

JSC BANK FOR FOREIGN TRADE OF VIET NAM

Address: 198 Tran Quang Khai street, Ha Noi
 Business Registration No. 0100112437
 (11th revision dated 07th Novemer,2014)

SOCIALIST REPUBLIC OF VIETNAM**Independence - Freedom – Happiness**

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*Hanoi, April 09th, 2015***PROPOSAL TO THE GENERAL SHAREHOLDERS' MEETING***(On the approval of the profit distribution plan in 2014)*

Pursuant to:

- Prevalent regulations and guidances of the ministries and agencies on financial accounting;
- Charter on the organization and operation of the JSC Bank for Foreign Trade of Vietnam as approved by the 2014 Extraordinary General Shareholders Meeting in Resolution No. 08/BT2014/NQ-DHDCD dated 26th December 2014 and registered at the State Bank of Vietnam by the registration confirmation No. 621/NHNN-TTGSNH dated 28th January 2015;
- Resolution of the 7th Annual General Shareholders' Meeting in 2014;
- Audited financial statements of Vietcombank for the year 2014 and the appraisal results of financial statements for the year 2014 of the Supervisory Board.

The Board of Directors of Joint Stock Commercial Bank for Foreign Trade of Vietnam would like to propose that the General Shareholders' Meeting approves the following profit distribution plan in 2014 as follows:

Unit: VND million

1	Profit after tax in 2014	4,475,903
2	Profit in previous concilation adjustment due to tax additon	(72)
3	Profit after tax for distribution	4,475,831
	Remuneration of the Independent member of the BOD	266
4	Allocation to additional charter capital reserve fund (5%)	223,791
5	Allocation to financial reserve fund (10%)	447,584
6	Allocation to bonus and welfare fund (three-month salary)	765,116
7	Dividend payments in cash (Chartered capital x 10%)	2,665,020
9	Undistributed profit, after tax, allocation to reserves and dividend payment	374,054

**ON BEHALF OF THE BOARD OF DIRECTORS
 CHAIRMAN**

Nghiem Xuan Thanh