date of the consolidated interim financial statements

Mr. Pham Quang Dung	Chief Executive Officer ("CEO")	Appointed on 1 November 2014
Mr. Dao Minh Tuan	Deputy CEO	Reappointed on 15 June 2017
Mr. Nguyen Danh Luong	Deputy CEO	Reappointed on 2 October 2014
Mr. Dao Hao	Deputy CEO	Reappointed on 1 August 2015
Mr. Pham Thanh Ha	Deputy CEO	Reappointed on 1 August 2015
Ms. Truong Thi Thuy Nga	Deputy CEO	Appointed on 1 December 2012
Mr. Pham Manh Thang	Deputy CEO	Appointed on 10 March 2014
Ms. Nguyen Thi Kim Oanh	Deputy CEO	Appointed on 26 December 2014
Ms. Dinh The Thai	Deputy CEO	Appointed on 1 June 2015
Mr. Yutaka Abe	Deputy CEO	Resigned on 14 April 2017

Members of the Supervisory Board during the period and as at the issuing date of the consolidated interim financial statements

Ms. Truong Le Hien	Head of the Board	Reappointed on 25 April 2013
Ms. La Thi Hong Minh	Member	Reappointed on 25 April 2013
Ms. Do Thi Mai Huong	Member	Reappointed on 25 April 2013
Ms. Vu Thi Bich Van	Member	Reappointed on 25 April 2013

Joint Stock Commercial Bank for Foreign Trade of Vietnam Bank Information (continued)

Chief Accountant

Ms. Phung Nguyen Hai Yen Reappointed on 16 June 2016

Legal Representative

Since 1 November 2014 Mr. Nghiem Xuan Thanh

Title: Chairman of the Board of Directors

Authorised signature on financial statements

(According to Letter of Authorisation No. 528/UQ-VCB-TH&CDKT dated 1 November 2014)

Since 1 November 2014 Mr. Nguyen Danh Luong Title: Deputy CEO

The Bank's Head Office

198 Tran Quang Khai Street

Hoan Kiem District, Hanoi, Vietnam

The Bank's auditor

KPMG Limited

Vietnam

Joint Stock Commercial Bank for Foreign Trade of Vietnam Report of the Board of Management

The Board of Management of Joint Stock Commercial Bank for Foreign Trade of Vietnam ("the Bank") presents this report and the consolidated interim financial statements of the Bank and its subsidiaries for the six-month period ended 30 June 2017.

The Board of Management's responsibility in respect of the consolidated interim financial statements

The Board of Management is responsible for the consolidated interim financial statements which give a true and fair view of the consolidated interim financial position of the Bank and its subsidiaries, and of their consolidated interim results of operations and consolidated interim cash flows for the period. In preparing the consolidated interim financial statements, the Board of Management is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated interim financial statements; and
- Prepare the consolidated interim financial statements on the going concern basis unless it is inappropriate to presume that the Bank and its subsidiaries will continue its business.

The Board of Management is responsible for ensuring that proper accounting records are kept to disclose, with reasonable accuracy at any time, the financial position of the Bank and its subsidiaries and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Bank and its subsidiaries and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Management confirmed that it has complied with the above requirements in preparing the accompanying consolidated interim financial statements.

Statement by the Board of Management

The Board of Management does hereby state that, in its opinion, the accompanying consolidated interim financial statements give a true and fair view of the consolidated interim financial position of the Bank and its subsidiaries as at 30 June 2017, and of their consolidated interim results of operations and consolidated interim cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System applicable to credit institutions issued by the State Bank of Vietnam and the relevant statutory requirements applicable to interim financial reporting.

For and on behalf of the Board of Management

Mr. Nguyen Danh Luong

NGAN HANG

Deputy CEO

Hanoi, 11 August 2017



KPMG Limited 46th Floor, Keangnam Landmark 72 E6 Pham Hung Road, Me Tri Ward South Tu Liem District, Hanoi, Vietnam +84-4 3946 1600 | kpmg.com.vn

INTERIM FINANCIAL INFORMATION REVIEW REPORT

To: The Shareholders Joint Stock Commercial Bank for Foreign Trade of Vietnam

We have reviewed the accompanying consolidated interim financial statements of Joint Stock Commercial Bank for Foreign Trade of Vietnam ("the Bank") and its subsidiaries, which comprise the consolidated balance sheet as at 30 June 2017, the consolidated statement of income and the consolidated statement of cash flows for the six-month period then ended and the explanatory notes thereto which were authorised for issue by the Bank's Board of Management on 11 August 2017, as set out on pages 6 to 57.

The Bank's Board of Management's responsibility

The Bank's Board of Management is responsible for the preparation and fair presentation of these consolidated interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System applicable to credit institutions issued by the State Bank of Vietnam and the relevant statutory requirements applicable to interim financial reporting, and for such internal control as management determines is necessary to enable the preparation and presentation of consolidated interim financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express a conclusion on these consolidated interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements No. 2410 - Review of interim financial information performed by the independent auditor of the entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Auditor's Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements do not give a true and fair view, in all material respects, of the consolidated interim financial position of the Bank and its subsidiaries as at 30 June 2017, and of their consolidated results of operations and their consolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System applicable to credit institutions issued by the State Bank of Vietnam and the relevant statutory requirements applicable to interim financial reporting.

Other Matter

The consolidated financial statements of the Bank for the year ended 31 December 2016 and for the six-month period ended 30 June 2016 were audited and reviewed by another firm of auditors whose reports dated 29 March 2017 and 12 August 2016 expressed an unqualified opinion and an unqualified conclusion, respectively, on those statements.

KPMG Limited

CÔNG T

Vietnam

Review Report No.: 16-02-571/2

/ / /

Tran Dinn Vinn
Practicing Auditor Registration
Certificate No. 0339-2013-007-1

Deputy General Director

Hanoi, 11 August 2017

Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated interim balance sheet as at 30 June 2017

Form B02a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

No.	Items	Note	30/6/2017 VND million	31/12/2016 VND million
A	ASSETS			
I	Cash on hand, gold, silver and gemstones		10,197,518	9,692,053
II	Balances with the State Bank of Vietnam		36,549,788	17,382,418
111 1 2 3	Balances with and loans to other credit institutions Balances with other credit institutions Loans to other credit institutions Allowance for credit losses of balances with and loans to other credit institutions		143,121,876 97,890,514 45,231,617 (255)	151,845,570 103,236,053 48,609,517
IV 1 2	Trading securities Trading securities Allowance for trading securities	4	6,503,770 6,525,271 (21,501)	4,233,529 4,271,362 (37,833)
V	Derivative financial instruments and other financial assets		405,104	230,658
VI 1 2	Loans to customers Loans to customers Allowance for credit losses of loans to customers	5 6	513,575,109 524,686,234 (11,111,125)	452,684,316 460,808,468 (8,124,152)
VIII 1 2 3	Investment securities Available-for-sale securities Held-to-maturity securities Allowance for investment securities	7	119,404,934 30,385,221 89,215,495 (195,782)	131,771,107 51,931,950 80,019,284 (180,127)
IX 2 3 4 5	Long-term investments Investments in joint-ventures Investments in associates Other long-term investments Allowance for long-term investments	8(a) 8(b)	3,662,384 835,418 11,896 2,829,418 (14,348)	3,627,814 803,098 9,645 2,829,418 (14,347)
X 1 a b 3 a b	Fixed assets Tangible fixed assets Cost Accumulated depreciation Intangible fixed assets Cost Accumulated amortisation		5,538,781 3,637,629 8,849,531 (5,211,902) 1,901,152 2,518,893 (617,741)	5,639,382 3,717,046 8,621,996 (4,904,950) 1,922,336 2,518,777 (596,441)
XII 1 2 3 4 5	Other assets Receivables Accrued interest and fee receivables Deferred income tax assets Other assets Allowance for other assets		10,793,208 3,661,411 5,261,373 3,560 1,867,801 (937)	10,800,045 2,950,677 5,786,098 1,943 2,062,264 (937)
	TOTAL ASSETS		849,752,472	787,906,892

Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated interim balance sheet as at 30 June 2017 (continued)

Form B02a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

No.	Items	Note	30/6/2017 VND million	31/12/2016 VND million
В	LIABILITIES AND SHAREHOLDERS' EQUITY			
I	Amounts due to the Government and the State Bank of Vietnam	9	70,661,272	54,151,413
II	Deposits and borrowings from other			
	credit institutions	10	46,511,762	72,238,405
1	Deposits from other credit institutions		37,273,747	53,282,230
2	Borrowings from other credit institutions		9,238,015	18,956,175
III	Deposits from customers	11	650,128,698	590,451,344
V	Funds for finance, entrusted investment and entrusted loans		2,450	-
VI	Valuable papers issued	12	13,037,014	10,286,376
			, ,	, ,
VII	Other liabilities		17,301,417	12,677,844
1	Accrued interest and fee payables		6,702,608	6,454,174
2	Deferred income tax liabilities	1.2	18,616	18,461
3	Other liabilities	13	10,580,193	6,205,209
	TOTAL LIABILITIES	=	797,642,613	739,805,382
VIII	Capital and reserves			
1	Capital		36,022,846	36,022,846
а	Charter capital		35,977,686	35,977,686
g 2	Other capital		45,160	45,160
	Reserves		5,934,834	5,936,667
3	Foreign exchange differences		87,932	84,245
4	Differences upon asset revaluation		83,285	83,285
5	Retained profits		9,829,079	5,830,946
a	Previous year's retained profits		5,606,779	1,204,902
b	Current period's/year's retained profits		4,222,300	4,626,044
6	Non-controlling interest		151,883	143,521
	TOTAL SHAREHOLDERS' EQUITY	15(a)	52,109,859	48,101,510
	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	=	849,752,472	787,906,892

Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated interim balance sheet as at 30 June 2017 (continued)

Form B02a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

No.	Items	Note	30/6/2017 VND million	31/12/2016 VND million
	OFF-BALANCE SHEET ITEMS			
1	Credit guarantees		264,463	222,549
2	Foreign exchange commitments		26,944,692	24,605,699
	Forward buying commitments		4,248,202	9,019,812
	Forward selling commitments		22,696,490	15,585,887
4	Letters of credit		45,585,478	44,755,947
5	Other guarantees		37,326,188	36,683,048
6	Other commitments		111,246	63,624

Hanoi, 11 August 2017

Prepared by:

Ms. Nguyen Thi Thu Huong N

Ms. Phung Nguyen Hai Yen

Approved by:

Mr. Nguyen Danh Luong

NGÂN HÀNG THƯƠNG MẠI CỐ ĐỘ NGOẠI THƯỢNG

VIET NAM

Deputy Director of Accounting Policy Department

Chief Accountant

Deputy CEO

Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated interim statement of income for the six-month period ended 30 June 2017

Form B03a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

No.	Items	Note	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
1 2	Interest and similar income Interest and similar expenses	17 18	22,214,986 (11,302,307)	18,033,336 (8,875,904)
I	Net interest income		10,912,679	9,157,432
3	Fee and commission income Fee and commission expenses		2,520,525 (1,205,990)	1,997,726 (937,588)
II	Net fee and commission income		1,314,535	1,060,138
Ш	Net gain from trading foreign currencies		1,064,901	1,038,228
IV	Net gain from trading securities	19	254,181	181,967
V	Net loss from investment securities	20	(6,324)	(482)
5 6	Other income Other expenses		980,029 (72,118)	944,364 (126,636)
VI	Net other income		907,911	817,728
VII	Income from capital contribution and equity investments	21	138,128	25,963
	TOTAL OPERATING INCOME		14,586,011	12,280,974
VIII	TOTAL OPERATING EXPENSES	22	(6,328,985)	(4,997,879)
IX	Net operating profit before allowance for credit losses		8,257,026	7,283,095
X	Allowance for credit losses		(3,002,226)	(3,003,520)
XI	PROFIT BEFORE TAX (CARRIED TO THE NEXT PAGE)		5,254,800	4,279,575

Form B03a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

No.	Items	Note	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
XI	PROFIT BEFORE TAX (BROUGHT FROM THE PREVIOUS PAGE)		5,254,800	4,279,575
7 8	Current corporate income tax expenses Deferred income tax benefit		(1,025,942) 1,617	(851,182) 771
XII	Corporate income tax expenses		(1,024,325)	(850,411)
XIII	NET PROFIT AFTER TAX		4,230,475	3,429,164
XIV	Non-controlling interest		(8,175)	(8,120)
XVI	Net profit for the period		4,222,300	3,421,044
XV	Basic earnings per share (VND)	16	1,174	951

Hanoi, 11 August 2017

Prepared by:

Approved by:

Mr. Nguyen Danh Luong

Ms. Nguyen Thi Thu Huong

Ms. Phung Nguyen Hai Yen

HUONG MALCO

NGOAL THURNG VIET MANA

Deputy CEO

Deputy Director of Accounting Policy Department

Chief Accountant

Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated interim statement of cash flows for the six-month period ended 30 June 2017 (Direct method)

Form B04a/TCTD-HN (Issued in accordance with Circular No.

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

No.	Items	Note	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
	CASH FLOWS FROM OPERATING ACTIVITIES			
01	Interest and similar income received		22,757,743	18,584,767
02	Interest and similar expenses paid		(11,058,127)	(9,172,769)
03	Fee and commission income received		1,314,535	1,060,139
04	Net receipts from foreign currencies, gold and			
	securities trading		1,510,951	1,355,893
05	Other expenses paid		(11,647)	(83,818)
06	Receipts from recovery of bad debts previously written off		917,476	901,393
07	Payments to employees and for other operating activities		(4,463,748)	(4,217,098)
08	Income tax paid during the period		(939,843)	(641,732)
	Net cash flows from operating activities before changes in operating assets and liabilities		10,027,340	7,786,775
	(Increase)/decrease in operating assets			
09	Balances with and loans to other credit institutions		(809,628)	(1,263,712)
10	Trading securities		10,096,609	1,539,168
11	Derivative financial instruments and other financial assets		(174,446)	(108, 131)
12	Loans to customers		(63,877,766)	(40,063,678)
13	Utilisation of allowance for credit losses		-	(1,412,454)
14	Other operating assets		(719,101)	(15,412)
	Increase/(decrease) in operating liabilities			
15	Amounts due to the Government and the SBV		16,509,859	(9,808,852)
16	Deposits and borrowings from other credit institutions		(25,726,643)	(22,658,432)
17	Deposits from customers		59,677,354	35,119,827
18	Valuable papers issued		2,750,638	(5,904)
19	Funds for finance, entrusted investment and entrusted loans		2,450	-
21	Other operating liabilities		2,952,586	(1,276,317)
22	Payments from reserves		(432,555)	(690,346)
I	Net cash generated from operating activities		10,276,697	(32,857,468)

Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Consolidated interim statement of cash flows for the six-month period ended 30 June 2017

(Direct method – continued)

Form B04a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

No.	Items	Note	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
	CASH FLOWS FROM INVESTING ACTIVITIES			
01 02 03 09	Payments for purchases of fixed assets Proceeds from disposals of fixed assets Payments for disposals of fixed assets Dividends and interest received from long-term investments		(227,651) 2,165 (83)	(159,105) 1,329 (1,175)
09	and capital contribution Dividends of prior year received in the period		88,640	5,674 7,123
11	Net cash used in investing activities		(136,929)	(146,154)
rv	Net cash flows during the period		10,139,768	(33,003,622)
v	Cash and cash equivalents at the beginning of the period	23	179,888,998	164,412,853
	Reclassification		(22,324,043)	-
VII	Cash and cash equivalents at the end of the period	23	167,704,723	131,409,231

Hanoi, 11 August 2017

Prepared by:

Approved by:

Ms. Nguyen Thi Thu Huong

Ms. Phung Nguyen Hai Yen

Mr. Nguyen Danh Luong

THƯƠNG MẠI CÔ

VIỆT

Deputy Director of Accounting Policy Department

Chief Accountant

Deputy CEO

Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam (Issued in accordance with Circular No. Notes to the consolidated interim financial statements for the six-month period ended 30 June 2017

49/2014/TT-NHNN dated 31 December 2014)

These notes form an integral part of, and should be read in conjunction with, the accompanying consolidated interim financial statements.

1. Reporting entity

Establishment and operations (a)

Joint Stock Commercial Bank for Foreign Trade of Vietnam ("the Bank") was established upon the transformation from a state-owned commercial bank following the approval of the Prime Minister on the equitisation plan of the Bank for Foreign Trade of Vietnam and in accordance with other relevant regulations. The Bank was granted Establishment and Operation Licence No. 138/GP-NHNN dated 23 May 2008 by the State Bank of Vietnam ("the SBV") for a period of 99 years, Business Registration Certificate No. 0103024468 dated 2 June 2008 by Hanoi Authority for Planning and Investment and Enterprise Code No. 0100112437 was reissued twelfth on 16 December 2016.

The principal activities of the Bank in accordance with Decision No. 2719/QD-NHNN dated 27 December 2011, Decision No. 2182/OD-NHNN dated 26 October 2015 and Decision No. 891/QD-NHNN dated 8 May 2017 amending and supplementing Establishment and Operation Licence No. 138/GP-NHNN on the contents of the Bank's operations are to mobilise and receive short, medium and long-term deposits from organisations and individuals; lend to organisations and individuals up to the nature and capability of the Bank's capital resources; conduct settlement and cash services; provide other banking services as approved by the SBV; invest in associates, joint-ventures and other companies; invest in stocks and bonds; and trade in foreign exchange and real-estate business in accordance with the relevant regulations; trade in and supply interest rates derivatives in accordance with the relevant regulations.

(b) Charter capital

Under Establishment and Operation Licence No. 138/GP-NHNN dated 23 May 2008 issued by the SBV and Business Registration Certificate No. 0103024468 dated 2 June 2008 issued by Hanoi Authority for Planning and Investment, the Bank's charter capital was VND12,100,860,260,000. Under Business Registration Certificate with Enterprise Code No. 0100112437 was reissued twelfth on 16 December 2016, the Bank's charter capital was VND35,977,685,750,000. The face value per share is VND10,000.

Shares owned by the State of Vietnam
Shares owned by foreign strategic
shareholder (Mizuho Bank Ltd., Japan)
Shares owned by other shareholders

7 31/12/2016		30/6/2017_	
Number of shares	%	Number of shares	
2,774,353,387	77.10%	2,774,353,387	
539,668,502	15.00%	539,668,502	
283,746,686	7.90%	283,746,686	
3,597,768,575	100%	3,597,768,575	
•	Number of shares 2,774,353,387 539,668,502 283,746,686	% Number of shares 77.10% 2,774,353,387 15.00% 539,668,502 7.90% 283,746,686	

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

(c) Location and network

The Bank's Head Office is located at 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi. As at 30 June 2017 and 31 December 2016, the Bank had one (1) Head Office, one (1) Training Centre and one hundred and one (101) branches nationwide, three (3) local subsidiaries, two (2) overseas subsidiaries, three (3) joint-ventures, one (1) associate, one (1) overseas representative office located in Singapore and one (1) representative office located in Ho Chi Minh City.

The Bank and its subsidiaries hereinafter are referred to as "Vietcombank".

(d) Subsidiaries, joint-ventures and associates

Subsidiaries

_	Subsidiaries	Operating Licence	Business sector	% direct shareholding by the Bank
	Vietcombank Finance Leasing Company Limited	Operating Licence No. 05/GP-CTCTTC dated 25 May 1998 granted by the SBV	Financial leasing	100%
	Vietcombank Securities Company Limited	Operating Licence No. 09/GPHDKD dated 24 April 2002, the most recent amendment No. 25/GPDC-UBCK dated 11 June 2013 granted by the State Securities Commission ("SSC")	Securities	100%
	Vietnam Finance Company Limited	Business Registration No. 0226 issued by Hong Kong Monetary Authority dated 7 March 1978. First amendment dated 3 November 1992, second amendment dated 19 September 1995		100%
	Vietcombank Money Inc.	Business Registration No. E0321392009-6 dated 15 June 2009 granted by the Authority of the State of Nevada, United States	Remittance	87.5%
	Vietcombank Tower 198 Ltd.	Investment Licences No. 1578/GP dated 30 May 1996 and No. 1578/GPDC1 dated 18 April 2006 granted by the Ministry of Planning and Investment	Office leasing	70%

Form B05a/TCTD-HN (Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

Joint-ventures

Joint-ventures	Operating Licence	Business sector	% direct shareholding by the Bank
Vietcombank – Bonday – Ben Thanh Company Limited	Investment Licence No. 2458/GP dated 7 February 2005 granted by the Ministry of Planning and Investment with Amended Licence No. 2458/GCNDC1/41/1 dated 26 October 2011 and Amended Licence No. 2458/GCNDC2/41/1 dated 28 December 2012	Office leasing	52%
Vietcombank Fund Management	Establishment and Operating Licence No. 06/UBCK-GPHDQLQ dated 2 December 2005 granted by the State Securities Commission; most recent amendment No. 17/GPDC-UBCK dated 6 August 2015	Investment fund management	51%
Vietcombank Cardif Life Insurance Company Limited	Investment Licence No. 55/GP/KDBH dated 23 October 2008 granted by the Ministry of Finance	Life insurance	45%
Associates			% direct
Associates	Operating Licence	Business sector	shareholding by the Bank
Vietcombank – Bonday	Operating Licence No. 283/GP dated 5	o Office	16%

Vietcombank – Bonday

Company Limited

Operating Licence No. 283/GP dated 5 Office 16% December 1991 granted by the Department leasing of Planning and Investment, most recent amendment No. 283/GPDC3 dated 2 October 2000

Number of employees (e)

As at 30 June 2017, Vietcombank had 15,799 employees (31 December 2016: 15,615 employees).

Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Notes to the consolidated interim financial statements for the six-month period ended 30 June 2017 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

2. Summary of significant accounting policies

The following significant accounting policies have been adopted by Vietcombank in the preparation and presentation of these consolidated interim financial statements.

(a) Purpose of preparing the consolidated interim financial statements

The Bank has subsidiaries as disclosed in Note 1. The Bank prepared these consolidated interim financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular No. 155/2015/TT-BTC dated 6 October 2015 of the Ministry of Finance on disclosure of information on the securities market. In addition, as required by the Circular, the Bank has prepared the separate interim financial statements of the Bank for the six-month period ended 30 June 2017 ("the separate interim financial statements") dated 11 August 2017.

(b) Basis of financial statement preparation

The consolidated interim financial statements, presented in Vietnam Dong ("VND") and rounded to the nearest million VND ("VND million"), have been prepared in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions issued by the State Bank of Vietnam and the relevant statutory requirements applicable to interim financial reporting.

The consolidated interim financial statements, except for the consolidated interim statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated interim statement of cash flows is prepared using direct method.

(c) Accounting period

Vietcombank's annual accounting period is from 1 January to 31 December. The consolidated interim financial statements are prepared for the six-month period ended 30 June 2017.

(d) Foreign currency transactions

According to Vietcombank's accounting system, all transactions are recorded in their original currencies. Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the exchange rates prevailing at the end of the accounting period. Non-monetary foreign currency assets and liabilities are recorded at the exchange rate as at the date of the transaction. Income and expenses in foreign currencies are translated into VND in the consolidated interim statement of income at the spot exchange rates as at the dates of transactions.

Foreign exchange differences arising from foreign currency trading activities in the period were recorded in the consolidated interim statement of income at the reporting date.

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(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

(e) Basis of consolidation

(i) Subsidiaries

Subsidiaries are entities controlled by the Bank. The control exists when the Bank has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing the control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated interim financial statements from the date that the control commences until the date that the control ceases.

Inter-company balances, transactions and profit/loss on transactions between those companies and the Bank are eliminated in full in the consolidated interim financial statements. The accounting policies of subsidiaries have been changed if necessary to ensure the consistency with the policies adopted by the Bank.

Non-controlling interest is the portion of the profit or loss and net assets of a subsidiary attributable to equity interest that are not owned, directly or indirectly through subsidiaries, by the Bank.

(ii) Associates and joint-ventures

Associates are those entities to which the Bank has significant influence, but not control, over their financial and operating policies.

Joint-ventures are those entities to which the Bank has joint control, established by contractual agreements and require unanimous consent of all joint-venture investors for the entity's strategic financial and operating decisions.

The Bank uses the equity method for consolidating its investments in associates and joint ventures in the consolidated interim financial statements. The Bank's share of post acquisition profits or losses of its associates and joint-ventures is recognised in the consolidated interim statement of income. When the Bank's share of losses in associates and joint-ventures equals or exceeds the cost of its investments in the associates and joint-ventures, the Bank does not recognise further losses in its consolidated interim financial statements, unless it has obligations to pay on behalf of the associates and joint-ventures. Accounting policies of associates and joint-ventures have been changed where necessary to ensure consistency with the policies adopted by the Bank.

(f) Cash and cash equivalents

Cash and cash equivalents include cash on hand, balances with the SBV, treasury bills and other short-term valuable papers which are eligible for discounting with the SBV, balances with other credit institutions with original terms to maturity not exceeding three months from the original date of placements; investments in securities with recoverability or maturity not exceeding three months that are readily convertible into known amounts of cash, and that are subjected to an insignificant risk of change in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(g) Deposits with and loans to other credit institutions

Deposits with other credit institutions, except for current deposits, are term deposits at other credit institutions and foreign bank branches with terms of not exceeding three months.

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Loans to other credit institutions are loans with original terms to maturity of not exceeding twelve months.

Current deposits at other credit institutions are stated at the amount of the outstanding principal.

Term deposits with and loans to other credit institutions are stated at the amount of the outstanding principal less any specific allowance for credit risks.

Credit risk classification of term deposits with and loans to other credit institutions and allowance for credit risks thereof is made in accordance with Circular No. 02/2013/TT-NHNN dated 21 January 2013 of the State Bank of Vietnam on classification of assets, level and method of allowance making, and use of allowance against credit risks in banking activities of credit institutions and foreign banks' branches ("Circular 02") and Circular No. 09/2014/TT-NHNN dated 18 March 2014 of the SBV on amending and supplementing a number of articles of Circular 02 ("Circular 09"). Accordingly, the Bank has provided specific allowance for term deposits with and loans to other credit institutions in accordance with the method described in Note 2(h).

According to Circular 02, the Bank is not required to provide general allowance for balances with and loans to other credit institutions.

(h) Loans to customers

(i) Loans to customers

Loans to customers are stated in the consolidated interim balance sheet at the principal amounts outstanding as at the date of the consolidated interim financial statements.

Allowance for credit risk of loans to customers is recorded and stated in a separate line in the consolidated interim balance sheet.

(ii) Specific allowance for credit risk

According to Circular 02 and Circular 09, specific allowance is determined based on the balance and loan classification results of each customer's loans at the last working day of the quarter. For the last quarter, specific allowance is determined based on the balance and loan classification results of each customer's loans at the last working day of November.

Since 1 January 2010, Vietcombank has applied Article 7, Decision No. 493/2005/QD-NHNN dated 22 April 2005 issued by the SBV to make debt classification based on the qualitative method as approved by the SBV. However, according to Circular 02, Vietcombank is required to classify debts and off-balance sheet commitments in accordance with both Article 10 and Clause 1 of Article 11, Circular 02. In that case, should classifications of a debt in accordance with Article 10 and Clause 1 of Article 11, Circular 02 differ, the debt is to be classified into the group of higher risk.

Since 1 January 2015, the Bank is required to use the information from Credit Information Centre ("CIC") about the debt group of customers at the time of debt classification to adjust the debt group, off-balance sheet items. If a customer's debts and off-balance sheet commitments are classified in a debt group that has a lower risk than the debt groups provided in CIC's list, Vietcombank shall adjust its classification of debts and off-balance commitments following the debt groups provided by CIC.

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Specific allowance is calculated based on the following allowance rates specified for the debt principal less the discounted value of collateral assets:

	Allowance rate
Group 1 – Current	0%
Group 2 – Special mentioned	5%
Group 3 – Sub-standard	20%
Group 4 – Doubtful	50%
Group 5 – Loss	100%

Bad debts are loans within groups 3, 4 and 5.

(iii) General allowance for credit risk

Vietcombank is required to make and maintain a general allowance at 0.75% of total outstanding balance of loans to customers which are classified into Group 1 to 4 as at the reporting date.

(iv) Bad debts written-off

According to Circular 02, Vietcombank writes off bad debts in the following cases:

- Borrowers who are dissolved, bankrupted under legal regulations (in case of legal entities); or are deceased or missing (in case of individuals);
- Debts are classified into Group 5.

(i) Investments

(i) Trading securities

Trading securities are debt securities, equity securities and other securities which are bought and held for the purpose of reselling within one year to earn capital gains.

Trading securities are initially recognised at the cost of acquisition. They are subsequently measured at the lower of book value and market value. Gains or losses from the sales of trading securities are recognised in the consolidated interim statement of income.

(ii) Investment securities

Investment securities are classified into two categories: available-for-sale and held-to-maturity securities. Vietcombank classifies investment securities on their purchase dates. In accordance with Official Letter No. 2601/NHNN-TCKT dated 14 April 2009 by the SBV, Vietcombank is allowed to reclassify investment securities once, at maximum, after the purchase date.

Available-for-sale investment securities

Available-for-sale investment securities are debt securities, equity securities or other securities, which are acquired for an indefinite period and may be sold at any time. For equity securities, the investee is not a subsidiary, associate or joint-venture of Vietcombank and Vietcombank is neither a founding shareholder nor a strategic partner; nor has the impact on the enterprise's planning and determining of financial and operating policies under agreements to appoint personnel to the board of directors/board of management.

Held-to-maturity investment securities

Held-to-maturity investment securities are debt securities, with fixed or determinable payments and maturities where Vietcombank's management has the positive intention and ability to hold until maturity.

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Investment securities are initially recognised at cost of acquisition, including transaction costs and other directly attributable costs. They are subsequently measured at the lower of the book value after amortisation of surplus/discount and the market value. Premiums and discounts arising from purchases of debt securities are amortised in the consolidated interim statement of income using the straight-line method over the period from the acquisition dates to the maturity dates.

In addition, according to Circular 02 and Circular 09, investment securities which are unlisted corporate bonds are subject to classification and allowance in a manner similar to loans to customers presented in Note 2(h).

(iii) Other long-term investments

Other long-term investments represent Vietcombank's capital investments in other enterprises where Vietcombank owns less than 11% of voting rights and is either a founding shareholder or a strategic partner; or has influences on the enterprise's planning and determining of financial and operating policies under agreements to appoint personnel to the board of directors/board of management but Vietcombank does not have control or significant influence over the investees.

Other long-term investments include equity securities and other long-term capital contributions which are intended to hold for more than one year (except for capital contributions and investments into joint-ventures, associates and subsidiaries).

Other long-term investments are initially recognised at cost less allowance for diminution in value of the investments.

The allowance for diminution in the value of long-term investments is made if the economic entity in which Vietcombank invests in suffers a loss (except for cases where losses have been anticipated in the initial business plans) in accordance with Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013 issued by the Ministry of Finance. The allowance amount is the difference between the parties' actual capital contributions to the economic entity and the actual owners' equity multiplied (x) by the ratio of capital invested by Vietcombank to the total actual capital of the economic entity. For an investment in listed shares or shares which fair value can be determined reliably, allowance is made based on the shares' market value (similar to allowance for diminution in value of trading securities).

(j) Repurchase and reverse repurchase agreements

Securities sold under agreements to repurchase at a specific date in the future (repos) are still recognised in the consolidated interim financial statements. The corresponding cash received from these agreements is recognised in the consolidated interim balance sheet as a liability. The difference between the sale price and repurchase price is amortised in the consolidated interim statement of income over the term of the agreement using the straight-line method based on the interest rate stipulated in the contract.

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Securities purchased under agreements to resell at a specific date in the future are not recognised in the consolidated interim financial statements. The corresponding cash paid under these agreements is recognised in the consolidated interim balance sheet in "Loans to customers". The difference between the purchase price and resale price is amortised over the term of the agreement using the straight-line method based on the interest rate stipulated in the contract and recognised in the consolidated interim statement of income.

(k) Tangible fixed assets

(i) <u>Cost</u>

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use on the site where it is located.

In accordance with Circular No. 45/2013/TT-BTC dated 25 April 2013 issued by the Ministry of Finance ("Circular 45") guiding the framework of management, use and depreciation of fixed assets, assets shall be considered as fixed assets if they meet all of the following three criteria:

- It is certain to gain future economic benefits from the use of such assets;
- The useful life of assets is above one year;
- Historical costs of the assets must be determinable reliably, with a minimum value of VND30,000,000.

Expenditures incurred after the tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to the consolidated interim statement of income for the period in which the costs are incurred. In case it can be clearly demonstrated that these expenditures have resulted in an increase in the expected future economic benefits obtained from the use of these tangible fixed assets beyond their originally assessed standard level of performance, the expenditures will be capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

•	Building and structures	25 years
•	Machinery and equipment	3 - 5 years
•	Motor vehicles	6 years
•	Other fixed assets	4 years

(l) Intangible fixed assets

(i) Land use rights

According to Circular 45, intangible fixed assets recognised as land use rights comprise:

- The land use rights allocated by the State with land use fee or receiving the transfer of legal land use rights (including definite and indefinite land use rights);
- The rights to use the leased land before the effective date of the Land Law 2003 but the rent has been paid for the leasing time or paid in advance for many years and the remaining paid land lease term is at least five years and granted with certificate of land use rights by the competent authority.

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The initial cost of land use rights is determined as the total amount paid to have the land use rights plus costs of site clearance, ground levelling, registration fee (excluding costs of construction on that land) or the value of land use rights with contributed capital.

Land use rights not recognised as intangible assets comprise:

- Land use rights allocated by the State without land use fee;
- Land lease rent paid one time for the entire lease term (the land lease time after the effective date of the Land Law 2003 without certificate of land use rights granted), the rent is amortised into the business expenses by the number of lease years;
- Land lease rent paid annually, the rent is recorded into the business expenses in the period in proportion to the rent annually paid.

According to Circular 45, intangible fixed assets which are long-term land use rights with land use fee or receiving the legal long-term land use rights are not amortised.

For the intangible fixed assets which are the value of land use rights with term or the leased land use rights, the time of depreciation is the time permitted for land use of Vietcombank.

(ii) Other intangible fixed assets

Other intangible fixed assets are stated at cost less accumulated amortisation. Copyrights, patents and other intangible fixed assets are amortised on a straight-line basis over 4 years.

(m) Other assets

Allowance for overdue other assets which are not classified as assets bearing credit risk are made in accordance with Circular No. 228/2009/TT-BTC issued by the Ministry of Finance on 7 December 2009 and Circular No. 200/2014/TT-BTC issued by the Ministry of Finance on 22 December 2014. Accordingly, allowance for these assets is based on their overdue ages or estimated loss for debts whose debtors have become bankrupt or are undergoing dissolution procedures, are missing, have escaped, are prosecuted, detained or on trial by law enforcement bodies, are serving sentences or have deceased.

Overdue ages	Provision rate
From six (6) months to less than one (1) year	30%
From one (1) year to less than two (2) years	50%
From two (2) years to less than three (3) years	70%
From three (3) years and above	100%

For other assets that are classified as assets with credit risks, Vietcombank conducts classification and makes allowance similarly to those of loans to customers described in Note 2(h).

(n) Deposits and borrowings from other credit institutions

Deposits and borrowings from other credit institutions are stated at cost.

(o) Deposits from customers

Deposits from customers are stated at cost.

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(p) Valuable papers issued

Valuable papers issued are stated at cost less accumulated amortised premiums and discounts. Cost of valuable papers issued includes the proceeds from the issuance less directly attributable costs.

(q) Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for Vietcombank for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service until 31 December 2008 and employee's average monthly salary of the latest six-month period until termination. Before 2012, provision for severance allowance has been provided based on employees' years of service and their current salary level.

On 24 October 2012, the Ministry of Finance issued Circular No. 180/2012/TT-BTC ("Circular 180") guiding the financial treatment for redundancy allowance to employees of enterprises. Circular 180 provides that, in preparation of financial statements for the year 2012, if an enterprise's provision for severance allowance still has the outstanding balance, the enterprise must reverse the balance to other income for the year 2012 and must not carry forward the balance to the following year. Accordingly, Vietcombank reversed the outstanding balance of provision for severance allowance. This change in accounting policy has been applied prospectively from 2012.

(r) Capital and reserves

(i) Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of ordinary shares are recognised as a deduction from share premium in equity.

(ii) Share premium

On receipt of capital from shareholders, the difference between the issuance price and the par value of the shares is recorded as share premium in equity.

(iii) Treasury shares

When Vietcombank repurchases its ordinary shares, the total paid amount including directly attributable costs, net off any tax effects, is recognised as a deduction from equity and referred to as treasury shares.

(iv) Reserves

Reserves are for specific purposes and appropriated from net profit after tax of the Bank and Vietcombank Finance Leasing Company Limited ("VCBL") at prescribed rates as below:

- Supplementary charter capital reserve: 5% of net profit after tax and does not exceed the Bank's/VCBL's charter capital.
- Financial reserve: 10% of net profit after tax and does not exceed 25% of the Bank's/VCBL's charter capital.
- Investment and development reserve and other reserves: are to be made upon the resolutions of the General Shareholders' Meeting and in accordance with and relevant statutory requirements.

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The remaining net profit after tax, after appropriation to reserves and dividends payment, is recorded as retained profits of Vietcombank.

Vietcombank Securities Company Limited ("VCBS") appropriates of profits to reserves in accordance with Circular No. 146/2014/TT-BTC issued by the Ministry of Finance on 6 October 2014 as follows:

- Supplementary charter capital reserve: 5% of net profit after tax and does not exceed 10% of VCBS's charter capital.
- Financial reserve: 5% of net profit after tax and does not exceed 10% of VCBS's charter capital.

(s) Income and expenses

(i) Interest income and interest expenses

Interest income of outstanding loans classified in Group 1 – Current debt as defined in Note 2(h). is recognised on an accrual basis. Interest on debts classified in Group 2 to Group 5 is recognised in the consolidated interim statement of income upon receipt.

Interest expenses are recorded on an accrual basis.

(ii) Fees, commissions and dividend income

Fees and commissions are recognised on an accrual basis. Cash dividends from investment activities are recognised in the consolidated interim statement of income when Vietcombank's right to receive payment is established.

(iii) Share dividends

In accordance with Circular No. 200/2014/TT-BTC dated 22 December 2014 issued by the Ministry of Finance, dividends and other distribution received in the form of bonus shares and share dividends and amounts distributed in the form of shares coming from profits of joint stock companies, are not recorded in the consolidated interim statement of income. Instead, the additional shares obtained are reflected in the number of shares held by Vietcombank.

(iv) Uncollectible income

According to Circular No. 05/2013/TT-BTC dated 9 January 2013 issued by the Ministry of Finance, income receivables that are recognised as income but uncollectible at the due date are reversed as a reduction of income if the due date is within the same accounting period, or recorded as an expense if the due date is not within the accounting period, and must be monitored on the off-balance sheet for following-up on collection. When the receivable is collected, Vietcombank will record it as an operating income.

(t) Operating lease

Payments made under operating leases are recognised in the consolidated interim statement of income on a straight-line basis over the term of the lease.

(u) Taxation

Corporate income tax comprises of current and deferred tax. Corporate income tax is recognised in the consolidated interim statement of income except that it relates to items recognised directly to equity, in which case it is recognised in equity.

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Current income tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantively enacted at the end of the accounting period, and any adjustment to tax payables in respect of the previous period.

Deferred income tax is calculated by using the balance sheet method, providing for the temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred income tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(v) Related parties

Related parties of Vietcombank include:

- Individuals or organisations which have the authority to appoint managers or members of the Supervisory Board of the parent company of the Bank;
- Managers or members of the Supervisory Board of Vietcombank;
- Companies or organisations which have the authority to appoint managers, or members of the Supervisory Board of Vietcombank;
- Wives, husbands, parents, children (including foster parents, foster children, parents-in-law, son -in-law, daughter-in-law, step parents, step children), siblings (including half siblings), brothers-in-law, sisters-in-law of managers or members of the Supervisory Board, capital contributors or shareholders who hold at least 5% of charter capital or share capital with voting rights of the Vietcombank;
- Individuals or organisations that hold at least 5% of charter capital or share capital with voting rights of Vietcombank;
- Representatives for Vietcombank's paid-in capital and shares.

The Government of Vietnam, through the State Bank of Vietnam, is a shareholder of Vietcombank. Therefore, in these consolidated interim financial statements, some Government agencies, including the Ministry of Finance and the State Bank of Vietnam are considered as related parties of Vietcombank.

(w) Segment reporting

A segment is a distinguishable component of Vietcombank engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

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(x) Off-balance sheet items

(i) Foreign exchange contracts

Vietcombank enters into foreign exchange forward and swap contracts which enable customers to transfer, modify or reduce their foreign exchange risk or other market risks and also are used for Vietcombank's business purpose.

Forward contracts are commitments to either purchase or sell a designated currency at a specific future date for a specific exchange rate and cash settlement. Forward contracts are recorded at nominal values at transaction dates, and are subsequently revaluated at the end of the accounting period. The difference on revaluation is recognised under "Foreign exchange differences" in the equity and is recorded in the consolidated interim statement of income at the end of the accounting period.

Swap contracts are commitments to settle in cash at a future date based on differences between specified exchange rates, calculated on the notional principal amount. Swap contracts are subsequently revaluated at the end of the accounting period and the difference on revaluation is recognised under "Foreign exchange differences" in the equity section and is recorded in the consolidated interim statement of income at the end of the accounting period.

(ii) Commitments and contingent liabilities

Vietcombank has credit commitments arising from its regular lending activities. These commitments are unutilised loans and overdraft facilities which are approved. Vietcombank also provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. Many of the contingent liabilities and commitments will expire without any advanced payment, in whole or in part. Therefore, these commitments and contingent liabilities do not represent expected future cash flows.

According to Circular 02 and Circular 09, Vietcombank, for management purpose has to classify guarantees, payment acceptances and irrevocable lending commitments with specific effective date into 5 groups, similar to loans to customers (presented in Note 2(h)).

(y) Offsetting

Financial assets and liabilities are offset and the net amounts are reported in the consolidated interim balance sheet if, and only if, Vietcombank has currently enforceable legal rights to offset the recognised amounts and Vietcombank has an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

(z) Basic earnings per share

Vietcombank presents basic earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of Vietcombank by the weighted average number of ordinary shares outstanding during the period.

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3. Presentation of financial instruments in accordance with Circular No. 210/2009/TT-BTC

During its business operations, Vietcombank regularly enters into contracts which give rise to financial assets, financial liabilities and equity instruments.

Financial assets of Vietcombank mainly include:

- Cash:
- Balances with the State Bank of Vietnam;
- Balances with and loans to other credit institutions;
- Loans to customers;
- Trading securities;
- Investment securities;
- Long-term investments;
- Financial derivative assets; and
- Other financial assets.

Financial liabilities of Vietcombank mainly include:

- Amounts due to the Government and the State Bank of Vietnam;
- Deposits and borrowings from other credit institutions;
- Deposits from customers;
- Valuable papers issued;
- Financial derivative liabilities; and
- Other financial liabilities.

(a) Classification of financial assets and liabilities

For the disclosure purpose in the consolidated interim financial statements, Vietcombank appropriately classifies financial assets and financial liabilities in accordance with Circular No. 210/2009/TT-BTC dated 6 November 2009 issued by the Ministry of Finance ("Circular 210").

Financial assets are classified as:

- Financial assets held for trading;
- Held-to-maturity investments;
- · Loans and receivables; and
- Available-for-sale financial assets.

Financial liabilities are classified as:

- Financial liabilities held for trading; and
- Financial liabilities carried at amortised cost.

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(b) Recognition

Financial assets and financial liabilities are recognised on the consolidated interim balance sheet when, and only when, Vietcombank becomes a party to contractual provisions for the supply of those financial instruments. Vietcombank recognises a financial asset or financial liability at the date when the contract is effective (trade date accounting).

(c) Derecognition

A financial asset is derecognised when, and only when, Vietcombank's contractual rights to receive the cash flows from the financial asset are terminated, or the majority of the risks and rewards of ownership of the asset are transferred. A financial liability is derecognised when, and only when, the contractual obligation is settled (i.e. either discharged, cancelled, or expired).

(d) Measurement and disclosures of fair value

In accordance with Circular 210, Vietcombank has to disclose the fair value of financial assets and financial liabilities to compare with the book value of those financial assets and financial liabilities as presented in Note 26(b).

The preparation and presentation of the fair value of the financial instruments are only for the purpose of presenting in Note 26(b). The financial instruments of Vietcombank are still recognised and recorded in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions issued by the State Bank of Vietnam and the relevant statutory requirements applicable to interim financial reporting as described in the notes above.

Fair value is the amount for which an asset could be exchanged, or a liability settled, among knowledgeable, willing parties in an arm's length transaction on the recognition date.

When an active market exists for a financial instrument, Vietcombank measures the fair value of that instrument using its quoted price in the active market. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions.

When an active market does not exist for a financial instrument, Vietcombank determines the fair value of that instrument using valuation techniques. The chosen valuation technique would make maximum use of market inputs, rely as little as possible on estimates specific to Vietcombank, incorporate all factors that market participants would consider when setting prices, and be consistent with accepted economic methodologies for pricing financial instruments. Inputs for valuation techniques reasonably reflect market expectations and measures of the risk-return factors inherent in the financial instrument.

In case there is not enough information to utilise valuation techniques, fair value of the financial instruments without quoted market prices are deemed not to have been reliably measured and therefore, not disclosed.

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4. Trading securities

	30/6/2017 VND million	31/12/2016 VND million
Debt securities		
Government bonds	3,999,446	3,198,613
Bonds issued by other credit institutions	1,832,691	453,522
Bonds issued by local enterprises	209,959	64,500
Equity securities		
Bonds issued by other credit institutions	13	3
Bonds issued by local enterprises	483,162	554,724
	6,525,271	4,271,362
Allowance for trading securities	(21,501)	(37,833)
	6,503,770	4,233,529

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5. Loans to customers

	30/6/2017 VND million	31/12/2016 VND million
Loans to local economic entities and individuals	517,709,541	455,371,549
Discounted bills and valuable papers	3,937,265	2,569,000
Finance leases	3,036,868	2,854,489
Loans given to make payments on behalf of customers	432	277
Loans to foreign organisations and individuals	2,128	13,153
	524,686,234	460,808,468
Loan portfolio by debt group was as follows:		
	30/6/2017	31/12/2016
	VND million	VND million
Current	512,076,877	445,948,836
Special mentioned	4,687,053	7,923,249
Sub-standard	1,103,059	1,359,294
Doubtful	1,465,125	1,330,025
Loss	5,354,120	4,247,064
	524,686,234	460,808,468
Loan portfolio by term was as follows:		
	30/6/2017	31/12/2016
	VND million	VND million
Short-term	300,516,459	260,095,610
Medium-term	57,032,014	53,767,184
Long-term	167,137,761	146,945,674
	524,686,234	460,808,468

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6. Allowance for credit losses of loans to customers

	30/6/2017 VND million	31/12/2016 VND million
General allowance Specific allowance	3,887,661 7,223,464	3,374,690 4,749,462
	11,111,125	8,124,152

Movements in general allowance for credit losses of loans to customers were as follows:

	Six-month period ended 30/6/2017 VND million	Year ended 31/12/2016 VND million
Opening balance Allowance made during the period Foreign currency difference	3,374,690 512,971.	2,706,385 668,303 2
Closing balance	3,887,661	3,374,690

Movements in specific allowance for credit losses of loans to customers were as follows:

	Six-month period ended 30/6/2017 VND million	Year ended 31/12/2016 VND million
Opening balance Allowance made during the period Allowance utilised for written-off loans Foreign exchange difference	4,749,462 2,473,345 657	5,903,493 3,018,283 (4,174,822) 2,508
Closing balance	7,223,464	4,749,462

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7. Investment securities

	30/6/2017 VND million	31/12/2016 VND million
Available-for-sale securities		
Debt securities		
Government bonds	21,621,398	39,127,435
Securities issued by other local credit institutions	8,455,633	12,496,325
Securities issued by local economic entities	300,000	300,000
Equity securities		
Equity securities issued by other local credit institutions	8,190	8,190
	30,385,221	51,931,950
Allowance for available-for-sale securities	(17,250)	(17,250)
Total available-for-sale securities	30,367,971	51,914,700
Held-to-maturity securities		
Government bonds	70,366,418	62,660,834
Debt securities issued by other local credit institutions	5,416,826	2,400,099
Debt securities issued by local economic entities	13,432,251	14,958,351
	89,215,495	80,019,284
Allowance for held-to-maturity securities	(178,532)	(162,877)
Anowance for field-to-maturity securities	(176,552)	(102,877)
Total held-to-maturity securities	89,036,963	79,856,407
Total investment securities	119,404,934	131,771,107

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8. Long-term investments

(a) Investments in joint ventures

As at 30 June 2017	Business sector	Owed percentage %	Cost VND million	Carrying value VND million
Vietcombank – Bonday – Ben Thanh Company Limited (i) Vietcombank Fund Management (i) Vietcombank – Cardif Life Insurance Company Limited (ii)	Office leasing Investment fund management Life insurance	52% 51% 45%	410,365 135,150 270,000	430,103 134,306 271,009
			815,515	835,418
As at 31 December 2016	Business sector	Owed percentage %	Cost VND million	Carrying value VND million
Vietcombank – Bonday – Ben Thanh Company Limited (i) Vietcombank Fund	Office leasing Investment fund	percentage	VND million 410,365	VND million 397,244
Vietcombank – Bonday – Ben Thanh Company Limited (i)	Office leasing	percentage % 52%	VND million	VND million

- (i) The Bank owns 52% of the total contributed capital of Vietcombank Bonday Ben Thanh Company Limited and 51% of the total contributed capital of Vietcombank Fund Management. However, these companies' charters require a consensus among related parties on all important decisions on the companies' operational and financial matters. Hence, owning more than half of the companies' contributed capital does not mean that the Bank has control over these companies. The investments in these two companies are classified into "Investment in joint-ventures" rather than "Investment in subsidiaries".
- (ii) The Bank owns 45% of the total contributed capital of Vietcombank Cardif Life Insurance Company Limited. However, this company's charter requires a consensus among related parties on all important decisions on this company's operational and financial matters. Therefore, the investment in the company is classified into "Investment in joint-ventures" rather than "Investment in associates".

(b) Investments in associates

As at 30 June 2017	Business sector	Owed percentage %	Cost VND million	Carrying value VND million
Vietcombank – Bonday Company Limited	Office leasing	16%	11,110	11,896

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As at 31 December 2016	Business sector	Owed percentage %	Cost VND million	Carrying value VND million
Vietcombank – Bonday Company Limited	Office leasing	16%	11,110	9,645

The Bank has significant influence but limited control, through its participation in the Board of Directors, over the financial and operating policies of this company. Therefore, the investment in the above company is classified into "Investment in associates" rather than "Other long-term investments".

9. Amounts due to the Government and the State Bank of Vietnam

	30/6/2017 VND million	31/12/2016 VND million
Borrowings from the SBV		
Borrowings on the basis of credit profiles	3,685,011	3,903,811
Other borrowings	775,563	726,991
Demand deposits from the State Treasury		
Deposits in VND	50,171,887	28,492,101
Deposits in foreign currencies	11,664,827	14,260,257
Deposits from the SBV	4,363,984	6,768,253
	70,661,272	54,151,413

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10. Deposits and borrowings from other credit institutions

	•	30/6/2017 VND million	31/12/2016 VND million
	Deposits from other credit institutions		
	Demand deposits in VND	3,208,280	3,246,953
	Demand deposits in foreign currencies	33,298,813	38,323,368
	Term deposits in VND	4,000	6,150,000
	Term deposits in foreign currencies	762,654	5,561,909
	Borrowings from other credit institutions		
	Borrowings in VND	3,293,800	4,109,645
	Borrowings in foreign currencies	5,944,215	14,846,530
		46,511,762	72,238,405
11.	Deposits from customers		
		30/6/2017 VND million	31/12/2016 VND million
	Demand deposits		
	Demand deposits in VND	130,183,291	120,425,822
	Demand deposits in gold, foreign currencies	42,715,842	39,201,854
	Term deposits		
	Term deposits in VND	392,450,615	352,762,147
	Term deposits in gold, foreign currencies	74,889,036	70,050,757
	Deposits for specific purposes	8,890,233	6,227,201
	Margin deposits	999,681	1,783,563
		650,128,698	590,451,344

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12. Valuable papers issued

	• •	30/6/2017 VND million	31/12/2016 VND million
	Certificates of deposits		
	Short-term in foreign currencies	170	168
	Medium-term in VND	324	324
	Medium-term in foreign currencies	3,056	4,931
	Bonds and bills		
	Short-term in VND	47	47
	Short-term in foreign currencies	30	103
	Medium-term in VND	7,033,375	4,280,791
	Medium-term in foreign currencies	12	12
	Long-term in VND	6,000,000	6,000,000
		13,037,014	10,286,376
13.	Other liabilities		
		30/6/2017	31/12/2016
		VND million	VND million
	Internal payables	3,662,358	2,050,613
	External payables	6,102,790	2,915,229
	Bonus and welfare fund	815,045	1,239,367
		10,580,193	6,205,209

14. Obligations to the State Budget

	Balance as at	Movement during	g the period	Balance as at
	1/1/2017 VND million	Incurred VND million	Paid VND million	30/6/2017 VND million
Value added tax	27,354	185,969	(180,949)	32,374
Corporate income tax	113,455	1,025,995	(939,843)	199,607
Other taxes	87,659	375,092	(438,245)	24,506
-	228,468	1,587,056	(1,559,037)	256,487

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15. Capital and reserves

Statement of changes in equity (a)

				Res	Reserves						
	Charter capital VND million	Other capital VND million	Supple- mentary charter capital reserve VND million	Financial reserve VND million	Investment and development fund VND million	Total VND million	Differences upon asset revaluation VND million	Foreign exchange differences VND million	Retained profits VND million	Non- controlling interest rates VND million	Total VND million
Balance as at 1/1/2017	35,977,686	45,160	1,952,746	3,913,260	70,661	5,936,667	83,285	84,245	5,830,946	143,521	48,101,510
Net profit for the period Adjustment for reserves annonitation	•	1		l	1	ı	1	ı	4,222,300	8,175	4,230,475
according to the General Meeting of Shareholders	1	1	2	4	1	9	t	1	(224,072)	ı	(224,066)
Utilisation during the period	1	1	1	(1,839)	•	(1,839)	•	•	•	•	(1,839)
joint ventures and associates	1	•	ı	ı	•	•	•	•	(170)	•	(170)
Foreign currency differences	1	•	•	1	1	1	1	3,687	ı i	187	3,874
Other movements	ı	1	1	•	1	1	•	1	C/.		C
Balance as at 30/6/2017	35,977,686 45,160 1,952,748	45,160	1,952,748	3,911,425	70,661	70,661 5,934,834	83,285	87,932	9,829,079	151,883	52,109,859

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15. Capital and reserves (continued)

(b) Details of shareholders of the Bank

	30/6/2017 VND million	31/12/2016 VND million
Ordinary shares The State of Vietnam Foreign strategic shareholder (Mizuho Bank Ltd., Japan) Other shareholders	27,743,534 5,396,685 2,837,467	27,743,534 5,396,685 2,837,467
	35,977,686	35,977,686
The Bank's authorised and issued share capital is as follows:		
	30/6/2017 Number of shares	31/12/2016 Number of shares
Authorised share capital	3,597,768,575	3,597,768,575
Issued share capital Ordinary shares	3,597,768,575	3,597,768,575
Outstanding shares Ordinary shares	3,597,768,575	3,597,768,575

All ordinary shares of the Bank have a par value of VND10,000.

16. Basic earnings per share

(a) Profit attributable to the ordinary shareholders of Vietcombank

	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
Net profit after tax (*)	4,222,300	3,421,044
Profit attributable to the ordinary shareholders during the period	4,222,300	3,421,044

^(*) As the bonus and welfare fund is to be provided at the year-end, net profit used to calculate earnings per share for the six-month period ended 30 June was not revised to deduct the amount appropriated to bonus and welfare fund of the corresponding period.

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16. Basic earnings per share (continued)

(b) Weighted average number of ordinary shares

	Six-month period ended 30/6/2017	Six-month period ended 30/6/2016
Shares outstanding at beginning of period Effect of ordinary shares issued during the period (*)	3,597,768,575	2,665,020,334 932,748,241
Weighted average number of outstanding ordinary shares during the period	3,597,768,575	3,597,768,575

(*) As guided in Vietnamese Accounting Standard No. 30, if the number of ordinary shares currently in circulation increases as a result of capitalisation, issuance of bonus shares, shares split, or decreases as a result of shares consolidation, the Bank retrospectively adjusted "Basic earnings per share" for all reporting periods (Note 2(z)).

(c) Basic earnings per share

	Six-month period ended 30/6/2017 VND	Six-month period ended 30/6/2016 VND
Basic earnings per share	1,174	951

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17. Interest and similar income

	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
Interest income from loans to customers	17,245,899	13,775,172
Interest income from deposits	1,086,273	877,907
Interest income from trading and investing in debt securities	3,493,618	3,062,632
- From investment securities	3,439,197	3,015,639
- From trading securities	54,421	46,993
Interest income from finance lease	121,646	105,190
Income from guarantee activities	200,924	181,329
Income from debts trading activities	-	1,667
Other income from credit activities	66,626	29,439
	22,214,986	18,033,336

18. Interest and similar expenses

	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
Interest expenses on deposits	10,391,896	8,141,964
Interest expenses on borrowings	446,180	554,067
Interest expenses on valuable papers issued	452,050	138,138
Others expenses on credit activities	12,181	41,735
	11,302,307	8,875,904

19. Net gain from trading securities

	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
Income from trading securities	278,030	207,194
Expenses for trading securities	(40,181)	(23,010)
Allowance reversed/(made) for trading securities	16,332	(2,217)
	254,181	181,967

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20. Net loss from investment securities

	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
Income from trading investment securities Expenses on trading investment securities	317 (6,641)	7,176 (7,658)
	(6,324)	(482)

21. Income from capital contribution and equity investments

	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
Dividends received from equity investments during the period - Dividends received from equity investments	103,385 <i>97,211</i>	5,674 2,690
- Dividends received from trading securities Share of gain in joint-ventures and associates using equity	6,174	2,984
method	34,743	20,289
	138,128	25,963

22. Operating expenses

	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
Tax, duties and fees	74,051	69,269
Salaries and related expenses	2,658,804	2,176,754
Of which:		
- Salary and allowances	2,490,960	2,026,112
- Additional expenses based on salary	152,767	131,733
- Other allowances	536	395
Expenses on assets	881,622	872,230
Of which:		
- Depreciation of fixed assets	336,396	330,705
Administrative expenses	2,488,248	1,702,970
Insurance expenses on deposits of customers	211,786	168,404
Other expenses	14,474	8,252
	6,328,985	4,997,879

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23. Cash and cash equivalents

	30/6/2017 VND million	31/12/2016 VND million
Cash on hand, gold, silver and gemstones	10,197,518	9,692,053
Balances with the State Bank of Vietnam Balances with and loans to other credit institutions	36,549,788	17,382,418
with terms of no more than three months	120,957,417	143,017,177
Trading securities	-	4,271,362
Securities recoverable or due within three months		5,525,988
	167,704,723	179,888,998

24. Significant transactions and balances with related parties

(a) Significant transactions with related parties

	Relationship	Six-month period ended 30/6/2017 VND million	Six-month period ended 30/6/2016 VND million
The State Bank of Vietnam Interest income from deposits at the SBV Interest expenses on deposits and borrowings	Representative of owner	52,757 (89,051)	47,191 (70,870)
The Ministry of Finance ("the MoF") Interest expenses on deposits from the MoF Interest expenses on borrowings from the MoF	Regulator	229,865 (14,402)	54,74 8 (12,436)

Remuneration for the Board of Directors and the Supervisory Board did not exceed 0.35% profit after tax of the six-month period ended 30 June 2017 according to Resolution No. 10/TN2017/NQ-DHDCD dated 28 April 2017 of General Meeting of Shareholders.

Remuneration for the Board of Management complied with Salary Regulation of Vietcombank.

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(c) Significant balances with related parties

	Relationship	Receivable/ 30/6/2017 VND million	(payable) 31/12/2016 VND million
The State Bank of Vietnam Deposits at the SBV Deposits and borrowings from the SBV	Representative of owner	36,549,788 (8,824,558)	17,382,418 (11,399,055)
The Ministry of Finance Deposits from the MoF Borrowings from the MoF	Regulator	(61,836,714) (718,183)	(42,752,358) (651,693)
Mizuho Bank Ltd., Japan Deposits at Mizuho Bank Ltd. Deposits from Mizuho Bank Ltd.	Strategic shareholder	1,13 8 ,495 (2,215,575)	625,946 (2,287,708)

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25. Segment reporting

(a)

Geog	Geographical segment reporting		The Middle ond				
Six-mc	Six-month period ended 30/6/2017	The North VND million	Central Highland VND million	The South	Overseas VND million	Elimination VND million	Total VND million
_	Interest and similar income	30,642,907	5,317,539	14,353,187	17,424	(28,116,071)	22,214,986
7	Interest and similar expenses	(702,388,507)	(3,857,093)	(10,173,233)	(2,841)	798,119,367	(11,302,307)
_	Net interest income	5,254,400	1,460,446	4,179,954	14,583	3,296	10,912,679
3	Fee and commission income	1,427,636	229,685	907,620	11,529	(55,945)	2,520,525
4	Fee and commission expenses	(1,170,801)	(9,184)	(33,001)	(4,607)	11,603	(1,205,990)
П	Net fee and commission income	256,835	220,501	874,619	6,922	(44,342)	1,314,535
Ξ	Net gain from trading foreign currencies	819,292	36,455	208,495	659	,	1,064,901
>	Net gain from trading securities	257,477	ı	•	•	(3,296)	254,181
>	Net loss from investment securities	(6,324)	l	1	1		(6,324)
\$	Other income Other expenses	247,576 (64,792)	162,877 (1.177)	569,243 (6,149)	333		980,029 (72,118)
1/	Net other income	182,784	161,700	563,094	333	1	907,911
VII	Income from capital contribution and equity investments	138,128	•	1	ı	•	138,128
VIII	Total operating income Total operating expenses	6,902,592 (4,553,689)	1,879,102 (480,947)	5,826,162 (1,318,960)	22,497 (19,731)	(44,342) 44,342	14,586,011 (6,328,985)
X	Net profit before allowances for credit losses	2,348,903	1,398,155	4,507,202	2,766	•	8,257,026
×	Allowances for credit losses	(2,072,375)	(243,261)	(686,701)	111	•	(3,002,226)
XI	Profit before tax	276,528	1,154,894	3,820,501	2,877	•	5,254,800
r &	Current corporate income tax expenses Deferred corporate income tax benefits	(29,080)	(230,979)	(764,341)	(1,542)	1 1	(1,025,942)
XII	Corporate income tax expenses	(27,463)	(230,979)	(764,341)	(1,542)	1	(1,024,325)
XIII	Profit after tax	249,065	923,915	3,056,160	1,335		4,230,475

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Segment reporting (continued) 25.

Business segment a

Busi	Business segment						
Six-m	Six-month period ended 30/6/2017	Banking financial services	Non-banking financial services VND million	Securities VND million	Others VND million	Elimination VND million	Total VND million
- 2	Interest and similar income Interest and similar expenses	50,068,743 (39,287,606)	144,245 (60,875)	78,043 (38,587)	5,420	(28,081,465) 28,084,761	22,214,986 (11,302,307)
_	Net interest income	10,781,137	83,370	39,456	5,420	3,296	10,912,679
κ 4	Fee and commission income Fee and commission expenses	2,396,535 (1,168,249)	3,489 (391)	110,986 (23,320)	65,460 (25,633)	(55,945)	2,520,525 (1,205,990)
II	Net fee and commission income	1,228,286	3,098	87,666	39,827	(44,342)	1,314,535
Ξ	Net gain from trading foreign currencies	1,064,242	629	1	1	1	1,064,901
2	Net gain from trading securities	218,352	,	39,125	1	(3,296)	254,181
>	Net (loss)/gain from investment securities	(6,324)	1	1	1	1	(6,324)
5	Other income Other expenses	977,181 (72,118)	2,504	29	315		980,029 (72,118)
V	Net other income	905,063	2,504	29	315	1	907,911
VII	Income from capital contribution and equity investments	131,954	•	6,174	1	1	138,128
VIII	Total operating income Total operating expenses	14,322,710 (6,227,107)	89,631 (42,099)	172,450 (89,519)	45,562 (14,602)	(44,342) 44,342	14,586,011 (6,328,985)
×	Net operating profit before allowance for credit losses	8,095,603	47,532	82,931	30,960	1	8,257,026
×	Allowance for credit losses	(3,004,304)	2,078	1	1	1	(3,002,226)
X	Profit before tax	5,091,299	49,610	82,931	30,960	,	5,254,800
r	Current corporate income tax expenses Deferred corporate income tax benefits	(991,892)	(9,595)	(16,969) 1,617	(7,486)		(1,025,942) 1,617
XII	Corporate income tax expenses	(991,892)	(9,595)	(15,352)	(7,486)	-	(1,024,325)
XIII	Profit after tax	4,099,407	40,015	67,579	23,474	1	4,230,475

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26. Disclosure of financial instruments

(a) Collaterals disclosure

Vietcombank does not hold collaterals which it is permitted to sell or re-pledge in the absence of default by the owner of the collaterals.

(b) Fair value disclosure

Circular 210 requires the Bank to disclose the measurement method and related information of fair value of financial assets and financial liabilities for the purpose of comparing their book value and fair value.

The following table presents book value and fair value of Vietcombank's financial assets and liabilities as at 30 June 2017:

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26. Disclosure of financial instruments (continued)

(b) Fair value disclosures (continued)

At 3	At 30 June 2017			Carrying amount - gross	ount - gross			
		Held for trading VND million	Held to maturity VND million	Loans and receivables VND million	Available for sale VND million	Recognised at amortised cost VND million	Total of book value VND million	Fair value VND million
	Financial assets Cash on hand, gold, silver and gemstones Balances with the State Bank of Vietnam Balances with and loans to other credit institutions Trading securities Derivative financial instruments and other financial assets Loans to customers Investment securities Other long-term investments	6,525,271	89,215,495	10,197,518 36,549,788 143,122,131 - 524,686,234	30,385,221		10,197,518 36,549,788 143,122,131 6,525,271 405,104 524,686,234 119,600,716 2,829,418 8,920,932	10,197,518 36,549,788 (*) (*) (*) (*) (*) (*) (*) (*) (*) (*)
	J	6,930,375	89,215,495	723,476,603	33,214,639	1	852,837,112	
1 2	Financial liabilities Amounts due to the Government and SBV and deposits and borrowings from other credit institutions Deposits from customers Funds for finance, entrusted investment and	1 1	1 1	1 1	1 1	650,128,698	117,173,034 650,128,698	* * *
> I	entrusted loans Valuable papers issued Other financial liabilities	1 1 1	, , ,	1 1 1		2,450 13,037,014 7,520,207	2,450 13,037,014 7,520,207	* * *
		'	•	4		787,861,403	787,861,403	

Due to insufficient information for valuation techniques, fair value of these financial assets and liabilities without an active market is not reliably estimated, and therefore is not disclosed. *

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26. Disclosure of financial instruments (continued)

(c) Risk management policies for financial instruments

The Board of Directors has the highest rights and responsibilities for Vietcombank's financial risk management to facilitate its sustainable growth.

Having taken those responsibilities, the Board of Directors appropriately promulgates risk management policies and strategies for each period, establishes risk limits, directly approves high-value business transactions in accordance with legal and internal requirements for each period, and determines organisational structure and key personnel positions.

Risk management strategies and policies are adhered to Vietcombank's charter and General Shareholders' Meeting resolution for each period.

The Risk Management Committee was established by the Board of Directors to assist the Board of Directors in managing all risks that may arise from Vietcombank's day-to-day business operations.

The Asset and Liability Credit and Operational Risk Committee ("ALCO") was established and chaired by the Chief Executive Officer. ALCO members are key personnel of the Bank being in-charge of risk management.

ALCO is responsible for comprehensively monitoring and managing assets and liabilities in the consolidated and separate balance sheet of Vietcombank in order to maximise profit while minimising losses arising from negative market trends, manage liquidity risk and appropriately direct interest and foreign exchange rate schemes.

Within its authority, ALCO has the rights to make risk management decisions.

(i) Credit risk

Vietcombank is exposed to credit risk, which is the risk of incurring a loss because its customers or counterparties fail to discharge their contractual obligations. Credit exposures arise mainly in lending activities relating to loans and advances to customers, and in investments in debt securities. Off-balance sheet financial instruments, such as loan commitments, also contain credit risk. The Bank controls and manages credit risk by setting up related policies and procedures, including the credit risk management policies and operational risk management policy by the Risk Management Committee and Credit Committee.

Vietcombank classifies loans to customers and other credit institutions in accordance with Circular 02 and Circular 09 (Note 2(h)), and regularly assesses credit risks of non-performing loans in order to have appropriate resolutions.

In order to manage credit risks, Vietcombank has established policies and procedures relating to credit risk management; established credit manuals; performed credit risk assessment; set up internal credit rating systems and loan classification and decentralised authorisation in credit activities.

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26. Disclosure of financial instruments (continued)

(c) Risk management policies for financial instruments (continued)

(i) Credit risks (continued)

Vietcombank's maximum exposure amounts to credit risk as at the reporting date, excluding collaterals and credit risk mitigations as follows:

At 30 June 2017	Neither past due nor impaired VND million	Past due but not impaired VND million	Impaired and allowance made VND million	Total VND million
Balances with SBV	36,549,788	-	-	36,549,788
Balances with and loans to other credit institutions – gross				
Balances with other credit institutions Loans to other credit institutions	97,890,514 45,184,117	-	47,500	97,890,514 45,231,617
Trading securities	6,042,096	-	-	6,042,096
Loans to customers – gross	510,533,513	1,543,363	12,609,358	524,686,234
Investment securities – gross				
Available-for-sale investment securities	30,385,221	-	-	30,385,221
Held-to-maturity investment securities	89,215,495	-	-	89,215,495
Other assets	8,920,932	-	-	8,920,932
	824,721,676	1,543,363	12,656,858	838,921,897

Types and book value of collaterals held by Vietcombank as at the reporting date were as follows:

	30/6/2017 VND million	31/12/2016 VND million
Deposits	58,506,502	53,666,664
Valuable papers	75,868,504	71,395,538
Real estates	400,679,951	339,959,056
Others	203,060,245	389,759,801
	738,115,202	854,781,059

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26. Disclosure of financial instruments (continued)

- (c) Risk management policies for financial instruments (continued)
- (i) Interest rate risk

Interest rate risk is the risk that the future cash flows of a financial instrument will unexpectedly fluctuate due to changes in market interest rates.

The actual interest re-pricing term is the remaining term starting from the date of the consolidated interim financial statements to the nearest interest re-pricing term of the items in the consolidated interim balance sheet.

The following assumptions and conditions have been adopted in the analysis of actual interest re-pricing term of asset and liabilities items in the consolidated interim balance sheet of Vietcombank:

- Cash, gold, silver and gemstones, long-term investments, and other assets (including fixed assets and other assets) are classified as free of interest items.
- Trading securities are classified as "Up to 1 month" items;
- The actual interest re-pricing terms of trading securities and investments securities are subject to issuers' terms and conditions on interest rate of issuing institution for each security type;
- The actual interest re-pricing term of balances with and loans to other credit institutions, loans to customers, amounts due to the Government and the State Bank of Vietnam, deposits and borrowings from other credit institutions and deposits from customers are identified as follows:
 - Items with fixed interest rate during the contractual term: the actual interest re-pricing term is based on the contractual maturity date subsequent to the reporting date;
 - Items with floating interest rate: the actual interest re-pricing term is based on the nearest repricing term subsequent to the reporting date.
- The actual interest re-pricing term of valuable papers issued is based on valuable papers' maturities and the Bank's interest rate for each issuance.

The following table presents the interest rate re-pricing terms of Vietcombank's assets and liabilities as at the reporting date:

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26. Disclosure of financial instruments (continued)

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for the six-month period ended 30 June 2017 (continued) Notes to the consolidated interim financial statements

Joint Stock Commercial Bank for Foreign Trade of Vietnam

(c) Risk management policies for financial instruments (continued)

(ii)

Inte	Interest rate risk (continued)					<u> </u>	2			
At 3(At 30 June 2017	Overdue VND million	Free of interest VND million	Up to 1 month VND million	From 1 to 3 months VND million	From over 3 months to 6 months VND million	From over o months to 12 months VND million	rrom over 1 year to 5 years VND million	Over 5 years VND million	Total VND million
_ = =	Assets Cash on hand, gold, silver and gemstones Balances with the State Bank of Vietnam	1 1	10,197,518	36,549,788	1 1	1 1	1 1			10,197,518 36,549,788
≣ ≥;	institutions – gross Trading securities – gross	1 1		124,099,110 6,525,271	4,224,920	2,272,910	12,525,191			143,122,131 6,525,271
×	other financial assets Loans to customers – gross Investment securities – gross Other long-term investments – gross Fixed assets Other assets – gross	7,421,677	3,676,732 5,538,781 10,794,145	124,422,181	405,104 174,241,523 3,920,256	- 143,069,707 6,852,811 -	53,678,584 3,827,086	21,248,924 75,891,001	- 603,638 28,309,439 -	405,104 524,686,234 119,600,716 3,676,732 5,538,781 10,794,145
	Total assets	7,421,677	30,207,176	292,396,473	182,791,803	152,195,428	70,030,861	97,139,925	28,913,077	861,096,420
_ = 2	Liabilities Amounts due to the Government and SBV and deposits and borrowings from other credit institutions Deposits from customers Eunds for finance entrusted investment and		9,514	104,149,419 309,510,750	1,061,382	4,264,856 83,621,434	7,697,377	4,489,093	9,274	117,173,034
> >	entrusted loans Valuable papers issued Other liabilities	1 1 1	17,301,417	3,482	1 1 1	2,000,000	- (164,168)	2,450 11,197,700	1 1 1	2,450 13,037,014 17,301,417
	Total liabilities	1	17,310,931	413,663,651	117,593,023	89,886,290	143,490,201	15,689,243	9,274	797,642,613
	Interest sensitivity gap – on balance sheet	7,421,677	12,896,245	(121,267,178)	65,198,780	62,309,138	(73,459,340)	81,450,682	28,903,803	63,453,807

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26. Disclosure of financial instruments (continued)

(c) Risk management policies for financial instruments (continued)

(ii) Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. Vietcombank was incorporated and operates in Vietnam, with VND as its reporting currency. The major currency in which Vietcombank transacts is VND. Vietcombank's loans and advances to customers are mainly denominated in VND, USD and EUR. Some of Vietcombank's other assets are in currencies other than VND, USD and EUR. Vietcombank has set limits on currency positions based on its internal risk management system and relevant statutory requirements stipulated by the SBV. Currency positions are monitored on a daily basis and hedging strategies used to ensure positions are maintained within established limits.

The followings are the major exchange rates applied by Vietcombank at the reporting date:

	Exchange r	ate as at
	30/6/2017	31/12/2016
USD/VND	22,431	22,159
EUR/VND	24,923	23,573

The following table presents the Bank's assets and liabilities denominated in foreign currencies that were translated into VND as at the reporting date:

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26. Disclosure of financial instruments (continued)

(c) Risk management policies for financial instruments (continued)

(iii) Currency risk (continued)

Ata	At as 30 June 2017	VND Willion	USD VND million	EUR VND million	Other currencies VND million	Total VND million
	Assets					
_	Cash on hand, gold, silver and gemstones	8,437,843	159,444	1,336,851	263,380	10,197,518
=	Balances with the State Bank of Vietnam	26,010,037	•	10,539,751		36,549,788
Ξ	Balances with and loans to other credit institutions – gross	84,946,037	16,408,565	33,781,073	7,986,456	143,122,131
>!	Trading securities – gross	6,525,271	•	•	•	6,525,271
>	Derivatives and other financial assets	26,440,720	18,006	(26,219,317)	165,695	405,104
>	Loans to customers – gross	439,594,483	198,183	84,891,440	2,128	524,686,234
ΙΙΛ	Investment securities – gross	63,523,216	,	56,077,500	•	119,600,716
VIII	Long-term investments – gross	3,676,732	•	•	•	3,676,732
\times	Fixed assets	5,509,470	•	29,382	(71)	5,538,781
×	Other assets – gross	9,328,017	(13,747)	1,491,682	(11,807)	10,794,145
	Total assets	673,991,826	16,770,451	161,928,362	8,405,781	861,096,420
	Liabilities					
_	Amounts due to the Government and SBV and deposits and					
	borrowings from other credit institutions	60,595,709	12,941,636	37,740,102	5,895,587	117,173,034
Ξ	Deposits from customers	528,541,424	3,894,363	115,240,436	2,452,475	650,128,698
>	Funds for finance, entrusted investment and entrusted loans	2,450		•		2,450
>	Valuable papers issued	13,033,745	•	3,269	1	13,037,014
\ \	Other liabilities	13,235,203	36,820	3,906,840	122,554	17,301,417
	Total liabilities	615,408,531	16,872,819	156,890,647	8,470,616	797,642,613
	FX position on balance sheet	58,583,295	(102,368)	5,037,715	(64,835)	63,453,807
			200			

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Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Notes to the consolidated interim financial statements for the six-month period ended 30 June 2017 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014)

26. Disclosure of financial instruments (continued)

(c) Risk management policies for financial instruments (continued)

(iii) Liquidity risk

Liquidity risk occurs when Vietcombank fails to fulfil its financial commitments with customers or counterparties due to unavailability of funds or liquidity.

The maturity of assets and liabilities represents the remaining terms of these assets and liabilities from the reporting date to the maturity date according to the underlying contractual agreements or term of issuance.

The following assumptions and conditions have been adopted in the preparation of Vietcombank's assets and liabilities maturity analysis in the consolidated interim balance sheet:

- Balances with the SBV are considered as current accounts including the compulsory deposits;
- The maturity of investment securities is based on maturity dates of each securities established by the issuers of these financial instruments;
- The maturities of balances with and loans to other credit institutions and loans to customers are based on the contractual maturity date. The actual maturity may vary from the original contractual term when the contract is extended;
- The maturity of equity investments is considered to be over five years as equity investments have no stated maturity; and
- Deposits and borrowings from other credit institutions, deposits from customers and valuable papers issued are determined based on either the nature of the loans, deposits from customers and valuable papers issued or their contractual maturities. For example, current accounts of other credit institutions at Vietcombank and current accounts of Vietcombank at other credit institutions paid upon customers' demand are considered to be demand deposits, the maturity of term deposits and borrowings is based on the contractual maturity date. In practice, such items may be rolled over and maintained for longer period.

The following table analyses the remaining terms to maturity of Vietcombank's assets and liabilities as at the reporting date:

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for the six-month period ended 30 June 2017 (continued)

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26. Disclosure of financial instruments (continued)

- Risk management policies for financial instruments (continued)
 - I immidity visk (continued) (iv)

<u>~</u> ,	Liquic	Liquidity risk (continued)								
•	As at 3	As at 30 June 2017	Overdue over 3 months VND million	Overdue up to 3 months VND million	Not overdue up to 1 month VND million	Not overdue from over 1 month to 3 months VND million	Not overdue from over 3 months to 12 months	Not overdue from over 1 year to 5 years VND million	Not overdue over 5 years VND million	Total VND million
		Assets								
·	_	Cash on hand, gold, silver and								
		gemstones	•	•	10,197,518	•	1	1	1	10,197,518
	Ξ	Balances with the State Bank of Vietnam	1	1	36,549,788	•	•	•	٠	36,549,788
	III	Balances with and loans to other								
		credit institutions – gross	1	ı	123,903,422	4,161,151	13,616,164	1,441,394	1	143,122,131
	<u>></u>	Trading securities – gross	•	ı	6,525,271	,	•	,	1	6,525,271
	>	Derivative financial instruments and								
		other financial assets	1	1	1	405,104	•	1	•	405,104
	1>	Loans to customers – gross	6,050,066	1,371,612	57,877,097	111,604,591	176,918,558	103,488,590	67,375,720	524,686,234
	VII	Investment securities – gross	1	,	600,123	220,256	5,868,208	81,652,690	31,259,439	119,600,716
	VIII	Long-term investments - gross	•	1	1	•	1	1	3,676,732	3,676,732
	X	Fixed assets	•	•	•	•	•	•	5,538,781	5,538,781
	×	Other assets – gross	1		1	10,794,145	•	1	1	10,794,145
		Total assets	6,050,066	1,371,612	235,653,219	127,185,247	196,402,930	186,582,674	107,850,672	861,096,420
		Liabilities								
	_	Amounts due to the Government and								
		other credit institutions	1	1	103,178,687	1,001,107	10,790,914	2,041,221	161,105	117,173,034
	II	Deposits from customers	•	•	150,494,026	129,934,770	241,890,900	54,657,681	73,151,321	650,128,698
	>	Funds for finance, entrusted investment								
		and entrusted loans	•	•	•	•	1	2,450	1	2,450
	>	Valuable papers issued	1		3,482	•	t	7,197,700	5,835,832	13,037,014
	<u></u>	Other liabilities	1	•	•	17,301,417	-	1	•	17,301,417
		Total liabilities	ı	1	253,676,195	148,237,294	252,681,814	63,899,052	79,148,258	797,642,613
		Net liquidity gap	6,050,066	1,371,612	(18,022,976)	(21,052,047)	(56,278,884)	122,683,622	28,702,414	63,453,807

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Joint Stock Commercial Bank for Foreign Trade of Vietnam 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam Notes to the consolidated interim financial statements for the six-month period ended 30 June 2017 (continued)

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27. Changes in net profit for the period

The increase in net profit after tax of Vietcombank for the six-month period ended 30 June 2017 by VND801 billion (equivalent to 23.37%) compared to the six-month period ended 30 June 2016 was mainly due to the increase of profit before tax amounting to approximately VND975 billion (equivalent to 22.79%) which resulted from the changes in the following items:

	In	npact
	Amount VND billion	Percentage on profit before tax
Items with significant movements		
Increase in interest income from investment securities	424	9.90%
Increase in net fee and commission income	254	5.94%
Increase in income from trading securities	71	1.66%
	749	17.50%

28. Events after the consolidated interim financial statement date

As at the issuing date of the consolidated interim financial statements, there are no significant events occurring subsequent to 30 June 2017 that may significantly affect the consolidated interim financial position of Vietcombank and require adjustments or disclosures to be made in the consolidated interim financial statements as at 30 June 2017 and for the six-month period then ended.

29. Seasonal or cyclical factors

Vietcombank's operation results are not affected by seasonal or cyclical factors except for the following item:

Statutory reserves

The appropriation of the statutory reserves presented in Note 2(r)(iv) and bonus and welfare fund will be made at the end of the annual accounting period.

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30. Changes in accounting estimates

There are no significant changes in accounting estimates made by Vietcombank in preparing and presenting these consolidated interim financial statements compared to those made in the most recent annual financial statements.

31. Unusual items

There are no significant unusual items identified in preparing and presenting these consolidated interim financial statements.

32. Changes in the structure of Vietcombank

There are no changes in the structure of Vietcombank for the six-month period ended 30 June 2017 compared with those made in the most recent annual consolidated financial statements.

33. Approval of the consolidated interim financial statements

The consolidated interim financial statements were approved by the Board of Management of the Bank on 11 August 2017.

Hanoi, 11 August 2017

Prepared by:

Approved by:

Ms. Nguyen Thi Thu Huong

Ms. Phung Nguyen Hai Yen

Mr. Nguyen Danh Luong

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Deputy Director of

Accounting Policy Department

Chief Accountant