Interim consolidated financial statements 30 June 2016



#### GENERAL INFORMATION

<b>Banking Lice</b>	ence for
Establishmen	it and
Operation	

No. 138/GP-NHNN dated 23 May 2008 issued by the State Bank of Vietnam ("the SBV") and Decision No. 2719/QD-NHNN dated 27 December 2011 promulgated by the Governor of the State Bank of Vietnam on adjusting and supplementing the Bank's operations. The Banking Licence validity is 99 years from the issuance date of the Banking Licence No. 138/GP-NHNN.

#### Business Registration Certificate

Business Registration Certificate No. 0103024468 dated 2 June 2008 issued by Hanoi Authority for Planning and Investment, Business Registration Certificate No. 0100112437 renewed for the eleventh time on 7 November 2014.

# Members of the Board of Directors during the period and as at the issuing date of the interim consolidated financial statements

Mr. Nghiem Xuan Thanh	Chairman	Appointed on 1 November 2014
Ms. Le Thi Hoa	Member	Reappointed on 25 April 2013
Mr. Nguyen Danh Luong	Member	Reappointed on 25 April 2013
Mr. Yutaka Abe	Member	Reappointed on 25 April 2013
Mr. Pham Quang Dung	Member	Reappointed on 25 April 2013
Ms. Nguyen Thi Dung	Member	Appointed on 25 April 2013
Mr. Nguyen Manh Hung	Member	Appointed on 26 December 2014

# Members of the Board of Management during the period and as at the issuing date of the interim consolidated financial statements

Mr. Pham Quang Dung	Chief Executive Officer	Appointed on 1 November 2014
Mr. Dao Minh Tuan	Deputy CEO	Reappointed on 15 June 2012
Mr. Nguyen Danh Luong	Deputy CEO	Reappointed on 2 October 2014
Mr. Dao Hao	Deputy CEO	Reappointed on 1 August 2015
Mr. Pham Thanh Ha	Deputy CEO	Reappointed on 1 August 2015
Mr. Yukata Abe	Deputy CEO	Appointed on 30 September 2012
Ms. Truong Thi Thuy Nga	Deputy CEO	Appointed on 1 December 2012
Mr. Pham Manh Thang	Deputy CEO	Appointed on 10 March 2014
Ms. Nguyen Thi Kim Oanh		Appointed on 26 December 2014
Ms. Dinh Thi Thai	Deputy CEO	Appointed on 1 June 2015

# Members of the Supervisory Board during the period and as at the issuing date of the interim consolidated financial statements

Ms. Truong Le Hien		Reappointed on 25 April 2013
Ms. La Thi Hong Minh		Reappointed on 25 April 2013
Ms. Do Thi Mai Huong	Member	Reappointed on 25 April 2013
Ms. Vu Thi Bich Van	Member	Reappointed on 25 April 2013

GENERAL INFORMATION (continued)

Chief Accountant Ms. Phung Nguyen Hai Yen Reappointed on 16 June 2016

Legal Representative Since 1 November 2014

Mr. Nghiem Xuan Thanh Title: Chairman of the Board of Director

Authorised signature on financial statements

(According to Letter of Authorisation No. 528/UQ-VCB-TH&CDKT dated 1 November 2014) Since 1 November 2014

Mr. Nauven Dank Luong Title:

Mr. Nguyen Danh Luong Title: Deputy CEO

The Bank's Head Office

198 Tran Quang Khai Street

Hoan Kiem District, Hanoi, Vietnam

The Bank's auditors Ernst & Young Vietnam Limited

REPORT OF THE BOARD OF MANAGEMENT

The Board of Management of Joint Stock Commercial Bank for Foreign Trade of Vietnam ("the Bank") presents this report and the interim consolidated financial statements of the Bank and its subsidiaries for the period from 1 January 2016 to 30 June 2016.

# The Board of Management's responsibility in respect of the interim consolidated financial statements

The Board of Management is responsible for ensuring that the interim consolidated financial statements of each financial period give a true and fair view of the interim consolidated financial position of the Bank and its subsidiaries, and of the interim consolidated results of their operations and their interim consolidated cash flows for the period. In preparing those interim consolidated financial statements, the Board of Management is required to:

- · Select suitable accounting policies and then apply them consistently;
- · Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the interim consolidated financial statements; and
- Prepare the interim consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Bank and its subsidiaries will continue their business.

The Board of Management is responsible for ensuring that proper accounting records are kept to disclose, with reasonable accuracy at any time, the interim consolidated financial position of the Bank and its subsidiaries, and to ensure that the accounting records comply with the applied accounting system. The Board of Management is also responsible for safeguarding the assets of the Bank and its subsidiaries, and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Management confirmed that it has complied with the above requirements in preparing the accompanying interim consolidated financial statements.

#### Statement by the Board of Management

The Board of Management does hereby state that, in its opinion, the accompanying interim consolidated financial statements give a true and fair view of the interim consolidated financial position of the Bank and its subsidiaries as at 30 June 2016, and of the interim consolidated results of their operations and their interim consolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions and the statutory requirements relevant to preparation and presentation of interim consolidated financial statements.

For and bir Behalf of the Board of Management:

NGÂN HÀNG THƯƠNG MẠI CÓ PHẨM 10 NGOẠI THƯỚNG

Mr. Nguyên Danh Luong

Deputy CEO

Hanoi, 12 August 2016



Ernst & Young Vietnam Limited 28th Floor, Bitexco Financial Tower 2 Hal Trieu Street, District 1 Ho Chi Minh City, S.R. of Vietnam Tel: + 84 8 3824 5252 Fax: + 84 8 3824 5250 ev.com

Reference: 61039047/18715793/SX-HN

# REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL STATEMENTS

To: The Shareholders of

Joint Stock Commercial Bank for Foreign Trade of Vietnam

We have reviewed the accompanying interim consolidated financial statements of Joint Stock Commercial Bank for Foreign Trade of Vietnam ("the Bank") and its subsidiaries, as prepared on 12 August 2016 and set out on pages 6 to 61, which comprise the interim consolidated balance sheet as at 30 June 2016, the interim consolidated income statement and the interim consolidated statement of cash flows for the six-month period then ended and the notes thereto.

#### Management's responsibility

The Bank's management is responsible for the preparation and fair presentation of the interim consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions and the statutory requirements relevant to preparation and presentation of interim consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of interim consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express a conclusion on the interim consolidated financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements No. 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial statements do not give a true and fair view of the interim consolidated financial position of the Bank and its subsidiaries as at 30 June 2016, and of the interim consolidated results of their operations and their interim consolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions and the statutory requirements relevant to preparation and presentation of interim consolidated financial statements.

Ernst & Young Vietnam Limited Kal

Mr. Trinh Hoang Anh

Deputy General Director Audit Practicing Registration

Certificate No. 2071-2013-004-1

Ho Chi Minh City, Vietnam

12 August 2016

INTERIM CONSOLIDATED BALANCE SHEET as at 30 June 2016

#### Form B02a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

		Notes	30/6/2016 VND million	31/12/2015 VND million
A A	SSETS			
1 0	ash on hand, gold, silver and gemstones		8,230,533	8,519,334
II B	alances with the State Bank of Vietnam		19,732,309	19,715,035
1 B 2 L	alances with and loans to other credit institutions alances with other credit institutions oans to other credit institutions llowance for balances with and loans to other credit institutions		99,792,087 63,112,388 36,679,954 (255)	131,527,373 92,587,537 38,939,836
1 T	rading securities rading securities llowance for trading securities	4	<b>8,796,343</b> 8,814,903 (18,560)	9,925,046 9,941,389 (16,343)
V D	Derivatives and other financial assets		108,759	628
1 L	oans to customers oans to customers illowance for loans to customers	5 6	<b>418,764,081</b> 427,215,383 (8,451,302)	<b>379,113,059</b> 387,722,937 (8,609,878)
1 A 2 H	nvestment securities vailable-for-sale securities leld-to-maturity securities lllowance for investment securities	7	105,702,249 40,947,231 67,193,054 (2,438,036)	107,597,495 42,468,041 65,818,278 (688,824)
1 Ir 2 Ir 3 C	ong-term investments  nvestments in joint-ventures nvestments in associates Other long-term investments Allowance for long-term investments	8 8(a) 8(b)	3,578,774 774,525 10,620 2,829,418 (35,789)	3,556,750 753,772 9,349 2,829,418 (35,789)
1 T a C b A 2 li a C	Tixed assets Tangible fixed assets Tost Cost Countlated depreciation Intangible fixed assets Tost Cost Cost		4,870,123 3,207,270 7,795,669 (4,588,399) 1,662,853 2,236,971 (574,118)	5,039,473 3,385,622 7,661,735 (4,276,113) 1,653,851 2,211,799 (557,948)
1 R 2 A 3 D 4 C	Other assets Leceivables Leceivables Leceivables Leceivables Deferred tax assets Other assets Lilowance for other assets		9,425,701 3,696,318 4,299,989 2,713 1,427,618 (937)	9,400,447 2,953,963 4,849,535 1,943 1,596,073 (1,067)
1	TOTAL ASSETS		679,000,959	674,394,640

INTERIM CONSOLIDATED BALANCE SHEET as at 30 June 2016 (continued)

#### Form B02a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

		Notes	30/6/2016 VND million	31/12/2015 VND million
В	LIABILITIES AND SHAREHOLDERS' EQUITY			
I	Amounts due to the Government and the State Bank of Vietnam	9	31,670,701	41,479,553
II 1 2	Deposits and borrowings from other credit institutions Deposits from other credit institutions Borrowings from other credit institutions	10	<b>49,476,949</b> 38,600,555 10,876,394	7 <b>2,135,381</b> 51,743,682 20,391,699
Ш	Deposits from customers	11	535,648,094	501,162,550
VI	Valuable papers issued	12	2,473,166	2,479,070
VII 1 2 3	Other liabilities Accrued interest and fee payables Deferred tax liabilities Other liabilities	13	11,156,005 4,689,775 19,379 6,446,851	11,965,744 4,988,305 19,444 6,957,995
	TOTAL LIABILITIES	:=	630,424,915	629,222,298
VIII 1 a b c 2 3 4 5 a b 6	Capital and reserves Capital Charter capital Share premium Other capital Reserves Foreign exchange differences Asset revaluation differences Retained profits Previous years' retained profits Current year's retained profits Non-controlling interest		32,420,681 26,650,203 5,725,318 45,160 4,936,561 78,970 89,222 10,902,265 7,481,220 3,421,045 148,345	32,420,681 26,650,203 5,725,318 45,160 4,941,362 79,969 89,222 7,475,808 3,921,494 3,554,314 165,300
	TOTAL SHAREHOLDERS' EQUITY	14(a)	48,576,044	45,172,342
	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	1=	679,000,959	674,394,640

INTERIM CONSOLIDATED BALANCE SHEET as at 30 June 2016 (continued)

#### Form B02a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

		Notes	30/6/2016 VND million	31/12/2015 VND million
NO	OFF-BALANCE SHEET ITEMS			
£	Credit guarantees		62,493	74,143
2	Foreign exchange commitments		15,148,240	19,757,401
а	Forward buying		7,000,648	8,852,550
b	Forward selling		8,147,592	10,904,851
3	Letters of credit		35,154,305	30,826,079
4	Other guarantees		31,394,574	27,283,715
5	Other commitments		48,099	26,797
		-	81,807,711	77,968,135

Hanoi, 12 August 2016

Prepared by:

Approved by:

Ms. Nguyen Thi Thu Huong

Deputy Director of

Accounting Policy Department

Ms. Phung Nguyen Hai Yen

Mr. Nguyen Danh Luong

NGẬN HÀNG THƯƠNG MẠI CỔ PHẨN NGOẠI THƯƠNG

7

Chief Accountant

N KIEW Deputy CEO

INTERIM CONSOLIDATED INCOME STATEMENT for the period from 1 January 2016 to 30 June 2016

#### Form B03a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

		Notes	Quarter II		Cumulative	year-to-date
			Current year	Previous year VND million	Current year	Previous year
1 2	Interest and similar income Interest and similar expenses	16 17	9,227,108 (4,602,441)	7,485,439 (3,916,608)	18,033,336 (8,875,904)	14,871,422 (7,806,320)
1	Net interest income		4,624,667	3,568,831	9,157,432	7,065,102
3 4	Fee and commission income Fee and commission expenses		1,042,851 (521,684)	992,196 (377,303)	1,997,726 (937,588)	1,676,497 (724,027)
П	Net fee and commission income		521,167	614,893	1,060,138	952,470
Ш	Net gain from trading foreign currencies		474,279	408,545	1,038,228	879,755
IV	Net gain from trading securities	18	141,513	37,584	181,967	133,852
v	Net gain/(loss) from investment securities	19	(111)	50,770	(482)	94,593
5 6	Other income Other expenses		587,259 (55,202)	424,368 (8,008)	944,364 (126,636)	628,327 (17,592)
VI	Net other income		532,057	416,360	817,728	610,735
VII	Income from equity investments	20	15,439	7,202	25,963	7,732
	TOTAL OPERATING INCOME		6,309,011	5,104,185	12,280,974	9,744,239
VIII	TOTAL OPERATING EXPENSES	21	(2,630,525)	(1,580,040)	(4,997,879)	(3,247,058)
IX	Net profit before allowances for credit losses		3,678,486	3,524,145	7,283,095	6,497,181
X	Allowances for credit losses		(1,698,322)	(1,829,132)	(3,003,520)	(3,346,396)
XI	PROFIT BEFORE TAX		1,980,164	1,695,013	4,279,575	3,150,785

INTERIM CONSOLIDATED INCOME STATEMENT for the period from 1 January 2016 to 30 June 2016 (continued)

#### Form B03a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

		Notes Quarter II Cumulative year			ear-to-date	
				Previous year VND million		Previous year VND million
7	Current Corporate Income Tax expenses		(391,821)	(370,339)	(851,182)	(691,499)
8	Deferred Corporate Income Tax expenses		(161)	-	771	140
XII	Corporate Income Tax expenses		(391,982)	(370,339)	(850,411)	(691,499)
XIII	PROFIT AFTER TAX		1,588,182	1,324,674	3,429,164	2,459,286
XIV	Non-controlling interest		(3,824)	(3,602)	(8,120)	(6,685)
XVI	Net profit for the period		1,584,359	1,321,072	3,421,044	2,452,601
XV	Basic earnings per share (VND)	15	595	496	1,284	923

Hanoi, 12 August 2016

Prepared by:

Approved by:

guven Danh

Ms. Nguyen Thi Thu Huong

Ms. Phung Nguyen Hai Yen

THƯƠNG MẠI CỔ PHẨM NGOẠI THƯƠNG

VIÊT NAM

NGÂN HÀNG

Deputy Director of Accounting Policy Department

Chief Accountant

Deputy CEO

INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS for the period from 1 January 2016 to 30 June 2016

#### Form B04a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

		Notes	Period from 1/1/2016 to 30/6/2016 VND million	Period from 1/1/2015 to 30/6/2015 VND million
	CASH FLOWS FROM OPERATING ACTIVITIES			
1	Interest and similar receipts		18,584,767	15,222,501
2	Interest and similar payments		(9,172,769)	(8,504,622)
3	Fee and commission income receipts		1,060,139	952,470
4	Net receipt/(payment) from trading activities (foreign			
	currencies, gold, silver, securities)		1,355,893	955,838
5	Net other receipts		41,642	48,527
6	Net other payments		(125,460)	(17,343)
7	Receipts from recovery of bad debts previously written off		901,393	578,437
8	Payments to employees and for other operating activities		(4,217,098)	(3,262,876)
9	Income tax paid during the period		(641,732)	(677,507)
	Net cash flows from operating activities before changes in operating assets and working capital	13	7,786,775	5,295,425
	(Increase)/ Decrease in operating assets			
10	Balances with and loans to other credit institutions		(1,263,712)	1,509,781
11	Trading securities		1,539,168	(27,443,205)
12	Derivatives and other financial assets		(108, 131)	(a)
13	Loans to customers		(40,063,678)	(17,404,411)
14	Utilization of allowance for loans to customers		(1,412,454)	(2,243,160)
15	Other operating assets		(15,412)	(432,627)
	Increase/ (Decrease) in operating liabilities			
16	Amounts due to the Government and the SBV		(9,808,852)	(46,300,508)
17	Deposits and borrowings from other credit institutions		(22,658,432)	5,333,568
18	Deposits from customers		35,119,827	37,422,497
19	Valuable papers issued		(5,904)	293,000
20	Derivatives and other financial liabilities			53,655
21	Other operating liabilities		(1,276,317)	1,770,261
22	Payments from reserves		(690,346)	(376,661)
I	Net cash flows used in operating activities		(32,857,468)	(42,522,385)

INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS for the period from 1 January 2016 to 30 June 2016 (continued)

#### Form B04a/TCTD-HN

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

		Notes	Period from 1/1/2016 to 30/6/2016 VND million	Period from 1/1/2015 to 30/6/2015 VND million
	CASH FLOWS FROM INVESTING ACTIVITIES			
1	Payments for purchases of fixed assets		(159,105)	(191,455)
2	Proceeds from disposals of fixed assets		1,329	1,363
3	Payments for disposals of fixed assets		(1,175)	(248)
4	Proceeds from investments in other entities			12,100
5	Dividends and interest received from long-term			
	investments in the period		5,674	18,467
6	Dividends of prior year received in the period		7,123	3,562
П	Net cash flows used in investing activities		(146,154)	(156,211)
	CASH FLOWS FROM FINANCIAL ACTIVITIES			
Ш	Net cash flows from financial activities		; <del>=</del> 3	*
***	N. 18 1 2 1 1 1	14	(22,002,622)	(42 (79 506)
IV	Net cash flows during the period		(33,003,622)	(42,678,596)
V	Cash and cash equivalents at the beginning of the period	22	164,412,853	175,012,996
VI	Cash and cash equivalents at the end of the period	22	131,409,231	132,334,400

Hanoi, 12 August 2016

Approved by:

Prepared by:

Ms. Nguyen Thi Thu Huong

Ms. Phung Nguyen Hai Yen

Mr. Nguyen Danh Lylong

THƯƠNG MẠI CỔ PHẨY

NGOAI THUGHA

VIE LNOW

Deputy CEO

Deputy Director of Accounting Policy Department

Chief Accountant

Form B05a/TCTD-HN

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

for the period from 1 January 2016 to 30 June 2016

These notes form an integral part of, and should be read in conjunction with, the accompanying interim consolidated financial statements.

# 1. Reporting entity

### (a) Establishment and operation

Joint Stock Commercial Bank for Foreign Trade of Vietnam ("the Bank") was established upon the transformation from a State-owned commercial bank following the approval of the Prime Minister on the equitization plan of the Bank for Foreign Trade of Vietnam and in accordance with other relevant regulations. The Bank was granted Banking Licence No. 138/GP-NHNN dated 23 May 2008 by the State Bank of Vietnam ("SBV") for a period of 99 years and Business Registration Certificate No. 0103024468 dated 2 June 2008 by Hanoi Authority for Planning and Investment, Business Registration Certificate No. 0100112437 renewed for the eleventh time on 7 November 2014.

The principal activities of the Bank in accordance with Decision No. 2719/QD-NHNN dated 27 December 2011 supplementing Banking Licence No. 138/GP-NHNN on the Bank's operations are to mobilize and receive short, medium and long-term deposits from organizations and individuals; to lend to organizations and individuals up to the nature and capability of the Bank's capital resources; to conduct settlement and cash services; to provide other banking services as approved by the SBV; to invest in associates, joint-ventures and other companies; to invest in stocks and bonds; and to trade in foreign exchange and real-estate business in accordance with the relevant regulations.

# (b) Charter capital

Under Banking Licence No. 138/GP-NHNN dated 23 May 2008 issued by the SBV; and Business Registration Certificate No. 0103024468 dated 2 June 2008 issued by Hanoi Authority for Planning and Investment, the Bank's charter capital was VND12,100,860,260,000. Under Business Registration Certificate No. 0100112437, renewed for the eleventh time on 7 November 2014, the Bank's charter capital was VND26,650,203,340,000. The face value per share is VND10,000.

	30/6/2016		31/12/201	15
	Number of shares	%	Number of shares	%
Shares owned by the State of Vietnam Shares owned by the foreign strategic	2,055,076,583	77.10%	2,055,076,583	77.10%
shareholder (Mizuho Bank Ltd., Japan) Shares owned by other shareholders	399,754,446 210,189,305	15.00% 7.90%	399,754,446 210,189,305	15.00% 7.90%
	2,665,020,334	100%	2,665,020,334	100%

Form B05a/TCTD-HN

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

# 1. Reporting entity (continued)

#### (c) Location and network

The Bank's Head Office is located at 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi. As at 30 June 2016, the Bank had one (1) Head Office, one (1) Operation Centre, one (1) Training Centre and ninety six (96) branches nationwide, three (3) local subsidiaries, two (2) overseas subsidiaries, three (3) joint-ventures, one (1) associate, one (1) overseas representative office located in Singapore and one (1) representative office located in Ho Chi Minh city.

The Bank and its subsidiaries hereinafter are referred to as "Vietcombank".

#### (d) Subsidiaries, joint-ventures and associates

Subsidiaries

Subsidiaries	Operating Licence	Business sector	% direct shareholding by the Bank
Vietcombank Financial Leasing Company Limited ("VCB Leasing")	Business Licence No. 05/GP-CTCTTC dated May 25, 1998 issued by the State Bank of Vietnam.	Financial leasing	100%
Vietcombank Securities Company Limited ("VCB Securities")	Business Licence No. 09/GPHDKD dated April 24, 2002 Last amendment in accordance with license No. 25/GPDC-UBCK dated June 11, 2013 issued by the State Securities Commission.	Securities	100%
Vietcombank Tower 198 Company Limited ("VCB Tower")	Business Licence No. 1578/GP dated May 30, 1996 and No. 1578/ GPDC1 dated April 18, 2006 issued by the Ministry of Planning and Investment.	Office leasing	70%
Vietnam Finance Company Limited ("Vinafico")	Business license No. 0226 issued by Hong Kong Monetary Authority dated March 07, 1978. First amendment dated November 03, 1992, second amendment dated September 19, 1995.	Financial services	100%
Vietcombank Money Incorporation	Business licence No. E0321392009-6 issued by the Authority of Nevada State Government dated June 15, 2009.	Remittance services	87.5%

Form B05a/TCTD-HN

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

# 1. Reporting entity (continued)

# (d) Subsidiaries, joint-ventures and associates (continued)

Joint-ventures

Joint-ventures	Operating Licence	Business sector	% direct shareholding by the Bank
Vietcombank - Bonday - Ben Thanh Company Limited	Business licence No. 2458/GP issued by the Ministry of Planning and Investment on February 07, 2005 with Amendment No. 2458/GCNDC1/41/1 dated October 26, 2011 and Amendment No. 2458/GC-NDC2/41/1 dated December 28, 2012	Office leasing	52%
Vietcombank Fund Management	Business licence No. 06/UBCK- GPHDQLQ issued by State Securities Commission dated December 02, 2005; last amendment No. 17/GPDC-UBCK dated August 06, 2015	Fund management	51%
Vietcombank - Cardif Life Insurance Company Limited	Business licence No. 55/GP issued by Ministry of Finance dated October 23, 2008	Life insurance	45%
Associates			
Associate	Operating Licence	Business sector	% direct shareholding by the Bank
Vietcombank Bonday Limited	Business licence No. 283/GP issued by the Ministry of Planning and Investment dated December 05, 1991; last amendment No.283/GPDC3 dated October 02, 2000	Office leasing	16%

# (e) Number of employees

As at 30 June 2016, Vietcombank has 14,930 employees (31 December 2015: 14,755 employees).

Form B05a/TCTD-HN

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

## 2. Summary of significant accounting policies

The following significant accounting policies have been adopted by Vietcombank in the preparation and presentation of these interim consolidated financial statements.

#### (a) Basis of financial statement preparation

The interim consolidated financial statements, presented in Vietnam Dong ("VND") and rounded to the nearest million ("VND million"), have been prepared in accordance with Vietnamese Accounting Standards No.27 — Interim financial statements and other Vietnamese accountings standards, Vietnamese Accounting System for Credit Institutions and the statutory regulations relevant to the preparation and presentation of interim consolidated financial statements. The Bank also prepares the interim separate financial statements for the period from 1 January 2016 to 30 June 2016.

The interim consolidated financial statements, except for the interim consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The interim consolidated statement of cash flows is prepared using the direct method.

#### (b) Changes in accounting policies and notes to financial statements

The accounting policies that the Bank applied to prepare the interim consolidated financial statements were consistent with the policies that have been used to prepare the consolidated financial statements for the fiscal year ended 31 December 2015 and for the period from 1 January 2015 to 30 June 2015, except for the changes in accounting policies and notes related to the following transactions:

## Recognition of the differences upon foreign currency revaluation in income statement

During the period, Vietcombank recorded the differences upon foreign currency revaluation at the date of preparing the financial statements instead of recording these differences in income statement at the end of fiscal year. The purpose of this change is to ensure the financial statements reflect more accurately the results of Vietcombank's operations during the interim period.

This change in accounting policy does not have material impact on the perspectives of financial statements' users in the period from 1 January 2016 to 30 June 2016, as well as the results of Vietcombank's operations in fiscal year 2015. Hence, Vietcombank does not restate the opening balances related to this change of accounting policy.

# Changes in accounting policies at Vietcombank Securitites limited company ("VCBS")

On 30 December 2014, the Ministry of Finance issued Circular No. 210/2014/TT-BTC providing guidance on accounting policies applicable to securities companies. This Circular replaces Circular No. 95/2008/TT-BTC dated 24 October 2008 of the Ministry of Finance providing guidance on accounting policies appliable to securities companies and Circular No. 162/2010/TT-BTC dated 20 October 2010 amending and supplementing Circular No. 95/2008/TT-BTC. Circular 210 is applicable to fiscal year beginning on or after 1 January 2016. Circular 210 prescribes contents concerning accounting vouchers, system of accounting accounts as well as method of preparing and presenting the financial statements of securities companies. To conform to the presentation requirements of Circular 210, Vietcombank has restated the comparative figures of certain indicators in the interim consolidated financial statements that have been materially impacted by the application of Circular 210 to VCBS, as disclosed in Note 29.

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for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

# 2. Summary of significant accounting policies (continued)

## (c) Fiscal year

Vietcombank's fiscal year is from 1 January to 31 December. The interim consolidated financial statements are prepared for the period from 1 January 2016 to 30 June 2016.

#### (d) Foreign currency transactions

According to Vietcombank's accounting system, all transactions are recorded in their original currencies. Monetary assets and liabilities denominated in currencies other than VND are converted into VND at the exchange rates prevailing at the interim consolidated balance sheet date. Non-monetary foreign currency assets and liabilities are recorded at the exchange rate as at the date of the transaction. Income and expenses in foreign currencies are translated into VND in the interim consolidated income statement at the spot exchange rates as at the dates of transactions.

Foreign exchange differences from revaluation of foreign currency trading activities at the end of period are recorded in the interim consolidated income statement.

To consolidate subsidiaries and use equity method for associates and joint-ventures which have accounting currencies other than VND; assets, liabilities and equity accounts of these companies are converted into VND at the exchange rate at the interim consolidated balance sheet date, and the income statements are converted at the average exchange rate for the period. The exchange differences arising from the conversion are taken into equity in the interim consolidated balance sheet.

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# Summary of significant accounting policies (continued)

#### (e) Consolidation

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Bank. The control exists when the Bank has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing the control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the interim consolidated financial statements from the date that the control commences until the date that the control ceases.

Inter-company balances, transactions and profit/loss on transactions between those companies and the Bank are eliminated in full in the interim consolidated financial statements. The accounting policies of subsidiaries have been changed if necessary to ensure the consistency with the policies adopted by the Bank.

Non-controlling interest is the portion of the profit or loss and net assets of a subsidiary attributable to equity interest that are not owned, directly or indirectly through subsidiaries, by the Bank.

#### (ii) Associates and joint-ventures

Associates are those entities to which the Bank has significant influence, but not control, over their financial and operating policies.

Joint-ventures are those entities to which the Bank has joint control, established by contractual agreements and require unanimous consent of all joint-venture investors for the entity's strategic financial and operating decisions.

Vietcombank uses the equity method for consolidating its investments in associates and joint ventures in the interim consolidated financial statements. Vietcombank's share of its associates and joint-ventures' post acquisition profits or losses is recognized in the interim consolidated income statement. When Vietcombank's share of losses in associates and joint-ventures equals or exceeds the cost of its investments in the associates and joint-ventures, Vietcombank does not recognize further losses in its interim consolidated financial statements, unless it has obligations to pay on behalf of the associates and joint-ventures. Accounting policies of associates and joint-ventures have been changed where necessary to ensure consistency with the policies adopted by Vietcombank.

# (f) Cash and cash equivalents

Cash and cash equivalents include cash on hand, balances with the SBV, Treasury bills and other short-term valuable papers which are eligible for discounting with the SBV, balances with other credit institutions with original terms to maturity not exceeding three months from the original date of the placement, securities with original maturity not exceeding three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

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# Summary of significant accounting policies (continued)

#### (g) Loans to customers

#### (i) Loans to customers

Loans to customers are stated in the interim consolidated balance sheet at the principal amounts outstanding as at the date of the interim consolidated financial statements.

Allowance for credit risk of loans to customers is recorded and stated in a separate line.

#### (ii) Specific allowance for credit risk

In accordance with Circular 02/2013/TT-NHNN ("Circular 02") dated 21 January 2013 on classification of assets, levels and method of setting up of risk provisions, and use of provisions against credit risks in the banking activity of credit institutions, foreign banks' branches and Circular 09/2014/TT-NHNN ("Circular 09") dated 18 March 2014 on amending and supplementing a number of articles of Circular 02, specific allowance for credit risk is calculated based on loan classification and corresponding allowance rates against principal outstanding as at 30 June less discounted value of collateral as follows:

	Allowance rate
Group 1 - Current	0%
Group 2 - Special mentioned	5%
Group 3 - Sub-standard	20%
Group 4 – Doubtful	50%
Group 5 – Loss	100%

Since 1 January 2010, Vietcombank has applied Article 7, Decision 493/2005/QD-NHNN to make loan classification as approved by the SBV. However, according to Circular 02, Vietcombank is required to classify loans to customers and off-balance sheet commitments in accordance with both Article 10 and Clause 1 of Article 11, Circular 02 for a period of 3 years starting from 1 June 2014. In that case, should classifications of a loan in accordance with Article 10 and Clause 1 of Article 11, Circular 02 differ, the loan is to be classified into the group of higher risk.

Sine 1 January 2015, credit institutions, foreign banks' branches must to use the updated information from Credit Information Centre (CIC) about the loan group of customers at the time of loan classification to adjust the loan group, off-balance sheet items.

#### (iii) General allowance for credit risk

Vietcombank is required to make and maintain a general allowance at 0.75% of total outstanding balance of loans to customers which are classified into Group 1 to 4 as at the reporting date.

#### (iv) Bad debts written-off

According to Circular 02, Vietcombank writes off bad debts in the following cases:

- Borrowers who are dissolved, bankrupted under legal regulations (in case of legal entities); or are deceased or missing (in case of individuals);
- Debts are classified into Group 5.

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# 2. Summary of significant accounting policies (continued)

#### (g) Loans to customers (continued)

#### (v) Bad debts sold to Vietnam Asset Management Company

Vietcombank sold bad debts at their book value to Vietnam Asset Management Company ("VAMC") in accordance with Decree No. 53/2013/ND-CP effective from 9 July 2013 on "Establishment, organization and operation of Vietnam Asset Management Company", Circular No. 19/2013/TT-NHNN which was effective from 15 September 2013 on "Purchase, sale and handling of bad debts of Vietnam Asset Management Company", Official Letter No. 8499/NHNN-TCKT on "Guidance on accounting for bad debt purchase and sale between VAMC and credit institutions", and other related adjustments and amendments to this regulation. Accordingly, the selling price is the outstanding balance of a bad debt minus its unused specific allowance.

For the sale of bad debts in exchange for VAMC bonds, upon completing relevant procedures, Vietcombank will derecognize both the outstanding principal and specific allowance of the sold debt and recognize the face value of VAMC special bonds, which equals to the outstanding balance of the sold debt less its unused specific allowance. Upon receiving the sold debts back from VAMC, Vietcombank will use the allowance made annually for VAMC special bonds to write off such bad debts. Difference between the allowances made for VAMC bonds and the uncollected outstanding balance of debts/bonds will be recognized as "Other income" in the interim consolidated income statement.

#### (h) Investments

#### (i) Trading securities

Trading securities are debt securities, equity securities and other securities which are bought and held for the purpose of reselling within one year to gain profit on changes in price.

Trading securities are initially recognized at the cost of acquisition. They are subsequently measured at the lower of book value and market value. Gains or losses from the sales of trading securities are recognized in the interim consolidated income statement.

#### (ii) Investment securities

Investment securities are classified into two categories: available-for-sale and held-to-maturity securities. Vietcombank classifies investment securities on their purchase dates. In accordance with Official Letter No. 2601/NHNN-TCKT dated 14 April 2009 by the SBV, Vietcombank is allowed to reclassify investment securities no more than once after the purchase date.

#### Available-for-sale investment securities

Available-for-sale investment securities are debt securities, equity securities or other securities, which are acquired for an indefinite period and may be sold at any time. Regarding equity securities, Vietcombank is neither a founding shareholder nor a strategic partner; nor has the impact on the enterprise's planning and determining of financial and operating policies under agreements to appoint personnel to the board of directors/board of management.

#### Held-to-maturity investment securities

Held-to-maturity investment securities are debt securities, with fixed or determinable payments and maturities where Vietcombank's management has the positive intention and ability to hold until maturity.

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# 2. Summary of significant accounting policies (continued)

#### (h) Investments (continued)

#### (ii) Investment securities (continued)

Held-to-maturity investment securities (continued)

Investment securities are initially recognized at cost of acquisition, including transaction costs and other directly attributable costs. They are subsequently measured at the lower of the book value after amortization and the market value. Premiums and discounts arising from purchases of debt securities are amortized in the interim consolidated income statement using the straight-line method over the period from the acquisition dates to the maturity dates.

In addition, according to Circular 02 and Circular 09, investment securities which are unlisted corporate bonds must be subject to classification and allowance in a manner similar to loans to customers presented in Note 2(g).

Special bonds issued by VAMC

Special bonds issued by VAMC are fixed-term valuable papers used to purchase bad debts of Vietcombank. The special bonds are initially recognized at face value at the date of transaction and subsequently carried at face value during the holding period. The face value of the bonds equals the outstanding balance of the sold debts less their unused specific allowance.

Special bonds will mature in one of the following cases:

- The allowance made for special bonds is not less than the book value of relevant bad debts recorded in the accounting books of VAMC, including the following cases:
  - VAMC sells the bad debts to organizations, individuals, including the case of re-selling debts to credit institutions it previously purchased the debts from using special bonds at market price or negotiated price;
  - VAMC converts the debts into charter capital of the corporate borrowers.
- Special bonds are expired.

In accordance with Circular No. 14/2015/TT-NHNN, within 5 working days before the maturity date of special bonds, the Bank shall make a minimum specific provision for each special bond, calculated based on the maturity of special bonds, bad debt repayment up to the date of provision calculation and face value of special bonds.

Specific provision for each special bond is recognized in the interim consolidated income statement in "Allowances for credit losses".

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# 2. Summary of significant accounting policies (continued)

#### (h) Investments (continued)

#### (iii) Long-term investments

Other long-term investments represent the Bank's capital investments in other enterprises where the Bank owns less than 11% of voting rights and is either a founding shareholder or a strategic partner; or has influences on the enterprise's planning and determining of financial and operating policies under agreements to appoint personnel to the board of directors/board of management.

Other long-term investments include equity securities and other long-term capital contributions which are intended to hold for more than one year (except for capital contributions and investments into joint-ventures, associates and subsidiaries).

Other long-term investments are initially recognized at cost. They are subsequently measured at the lower of the carrying value and the market value.

The allowance for diminution in the value of long-term investments is made if the economic entity in which Vietcombank invests in suffers a loss (except for cases where losses have been anticipated in the initial business plans) in accordance with Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013. The allowance amount is the difference between the parties' actual capital contributions to the economic entity and the actual owners' equity multiplied (x) by the ratio of capital invested by Vietcombank to the total actual capital of the economic entity. For an investment in listed shares or shares which fair value can be determined reliably, provision is made based on the shares' market value (similar to provision for diminution in value of trading securities).

#### (i) Repurchase and reverse repurchase agreements

Securities sold under agreements to repurchase at a specific date in the future (repos) are still recognized in the interim consolidated financial statements. The corresponding cash received from these agreements is recognized in the interim consolidated balance sheet as a liability. The difference between the sale price and repurchase price is amortized in the interim consolidated income statement over the term of the agreement using the straight-line method based on the interest rate stipulated in the contract.

Conversely, securities purchased under agreements to resell at a specific date in the future are not recognized in the interim consolidated financial statements. The corresponding cash paid under these agreements is recognized in the interim consolidated balance sheet in "Loans to customers". The difference between the purchase price and resale price is amortized over the term of the agreement using the straight-line method based on the interest rate stipulated in the contract and recognized in the consolidated income statement.

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(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

# Summary of significant accounting policies (continued)

#### (j) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use, and the cost of dismantling and removing the asset and restoring the site on which it is located.

On 25 April 2013, the Ministry of Finance issued Circular No. 45/2013/TT-BTC guiding the framework of management, use and depreciation of fixed assets. According to this circular, assets shall be considered as fixed assets if they meet all of the following three criteria:

- · It is certain to gain future economic benefits from the use of such assets;
- The useful life of assets is above one year;
- Historical costs of the assets must be determinable reliably, with a minimum value of VND30,000,000 (thirty million VND).

Expenditures incurred after the tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to the interim consolidated income statement for the period in which the costs are incurred. In case it can be clearly demonstrated that these expenditures have resulted in an increase in the expected future economic benefits obtained from the use of these tangible fixed assets beyond their originally assessed standard level of performance, the expenditures will be capitalized as an additional cost of tangible fixed assets.

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

	Premises	25 years
	Office furniture, fittings and equipment	3 - 5 years
•	Motor vehicles	6 years
	Others	4 years

#### (k) Intangible fixed assets

#### Land use rights

According to Circular No. 45/2013/TT-BTC dated 25 April 2013 by the Ministry of Finance, intangible fixed assets recognized as land use rights comprise:

- The land use rights allocated by the State with land use fee or receiving the transfer of legal land use rights (including term and non-term land use rights);
- The rights to use the leased land before the effective date of the Land Law 2003 but the rent has
  been paid for the leasing time or paid in advance for many years and the remaining paid land
  lease term is at least five years and granted with certificate of land use rights by the competent
  authority.

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# 2. Summary of significant accounting policies (continued)

## (k) Intangible fixed assets (continued)

#### (i) Land use rights (continued)

The initial cost of land use rights is determined as the total amount paid to have the land use rights plus (+) costs of site clearance, ground leveling, registration fee (excluding costs of construction on that land) or the value of land use rights with contributed capital.

Land use rights not recognized as intangible assets comprise:

- Land use rights allocated by the State without land use fee;
- Land lease rent paid one time for the entire lease term (the land lease time after the effective date
  of the Land Law 2003 without certificate of land use rights granted), the rent is amortized into the
  business costs by the number of lease years;
- Land lease rent paid annually, the rent is recorded into the business costs in the period in proportion to the rent annually paid.

According to Circular No. 45/2013/TT-BTC, intangible fixed assets which are long-term land use rights with land use fee or receiving the legal long-term land use rights are not amortized.

For the intangible fixed assets which are the value of land use rights with term or the leased land use rights, the time of depreciation is the time permitted for land use of Vietcombank.

# (ii) Other intangible fixed assets

Copyrights, patents and other intangible fixed assets are amortized on a straight-line basis over 4 years.

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# 2. Summary of significant accounting policies (continued)

#### (I) Deposits from customers

Deposits from customers are stated at cost.

#### (m) Valuable papers issued

Valuable papers issued are stated at cost, net off amortized premiums and discounts. Cost of valuable papers issued includes the proceeds from the issuance less directly attributable costs.

#### (n) Severance allowance

Under the Vietnamese Labor Code, when employees who have worked for the Bank and its subsidiaries in Vietnam for 12 months or more ("eligible employees") voluntarily terminate their labor contracts, the employer is required to pay the eligible employees severance allowance calculated based on years of service up to 2008 and employees' compensation within their last 6 working months. In accordance with Circular No. 180/2012/TT-BTC dated 24 October 2012, the Bank and its subsidiaries in Vietnam make severance allowance and record as operating expenses in the period.

#### (o) Capital and reserves

#### (i) Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of ordinary shares are recognized as a deduction from share premium in equity.

#### (ii) Share premium

On receipt of capital from shareholders, the difference between the issuance price and the par value of the shares is recorded as share premium in equity.

#### (iii) Treasury shares

When Vietcombank repurchases its own issued shares, the total paid amount which includes directly attributable costs, net off any tax effects, is recognized as a deduction from equity and referred to as treasury shares.

#### (iv) Reserves

Reserves are for specific purposes and appropriated from net profit after tax of the Bank at prescribed rates as below:

- Supplementary charter capital reserve: 5% of net profit after tax and does not exceed the Bank's charter capital.
- Financial reserve: 10% of net profit after tax and does not exceed 25% of the Bank's charter capital.
- Investment and development reserve and other reserves: are to be made upon the resolutions of the Annual General Shareholders' Meeting.

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(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

# 2. Summary of significant accounting policies (continued)

## (o) Capital and reserves (continued)

#### (iv) Reserves (continued)

The appropriation to reserves is made in accordance with the resolutions of the Annual General Shareholders' Meeting and relevant statutory requirements.

The remaining net profit after tax, after appropriation to reserves and dividends payment, is recorded as retained profits of Vietcombank.

Vietcombank Securities Company Limited appropriates of profits to reserves in accordance with Circular No. 146/2014/TT-BTC issued by the Ministry of Finance on 6 October 2014.

#### (p) Income and expenses

#### (i) Interest income and interest expenses

Interest income of outstanding loans classified in Group 1 (as defined in Note 2(g)) is recognized on an accrual basis. Interest on loans classified in Group 2 to Group 5 is recognized in the interim consolidated income statement upon receipt.

Interest expenses are recorded on an accrual basis.

# (ii) Fees, commissions and dividend income

Fees and commissions are recognized on an accrual basis. Cash dividends from investment activities are recognized in the interim consolidated income statement when Vietcombank's right to receive payment is established.

#### (iii) Stock dividends

In accordance with Circular No. 200/2014/TT-BTC dated 22 December 2014, dividends and other distribution received in the form of bonus shares and stock dividends and amounts distributed in the form of shares coming from profits of joint stock companies, are not recorded in the interim consolidated financial statements. Instead, the additional shares obtained are reflected in the number of shares held by Vietcombank.

#### (iv) Uncollectible income

According to Circular No. 05/2013/TT-BTC dated 9 January 2013, income receivables that are recognized as income but uncollectible at the due date are reversed as a reduction of income if the due date is within the same accounting period, or recorded as an expense if the due date is not within the accounting period, and must be monitored on the off-balance sheet for following-up on collection. When the receivable is collected, Vietcombank will record it as an operating income.

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# 2. Summary of significant accounting policies (continued)

#### (q) Lease

#### (i) Lessee

Payments made under operating leases are recognized in the interim consolidated income statement on a straight-line basis over the lease term.

#### (ii) Lessor

Vietcombank recognizes finance leased assets as loans to customers in the interim consolidated balance sheet at the net value of the investment defined in the lease contract. Income from finance leases are recognized as financial income from investments of capital and services for leasing assets. Instalment income is amortized over the lease term using fixed interest rate over the net investment of the leased assets.

Vietcombank recognizes operating lease assets in the interim consolidated balance sheet. Rental income is recognized on a straight-line basis over the lease term, regardless of the payment method. Expenses occurred during the leasing period, including depreciation expenses are recognized as operating expenses for the period.

#### (r) Taxation

Corporate income tax comprises of current and deferred tax. Corporate income tax is recognized in the interim consolidated income statement except that it relates to items recognized directly to equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payables in respect of the previous period.

Deferred income tax is calculated by using the balance sheet method, providing for the temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred income tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

# (s) Related parties

Related parties of the Vietcombank include:

- The parent company of Vietcombank;
- · Vietcombank's subsidiaries;
- The party that has the same parent company or credit institution with Vietcombank;
- Managers or members of the Supervisory Board of the parent company of Vietcombank;

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# 2. Summary of significant accounting policies (continued)

# (s) Related parties (continued)

- Individuals or organizations which have the authority to appoint managers or members of the Supervisory Board of the parent company of Vietcombank;
- Managers or members of the Supervisory Board of Vietcombank;
- Companies or organizations which have the authority to appoint managers, or members of the Supervisory Board of Vietcombank;
- Wives, husbands, parents, children (including foster parents, foster children, parents-in-law, son-in-law, daughter-in-law, step parents, step children), siblings (including half siblings), brothers-in-law, sisters-in-law of managers or members of the Supervisory Board, capital contributors or shareholders who hold at least 5% of charter capital or share capital with voting rights of Vietcombank;
- Individuals or organizations that hold at least 5% of charter capital or share capital with voting rights of Vietcombank;
- · Representatives for Vietcombank's paid-in capital and shares.

The Government of Vietnam, through the State Bank of Vietnam, is a shareholder of Vietcombank. Therefore, in these interim consolidated financial statements, some Government agencies, including the Ministry of Finance and the State Bank of Vietnam are considered as related parties of Vietcombank.

# (t) Segment reporting

A segment is a distinguishable component of Vietcombank engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. Vietcombank's primary format for segment reporting is based on geographical segments. Vietcombank's secondary format for segment reporting is based on business segments.

# (u) Off-balance sheet items

# (i) Foreign exchange contracts

Vietcombank enters into foreign exchange forward and swap contracts which enable customers to transfer, modify or reduce their foreign exchange risk or other market risks and also are used for Vietcombank's business purpose.

Forward contracts are commitments to either purchase or sell a designated currency at a specific future date for a specific exchange rate and cash settlement. Forward contracts are recorded at nominal values at transaction dates, and are subsequently revaluated at the end of the accounting period. The difference on revaluation is recognized under "Foreign exchange differences" in the equity section and is recorded in the consolidated income statement at the end of the fiscal year (see Note 2(d)).

Swap contracts are commitments to settle in cash at a future date, based on differences between specified exchange rates, calculated on the notional principal amount. Swap contracts are subsequently revaluated at the end of the accounting period, and the difference on revaluation is recognized under "Foreign exchange differences" in the equity section and is recorded in the consolidated income statement at the end of the fiscal year (see Note 2(d)).

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(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

# 2. Summary of significant accounting policies (continued)

## (u) Off-balance sheet item (continued)

## (ii) Commitments and contingent liabilities

Vietcombank has credit commitments arising from its regular lending activities. These commitments are unutilized loans and overdraft facilities which are approved. Vietcombank also provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. Many of the contingent liabilities and commitments will expire without any advanced payment, in whole or in part. Therefore these commitments and contingent liabilities do not represent expected future cash flows.

According to Circular 02 and Circular 09, Vietcombank shall classify commitments and contingent liabilities into 5 groups, similarly to loans to customers, for management purposes (see Note 2 (g)).

## (v) Other receivables

Vietcombank has provided provision for overdue receivables which are not classified as assets with credit risks in accordance with Circular No. 228/2009/TT-BTC issued by the Ministry of Finance on 7 December 2009. Accordingly, receivables are subject to review for impairment based on their overdue age or estimated loss arising from undue debts of which the indebted economic organizations fall bankrupt or are undergoing dissolution procedures; debtors are missing, have fled, are prosecuted, detained or on trial by law enforcement bodies, are serving sentences or have deceased, etc.

Overdue age	Provision rate	
From six (6) months to less than one (1) year From one (1) year to less than two (2) years From two (2) years to less than three (3) years From three (3) years and above	30% 50% 70% 100%	

For receivables that are classified as assets with credit risks, the Bank conducts classification and makes provisions similarly to those of loans to customers (see Note 2(g)).

# (w) Offsetting

Financial assets and liabilities are offset and the net amounts are reported in the interim consolidated balance sheet if, and only if, Vietcombank has currently enforceable legal rights to offset the recognized amounts and Vietcombank has an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

# (x) Earnings per share

Vietcombank presents basic earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of Vietcombank by the weighted average number of ordinary shares outstanding during the period.

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# 3. Presentation of financial instruments in accordance with Circular No. 210/2009/TT-BTC

During its business operation, Vietcombank regularly enters contracts which give rise to financial assets, financial liabilities and equity instruments.

Financial assets of Vietcombank mainly include:

- Cash:
- Balances with the State Bank of Vietnam;
- · Balances with and loans to other credit institutions;
- Loans to customers;
- Trading securities;
- Investment securities;
- · Long-term investments;
- · Financial derivative assets; and
- Other financial assets.

Financial liabilities of Vietcombank mainly include:

- · Amounts due to the Government and the State Bank of Vietnam;
- Deposits and borrowings from other credit institutions;
- · Deposits from customers;
- · Valuable papers issued;
- · Financial derivative liabilities; and
- Other financial liabilities.

# (a) Classification of financial assets and liabilities

For the disclosure purpose in the interim consolidated financial statements, Vietcombank appropriately classifies financial assets and financial liabilities in accordance with Circular No. 210/2009/TT-BTC.

Financial assets are classified as follows:

- Financial assets held for trading;
- Held-to-maturity investments;
- Loans and receivables; and
- Available-for-sale financial assets.

Financial liabilities are classified as follows:

- · Financial liabilities held for trading; and
- · Financial liabilities carried at amortized cost.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

# Presentation of financial instruments in accordance with Circular No. 210/2009/TT-BTC (continued)

## (b) Recognition

Financial assets and financial liabilities are recognized in the interim consolidated balance sheet when, and only when, Vietcombank becomes a party to contractual provisions for the supply of those financial instruments. Vietcombank recognizes a financial asset or financial liability at the date when the contract is effective (trade date accounting).

#### (c) Derecognition

A financial asset is derecognized when, and only when, Vietcombank's contractual rights to receive the cash flows from the financial asset are terminated, or the majority of the risks and rewards of ownership of the asset are transferred. A financial liability is derecognized when, and only when, the contractual obligation is settled (i.e. either discharged, cancelled, or expired).

# (d) Measurement and disclosures of fair value

In accordance with Circular No. 210/2009/TT-BTC, Vietcombank has to disclose the fair value of financial assets and financial liabilities to compare with the book value of those financial assets and financial liabilities as presented in Note 25(b).

The preparation and presentation of the fair value of the financial instruments are only for the purpose of presenting in Note 25(b). The financial instruments of Vietcombank are still recognized and recorded in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions, the requirements stipulated by the State Bank of Vietnam and with other statutory regulations as described in the notes above.

Fair value is the amount for which an asset could be exchanged, or a liability settled, among knowledgeable, willing parties in an arm's length transaction on the recognition date.

When an active market exists for a financial instrument, Vietcombank measures the fair value of that instrument using its quoted price in the active market. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions.

When an active market does not exist for a financial instrument, Vietcombank determines the fair value of that instrument using valuation techniques. The chosen valuation technique would make maximum use of market inputs, rely as little as possible on estimates specific to Vietcombank, incorporate all factors that market participants would consider when setting prices, and be consistent with accepted economic methodologies for pricing financial instruments. Inputs for valuation techniques reasonably reflect market expectations and measures of the risk-return factors inherent in the financial instrument.

In case there is not enough information to utilize valuation techniques, fair value of the financial instruments without quoted market prices are deemed not to have been reliably measured and therefore, not disclosed.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

# 4. Trading securities

	30/6/2016 VND million	31/12/2015 VND million
Debt securities	6.200.588	5,774,953
Government securities	6,290,588 2,111,205	3,494,546
Securities issued by other credit institutions Securities issued by local economic entities	2,111,205	300,000
Equity securities	6.097	10 261
Equity securities issued by other credit institutions Equity securities issued by local economic entities	6,087 407,023	19,261 352,629
	8,814,903	9,941,389
Allowance for diminution in the value of trading securities	(18,560)	(16,343)
-	8,796,343	9,925,046
Trading securities by listing status were as follows:		
	30/6/2016	31/12/2015
	VND million	VND million
Debt securities	8,401,793	9,569,499
Listed Unlisted	8,401,793	9,269,499 300,000
Equity securities	413,110	371,890
Listed	207,460	309,504
Unlisted	205,650	62,386
	8,814,903	9,941,389
Movements in allowance for trading securities were as follows:		
	Period from	Year ended
	1/1/2016 to	31/12/2015
	30/6/2016	VND million
	VND million	
Opening balance	16,343	4,449
Allowance made during the period	2,217	11,894

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

# 5. Loans to customers

Loans to local economic entities and individuals  Discounted bills and valuable papers  Finance leases  Loans given to make payments on behalf of customers  Loans to foreign individuals and enterprises  422,159,488  2,470,646  2,108,0  2,499,7  46,2  46,2  427,215,383  387,722,9  Loan portfolio by quality was as follows:
Discounted bills and valuable papers 2,470,646 2,108,0 Finance leases 2,542,722 2,499,7 Loans given to make payments on behalf of customers 36,473 46,2 Loans to foreign individuals and enterprises 6,054 8,2  427,215,383 387,722,9
Finance leases  Loans given to make payments on behalf of customers  Loans to foreign individuals and enterprises  2,542,722 2,499,7 46,2 6,054 8,2 427,215,383 387,722,9
Loans given to make payments on behalf of customers Loans to foreign individuals and enterprises  46,2 8,2 427,215,383 387,722,9
Loans to foreign individuals and enterprises 6,054 8,2  427,215,383 387,722,9
Loan portfolio by quality was as follows:
30/6/2016 31/12/20
VND million VND mill
Current 412,295,587 371,208,
Special mentioned 7,449,685 9,377,
Sub-standard 583,002 796,
Doubtful 2,211,080 750,
Loss 4,676,029 5,590,
427,215,383 387,722,
Loan portfolio by term was as follows:
30/6/2016 31/12/20
VND million VND mill
Short-term 248,021,549 230,755,
Medium-term 49,101,322 43,842,
Long-term 130,092,512 113,125,
427,215,383 387,722,

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the

Governor of the SBV)

for the period from 1 January 2016 to 30 June 2016 (continued)

# 6. Allowance for loans to customers

	30/6/2016 VND million	31/12/2015 VND million
Comment allowers	3,169,177	2,706,385
General allowance Specific allowance	5,282,125	5,903,493
	8,451,302	8,609,878
Movements in general allowance for loans to customers were a	s follows:	
	Period from	Year
	1/1/2016 to 30/6/2016	ended 31/12/2015
	VND million	VND million
Opening balance	2,706,385	2,259,976
Allowance made during the period	462,792	440,784
Foreign exchange difference	=	5,625
Closing balance	3,169,177	2,706,385
Movements in specific allowance for loans to customers were a	s follows:	
	Period from	Year
	1/1/2016	ended
	to 30/6/2016 VND million	31/12/2015 VND million
Opening balance	5,903,493	4,824,395
Allowance made during the period	780,946	5,109,836
Allowance utilized for writing-off bad debts	(1,402,141)	(3,411,042)
Allowance utilized for bad debts sold to VAMC	41.00	(620,575)
Foreign exchange differences	(173)	879
Closing balance	5,282,125	5,903,493

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

# 7. Investment securities

## (a) Available-for-sale securities

		30/6/2016 VND million	31/12/2015 VND million
	Debt securities		22 150 507
	Government bonds	27,848,285	32,178,596
	Treasury bills, SBV bills	3,006,300	
	Securities issued by other local credit institutions	9,992,646	10,189,445
	Securities issued by local economic entities	100,000	100,000
	<del>-</del>	40,947,231	42,468,041
	Allowance for available-for-sale securities	(18,150)	(18,150)
	-	40,929,081	42,449,891
(b)	Held-to-maturity securities		
		30/6/2016	31/12/2015
		VND million	VND million
	Government bonds	49,956,552	51,564,369
	Debt securities issued by local credit institutions	100,189	100,347
	Debt securities issued by local economic entities (excluding		
	special bonds issued by VAMC)	13,623,069	10,588,751
	Special bonds issued by VAMC	3,513,244	3,564,811
		67,193,054	65,818,278
	Allowance for held-to-maturity securities	(2,419,886)	(670,674)
	!*	64,773,168	65,147,604
(c)	Classification of unlisted securities considered as assets	s bearing credit ris	ks
		30/6/2016	31/12/2015
		VND million	VND million
	Current	15,943,069	12,908,751
	=	15,943,069	12,908,751

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 8. Long-term investments

### (a) Investments in joint-ventures

As at 30 June 2016

	Business sector	% Share- holding	Cost VND million	Carrying value VND million
Vietcombank - Bonday - Ben				
Thanh Company Limited Vietcombank Fund Management	Office leasing Investment fund	52%	410,365	365,430
<del>-</del> -	management	51%	135,150	131,628
Vietcombank – Cardif Life Insurance Company Limited	Life insurance	45%	270,000	277,467
			815,515	774,525
As at 31 December 2015				
	Business sector	% Share- holding	Cost VND million	Carrying value VND million
Vietcombank - Bonday - Ben		****	210.025	
Thanh Company Limited Vietcombank Fund Management	Office leasing Investment fund	52%	410,365	342,641
Vietcombank – Cardif Life	management	51%	135,150	131,484
Insurance Company Limited	Life insurance	45%	270,000	279,647
			815,515	753,772

The Bank owns 52% and 51% of the total capital of Vietcombank – Bonday – Ben Thanh Company Limited and Vietcombank Fund Management respectively; however, these companies' charters require a consensus among parties on all important decisions on the companies' operational and financial matters. Hence, owning more than half of the companies' capital does not mean that the Bank has control over these companies. The investments in these two companies are classified into "Investment in joint-ventures" rather than "Investment in subsidiaries".

The Bank owns 45% of the total capital of Vietcombank – Cardif Life Insurance Company Limited; however, this company's charter requires a consensus among related parties on all important decisions on the company's operational and financial matters. Therefore, the investment in the company is classified into "Investment in joint-ventures" rather than "Investment in associates".

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 8. Long-term investments (continued)

### (b) Investments in associates

As at 30 June 2016

	Business sector	% share- holding	Cost VND million	Book value VND million
Vietcombank - Bonday Limited	Office leasing	16%	11,110	10,620
			11,110	10,620
As at 31 December 2015				
	Business sector	% share- holding	Cost	Book value VND million
Visconda de Danda Limital	Office leasing	16%	11,110	9,349
Vietcombank - Bonday Limited	Office leasing	1070		
			11,110	9,349

The Bank has significant influence but limited control, through its participation in the Board of Directors and the Fund Representative Board of this company, over its financial and operating policies. Therefore, the investment in the above company is classified into "Investment in associates" rather than "Other long-term investments".

### 9. Amounts due to the Government and the State Bank of Vietnam

30/6/2016 VND million	31/12/2015 VND million
<b>4,213,905</b> 3,660,564	<b>2,861,958</b> 2,321,634
553,341	540,324
26,962,450	26,049,857
494,346	12,567,738
31,670,701	41,479,553
	VND million  4,213,905 3,660,564 553,341  26,962,450 494,346

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11.

Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

for the period from 1 January 2016 to 30 June 2016 (continued)

### 10. Deposits and borrowings from other credit institutions

	30/6/2016 VND million	31/12/2015 VND million
Deposits from other credit institutions	38,600,555	51,743,682
Demand deposits in VND	5,432,316	6,064,969
Demand deposits in foreign currencies	28,753,556	35,061,617
Term deposits in VND	1,639,000	3,910,000
Term deposits in foreign currencies	2,775,683	6,707,096
Borrowings from other credit institutions	10,876,394	20,391,699
Borrowings in VND	2,684,955	16,670,399
Borrowings in foreign currencies	8,191,439	3,721,300
	49,476,949	72,135,381
Deposits from customers	30/6/2016 VND million	31/12/2015 VND million
Demand deposits	148,709,480	141,125,744
Demand deposits in VND	109,619,030	101,363,942
Demand deposits in gold, foreign currencies	39,090,450	39,761,802
Term deposits	380,361,240	354,019,090
Term deposits in VND	314,340,996	283,373,464
Term deposits in gold, foreign currencies	66,020,244	70,645,626
Deposits for specific purposes	5,560,776	4,825,786
Margin deposits	1,016,598	1,191,930
	535,648,094	501,162,550

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 12. Valuable papers issued

	30/6/2016 VND million	31/12/2015 VND million
Certificates of deposits	5,677	6,081
Short-term in foreign currencies	210	210
Medium-term in VND	322	415
Medium-term in foreign currencies	5,145	5,456
Bonds and bills	2,467,489	2,472,989
Short-term in VND	47	47
Short-term in foreign currencies	103	103
Medium-term in VND	2,467,327	2,472,827
Medium-term in foreign currencies	12	12
	2,473,166	2,479,070

### 13. Other liabilities

30/6/2016 VND million	31/12/2015 VND million
2,768,784	1,700,312
3,144,277	4,043,086
533,790	1,214,597
6,446,851	6,957,995
	2,768,784 3,144,277 533,790

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

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### 14. Capital and reserves

### (a) Statement of changes in equity

Charter capital  Go 1,617,448  - (1,246)
(2,493) - (3,739)
3,253,253
3,253,253
UND million 1,617,448
26,650,203 5,725,318 45,160
VND million 26,650,203

<sup>(\*)</sup> Resulted from the appropriation to reserves and adjustments of independent auditors on financial statements of joint-ventures and associates.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 14. Capital and reserves (continued)

### (b) Shareholding structure of the Bank

	30/6/2016 VND million	31/12/2015 VND million
Ordinary shares		
The State of Vietnam	20,550,766	20,550,766
Foreign strategic shareholder		
(Mizuho Bank Ltd., Japan)	3,997,544	3,997,544
Other shareholders	2,101,893	2,101,893
	26,650,203	26,650,203

The Bank's authorized and issued share capital is as follows:

:	30/6/2016 Number of shares	31/12/2015 Number of shares
Authorized share capital	2,665,020,334	2,665,020,334
Issued share capital Ordinary shares	2,665,020,334	2,665,020,334
Outstanding shares Ordinary shares	2,665,020,334	2,665,020,334

The par value of each ordinary share is VND10,000.

### 15. Basic earnings per share

### (a) Profit attributable to the ordinary shareholders of Vietcombank

	Period from 1/1/2016 to 30/6/2016 VND million	Period from 1/1/2015 to 30/6/2015 VND million
Net profit after tax (*)	3,421,044	2,452,601
Profit attributable to the ordinary shareholders during the period	3,421,044	2,452,601

<sup>(\*)</sup> Net profit used to calculate earnings per share for the period from 1 January to 30 June was not revised to deduct the appropriation to bonus and welfare fund of the corresponding year.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

### 15. Basic earnings per share (continued)

### (b) Weighted average number of ordinary shares

		Period from 1/1/2016 to 30/6/2016	Period from 1/1/2015 to 30/6/2015
	Shares outstanding at beginning of period	2,665,020,334	2,665,020,334
	Weighted average number of outstanding ordinary shares during the period	2,665,020,334	2,665,020,334
(c)	Basic earnings per share		
		Period from 1/1/2016 to 30/6/2016 VND	Period from 1/1/2015 to 30/6/2015 VND
	Basic earnings per share	1,284	923

### 16. Interest and similar income

	Period from 1/1/2016 to 30/6/2016 VND million	Period from 1/1/2015 to 30/6/2015 VND million
Interest income from loans to customers Interest income from balances with other credit institutions Interest income from trading and investment debt securities - Interest income from investment securities - Interest income from trading securities	13,775,172 877,907 3,062,632 3,015,639 46,993 105,190	11,740,787 477,033 2,411,367 2,237,519 173,848 94,118
Interest income from finance lease Fee and commission income from guarantee activities Interest income from debts trading activities Other income from credit activities	181,329 1,667 29,439	134,979 - 13,138
_	18,033,336	14,871,422

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 17. Interest and similar expenses

		Period from 1/1/2016 to 30/6/2016 VND million	Period from 1/1/2015 to 30/6/2015 VND million
	Interest expenses on deposits	(8,141,964)	(7,373,162)
	Interest expenses on borrowings	(554,067)	(259,615)
	Interest expenses on valuable papers issued	(138,138)	(138,262)
	Other expenses on credit activities	(41,735)	(35,281)
	_	(8,875,904)	(7,806,320)
18.	Net gain from trading securities		
		Period from	Period from
		1/1/2016	1/1/2015
		to 30/6/2016	to 30/6/2015
		VND million	VND million
	Income from trading securities	207,194	177,012
	Expenses on trading securities	(23,010)	(43,410)
	Allowance for trading securities (made)/reversed during the period	(2,217)	250
	_	181,967	133,852
19.	Net gain/(loss) from investment securities		
		Period from	Period from
		1/1/2016	1/1/2015
		to 30/6/2016	to 30/6/2015
		VND million	VND million
	Income from trading investment securities	7,176	124,157
	Expenses on trading investment securities	(7,658)	(52,606)
	Allowance for investment securities reversed during the period	A # A # A # A # A # A # A # A # A # A #	23,042
		(482)	94,593

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

for the period from 1 January 2016 to 30 June 2016 (continued)

### 20. Income from equity investments

	Period from 1/1/2016 to 30/6/2016 VND million	Period from 1/1/2015 to 30/6/2015 VND million
Dividends received from equity investments during the period	5,674	18,468
- Dividends received from equity securities	2,690	10,929
- Dividends received from trading securities	2,984	7,539
Income from disposal of equity investments	**	1,100
Share of gain/(loss) in joint-ventures and associates using		
equity method	20,289	(11,836)
	25,963	7,732

### 21. Operating expenses

	Period from 1/1/2016 to 30/6/2016 VND million	Period from 1/1/2015 to 30/6/2015 VND million
	VIND IIIIIIIIII	VIAD IIIIIIOII
Tax, duties and fees	(69,269)	(58,575)
Salaries and related expenses	(2,176,754)	(1,415,905)
Of which:		
- Salary and wages	(2,026,112)	(1,293,007)
<ul> <li>Additional expenses based on salary</li> </ul>	(131,733)	(107, 278)
- Other allowances	(395)	(1, 192)
Expenses on assets	(872,230)	(660,295)
Of which:		
<ul> <li>Depreciation and amortisation of fixed assets</li> </ul>	(330,705)	(301, 188)
Administrative expenses	(1,702,970)	(951,145)
Insurance expenses on deposits from customers	(168,404)	(137,511)
Other operating expenses	(8,252)	(23,627)
	(4,997,879)	(3,247,058)

### 22. Cash and cash equivalents

	30/6/2016 VND million	31/12/2015 VND million
Cash on hand, gold, silver and gemstones	8,230,533	8,519,334
Balances with the State Bank of Vietnam	19,732,309	19,715,035
Balances with and loans to other credit institutions due within		
three months	89,368,823	122,367,566
Trading securities	8,814,903	9,941,389
Securities due within three months from the purchase date	5,262,663	3,869,529
	131,409,231	164,412,853

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 23. Significant transactions and balances with related parties

### (a) Significant transactions with related parties

(b)

	Relationship	Period from 1/1/2016 to 30/6/2016 VND million	Period from 1/1/2015 to 30/6/2015 VND million
The State Bank of Vietnam	Regulator		
Interest income from deposits at the SBV Interest expenses on deposits and borrowings		47,191 70,870	47,377 33,825
The Ministry of Finance ("the MoF")	Regulator		
Interest income from loans to the MoF	/=		1,776
Interest expenses on deposits from the MoF		54,748	31,236
Interest expenses on borrowings from the MoF		12,436	8,412
Significant balances with related parties			
	Relationship	30/6/2016 VND million	31/12/2015 VND million
The State Bank of Vietnam	Regulator		
Deposits at the SBV	2	19,731,988	19,715,035
Deposits and borrowings from the SBV		4,708,251	15,429,696
The Ministry of Finance	Regulator		
Loans to the MoF	1=1-1-1-1		
Deposits from the MoF		26,962,450	26,049,857
Borrowings from the MoF		647,425	545,838
Vietcombank Fund Management	Joint-venture		
Trusted investment – bonds		1,034,318	2

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

### 24. Segment reporting

### (a) Geographical segment

VND million         ND million         VND million         VND million         ND million         VND million         ND mill		\$50 0.00	The Middle and	The South	Overseed	Flimination	Total
4,287,148         11,689,846         12,063         (22,519,392)         18,6           1,264,056         3,619,248         10,627         7,014         9,1           1,264,056         3,619,248         10,627         7,014         9,1           1,84,813         747,976         9,755         (50,655)         1,9           1,84,813         747,976         9,755         (50,655)         1,9           1,76,389         719,361         5,326         (42,007)         1,0           1,76,387         187,253         388         - 1,4           1,76,307         4,846,139         13,995         (34,993)         12,           1,76,307         4,846,139         13,995         (34,993)         12,           1,355,143         3,720,626         (1,919)         7,014         7,014           1,154,812         3,031,657         (1,898)         7,014         4,7           1,230,962         (606,331)         (945)         - (84)           1,230,962         (606,331)         (945)         - (34)           1,230,962         (606,331)         (945)         - (34)           1,3425,362         (2,343)         - (34)         - (34)           1,342		. S	I ay Nguyen VND million	VND million	VND million	VND million	VND million
1,264,056         3,619,248         10,627         7,014         9,1           1,264,056         3,619,248         10,627         7,014         9,1           1,264,056         3,619,248         10,627         7,014         9,1           1,264,056         3,619,248         10,627         1,0         1,0           1,16,389         719,361         5,326         (42,007)         1,0           1,176,387         187,253         331,552         471         1           1,176,307         302,575         320,277         (2,346)         1           1,176,307         4,846,139         13,995         (34,993)         12,           1,154,812         3,031,657         (1,919)         7,014         4,7           1,154,812         3,031,657         (1,919)         7,014         4,7           1,154,812         3,031,657         (1,919)         7,014         4,7           1,154,812         3,031,657         (606,331)         (606,331)         (606,331)         (606,331)         (606,331)           1         2,425,326         2,425,326         (2,843)         7,014         3,4		24,563,671	4,287,148	11,689,846 (8.070,598)	12,063 (1,436)	(22,519,392) 22,526,406	18,033,336 (8,875,904)
184,813		4,256,487	1,264,056	3,619,248	10,627	7,014	9,157,432
176,389		1,105,837	184,813	747,976	9,755	(50,655)	1,997,726
33,287       187,253       388       1,1         303,437       331,552       471       6,2,817       1,1         (862)       320,277       (2,317)       1,1       1,1         302,575       320,277       (2,346)       1,1         1,776,307       4,846,139       13,995       (34,993)       12,1         (421,164)       (1,125,513)       (15,914)       42,007       (4,9         1,355,143       3,720,626       (1,919)       7,014       4,7         (200,331)       (606,331)       (945)       7,014       4,7         (230,962)       (606,331)       (606,331)       (945)       6         (230,962)       (606,331)       (34,945)       -       (8         (230,962)       (606,331)       (34,945)       -       (8         (230,962)       (606,331)       (34,945)       -       (8         (230,962)       (606,331)       (34,945)       -       (8         (230,962)       (606,331)       (34,945)       -       (8         (230,962)       (606,331)       (606,331)       (606,331)       (606,331)       (606,331)       (606,331)       (606,331)       (606,331)       (606,331)		201,069	176,389	19,361	5,326	(42,007)	1,060,138
303,437       331,552       471       9         (862)       (11,275)       (2,817)       9         302,575       320,277       (2,346)       1         1,776,307       4,846,139       13,995       (34,993)       12,         (421,164)       (1,125,513)       (15,914)       42,007       (4,9         (200,331)       (688,969)       21       3,031,657       1,1498       7,014       4,7         (230,962)       (606,331)       (945)       1       68         (230,962)       (606,331)       (945)       1       68         (230,962)       (606,331)       (945)       1       68         (230,962)       (606,331)       (945)       1       68         (230,962)       (606,331)       (945)       1       68         (230,962)       (606,331)       (34,943)       1       3,4		817,300	33,287	187,253	388		1,038,228
303,437       331,552       471       (1,2475)       471       (1,2475)       (2,817)       (1,1246)       (1,1255)       (2,346)       (1,1255)		181,967	e,		N.	200	181,967
303,437       331,552       471       .         (862)       (11,275)       (2,817)       .         302,575       320,277       (2,346)       .         1,776,307       4,846,139       13,995       (34,993)       12,         (421,164)       (1,125,513)       (15,914)       42,007       (4,9         1,355,143       3,720,626       (1,919)       7,014       7,7         (230,962)       (606,331)       (945)       .       .         (230,962)       (606,331)       (945)       .       .         (230,962)       (606,331)       (945)       .       .         (230,962)       (606,331)       (345)       .       .         (230,962)       (606,331)       (345)       .       .         (230,962)       (606,331)       .       .       .         (230,962)       (606,331)       .       .       .         (340)       .       .       .       .         (340)       .       .       .       .         (340)       .       .       .       .         (340)       .       .       .       .         (340)		(482)	i)	ij	Ç		(482)
302,575       320,277       (2,346)       13,995       12,         1,776,307       4,846,139       13,995       (34,993)       12,         (421,164)       (1,125,513)       (15,914)       42,007       (4,9         1,355,143       3,720,626       (1,919)       7,014       7,7         (200,331)       (688,969)       21       3,031,657       (1,898)       7,014       4,5         (230,962)       (606,331)       (945)       68         (230,962)       (606,331)       (945)       68         (230,962)       (606,331)       (945)       68         (230,962)       (606,331)       (945)       68         (230,962)       (606,331)       923,850       2,425,326       (2,843)		308,904 (111,682)	303,437 (862)	331,552 (11,275)	471 (2,817)	6 90	944,364 (126,636)
1,776,307       4,846,139       13,995       (34,993)       12,         (421,164)       (1,125,513)       (15,914)       42,007       (4,9         1,355,143       3,720,626       (1,919)       7,014       7,7         (200,331)       (688,969)       21       (3,0         1,154,812       3,031,657       (1,898)       7,014       4,7         (230,962)       (606,331)       (945)       68         (230,962)       (606,331)       (945)       68         (230,962)       (606,331)       (3,03)       68	Į.	197,222	302,575	320,277	(2,346)	K)	817,728
1,776,307       4,846,139       13,995       (34,993)         (421,164)       (1,125,513)       (15,914)       42,007       (4         1,355,143       3,720,626       (1,919)       7,014       (3         (200,331)       (688,969)       21       (3       (3       (3         (230,962)       (606,331)       (945)       (3		25,963	,	•	f	É	25,963
(421,164)         (1,125,513)         (15,914)         42,007         (4           1,355,143         3,720,626         (1,919)         7,014         (3           (200,331)         (688,969)         21         -         (3           1,154,812         3,031,657         (1,898)         7,014         (3           (230,962)         (606,331)         -         -         -           (230,962)         (606,331)         (945)         -           (233,850)         2,425,326         (2,843)         -		5,679,526	1,776,307	4,846,139	13,995	(34,993)	12,280,974
02,231         1,355,143         3,720,626         (1,919)         7,014           4,241)         (200,331)         (688,969)         21         -         -           2,944)         (230,962)         (606,331)         (945)         -         -           2,171         (230,962)         (606,331)         (945)         -           2,173         (230,962)         (606,331)         (945)         -           75,817         923,850         2,425,326         (2,843)         7,014	J	(3,477,295)	(421,164)	(1,125,513)	(15,914)	42,007	(4,997,879)
4,241)         (200,331)         (688,969)         21         -         (3           87,990         1,154,812         3,031,657         (1,898)         7,014           2,944)         (230,962)         (606,331)         (945)         -           2,173         (230,962)         (606,331)         (945)         -           75,817         923,850         2,425,326         (2,843)         7,014		2,202,231	1,355,143	3,720,626	(616,1)	7,014	7,283,095
1,154,812     3,031,657     (1,898)     7,014       (230,962)     (606,331)     -     -       (230,962)     (606,331)     (945)     -       923,850     2,425,326     (2,843)     -	ļ	(2,114,241)	(200,331)	(688,969)	21		(3,003,520)
(230,962) (606,331) (945)		87,990	1,154,812	3,031,657	(1,898)	7,014	4,279,575
(230,962)     (606,331)     (945)       923,850     2,425,326     (2,843)		(12,944)	(230,962)	(606,331)	(945)	K 200	(851,182)
923,850 2,425,326 (2,843) 7,014	ì	(12,173)	(230,962)	(606,331)	(945)	: Nº	(850,411)
		75,817	923,850	2,425,326	(2,843)	7,014	3,429,164

<sup>(\*):</sup> During the six-month period ended 30 June 2016, some operating expenses for the whole system were made by Head Office located in the North area but not allocated to other units of the Bank.

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## Joint Stock Commercial Bank for Foreign Trade of Vietnam

(Issued in accordance with Circular

Form B05a/TCTD-HN

No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

### 24. Segment reporting (continued)

### (b) Business segment

Commence of the commence of th						
	Banking services VND million	Non-bank financial services VND million	Securities VND million	Others VND million	Elimination VND million	Total VND million
Interest and similar income Interest and similar expenses	40,368,972 (31,330,579)	118,901 (46,423)	62,516 (25,308)	2,339	(22,519,392) 22,526,406	18,033,336 (8,875,904)
Net interest income	9,038,393	72,478	37,208	2,339	7,014	9,157,432
Fee and commission income Fee and commission expenses	1,925,357 (911,737)	3,069 (444)	56,125 (11,216)	63,830 (22,839)	(50,655) 8,648	1,997,726 (937,588)
Net fee and commission income	1,013,620	2,625	44,909	40,991	(42,007)	1,060,138
Net gain from trading foreign currencies	1,037,840	388	4	3	E	1,038,228
Net gain from trading securities	156,823	i.	25,144	ž	*	181,967
Net gain/ (loss) from investment securities	(482)	Ê	A	ř.	E	(482)
Other income Other expenses	941,066 (122,818)	1,800 (2,818)	1,040 (1,000)	458	70(C 70 T	944,364 (126,636)
Net other income/ (expenses) Income from equity investments	818,248 22,979	(1,018)	2,984	458	AL TO	817,728 25,963
Total operating income	12,087,421	74,473	110,285	43,788	(34,993)	12,280,974
Total operating expenses	(4,932,529)	(32,789)	(60,963)	(13,605)	42,007	(4,997,879)
Net profit before allowances for credit losses Allowances for credit losses	7,154,892 (2,998,842)	41,684 (824)	49,322 (3,854)	30,183	7,014	7,283,095 (3,003,520)
Profit before tax	4,156,050	40,860	45,468	30,183	7,014	4,279,575
Current Corporate Income tax expenses Deferred Corporate Income tax expenses	(826,382)	(7,972)	(9,268) 771	(7,560)	* *	(851,182)
Corporate Income tax expenses	(826,382)	(7,972)	(8,497)	(7,560)	6	(850,411)
Profit after tax	3,329,668	32,888	36,971	22,623	7,014	3,429,164

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 25. Disclosure of financial instruments

### (a) Disclosure of collaterals

Vietcombank does not hold collaterals which it is permitted to sell or re-pledge in the absence of default by the owner of the collaterals.

### (b) Disclosure of fair value

Circular No. 210/2009/TT-BTC requires Vietcombank to disclose the measurement method and related information of fair value of financial assets and financial liabilities for the purpose of comparing their book value and fair value.

The following table presents book value and fair value of Vietcombank's financial assets and liabilities as at 30 June 2016:

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of the Governor of the SBV)

# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

for the period from 1 January 2016 to 30 June 2016 (continued)

## 25. Disclosure of financial instruments (continued)

### Disclosure of fair value (continued) **(**e)

Fair value		VND million	8.230.533	19,732,309	100,230,701	8,796,343	108,759	*	108,242,990	2,793,629	*	*		81,261,186	*	(8)	*	*
	Total of carrying value	VND million	8.230,533	19,732,309	99,792,342	8,814,903	108,759	427,215,383	108,140,285	2,829,418	6,783,124	681,647,056		81,147,650	535,648,094	2,473,166	5,563,529	624,832,439
	Recognized at amortized cost	VND million	:OI	19	31	1	ч	3.03	.00	1(0)	(340)			81,147,650	535,648,094	2,473,166	5,563,529	624,832,439
g value	Available- for-sale	VND million	(8	9	9	9	Ţ	*	40,947,231	2,829,418	109	43,776,649			į.	<u>(</u> 0)	Ø.	10
Carrying value	Loans and receivables	VND million	]19	()	99,792,342	313	313	427,215,383	3,513,244		6,783,124	537,304,093		Œ	X	Ön	Orc	
	Held-to- maturity	VND million	Ü	ä	Œ	90	(0)	٠	63,679,810	90	Ü	63,679,810		<u>(</u> •	9	16)	0.00	
	Held for trading	VND million	8.230.533	19,732,309	(0)	8,814,903	108,759	1.00	(1)	1.30	N.	36,886,504		3	3			
			Financial assets Cash on hand gold silver and gemstones	Balances with the SBV	Balances with and loans to other credit institutions					IX Long-term investments			Financial liabilities Deposits and borrowings from the SBV and other credit	institutions	Deposits from customers	Valuable papers issued	VII Other financial liabilities	

<sup>(\*)</sup> Due to the lack of sufficient information for using valuation techniques, fair value of the financial assets and liabilities that do not have quoted market prices are deemed to be not reliably measured and therefore not disclosed.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 25. Disclosure of financial instruments (continued)

### (c) Risk management policy for financial instruments

The Board of Directors has the highest right and responsibility for Vietcombank's overall financial risk management framework to facilitate its business activities to thrive safely and sustainably.

Having taken that responsibility, the Board of Directors appropriately promulgates risk management policies and strategies for each period, establishes secured business limit, directly approves high-value business transactions in accordance with both legal and internal requirements for each period, and determines organizational structure and key personnel positions.

Risk management strategies and policies are adhered to Vietcombank's charter and General Shareholders' Meeting resolution for each period.

The Risk Management Committee was established by the Board of Directors to assist the Board of Directors in managing all risks that may arise from Vietcombank's day-to-day business operations.

The Asset and Liability Credit and Operational Risk Committee (ALCO) was established and chaired by Chief Executive Officer. ALCO members are key personnel of Vietcombank being in-charge of risk management.

ALCO is responsible for comprehensively monitoring and managing assets and liabilities in the separate and consolidated balance sheet of Vietcombank in order to maximize profit while minimizing losses arising from negative market trends manage liquidity risk and appropriately direct interest and foreign exchange rate schemes.

In its authorized segregation, ALCO has the right to make decisions regarding risk management.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 25. Disclosure of financial instruments (continued)

### (c) Risk management policy for financial instruments (continued)

### (i) Credit risk

Vietcombank is under exposure to credit risk, where counterparty's default on its obligations will cause a financial loss for Vietcombank by failing to fulfill an obligation on time. Credit exposures arise mainly in lending activities relating to loans and advances, and in investments in debt securities. There is also credit risk in off-balance sheet financial instruments, such as loan commitments. The credit risk management and control are performed through issuance of related policies and procedures, including credit risk management policies, and operation of Credit Risk Management Committee and Credit Committee.

Vietcombank classifies loans to customers and other credit institutions, off-balance sheet items, entrustments for loans and unlisted corporate bonds in accordance with Circular 02 and Circular 09 (see Note 2(g)) and regularly assesses credit risks of non-performing loans in order to have appropriate resolutions.

In order to manage credit risks, Vietcombank has established policies and procedures relating to credit risk management; established credit manuals; performed credit risk assessment; set up internal credit rating systems and loan classification and decentralized authorization in credit activities.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 25. Disclosure of financial instruments (continued)

### (c) Risk management policy for financial instruments (continued)

### (i) Credit risk (continued)

Vietcombank's maximum exposure amounts to credit risk as at 30 June 2016, excluding collaterals and credit risk mitigations as follows:

	Neither past due nor impaired VND million	Past due but not impaired VND million	Impaired and fully made allowance VND million	Total VND million
Balances with and loans to other credit				
institutions – gross	99,744,842	i e	47,500	99,792,342
Balances with other credit institutions	63,112,388	ě	· (#	63,112,388
Loans to other credit institutions	36,632,454	1 100	47,500	36,679,954
Loans to customers - gross	411,031,775	1,263,812	14,919,796	427,215,383
Investment securities - gross	104,627,041	4 <u>4</u>	3,513,244	108,140,285
Available-for-sale securities	40,947,231			40,947,231
Held-to-maturity securities	63,679,810	1.50	3,513,244	67,193,054
Other assets	6,783,124	Æ.	-	6,783,124
	622,186,782	1,263,812	18,480,540	641,931,134

Description and book value of collaterals held by Vietcombank as at 30 June 2016 were as follows:

	VND million
Deposits	40,242,570
Valuable papers	63,591,859
Real estates	459,651,152
Others	171,961,122
	735,446,703

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 25. Disclosure of financial instruments (continued)

### (c) Risk management policy for financial instruments (continued)

### (ii) Interest rate risk

Interest rate risk is the risk that the future cash flows of a financial instrument will unexpectedly fluctuate due to changes in market interest rates.

The actual interest re-pricing term is the remaining term starting from the date of the interim financial statements to the nearest interest re-pricing term of the items in the interim consolidated balance sheet.

The following assumptions and conditions have been adopted in the analysis of actual interest rate repricing term of asset and liabilities items in the interim consolidated balance sheet:

- Cash, gold, silver and gemstones, long-term investments, and other assets (including fixed assets and other assets) are classified as non-interest bearing items.
- · Trading securities are classified as «Up to 1 month» items.
- The actual interest re-pricing terms of trading securities and investments securities are subject to issuers' terms and conditions on interest rate of issuing institution for each security type.
- The actual interest re-pricing term of balances with and loans to other credit institutions, loans to customers, amounts due to the Government and the State Bank of Vietnam, deposits and borrowings from other credit institutions and deposits from customers are identified as follows:
  - Items with fixed interest rate during the contractual term: the actual interest re-pricing term is based on the contractual maturity date subsequent to the interim consolidated financial statement date.
  - Items with floating interest rate: the actual interest re-pricing term is based on the nearest repricing term subsequent to the interim consolidated financial statement date.
- The actual interest re-pricing term of valuable papers issued is based on valuable papers' maturities and the Bank's interest rate for each issuance.

The following table presents the interest re-pricing terms of Vietcombank's assets and liabilities as at 30 June 2016:

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

## 25. Disclosure of financial instruments (continued)

# (c) Risk management policy for financial instruments (continued)

(ii) Interest rate risk (continued)

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS
for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 25. Disclosure of financial instruments (continued)

### (c) Risk management policy for financial instruments (continued)

### (iii) Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Bank was incorporated and operates in Vietnam, with VND as its reporting currency. The Bank's two overseas subsidiaries have their local currencies as their repoting currencies. However, the value of these companies' assets is not significant to Vietcombank's total asset value. The major currency in which the Bank transacts is VND. Vietcombank's loans to customers are mainly denominated in VND, USD and EUR. Some of Vietcombank's other assets are in currencies other than VND, USD and EUR. Vietcombank has set limits on positions by currency based on its internal risk management system and relevant statutory requirements stipulated by the SBV. Currency positions are monitored on a daily basis and hedging strategies used to ensure positions are maintained within established limits.

The following table presents Vietcombank's assets and liabilities denominated in foreign currencies that were translated into VND as at 30 June 2016:

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular

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No.49/2014/TT-NHNN dated 31 December 2014

of the Governor of the SBV)

## 25. Disclosure of financial instruments (continued)

# (c) Risk management policy for financial instruments (continued)

(iii) Currency risk (continued)

Total VND million		8,230,533	19,732,309	99,792,342	8,814,903	108,759	427,215,383	108,140,285	3,614,563	4,870,123	9,426,638	689,945,838	81 147 650	535 648 094	2,473,166	11,156,005	630,424,915	59,520,923
Other currencies VND million		348,677	*	5,836,115	<b>**</b>	1,375,111	8560,998	5)¥	ä	827	(1,227,809)	6,993,879	2 586 580	3.081.635	-	126,903	5,795,118	1,198,761
EUR VND million		217,755		12,197,473		1,267,203	187,483		¥	3	(48,949)	13,820,965	059 212 01	3 578 615		37,193	13,933,447	(112,482)
USD VND million		1,240,344	9,584,017	11,899,209	*	(910,565,9)	69,446,671	43,746,000		693	1,199,301	130,721,219	30 684 681	100,177,077	5,469	(1,391,692)	129,475,535	1,245,684
VND willion		6,423,757	10,148,292	69,859,545	8,814,903	3,861,461	356,920,271	64,394,285	3,614,563	4,868,603	9,504,095	538,409,775	37 558 750	428.810.767	2,467,697	12,383,601	481,220,815	57,188,960
	Assets	I Cash on hand, gold, silver and gemstones	200	III Balances with and loans to other credit institutions – gross	IV Trading securities – gross		VI Loans to customers - gross	VIII Investment securities – gross	IX Long-term investments – gross	X Fixed assets	XII Other assets - gross	Total assets	Liabilities  I, Il Amounts due to the Government and the SBV and deposits and borrowings from other credit institutions	Der	V Valuable papers issued		Total liabilities	FX position on balance sheet

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

(Issued in accordance with Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the Governor of the SBV)

### 25. Disclosure of financial instruments (continued)

### (c) Risk management policy for financial instruments (continued)

### (iv) Liquidity risk

Liquidity risk occurs when Vietcombank fails to fulfil its financial commitments with customers or counterparties due to unavailability of funds or liquidity.

The maturity of assets and liabilities represents the remaining terms of these assets and liabilities from the interim consolidated financial statements date to the maturity date according to the underlying contractual agreements or term of issuance.

The following assumptions and conditions have been adopted in the preparation of Vietcombank's assets and liabilities maturity analysis in the interim consolidated balance sheet:

- Balances with the SBV are considered as current accounts including the compulsory deposits;
- The maturity of investment securities is based on redemption dates of each securities established by the issuers of these financial instruments;
- The maturities of balances with and loans to other credit institutions and loans to customers are based on the contractual maturity date. The actual maturity may vary from the original contractual term when the contract is extended;
- The maturity of equity investments is considered to be over five years as equity investments have no stated maturity; and
- Deposits and loans from other credit institutions and deposits from customers are determined based
  on either the nature of the loans or their contractual maturities. For example, Vostro accounts and
  current accounts paid upon customers' demand are considered to be demand deposits, the maturity
  of term deposits and borrowings is based on the contractual maturity date. In practice, such items
  may be rolled over and maintained for longer period.

The following table analyses the remaining terms to maturity of Vietcombank's assets and liabilities as at 30 June 2016:

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## 25. Disclosure of financial instruments (continued)

# (c) Risk management policy for financial instruments (continued)

(iv) Liquidity risk (continued)

Overdue over 3 months	Up to 1 month From 1 to From 3 to 12 3 months months	From 1 to 5	Over 5 years	Total
VND million	ion \	VND million	VND million	VND million
ī	8,230,533	(*)	i E	8,230,533
*	19,732,309		11*	19,732,309
Balances with and loans to other credit				
3	81,674,247 7,694,576 10,423,519	r	•	99,792,342
×	8,814,903	**	997	8.814.903
ř	- 108,759	*		108,759
5,773,498	52,141,975 88,064,165 133,248,804	96,678,409	50,359,081	427,215,383
Ē	4,357,107 905,556 13,178,361	62,473,638	27,225,623	108,140,285
Ĭ	# IS THE TENT OF T	30	3,614,563	3,614,563
Ĭ	*	×	4,870,123	4,870,123
*	12,373 9,414,265		P	9,426,638
5,773,498	174,963,447 106,187,321 156,850,684	159,152,047	86,069,390	689,945,838
Amounts due to the Government and the SBV and deposits and borrowings				
*	65,876,877 8,337,626 6,392,873	491,797	48,477	81,147,650
Ē	163,104,447 136,025,506 198,532,495	37,978,926	6,720	535,648,094
( <b>1</b> 6)	2,026 4,640	466,500	2,000,000	2,473,166
	33,303 11,122,702		300	11,156,005
	229,016,653 155,490,474 204,925,368	38,937,223	2,055,197	630,424,915
5,773,498	(54.053.206) (49.303.153) (48.074.684)	120,214,824	84,014,193	59,520,923
	(001,000,00)			

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### 26. Changes in net profit for the period

The increase in net profit after tax of Vietcombank in Quarter II, 2016 by VND 264 billion (equivalent to 19.89%) compared to Quarter II, 2015, was driven by increase in its profit before tax amounting to VND 285 billion (increased by 16.82%) over the prior corresponding period due mainly to the increase in the following items:

	Impact	
	Absolute value VND billion	Relative value
Items of significant movement		
Increase in fee and commission income	50	2.95%
Increase in net other income	116	6.84%
Decrease in allowances for credit losses	131	7.72%
	297	17.51%

### 27. Events after the interim consolidated financial statement date

At the interim consolidated financial statements date, there have not been any other significant events that have arisen since 30 June 2016 that may significantly affect the interim consolidated financial position of Vietcombank and require adjustments or disclosures to be made in the interim consolidated financial statements as at 30 June 2016 and for the six-month period then ended.

### 28. Seasonal or cyclical factors

The Vietcombank's operation results are not affected by seasonal or cyclical factors except for the following items:

### (a) Taxation

In accordance with the current tax regulations, corporate income tax of the Bank and its subsidiaries is computed and finalised at the end of the year. Corporate income tax expenses for the period are calculated at the rate of 20% for the Bank and its subsidiaries in Vietnam, 16.5% for its subsidiary in Hong Kong.

### (b) Reserves appropriation

The appropriation of the reserves as presented in Note 2 (o) (iv) will be made at the end of the fiscal year.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS for the period from 1 January 2016 to 30 June 2016 (continued)

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### 29. Restatements of comparative figures

During the period from 1 January to 30 June 2016, due to changes in accounting policies and requirements of preparation and presentation of financial statements according to Circular 210/2014/TT-BTC dated 30 December 2014 applied to Vietcombank Securities Company Limited which is Vietcombank's subsidiary, certain items in the previous year's consolidated balance sheet were reclassified to conform with the presentation of this period's interim consolidated financial statements.

Extract from the consolidated balance sheet as at 31/12/2015:

	31/12/2015  VND million (Previous stated)	Reclassification according to Circular 210 VND million	31/12/2015 VND million (Restated)
	statedy		
Trading securities	9,467,305	457,741	9,925,046
Trading securities	9,468,255	473,134	9,941,389
Allowance for trading securities	(950)	(15,393)	(16,343)
Loans to customers	378,541,826	571,233	379,113,059
Loans to customers	387,151,704	571,233	387,722,937
Investment securities	108,055,236	(457,741)	107,597,495
Available-for-sale securities	42,941,175	(473,134)	42,468,041
Allowance for investment securities	(704,217)	15,393	(688,824)
Other assets	9,971,680	(571,233)	9,400,447
Receivables	3,532,456	(578,493)	2,953,963
	4,842,275	7,260	4,849,535
Deposits from customers			757
Service and the service and th	500,528,267	634,283	501,162,550
Other liabilities			
Other liabilities	12,600,027	(634,283)	11,965,744
	7,592,278	(634,283)	6,957,995

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### 30. Approval of the interim consolidated financial statements

The interim consolidated financial statements were approved by the Board of Management of the Bank on 12 August 2016.

Hanoi, 12 August 2016

Prepared by:

Approved by:

Ms. Nguyen Thi Thu Huong

Ms. Phung Nguyen Hai Yen

Mr. Nguyen Danh Luong

Deputy CEO

NGÂN HẠNG

THURNG MAI CO PHAN

VIÊT NAM

Deputy Director of Accounting Policy Department

Chief Accountant

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