



Leading the way
Building the future

2023 ANNUAL REPORT

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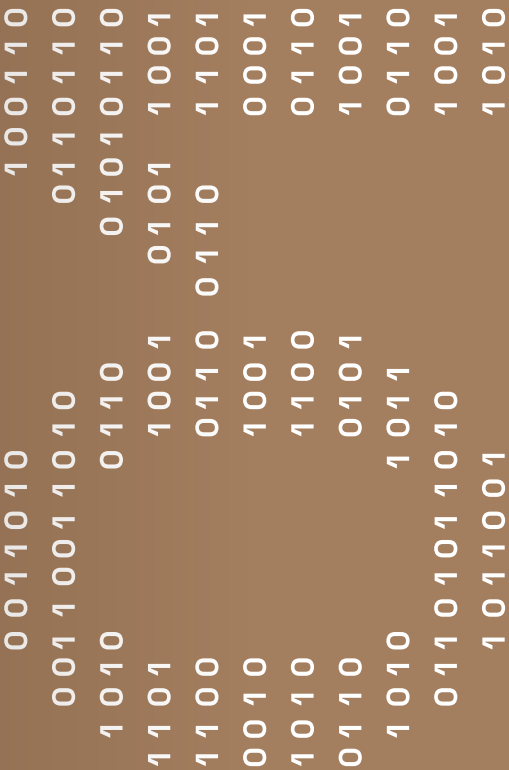
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VIETCOMBANK PROFILE

Capability to
build Vision

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Moving to 2024, both global and domestic landscapes are anticipated to continue evolving in complex and unpredictable ways, presenting a mix of favorable conditions and challenges. Guided by the operational principles of **"Transformation, Efficiency, Sustainability"** and a directive management philosophy of **"Responsibility – Determination – Creativity,"** Vietcombank remains focus on six strategic breakthroughs and three pivotal areas in restructuring its business operations. The bank is committed to achieving outstanding performance in order to foster Vietcombank's sustainable, secure, and efficient development, thereby gradually enhancing its regional and global standing.

Member of BOD in charge of the BOD
Do Viet Hung



MESSAGES FROM CHAIRMAN OF THE BOARD OF DIRECTORS AND CEO

>1.84 QUADRILLION VND

TOTAL ASSETS

~41,244 BILLION VND

**PROFIT BEFORE TAX UP BY
~10% COMPARED TO 2022**

In 2023, the global economy experienced a downturn attributable to stringent monetary policies implemented on a global scale. The protracted geopolitical tensions between Russia and Ukraine showed no signs of abating, exacerbated by Russia's decision not to extend the Black Sea grain transit agreement beyond July 17, 2023, significantly impacting global grain supplies. The sudden escalation of the Israel-Hamas conflict posed potential risks of escalation and drew the involvement of multiple stakeholders, threatening vital maritime arteries such as the Suez Canal, the Red Sea, and the Gulf of Aden. These developments posed substantial challenges to global supply chains which were already weakened by the lingering effects of the Covid-19 pandemic.

As a small-scale economy with high openness and limited risk resilience, Vietnam inevitably faces adverse external influences alongside domestic economic vulnerabilities. GDP growth has fallen behind set targets, while both imports and exports have declined. The real estate and bond markets have

shown sluggish recovery, contributing to reduced capital absorption by businesses and an overall economic downturn, non-performing loans in the banking system have exhibited an upward trend.

In the face of these prevailing challenges, Vietcombank continues to assert its steadfast leadership in the banking sector with a focus on operational excellence and efficiency. As of December 31, 2023, the bank's total assets exceeded 1.84 quadrillion VND, while its outstanding credit reached approximately 1.28 quadrillion VND, reflecting a 10.8% increase compared to the previous year-end. Achieving a new milestone, pre-tax profit amounted to approximately 41.244 trillion VND, marking a 10% increase over 2022. Vietcombank has effectively managed non-performing loans at 0.99%, the lowest among major credit institutions, with a provision coverage ratio for on-balance-sheet non-performing loans reaching approximately 227%, placing it at the forefront of the market.

With unwavering determination and diligence, bolstered by the fortitude and intellect of nearly 23,500 employees throughout our system, and enriched by a deep-seated cultural ethos of “Integrity – Standards – Innovation – Sustainability – Humanity” cultivated over more than 60 years, Vietcombank is poised to continue ascent to new heights, deserving the trust, support, and partnership of millions of valued customers, tens of thousands of shareholders, and numerous domestic and international partners.

Chief Executive Officer
Nguyen Thanh Tung



MESSAGES FROM CHAIRMAN OF THE BOARD OF DIRECTORS AND CEO

CONTRIBUTIONS TO THE STATE BUDGET TOTALED ABOUT

11.600 VND
BILLION

AS A MAJOR CONTRIBUTOR TO THE STATE BUDGET

TOP 100

LISTED BANKS BY MARKET CAPITALIZATION

Vietcombank remains one of the foremost contributors to the state budget, surpassing 11.6 trillion VND. It has received award for the 8th consecutive year as the bank with the best working environment in Vietnam and has been recognized for the 4th consecutive year as an exemplary employer. Positioned prominently as the largest listed company in Vietnam, Vietcombank is also distinguished among the top 100 banks globally by market capitalization, totaling approximately 19 billion USD.

Especially noteworthy in 2023, Vietcombank was privileged to be conferred awarded the esteemed title of Hero of Labor by the Party and State, marking its 60th anniversary (April 1, 1963 – April 1, 2023). This prestigious accolade recognizes Vietcombank’s steadfast contributions to the cause of nation’sal development construction and defense efforts spanning over six decades.

Moving to 2024, both global and domestic landscapes are anticipated to continue evolving in complex and unpredictable ways, presenting a mix of favorable conditions and challenges. Guided by the operational principles of “Transformation, Efficiency, Sustainability” and a directive management philosophy of “Responsibility – Determination

– Creativity,” Vietcombank remains focus on six strategic breakthroughs and three pivotal areas in restructuring its business operations. The bank is committed to achieving outstanding performance in order to foster Vietcombank’s sustainable, secure, and efficient development, thereby gradually enhancing its regional and global standing. Particularly in 2024 and upcoming years, Vietcombank will prioritize resource allocation and steadfastly execute its transformational action plan to fortify robust digital capabilities and platforms for transformation progress. This strategic endeavor aims to methodically transition its business model, delivering unparalleled digital experiences to its clientele.

With unwavering determination and diligence, bolstered by the fortitude and intellect of nearly 23,500 employees throughout our system, and enriched by a deep-seated cultural ethos of “Integrity – Standards – Innovation – Sustainability – Humanity” cultivated over more than 60 years, Vietcombank is poised to continue ascent to new heights, deserving the trust, support, and partnership of millions of valued customers, tens of thousands of shareholders, and numerous domestic and international partners.

Vietcombank, Together for the future

GENERAL INFORMATION



BUSINESS NAME

Name in Vietnamese:
**NGÂN HÀNG THƯƠNG MẠI CỔ PHẦN NGOẠI
THƯƠNG VIỆT NAM.**

Name in English:
**JOINT STOCK COMMERCIAL BANK FOR FOREIGN
TRADE OF VIET NAM.**

Business name:
VIETCOMBANK

Abbreviation name:
VIETCOMBANK

License of Establishment and Operation No. 138/GP-NHNN
issued by State Bank of Vietnam, dated May 23rd, 2008 as
amended and supplemented from time to time.

CERTIFICATE OF BUSINESS REGISTRATION

Tax code:
0100112437

Certificate of Business Registration No. 0103024468 issued
by Ha Noi Department of Planning and Investment dated
June 2nd, 2008 (first registration) 17th Amendment issued on
January 02nd, 2024.

CHARTER CAPITAL (OWNER’S EQUITY): VND 55,890,912,620,000

In words: Fifty-five thousand, eight hundred and ninety billion,
nine hundred and twelve million, six hundred and twenty
thousand dong.

STOCK CODE: VCB

Par value:
VND 10,000

Number of shares:
5589091262

Address:
**No. 198 Tran Quang Khai Str., Ly Thai To Ward, Hoan
Kiem Dist., Ha Noi, Vietnam**

Telephone:
84 – 24 – 3934 3137

Fax:
84 – 24 – 3826 9067

Website:
www.vietcombank.com.vn

VIETCOMBANK PROFILE

The JSC Bank for Foreign Trade of Vietnam, formerly known as Bank for Foreign trade of Vietnam, was established on April 01st, 1963 from the Foreign Exchange Bureau (of the State Bank of Vietnam).

As the first state-owned commercial bank selected by the government to pilot privatization, Vietcombank officially commenced operations as a joint-stock commercial bank on June 2, 2008, following the successful execution of its privatization plan through an initial public offering of shares. On June 30, 2009, Vietcombank's shares (stock code: VCB) were officially listed on the Ho Chi Minh City Stock Exchange.

Throughout our over 60-year journey of establishment and growth, Vietcombank has made pivotal contributions to the stability and development of the national economy, excelling as a prominent foreign-oriented bank, efficiently serving domestic economic development while exerting significant influence on both the regional and global financial communities.

Originating as a specialized bank catering to the needs of the national external foreign economic activities, Vietcombank has transitioned into a multi-function institution operating across diverse sectors, offering comprehensive top financial services in international trade, in traditional banking operation such as capital management, fund mobilization, credit provision, and project financing, etc. as well as modern banking services including foreign exchange transactions, derivative products, card services, and electronic banking, etc.

Owning a modern technical infrastructure and with the successfully transformed Core Banking system at the beginning of 2020, Vietcombank has numerous advantages in leveraging advanced technology to automate banking services and develop electronic banking products based on cutting-edge platforms. The digital transaction space, alongside multifunctional digital banking services such as VCB Digibank, VCB - iB@nking, VCB CashUp, and VCB DigiBiz, continues to attract a wide range of individual and corporate customers due to their convenience, speed, security, and efficiency. These offerings promote a shift towards cashless payment habits among a diverse customer base.

With a history spanning over half a century in the market, Vietcombank has established itself as one of Vietnam's largest commercial banks. Presently, Vietcombank operates a network encompassing more than 600 branches, transaction offices, representative offices and member units both domestically and internationally, including: 1 Head Office in Hanoi; 130 branches; 517 transaction offices; 4 domestic subsidiaries (Financial Leasing Company, Securities Company,

Remittance Company, Vietcombank 198 Tower Company); 3 international subsidiaries (Vinafico Hongkong Company, Vietcombank Remittance Company in the United States, Vietcombank subsidiary in Laos); 1 Representative Office in Ho Chi Minh City; 1 Representative Office in Singapore; 1 Representative Office in the United States; 3 public service units (Training and Development Center, Cash Processing Center in Hanoi, Cash Processing Center in Ho Chi Minh City); and 3 joint ventures and affiliates. Vietcombank employs nearly 23,500 personnel.

Furthermore, Vietcombank has established an Autobank system featuring over 2,500 ATMs and a network of more than 60,000 card payment acceptance units nationwide. The bank's operations are additionally supported by a global network of 1,163 correspondent banks across 93 countries and territories worldwide.

With its extensive operational experience and a competent team adept at navigating the complexities of the modern business environment and characterized by high levels of integration, Vietcombank consistently remains the preferred choice for leading corporations, large enterprises, and a diverse clientele of individual customers.

Vietcombank has systematically affirmed and strengthened its role as a pioneering institution, continuously innovating and leading in all aspects of operations with utmost efficiency and top-tier operational quality within Vietnam's banking sector. Presently, Vietcombank's total assets have exceeded 1.8 quadrillion Vietnamese dong, with pre-tax profits surpassing \$1.5 billion USD. With a market capitalization of approximately \$20 billion USD, Vietcombank ranks among the world's 100 largest listed banks by market capitalization according to Reuters. Vietcombank has consistently earned the esteemed title of "Best Bank in Vietnam" from reputable global organizations over several years. It holds the highest credit ratings from S&P, Fitch Ratings, and Moody's, the most prestigious international

credit rating agencies, among commercial banks in Vietnam. Domestically, Vietcombank proudly stands as the sole bank to achieve the "National Brand" recognition for eight consecutive years. It is also recognized as the "Largest Taxpayer Bank in Vietnam" and the "Bank with the Best Working Environment in Vietnam."

On the occasion of the 60th anniversary of establishment (01/04/1963 - 01/04/2023), Vietcombank had the honor of being awarded the title "Hero of Labor" by the Party and State.

Through intellectual acumen and steadfast dedication, successive generations of Vietcombank's officials have steadfastly endeavored to foster the sustained development of Vietcombank. Looking ahead to 2030, we target to uphold Vietcombank's standing as Vietnam's foremost bank, to ascend among the world's top 200 largest financial institutions and to feature prominently among the globe's 700 largest publicly listed enterprises, making substantial contributions to Vietnam's sustainable development.

HISTORY OF ESTABLISHMENT AND DEVELOPMENT

Over the past 60 years, Vietcombank has made substantial contributions to the national reunification effort and the establishment of socialism in the North; participated in overcoming challenges during the subsidy era, and has been a pioneering bank during the periods of reform, integration, and development.

In particular, the last 10 years have marked a remarkable transformation and significant breakthrough for Vietcombank, characterized by impressive growth in scale, quality, and business efficiency. This period has seen Vietcombank achieve unprecedented heights and successive successesachievements, opening up great opportunities for the next phase of development and contributing to the overall prosperity of Vietnam.

1955

Established Foreign Exchange Bureau under National Bank of Vietnam – predecessor of Vietcombank

1963


On April 1st, 1963 Officially put into operation (According to Decree No 115/CP dated October 30th 1962 of the Government)

1965

From April 1965 to April 1975, directly involved in operating the monetary route (code-named B29), receiving and “processing” foreign currency, bringing it back to manage and support the revolution in the South.

1975

From April 1975 to 1987, took over the old banking system, inheriting Vietnam’s membership rights in international financial organizations, participated in handling national debts, combating embargoes, and successfully assumed the role as the sole bank with monopoly rights in three key areas: foreign exchange, import-export credit, and international transaction settlements



1987

Being the sole commercial bank authorized to issue Vietnamese Dong-denominated foreign currency bonds, played a crucial role in implementing synchronized management for the use and expenditure of foreign currencies.

2000

From 2000 – 2005, pioneered building and successfully implemented Banking Restructuring and Modernization Project.

2008

On June 2nd, 2008, officially converted into a joint-stock commercial bank after pioneering its initial public offering (IPO) and successfully issuing shares to the public in 2007.

2009

On June 30th, 2009, Vietcombank’s shares (stock code: VCB) were officially listed and traded on the Ho Chi Minh City Stock Exchange (HOSE)

2011

On September 30, 2011, Vietcombank signed a strategic shareholder agreement with Mizuho Corporate Bank, a part of the Mizuho Financial Group from Japan.

2013

On March 31st 2013, Vietcombank launched a new brand identity system and slogan “Together for the future”



HISTORY OF ESTABLISHMENT AND DEVELOPMENT

2016

On December 1st, 2016, Vietcombank issued its development strategy until 2020. In the same year, Vietcombank regained the number one position in terms of profit.

2018

On October 19th, 2018, Vietcombank inaugurated its operations in Laos.

On November 28th, 2018, Vietcombank became the first bank officially approved by the State Bank of Vietnam with Decision No. 2315/QĐ-NHNN to apply Basel II under Circular 41 from January 1st, 2019, one year ahead of the prescribed deadline.

2019

On November 1st, 2019, Vietcombank inaugurated its representative office in the United States.

It became the first Vietnamese bank to achieve a profit milestone of 1 billion USD.

On November 12th, 2019, Vietcombank signed a distribution agreement with FWD Insurance Company, the largest in terms of life insurance at the time of signing.

- ORIENTATIONS TO 2030
- Maintain the position as the No. 1 bank in Vietnam.
 - Become one of 200 largest banking and financial corporations in the world.
 - One of 700 global largest public companies.
 - Contribute to the sustainable development of Vietnam.

2020

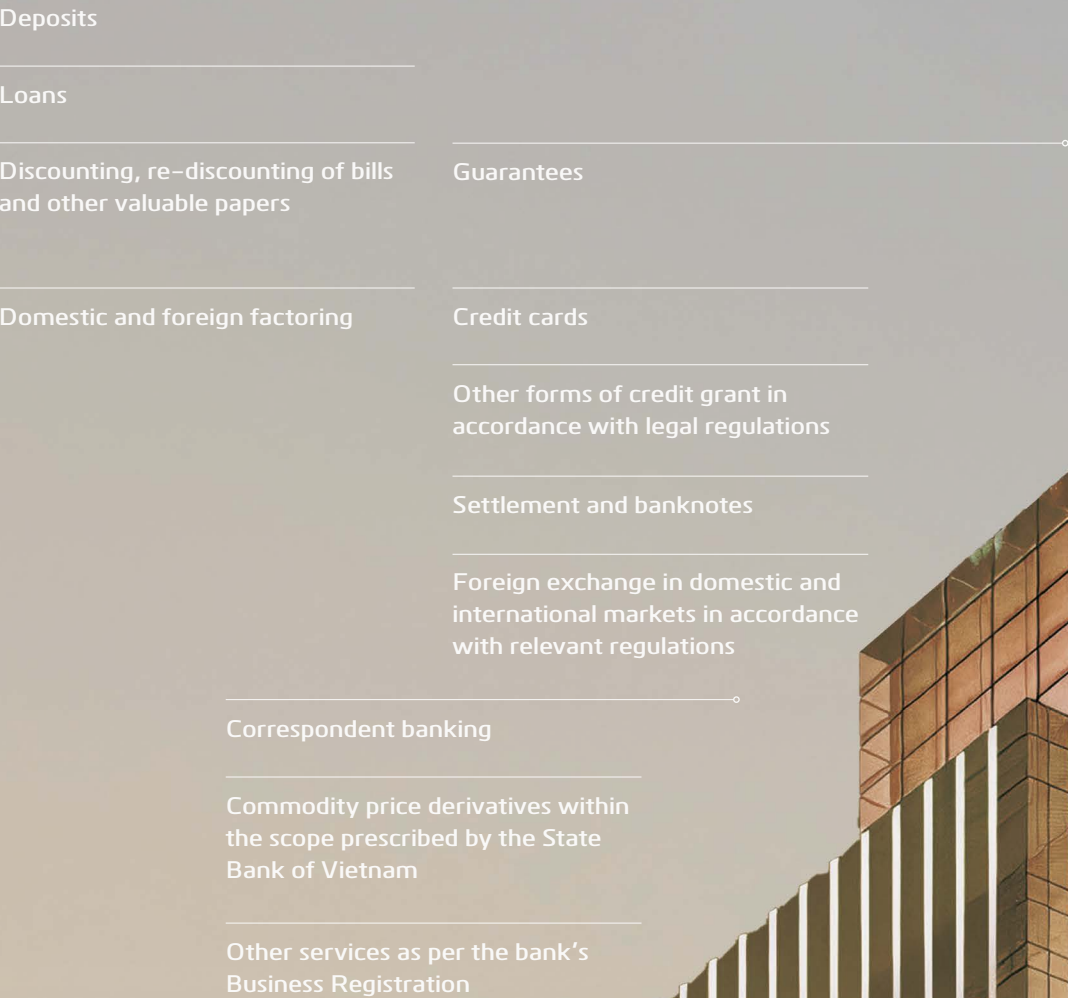
On January 27th, 2020, Vietcombank successfully launched its Core Banking system

2020 UP TO NOW

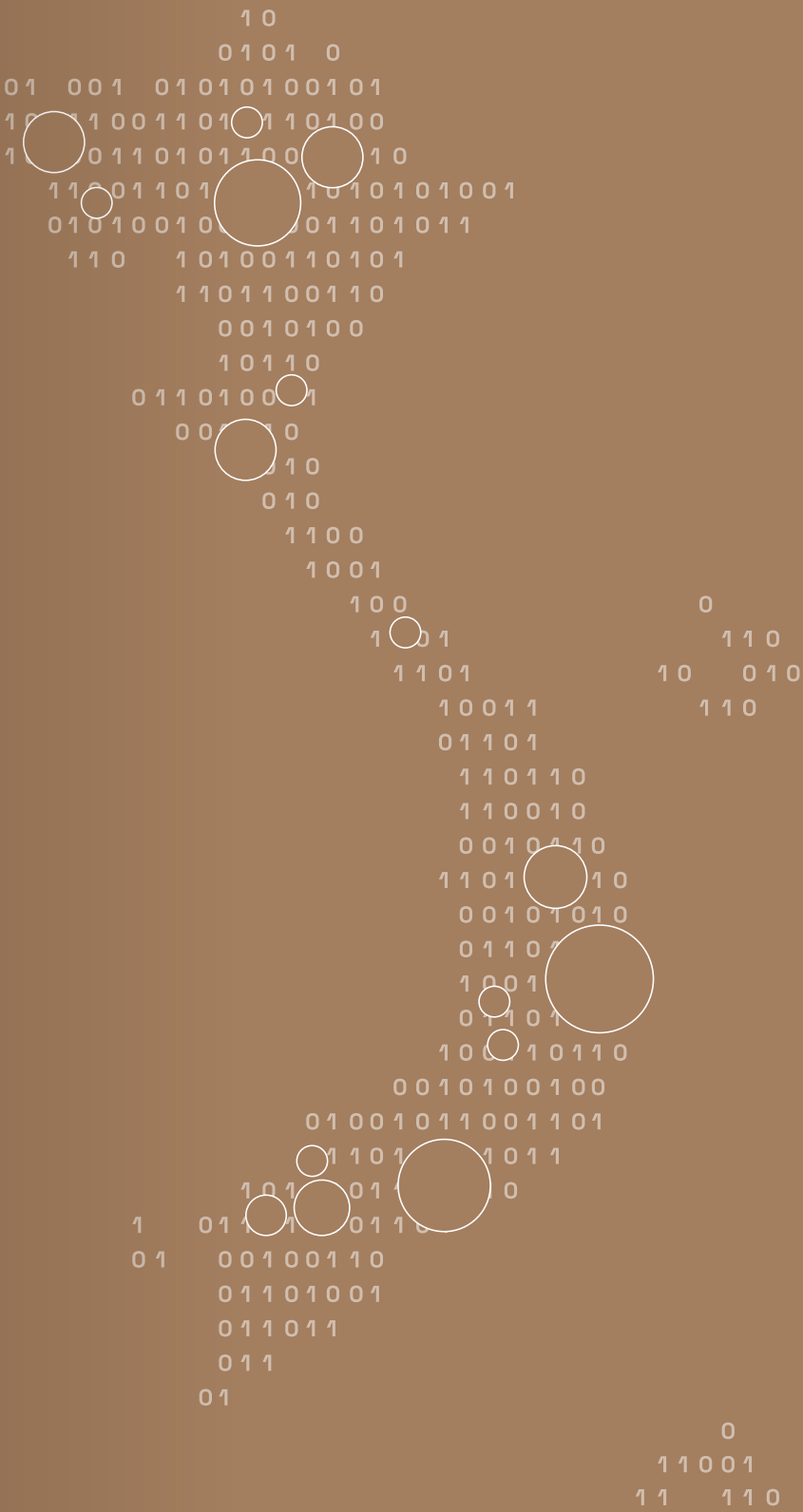
Since 2020, steadfastly overcoming the Covid-19 pandemic, Vietcombank has solidified its position as the number one bank in Vietnam across multiple fronts and in the list of 100 largest listed banks globally by market capitalization according to Reuters.

SERVICES AND BRANCH NETWORK COVERAGE

SERVICES AND BUSINESS SECTOR



BRANCH NETWORK COVERAGE



As at December 31st, 2023, Vietcombank has

517 TRANSACTION OFFICES

126 BRANCHES

58/63 PROVINCES AND CITIES

1.163 CORRESPONDENT BANKS

- 16 branches in Hanoi (12.7%)
- 19 branches in the Red River Delta Region (15.1%)
- 10 branches in Northern Midland and Mountainous Region (7.9%)
- 17 branches in Northern and Central Regions (13.5%)
- 14 branches in the Southern-Central and Highland Regions (11.1%)
- 18 branches in Ho Chi Minh City (14.3%)
- 17 branches in the Western-Southern Region (13.5%)
- 15 branches in Eastern-Southern Region (11.9%)

As at December 31st, 2023, Vietcombank maintains correspondent relationships of 1,163 correspondent banks in 93 countries and territories worldwide.

10 NOTABLE EVENTS OF VIETCOMBANK IN 2023

01

Celebrated the 60th anniversary of its founding, honored to receive the noble title “Hero of Labor”



Mr. Pham Minh Chinh – Member of the Politburo, Prime Minister of the Socialist Republic of Vietnam (4th from right) awarded the Certificate of Merit and the Labor Hero title flag to Vietcombank leaders

In March 2023, commemorating its 60th anniversary (01/04/1963 – 01/04/2023), Vietcombank was bestowed awarded with the prestigious title of Hero of Labor in acknowledgment of its exceptional achievements. This accolade underscores the profound recognition and high esteem accorded by the Party and State to Vietcombank for its enduring dedication and significant contributions to the nation’s construction and defense over the span of six decades.

A series of meaningful and unique activities for celebrating Vietcombank’s 60th anniversary and receiving the title of Labor Hero were deployed throughout the system to enhance internal engagement and customer, public engagement, including: Run race “Ten Thousand Hearts – One Faith”, the 60-year Vietcombank Contest: “Spread pride – desire to contribute”,

Vietcombank Priority Gallery Concert “Masterpiece of Time”, Sports festival “Connecting power – Breakthrough to success”, the humanitarian blood donation activity “Giving roses, giving love”, Launching the “Strong Future” Fund for poor and talented students, etc.

Especially, the celebration and reception of the title Hero of Labor received deep attention from the leaders of the Party, Government, and National Assembly, local departments, agencies and numerous domestic and foreign customers and partners. It is a great honor and encouragement for the Vietcombank system to confidently conquer new heights to serve the country, its people and customers.

02

Pioneering in reducing interest rates, actively contributing to economic recovery and development



Since the beginning of 2023, Vietcombank implemented a series of policies to promote economic recovery and development under the direction of the Government and the State Bank with synchronous solutions: 10 reductions in deposit interest rates; policies to reduce lending interest rates in line with Government and the State Bank directives; proactive reduction of lending rates for existing and new loans to facilitate affordable access to capital for business recovery. Throughout the year, Vietcombank has implemented three policies reducing lending rates by up to 0.5% (applicable from 01/01/2023 to 31/12/2023); launched loan programs with low interest rates; made efforts to save operating costs as a basis to reduce loan interest rates and

waive/reduce fees for customers; Issued specialized products to meet customer needs; Actively reviewed and analyzed existing regulations/processes/products, thereby proposing improvements and streamlining loan forms, simplifying foreign exchange management procedures, etc.

In 2023, the total number of customers receiving reduced interest rates was nearly 290,000 customers with loan balance of over VND 1 quadrillion, the total amount of reduced interest for customers reached ~ VND 5,800 billion.

03

Being biggest tax paying bank to the state budget, honored as a typical tax payer in 2020–2022 period and No. 1 bank in terms of quality and operational performance



With robust financial strength and outstanding business efficiency, Vietcombank has consistently been a listed enterprise and the bank making the largest contribution to the state budget.

In addition to these contributions, Vietcombank consistently complies with tax regulations and has been honored by the General Department of Taxation as the sole coordinating unit for collecting taxes on e-commerce business activities of foreign suppliers. It is also one of the first two commercial banks to successfully integrate electronic tax filing through the eTax Mobile application.

In 2023, Vietcombank was honored to be selected and recognized as the exemplary tax-paying bank for the period 2020–2022.

04

For the fourth consecutive time, Vietcombank has been honored as an “Outstanding Enterprise for Workers,” and voted as the bank with the best working environment in Vietnam and for the eighth consecutive time.



With the guidelines of placing workers at the center, Vietcombank has consistently prioritized ensuring a humane and effective working environment where employees can maximize their abilities, strengths, and enthusiasm. The bank has continually focused on enhancing the material and spiritual well-being of its employees, ensuring and continuously increasing their legitimate rights and benefits. Vietcombank strives to foster

harmonious, stable, and progressive relationships, aiming towards sustainable development goals.

In 2023, Vietcombank continued to be honored and named as a “Outstanding Enterprise for Workers” for the fourth consecutive time awarded by Vietnam General Confederation of Labor, Ministry of Labor – War Invalids and Social Affairs, Vietnam Chamber of Commerce and Industry (VCCI) and the Labor Newspaper.

Also in 2023, Vietcombank was voted for the eighth consecutive time as the bank with the best working environment in Vietnam. Additionally, it ranked in the Top 50 most attractive employer brands for Vietnamese students according to a ranking by Amphabe in collaboration with market research company Intage.

10 NOTABLE EVENTS OF VIETCOMBANK IN 2023

05

As the most valuable brand in Vietnam, Vietcombank solidifies its position as the largest listed enterprise in Vietnam, ranking 93rd among the world's largest listed banks by market capitalization (~20 billion USD).



In 2023, Vietcombank continued to maintain a high position in the rankings of prestigious international organizations such as: being the most valuable bank in Vietnam assessed by Brand Finance; Best Bank in Vietnam voted by Alpha SEA; "Market leader" and "Best service" in Vietnam through Asia Money's financial survey, Best

digital transformation bank and bank with the best investment relationship evaluated by International Finance, etc. Domestically, Vietcombank was honored as the leader in Top 10 prestigious commercial banks in Vietnam in 2023 and included in the Top 10 strong brands in Vietnam for 9 consecutive times. Vietcombank was included in the "List of 50 best listed companies" ranked by Forbes Vietnam... won other awards and honors from ministries/industries and domestic and international organizations/units.

With a market capitalization exceeding 20 billion USD, Vietcombank maintains its presence in the Top 100 largest listed banks globally, ranking 93rd as of the end of 2023.

development index in Vietnam as a recognition of Vietcombank's continuous efforts in its commitments to contribute to the Government of Vietnam implementing the sustainable development strategy, emphasizing transparency, responsibility, and creating shared value for the community.

Vietcombank's strategic development roadmap through 2025 and its vision for 2030 prominently prioritizes sustainable development, aiming to establish Vietcombank as a foremost leader in ESG. Its inclusion among the top 20 companies with the highest sustainability index in the stock market for 2023 represents an initial milestone in actualizing this long-term developmental trajectory.



On July 17th 2023, Ho Chi Minh City Stock Exchange (HOSE) announced the list of component stocks of the VNSI index (Vietnam Sustainability Index) effective from August 7th 2023. Accordingly, Vietcombank was evaluated by the Ho Chi Minh City Stock Exchange as one of the 20 enterprises with the best sustainable

07

Refining its strategic development plan up to 2025 with a vision for 2030 to extend its influence regionally and globally, pioneering digital transformation with a steadfast commitment to placing customers at the forefront.



In 2023, Vietcombank embarked and successfully concluded a project on the review and completion of development strategy up to 2025 with a vision toward 2030. This project holds paramount significance, enabling Vietcombank to delineate a robust long-term development trajectory, articulate comprehensive plans, and implement strategic directions comprehensively. The strategy delineates 6 primary objectives and 17 secondary objectives, guiding 10 operational sectors through 36 ambitious initiatives aimed at seizing opportunities, asserting leadership, and achieving global ambitions: to become the largest financial conglomerate in Vietnam, ranked among the top 200 global financial corporations, and be counted among the 700 largest listed companies globally, thereby making substantial contributions to Vietnam's sustainable development.

08

Refining executive managers and the organizational structure



Mrs. Nguyen Thi Hong – Member of the Party Central Committee, Secretary of the Party Committee, Governor of the State Bank presented the Decision and gave flowers to congratulate Comrade Mr. Pham Quang Dung

Mrs. Nguyen Thi Hong – Member of the Party Central Committee, Secretary of the Party Committee, Governor of the State Bank presented the Decision and gave flowers to congratulate Comrade Mr. Pham Quang Dung

In 2023, Vietcombank's senior human resources apparatus has undergone important changes and additions, which

were decisive in improving the quality of management and operation, bringing high efficiency to Vietcombank in many operational aspects. In January 2023: comrade Mr. Nguyen Thanh Tung was elected as a BOD Member and appointed as CEO; In April 2023, the Board of Directors and Supervisory Board of VCB for 2023 – 2028 term were elected by the General Meeting of Shareholders; In August 2023, Comrade Mr. Le Hoang Tung and Comrade Mr. Ho Van Tuan were appointed as Deputy CEOs; In November 2023, Comrade Mrs. Nguyen Thi Kim Oanh was additionally elected to the Board of Directors for 2023–2028 term; In December 2023, Comrade Mrs. La Thi Hong Minh was appointed to the position of Chief Accountant of VCB. In addition, Vietcombank also consolidated its division directors such as IT & Digital transformation director, Transformation Director, Legal & Compliance director, and Retail director.

10 NOTABLE EVENTS OF VIETCOMBANK IN 2023

09

Vietcombank has been chosen as the financial institution to arrange funding for several national priority projects.



Signing ceremony of medium and long-term credit contract worth VND4,000 billion between PV POWER and Vietcombank

In 2023, leveraging its role as a leading and pivotal bank, Vietcombank has arranged financing for a series of key national and strategic projects, while restructuring financial resources to optimize capital costs for clients.

Provided financial assistance to Long Thanh project, component 3 under “Long Thanh International Airport Project, Phase 1” of ACV worth USD 1.8 billion arranged by Vietcombank and total investment capital of the project of VND 99,000 billion.

- Arranged capital for component projects of the Block B gas power project chain of Vietnam Oil and Gas Group (Petrovietnam) with total investment of nearly \$12 billion.
- Provided financial support to Nhon Trach 3 and 4 Power Plant Projects worth VND 4 trillion arranged by Vietcombank and total investment of nearly VND 30 trillion.

10

Be the payment bank for the privately issued corporate bond trading system. Be the first bank to provide Apple Pay to customers. Deploy top-tier Visa Infinite



With a desire to contribute to the development of Vietnamese stock market and promote experience in building and developing payment systems in banks, Vietcombank proactively built a specialized payment banking system (VCB C-Bond) for the private placement segment of the corporate bond market.

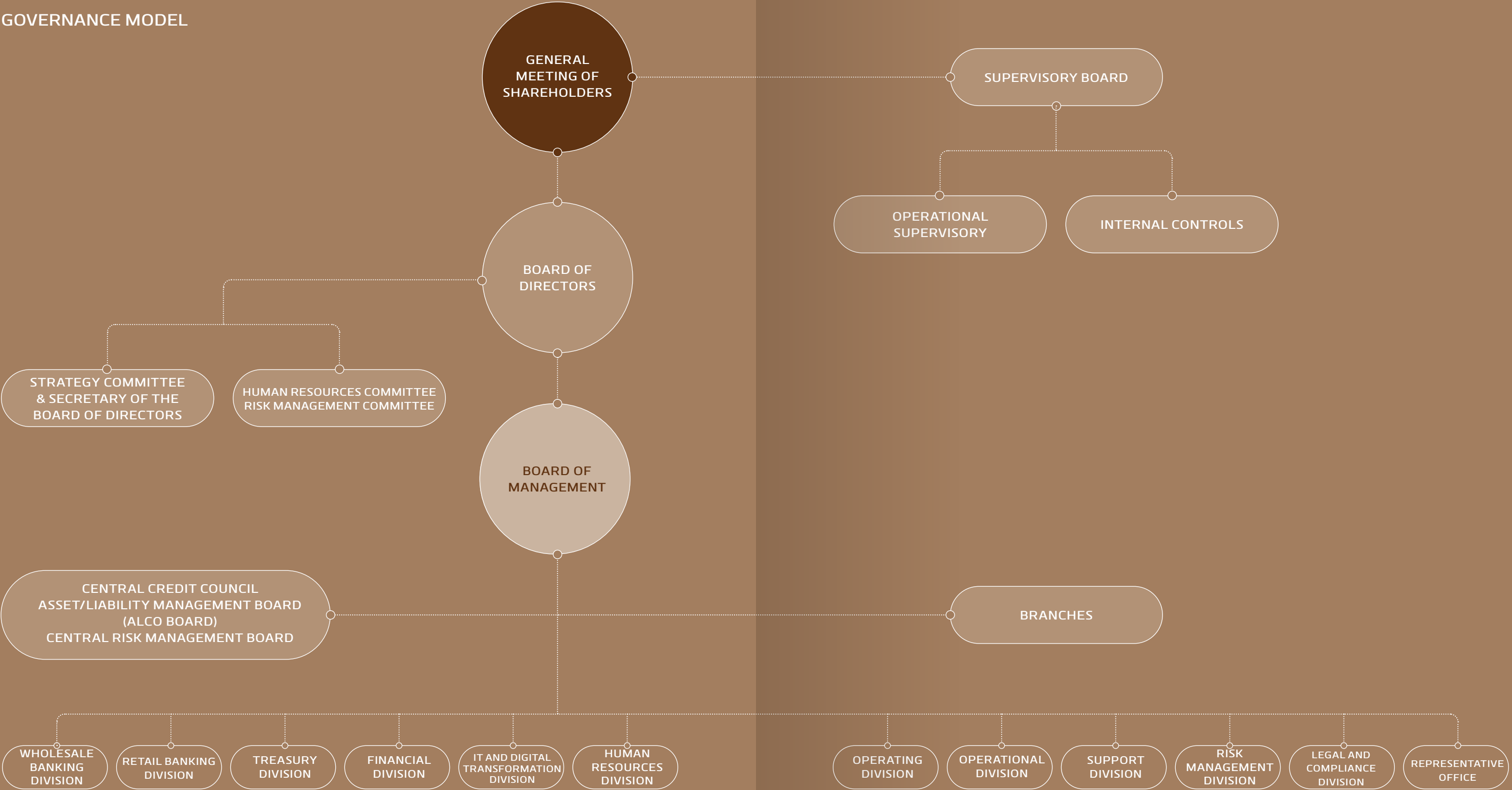
Vietcombank’s specialized payment banking system fulfills the demand for immediate settlement, transaction-level transparency, and precise balance monitoring for bond transactions across individual investors. This innovative and exceptional capability enables rapid capital flow and enhances the transparent and efficient management of market information.

VCB C-Bond also prioritizes host-to-host connectivity via API between Vietcombank and the Vietnam Securities Depository and Clearing Corporation (VSD) as well as other market participants, ensuring that transactions are executed swiftly, securely, and with a high level of confidentiality.

In 2023, Vietcombank achieved significant milestones with the introduction of a series of distinguished products and services, including the launch of Apple Pay in Vietnam, a modern and secure payment method that offers unparalleled convenience through a simple touch on contactless-enabled devices like iPhone and Apple Watch. Notably, the market also welcomed the Vietcombank Visa Infinite card, designed specifically for the Diamond Elite segment within Vietcombank Priority, representing the highest tier of clientele. With an array of exclusive privileges spanning travel, dining, golf, healthcare, and more, the Vietcombank Visa Infinite card delivers unique and memorable experiences for customers and their relatives.

INFORMATION ABOUT GOVERNANCE
MODEL, BUSINESS ORGANIZATION, AND
EXECUTIVES TEAM

GOVERNANCE MODEL



KEY FINANCIAL RATIOS

CONTENT	2022	2023
Key business indicators		
Total assets	1,813,815	1,839,613
Shareholders' equity	135,646	165,013
Loans to customers/Total Assets	63.1%	69.1%
Interest income	53,246	53,621
Non-interest income	14,836	14,103
Total operating income	68,083	67,723
Total operating expense	-21,251	-21,915
Net profit of operations before allowances for credit losses	46,832	45,809
Allowances for credit losses	-9,464	-4,565
Profit before tax	37,368	41,244
Corporate income tax	-7,449	-8,189
Profit after tax	29,919	33,054
Net profit for the year	29,899	33,033
Key performance indicators		
Key profitability ratios		
NIM	3.39%	3.00%
ROAE	24.44%	21.99%
ROAA	1.85%	1.81%
Key risk indicators		
Outstanding Credit (including corporate bonds)/Deposits in 1 st market Ratio	91.12%	90.46%
Loan to deposit ratio (LDR) in compliance with regulations of State Bank of Vietnam(*)	73.9%	77.9%
Non-performing loan ratio	0.68%	0.99%
Capital adequacy ratio CAR	9.95%	11.39%

| (*) LDR ratio calculated based on separate data as of December 29th 2023



DEVELOPMENT STRATEGY

VISION AND MISSION TOWARDS 2025

Held the 1st position among banks in Vietnam, ranked among the top 100 largest banks in the Asia-Pacific region, listed among the top 300 largest financial institutions globally, and stood as one of the top 1000 largest publicly listed companies worldwide, fostering the sustainable development of Vietnam.

Vietcombank's orientation to 2030 is to firmly consolidate the No. 1 position in Vietnam, ranked among the 200 largest banking and financial groups in the world, one of the 700 largest listed companies globally, making a major contribution to the sustainable development of Vietnam.

STRATEGIC OBJECTIVES TOWARDS 2025



SUSTAINABLE DEVELOPMENT GOALS



SUSTAINABLE DEVELOPMENT GOALS

Vietcombank consistently prioritizes sustainable development and sets the key objective of becoming a leader in environmental, social, and corporate governance (ESG) management. Vietcombank believes with its scale, influence, and comprehensive approach to ESG issues, we will contribute to advance solutions for urgent environmental and social challenges of our time, promoting sustainability, and building a prosperous Vietnam.

On the journey towards sustainable development, Vietcombank has proactively and actively participated in supporting and handling weaker credit institutions, contributing to stabilizing the financial, credit, and

banking sectors and reinforcing public trust. Vietcombank has also been a pioneer in restructuring loans, waiving and reducing interest rates and fees to support customers. The bank places significant emphasis on implementing social security policies, having allocated over 3,300 billion VND since 2012 to support disadvantaged people in remote, deep-sea, border, and island areas; promoting green credit, aiming to become a sustainable development-oriented green bank for the community.

To achieve its sustainable development goals, Vietcombank is focusing on refining a sustainable development roadmap based on five pillars.



DEVELOPMENT STRATEGY

ORIENTATION OF BUSINESS OPERATION IN 2024

Overview

The global economic outlook for 2024 is forecasted to be “softened landing” amidst prevailing risks that dampen growth momentum. Businesses are concerned about expanding their operations due to lingering interest rate risks and continued geopolitical tensions that undermine international trade. Protectionist barriers restricting imports and exports of essential goods and commodities are distorting global trade. Global organizations predict that economic growth rates for major economies will decelerate compared to 2023. However, there is optimism that the global economic landscape in the second half of 2024 may improve due thanks to anticipated increases in consumer demand, investments, and employment, which are expected to serve as key drivers for enhanced economic growth worldwide.

The economic prospects for Vietnam in 2024 appear more optimistic compared to 2023, thanks to the government’s timely management efforts continuing to yield results. Economic growth is targeted at 6% – 6.5%, achievable through pillars such as public investment, FDI sector, key national projects, and increased purchasing power during 2024. The trade balance is expected to rebound. Industrial production and the real estate market are forecasted to recover.

The Government evaluates 2024 as a breakthrough year of significant importance in successfully implementing the 2021-2025 Five-Year Plan. Based on the context of the situation in 2024, the Prime Minister has instructed all levels of government, sectors, and localities to closely adhere to the conclusions and resolutions of the Central Committee, National Assembly, and Government. Specific actions are required to implement the goals and tasks of 2024 under the theme “Discipline, Proactive Timeliness, Accelerated Innovation, Sustainable Efficiency,” with the spirit of “Year of Determination.” The determination is aimed at pursuing the economic and social development goals of 2024 in accordance with the directives of the National Assembly

State Bank of Vietnam has issued Directive No.01/CT-NHNN dated January 15th 2024 on implementation of key tasks of banking sector in 2024 and developed the 2024 Action Program with many goals. As per such Action Program, the State Bank continues to steadfastly manage monetary policy proactively, flexibly, promptly and effectively, and coordinate synchronously, harmoniously and closely with fiscal policy and other macroeconomic policies. Thereby, the bank contributes to promoting economic growth associated with macroeconomic stability, controlling average inflation target of about 4 – 4.5%, stabilizing the currency market, foreign exchange and banking system, setting a credit growth target of 14–15%, orienting flexible interest rate and exchange rate management to control inflation and support economic recovery in the pivotal year of 2021-2025 period.

In 2024, Vietcombank (VCB) is oriented towards closely aligning its business strategies with the key tasks set forth by the Government and the State Bank of Vietnam (NHNN) regarding the implementation of banking sector responsibilities, connecting with the strategic development goals of VCB up to 2025 and its vision for 2030, emphasizing the operational motto of “Transformation, Efficiency, Sustainability,” VCB is committed to a management philosophy of “Responsibility – Determination – Innovation” to successfully execute its business objectives.



Some key indicators

Total assets

INCREASED BY

8%

AND IN LINE WITH THE ASSIGNED CREDIT GROWTH

Non-performing loan ratio according to circular No. 11/2021/TT-NHNN

LESS THAN

1.5%

Key solutions

1

Continue to strategically shift its business operations to ensure sustainable growth pillars. This includes targeted credit growth aligned with industry directions, prioritizing credit expansion in sectors that enhance Vietcombank’s market position and foster robust development.

2

Drastically deploy initiatives, strategic development goals and transformation plans on schedule in line with quality requirements, promote the application of new technologies, modern methods and digital transformation.

3

Develop customer base and products and services to successfully implement 6 strategic breakthroughs.

Capital mobilization in 1st market

INCREASED BY

8%

AND IN LINE WITH THE ASSIGNED CREDIT GROWTH

Profit before tax

WITHIN THE LIMIT ASSIGNED BY THE SBV

To successfully implement the 2024 business plan, the key solutions of Vietcombank include:

4

Continue enhancing the organizational structure and improve the quality of human resources to adapt to the digital transformation model and competitive environment, focus on training and scientific research, especially innovation and technology application.

5

Organize drastic implementation and complete policy mechanisms to create conditions to support and promote business activities.

6

Continue to advocate and improve the quality of risk management, towards enhanced Basel 2 and Basel 3 standards.

Credit

LIMIT IN OFFICIAL LETTER NO. 3453/NHNN-TCKT DATED APRIL 24TH, 2024 OF THE SBV IN LINE WITH THE MAXIMUM GROWTH OF

15.93%

AND RECOGNIZED ACCORDING TO THE ANNOUNCEMENT OF THE SBV

7

Drastically implement the plan to receive the forced transfer of a weak credit institution.

8

Spread humanistic values through social security activities, community support, further improve the effectiveness of communication and investor relations to enhance Vietcombank’s reputation and brand image.

DOMESTIC AWARDS



VIETCOMBANK – ONE OF THE 20 ENTERPRISES WITH THE BEST SUSTAINABLE DEVELOPMENT INDEX IN THE STOCK MARKET IN 2023

Awarding organization:
Ho Chi Minh Stock Exchange

On July 17th 2023, Ho Chi Minh City Stock Exchange (HOSE) announced the list of component stocks of the VNSI index (Vietnam Sustainability Index) effective from August 7th 2023. Accordingly, Vietcombank was evaluated by the Ho Chi Minh City Stock Exchange as one of the 20 stocks with the best sustainable development index in the stock market.

Vietnam Sustainable Development Index (VNSI) was launched by HOSE in collaboration with the German Agency for International Cooperation (GIZ) and the State Securities Commission of Vietnam in July 2017. VNSI is used to evaluate listed companies based on more than 100 criteria according to OECD principles on corporate governance and Global Reporting Initiative (GRI) Standards. VNSI Index reflects sustainable investment trends according to ESG criteria with the following goals: Determine sustainable development standards for listed

companies; Support institutional and individual investors to identify “green” businesses to invest in; Strengthen the sustainable development trend of the entire economy; Identify environmental, social and governance best practices; Supplement a new investment tool, contributing to promoting stock market and economic growth.

Being in the Top 20 of VNSI in 2023 recognizes Vietcombank’s continuous efforts in committing to support the Vietnamese government in implementing sustainable development strategies, emphasizing transparency, responsibility, and creating shared value for the community. The increased total score across evaluation categories for Vietcombank in 2023 demonstrates proactive review and gradual improvement in criteria related to policies, management systems, environmental and social performance indicators, corporate governance, and transparency in information disclosure.



VIETCOMBANK NAMED AS “TYPICAL ENTERPRISE FOR EMPLOYEES” FOR 4TH CONSECUTIVE YEAR

Awarding organization:
Vietnam General Confederation of Labor, Ministry of Labor, War Invalids and Social Affairs, Vietnam Chamber of Commerce and Industry

On October 29th, 2023 in Hanoi, the Vietnam General Confederation of Labor in collaboration with the Ministry of Labor, War Invalids and Social Affairs and The Vietnam Chamber of Commerce and Industry (VCCI) organized a ceremony to honor typical enterprises for employees in 2023.

Through many rounds of scientific election from hundreds of businesses registering for the award, the Selection Council and Steering Committee decided to honor 64 enterprises with outstanding achievements in the “Enterprises for employees” movement. These were typical enterprises representing many enterprises in all

fields, in all regions and localities across the country that constantly strived to overcome difficulties and innovated in production and business activities, maintained and kept stable growth in the difficult economic context after the Covid-19 pandemic, and took good care of the material and spiritual life of employees, harmoniously balanced the employer–employee interests, creating positive value for society.

Vietcombank was honored as a “Typical enterprise for employees” for the 4th consecutive year.



DOMESTIC AWARDS



THE MOST INNOVATIVE & EFFECTIVE BUSINESS BANK IN VIETNAM

Awarding organization:
**Investment Newspaper
& Viet Research**

On June 28th, 2023, in Hanoi, Investment Newspaper coordinated with Vietnam Business Research Joint Stock Company (Viet Research) to announce and honor "Top 10 Innovative and Effective Businesses in 2023" in key economic sectors (VIE10). Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) was voted to lead the Top 10 innovative and effective banks and ranked 2nd in the VIE50 list.

Regarding the list of Top 10 innovative and effective banks, the Organizing Committee said that these were banks with stable business performance during the year, had good growth potential in the future and developed promoted and applied achievements, advances and innovations in operations.

The list was selected based on quantitative and qualitative criteria including: evaluating business performance and added values brought by innovation, creativity, and innovation; corporate culture as well as innovation strategies. Some outstanding activities that brought efficiency to banks include strong development of e-banking, comprehensive upgrading of mobile applications allowing customers to make remote transactions conveniently, widely deploying fintech solutions such as contactless payment services and e-wallets, helping to enhance experience and save time, deploying blockchain technology to enhance security and reliability in transactions.



TYPICAL RETAIL AND DIGITAL TRANSFORMATION BANKS IN 2023

Awarding organization:
IDG & VNBA

Within the framework of Vietnam Retail Banking Forum in Ho Chi Minh City on May 26th, 2023, Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) was honored and awarded 03 significant awards: "The typical retail bank 2023", "The typical digital transformation bank 2023", "The companion bank for small and medium enterprise 2023".

Despite the challenges posed by the Covid-19 pandemic and the broader economic difficulties, the entire Vietcombank system has united in determination to achieve its business goals, fostering innovation, and advancing its digital transformation action plan, investing in digital infrastructure and consistently launched digital technology-driven products and services, including blockchain, artificial intelligence, and machine

learning, aimed at enhancing service quality and customer experience. Since 2020, Vietcombank has been at the forefront leading initiatives to reduce interest rates and supporting both organizational and individual customers affected by the Covid-19 pandemic, assisting customers in recovery and development efforts, contributing to economic development, particularly for small and medium-sized enterprises.

The above valuable awards are a strong motivation for Vietcombank to continuously improve and complete processes, promote digital transformation, and at the same time promote its leading role in the economy through policies to support individual and corporate customers, contributing to the overall development of the country.



DOMESTIC AWARDS



LISTED ENTERPRISES WITH THE BEST ANNUAL REPORT ON THE STOCK MARKET

Awarding organization:
Investment Newspaper,
HOSE, HNX

On December 15th, 2023, in Khanh Hoa province, the 16th Vietnam Listed Company Awards took place.

The ceremony was held in conjunction with the 2023 annual listed business conference with the participation of heads of the State Securities Commission – Stock Exchanges – Vietnam Securities Depository and Clearing Corporation, and representatives of nearly 300 listed companies, securities companies, fund management companies, and major financial institutions in the market.

The Vietnam Listed Company Awards was an extension of the Vietnam Annual Report Awards jointly organized by the Ho Chi Minh City Stock Exchange (HOSE) and Hanoi Stock Exchange (HNX), Investment Newspaper and Dragon Capital Vietfund Management with technical support from professional partners

such as IFC, ACCA, leading auditing companies such as Deloitte, EY, KPMG, PwC.

Vietcombank was honored to be voted in the top 10 listed enterprises with the best Annual Reports on the Vietnam stock market in 2023.

The recognition of Vietcombank's Annual Report being voted among the top 10 best financial reports in 2023 demonstrates the market's high regard for the bank's transparency and adherence to international standards and practices. This achievement is critically important in the sustainable development journey of any business, and specifically for Vietcombank with the goal of building strong public trust and minimizing risks for investors and shareholders to the greatest extent possible.



TYPICAL ENTERPRISES FOR FINANCIAL SERVICES, PRIORITY CUSTOMER SERVICES AND TECHNOLOGY & DIGITAL TRANSFORMATION PRODUCTS

Awarding organization:
Investment Newspaper & Vietnam
Wealth Advisors

On August 8th, 2023 in Hanoi, the first Vietnam Wealth Advisor Summit 2023 (Vietnam Wealth Advisor Summit 2023) was organized by Investment Newspaper in collaboration with the Vietnam Wealth Advisors (VWA).

The forum conducted in-depth discussion and analysis sessions to provide panoramic perspectives on the global economy, as well as Vietnam's macroeconomics, especially the financial and currency markets, and challenges and opportunities, future outlooks, thereby providing solutions to develop markets, supporting not only the financial – banking system, securities companies, and the business community in general, etc. to overcome

challenges, seize opportunities, but also making an important contribution to promoting the country's economic growth and development.

At the forum, Vietcombank was awarded 03 award categories voted by the VWAS 2023 Professional Council and the Investment Newspaper, including: (i) Typical enterprise for financial services; (ii) Priority customer services and (iii) Technology and digital transformation products.

The above awards are to honor Vietcombank's contributions to the development of Vietnamese financial services and outstanding banking products and services in the market.



DOMESTIC AWARDS



STRONG BRANDS IN BANKING INDUSTRY

Awarding organization:
Vietnam Economic Magazine

On October 6th, 2023 in Hanoi, Vietnam Economic Magazine - VnEconomy - Vietnam Economic Times organized the Vietnam Strong Brand Announcement Ceremony 2022 - 2023. Vietcombank was voted as the strongest brand in the banking industry and ranked 3rd in Vietnam's Top 10 strongest brands.

Vietnam strong brand program is the largest annual event of Vietnam Economic Magazine - VnEconomy - Vietnam Economic Times, initiated in 2003 and maintained continuously until now. During 20 years, the program has created and developed a strong Vietnamese business community with thousands of brands in all industries and sectors of the economy.



BEST WORKPLACE IN VIETNAM 2023

Awarding organization:
Investment Newspaper & Viet Research

On December 8th, 2023 in Hanoi, Investment Newspaper coordinated with Vietnam Business Research Joint Stock Company (Viet Research) to announce the Ranking of the Top 500 Leading Employers in Vietnam (VBE500) and Top 10 Best Places to Work in Vietnam in 2023 in key economic sectors (VBW10) and hold a human resource workshop with the topic: "The future of the labor market and new working environment trends". At the event, Vietcombank was honored in the top 10 best places to work in Vietnam 2022 and Top 500 leading employers in Vietnam.

Honored enterprises were those with outstanding achievements in creating

jobs, treating workers, creating a sustainable working environment and with good and stable business performance. This was an event of socio-political significance to raise awareness of the community, businesses and workers about image, reputation as well as the importance of using and developing human resources, building corporate culture and attracting talented human resources through communicating the leading employer brand in Vietnam.

Vietcombank was honored to be ranked first in the Top 10 best places to work in Vietnam (VBW10) and lead the banking industry in the top 500 leading employers in Vietnam (VBE500).



DOMESTIC AWARDS



VIETCOMBANK WAS HONORED TO RECEIVE THE REPO MARKET MAKER AWARD FOR HIGHEST TRADING VOLUME IN 2022

Awarding organization:
Vietnam Bond Market Association – VBMA

On October 4th, 2023 in Hanoi, the Vietnam Bond Market Association (VBMA) organized the VBMA Best Bond Award with the participation of commercial banks actively operating in the Vietnam bond market.

"The Repo Market Maker award for highest trading volume of the year", evaluated and voted on by VBMA (Vietnam Bond Market Association), is based on positive contributions towards promoting liquidity in the repo market (repo) and Government Bond (GB) and short-term benchmark rate curve for the Vietnam Government Bond market.

As one of the early members of the short-term benchmark rate agreement based on REPO Government Bond transactions organized by VBMA, Vietcombank has continuously strived to expand relationships with partners, increased trading volume, created

market liquidity and maintained its position and role as a market maker. At the same time, Vietcombank has actively made proposals and recommendations to improve operating mechanisms and created a transparent and effective business environment. Since the effective date of the Market Maker Agreement (MMA) in 2020, the short-term benchmark rate curve for the Vietnam Government Bond market has been successfully built and become an effective tool to determine the transaction interest rate level and is the reference for pricing at the market price of financial products.

With such impressive outcomes, Vietcombank was proud to become the bank honored as the Market Maker with the most Repo transactions in 2022 for the second consecutive year.



BEST LISTED COMPANIES IN 2023

Awarding organization:
Forbes Vietnam Magazine

The Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) continued to be in the "Top 50 best listed companies" in 2023 announced by Forbes Vietnam magazine on June 5th, 2023. This is the 11th time Vietcombank to be honored in this prestigious award.

Forbes Vietnam rankings were based on the consolidated audited financial statements of the companies listed on the Ho Chi Minh Stock exchange (HSX) and Ha Noi Stock Exchange (HNX). The total profit after tax of the 50 companies on the list reached VND 228,096 billion, up by 18% compared to 2022. Total revenue reached VND 1,490,453 billion, up by 24.9%, of which Vietcombank held No. 1 position in profit after tax (VND 29,899 billion).



MOST PRESTIGIOUS BANK, MOST PRESTIGIOUS AND EFFECTIVE PUBLIC COMPANY IN VIETNAM IN 2023

Awarding organization:
Vietnam Report Jsc. – VNR

In August 2023, Vietnam Report Jsc (Vietnam Report) in collaboration with The electronic newspaper (VietNamNet) announced the top 10 prestigious companies in the Banking – Insurance – Technology industry in 2023 and Top 50 prestigious and effective public companies in 2023. The Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) was honored to be voted the most prestigious bank, the most prestigious and effective public company in Vietnam in 2023.

"Top 10 prestigious companies in the Banking – Insurance – Technology industry" is an annual ranking built based on independent research and evaluation by Vietnam Report and published annually in VietNamNet newspaper. The enterprises honored in this year's list were all effective, experienced, well-positioned and prestigious representatives who made positive contributions to the overall development of the whole industry in particular and the Vietnamese economy in general in recent years.



INTERNATIONAL AWARDS



THE MOST VALUABLE BANK BRAND IN VIETNAM

Awarding organization:
Brand Finance

According to Brand Finance's announcement in 2023, 12 Vietnamese banks were on the list of the top 500 most valuable bank brands in the world. Vietcombank ranked 137th, up 25 places compared to the previous year and topped the list of 12 Vietnamese banks.

Vietnam led the ASEAN region in the number of banks in the Top 500, followed by Indonesia and the Philippines (9 banks), Malaysia (8 banks),

Thailand (6 banks) and Singapore (3 banks). Vietnamese banks also led ASEAN in the total number of promoted places, specifically: 12 Vietnamese banks moved up 296 places, followed by Indonesia, up 79 places, Singapore up 20 places, while Thailand fell 25 places, Malaysia fell 56 places, and the Philippines fell 80 places.



THE BEST WORKPLACE IN BANKING INDUSTRY IN VIETNAM IN 8 CONSECUTIVE YEARS

Awarding organization:
Brand Finance

On November 23rd, 2023, Anphabe officially announced the annual list of Top 100 Vietnam Best Places to Work in 2023. Vietcombank was named as the bank with the best workplace in Vietnam for the eight consecutive years.

With the guidelines of taking employees as the center, over the years, Vietcombank has always strived to take care of the lives of officers and employees and has been in the top enterprises with the most attractive working environments for many consecutive years.

The Best Places to Work in Vietnam ranking was based on survey results of objective opinions of 63,878 experienced employees from 18 occupational groups and 9,638 students of 113 universities nationwide. The survey was conducted from April to August. The results were verified by Intage Vietnam, a Market Research company.



VIETCOMBANK TOPPED THE CUSTOMER SATISFACTION RANKING

Awarding organization:
YouGov

Decision Lab - YouGov's exclusive partner in Vietnam announced the Bank Satisfaction Ranking in Vietnam 2023. Accordingly, Vietcombank topped the ranking with a score of 86.2.

The rankings were built based on the positive satisfaction index of YouGov BrandIndex, a brand health tracking tool that collects daily data from more than 350 brands in Vietnam. This was the result of more than 40,000 consumer surveys over 2 years.

If last year the highest satisfaction score was only 77.3, this year it reached 86.2 thanks to banks' efforts to improve the quality of services and products. This means that 86.2% of Vietcombank customers are satisfied with the bank in term of used services and products.



THE VIETNAM BANK WITH THE HIGHEST FOREIGN CURRENCY TRADING VOLUME ON FXALL

Awarding organization:
London Stock Exchange - UK

On March 27th, 2023 in Hanoi, the 2023 Refinitiv Vietnam FX Awards Ceremony organized by Refinitiv - a member of the London Stock Exchange Group (LSEG) took place. Vietcombank was awarded the title of Best FXall Taker for the Vietnam bank with the highest foreign currency trading volume on FXall in 2022. The award winners was awarded decided based on Refinitiv's statistics on members' transactions on the Refinitiv Interbank Foreign Currency Trading System (Refinitiv FXall). This is the official trading system of the Vietnam foreign exchange market provided by Refinitiv to trade foreign currencies in the international market in the form of automatic price matching.

FX Awards is a long-standing and prestigious award in the Asia - Pacific region of Refinitiv. The award is

organized to promote transparency and affirm the importance of the foreign exchange market in the general economy. This is the third year the award has been held in Vietnam and the awarding is based on clear and transparent criteria.

With prestige and strengths in foreign exchange transactions, Vietcombank is often chosen as a foreign exchange conversion bank for large projects with conversion amount of up to \$ billions per year. Vietcombank is also the only financial institution to perform foreign currency conversion for the largest value transactions in Vietnamese stock history, typically the sales of \$ 5 billion of Sabeco shares and the sales of \$1 billion of Vinhomes shares.



INTERNATIONAL AWARDS



LEADING BANK IN TOTAL CARD TRANSACTION VOLUME, AVERAGE CARD TRANSACTION VOLUME AND TOTAL ACTIVATED JCB CARDS

Awarding organization:
JCB

The Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) was honored to receive 3 prestigious awards from JCB International Corporation for member banks in Vietnam.

On July 28th, 2023, at 2023 annual conference of JCB Vietnam taking place in Da Nang, Vietcombank was honored by JCB International Corporation in 3 major award categories: Leading bank

in total card transaction volume in 2022; Leading bank in total activated cards in 2022; Leading bank in average card transaction volume in 2022.

These awards reflect the continuous efforts of the bank in investing, innovating, developing, and improving its products and services. They also affirm the trust of a large number of customers in choosing to use Vietcombank's card products.



VIETCOMBANK WAS HONORED BY VISA IN 12 AWARD CATEGORIES FOR CARD OPERATIONS

Awarding organization:
VISA

Within the framework of Visa Vietnam Client Conference 2023 held on November 30th in Hoi An, Quang Nam province, Visa honored Vietcombank in 12 award categories for card operation.

In 2023, Vietcombank continued to lead not only in awards for individual and corporate customers such as: Leading bank in total card transaction volume, leading bank in total corporate card volume, leading bank in acceptance network coverage, etc. but also in award categories of marketing campaigns and data application.

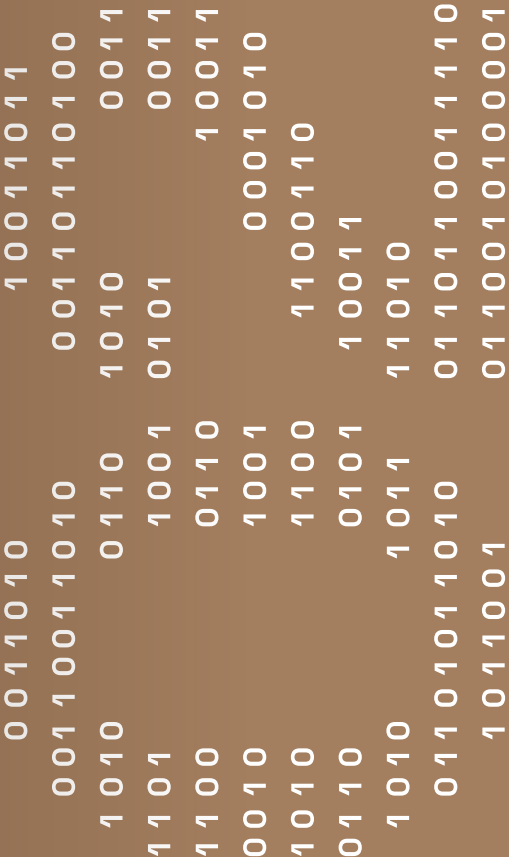
Within the framework of Visa Vietnam 2023 client conference, Visa honored Vietcombank in 12 awards for card operations. Accordingly, Vietcombank was the bank with the most Visa awards in Vietnam.



REPORT OF
THE BOARD OF
DIRECTORS -
THE BOARD OF
MANAGEMENT

Pioneer in
creating the
Foundation

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FINANCIAL STATEMENTS

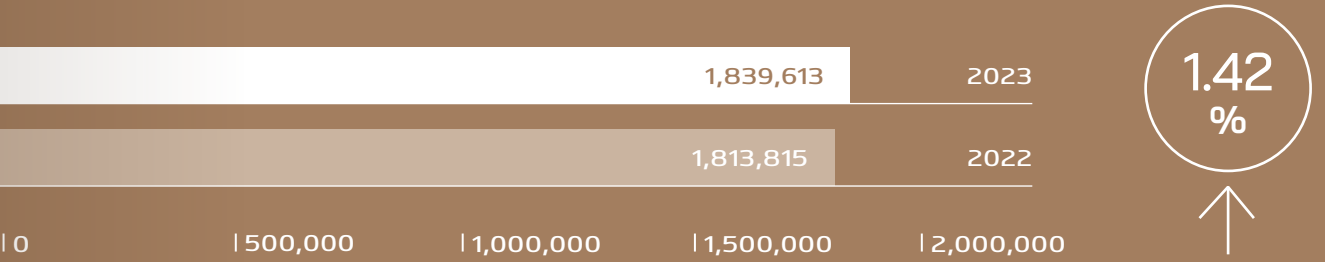
Unit: VND billion

Financial statements		2022	2023
A Financial statements			
1	Total assets	1,813,815	1,839,613
2	Revenue	114,592	135,614
3	Tax paid in the period	6,426	11,648
4	Profit before tax	37,368	41,244
5	Profit after tax	29,919	33,054
B Key financial indicators			
1 Capital			
1.1	Charter capital	47,325	55,891
1.2	Capital adequacy ratio	9.95%	11.39%
2 Business results			
2.1	Deposits	31,181,399	32,949,742
2.2	Loans	2,351,845	2,724,301
2.3	Debt collection	2,166,889	2,600,818
2.4	Non-performing loans	7,820	12,634
2.5	Loans (including corporate bonds)/Total deposits in 1st market (in VND)	91.12%	90.46%
2.6	Loan to deposit ratio (LDR) in compliance with regulations of State Bank of Vietnam(*)	73.9%	77.9%
2.7	Non-performing loans/Total outstanding loans in 1 st market	0.68%	0.99%
3 Liquidity (*)			
3.1	Liquidity reserve ratio	25.0%	19.6%
3.2	Liquidity ratio within 30 days		
	VND	73.1%	105.4%
	Foreign currencies in USD equivalent	96.3%	82.1%

(*) Ratios calculated for individual data ddted December 29th, 2023 according to the provisions of Circular No. 22/2019/TT-NHNN and as amended and supplemented

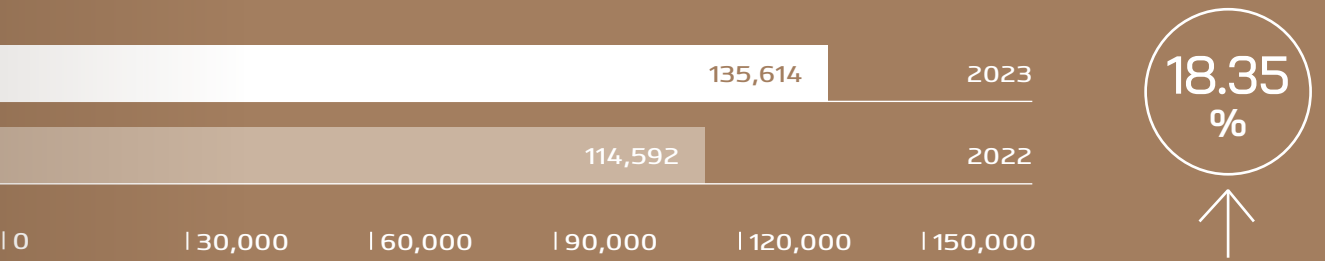
TOTAL ASSETS

Unit: VND billion



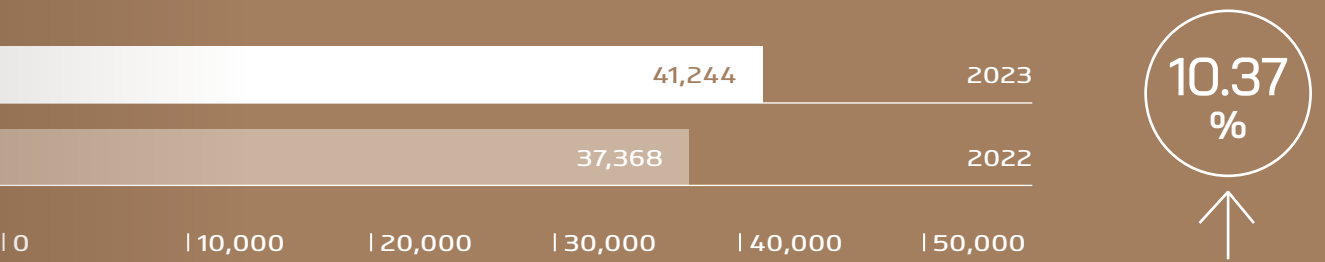
REVENUE

Unit: VND billion



PROFIT BEFORE TAX

Unit: VND billion



SHAREHOLDING STRUCTURE AND SHARE-
HOLDERS’ EQUITY

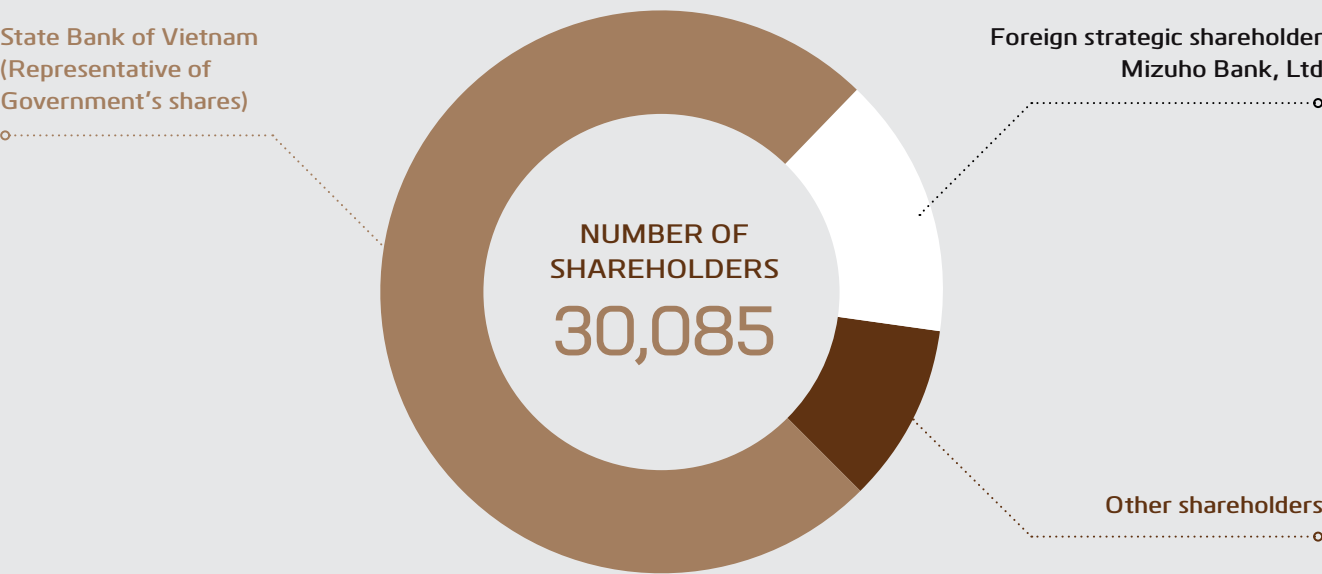
(as of December 30th, 2023)

1. SHARES

Total shares	Type of shares	Number of transferable shares	Number of restricted shares
5,589,091,262	Ordinary shares	569,843,260	5,019,248,002

2. SHAREHOLDER STRUCTURE

No.	Name of shareholder	Total shares	Ownership rate	Number of shareholders
I	State Bank of Vietnam (Representative of Government’s shares)	4,180,828,481	74.8%	1
II	Foreign strategic shareholder Mizuho Bank, Ltd	838,372,264	15.0%	1
III	Other shareholders	569,890,517	10.2%	30,085
1	Domestic individual shareholders	40,094,837	0.71%	28,308
2	Domestic institutional shareholders	62,808,938	1.12%	166
3	Foreign individual shareholders	3,229,704	0.07%	1,392
4	Foreign institutional shareholders	463,757,038	8.30%	219
	Total	5,589,091,262	100.00%	30,087



3. LIST OF SHAREHOLDERS HOLDING RESTRICTED SHARES

No.	Name of shareholder	Total shares	Number of Transfer Restricted Shares	Share transfer restriction duration
1	State Bank of Vietnam (Representative of Government’s shares)	4,180,828,481	4,180,828,481	According to the provisions of Clause 1, Article 56 of the Law on Credit Institutions No. 47/2010/QH12: *Individual and Institutional Shareholders who have representative(s) being members of the Board of Directors, Supervisory Board, CEO (Director) of a credit institution shall not be allowed to transfer his/ her shares during his/ her term*.
2	Internal shareholders	59,892	47,257	
	Board of Directors	39,264	39,264	
	Board of Management	12,635	0	
	Supervisory Board	7,993	7,993	
3	Foreign strategic shareholder: Mizuho Bank, Ltd.	838,372,264	838,372,264	
	Total	5,019,260,637	5,019,248,002	

- According to Decision No. 1493/QĐ-NHNN dated September 17th, 2021 of the State Bank of Vietnam on appointing the representative for Government’s shares at Vietcombank, Mr. Pham Quang Dung – Chairman of Vietcombank’s Board of Directors represents 40% of Government’s shares, is the Representative for Government’s shares in charge of general management at Vietcombank.
- According to Decision No. 909/QĐ-NHNN dated April 26th, 2019 of the State Bank of Vietnam on official transfer, Mr. Do Viet Hung was appointed to represent 30% of Government’s shares at Vietcombank.
- According to Decision No. 328/QĐ-NHNN dated March 16th, 2023 of the State Bank of Vietnam regarding the appointment of the representative of state capital at the Joint Stock Commercial Bank for Foreign Trade of Vietnam, Mr. Nguyen Thanh Tung – Member of the Board of Directors, CEO of Vietcombank is the representative of 30% of state capital at Vietcombank.
- According to Decision No. 1669/QĐ-TTg dated December 22th, 2023, Mr. Pham Quang Dung was appointed by the Prime Minister to hold the position of Deputy Governor of the State Bank of Vietnam and would no longer hold the position of Chairman of the Board of Directors of Vietcombank since January 1th, 2024.

4. LIST OF MAJOR SHAREHOLDERS

No.	Name of shareholder	Address	Total shares	Ownership ratio
1	THE STATE BANK OF VIETNAM	47-49 Ly Thai To, Hoan Kiem, Hanoi	4,180,828,481	74.8%
2	MIZUHO BANK. LTD	1-5-5 Otemachi, Chiyoda-ku, Tokyo, Japan	838,372,264	15.00%

(Source: Shareholders list as at December 30th, 2023 provided by Vietnam Securities Depository)

INVESTMENT STATUS, PROJECT IMPLEMENTATION STATUS

1. INVESTMENTS/DIVESTMENTS IN 2023

In 2023, VCB maintained its investment portfolio unchanged from the end of 2022.

2. SUBSIDIARIES, JOINT VENTURES, AND STRATEGIC PARTNERSHIPS

General information of subsidiaries

Name	Abbreviation name	Business License	Sector	Investment capital as of December 31st, 2023	Ownership ratio
Vietcombank Securities Company, Ltd	VCBS	Business License No. 09/ GPHDKD dated April 24 th , 2002 with latest amendment in accordance with license No. 90/GPDC-UBCK dated November 11th 2023 issued by the State Securities Commission of Vietnam.	Securities	1,734.82	100%
Vietcombank Leasing Co., Ltd	VCBL	Business License No. 66/ GPNHNN dated October 31 st , 2017 issued by State Bank of Vietnam	Financial leasing	500.00	100%
Vietcombank Remittance Company	VCBR	Business Registration Certificate No. 0314633162 dated September 20 th , 2017 with latest amendment on December 27 th , 2021 issued by Ho Chi Minh City Department of Planning and Investment	Remittance services	30.00	100%
Vietcombank Laos Limited	VCB Lào	Business License No. 88/BOL dated May 25 th , 2018 issued by the Bank of Lao P.D.R.	Banking	1,820.40	100%
Vietnam Finance Company VFC	VFC	Business registration No. 58327 dated February 10 th , 1978 issued by the Hong Kong Monetary Authority	Financial services	235.22	100%
VCB Money, Inc	VCBM	Business Registration Certificate No. E0321392009_6 dated June 15 th , 2009 issued by the State of Nevada, United States of America	Remittance services	204.98	87,5%
Vietcombank Tower 198 Ltd	VCBT	Investment License No. 1578/GP dated May 30 th 1996 with the latest amendment in accordance with dated March 1 st , 2019 issued by the Ministry of Planning and Investment	Office leasing	70.00	70%

Summary of subsidiaries’ performance and financial situation

Vietcombank Leasing Co., Ltd	VCBL	Vietcombank Securities Company, Ltd	VCBS
Profit before tax in 2023 153.32 VND BILLION		Profit before tax in 2023 607.57 VND BILLION	
VCBL is a wholly-owned subsidiary of Vietcombank, operating in the financial leasing sector. The company has maintained stable business results in 2023. The pre-tax profit for the year 2023 amounted to 153.32 billion VND.		VCBS is a wholly-owned subsidiary of Vietcombank, operating in the securities sector. Despite the negative fluctuations in the securities market in 2023, the company has maintained stable business results. The pre-tax profit for the year 2023 amounted to VND 607.57 billion.	
Vietnam Finance Company	VFC	Vietcombank Remittance Company	VCBR
Profit before tax in 2023 1.94 HKD MILLION		Profit before tax in 2023 23.23 VND BILLION	
VFC is a wholly-owned subsidiary of Vietcombank, operating in the financial sector in the Hong Kong market. The company has maintained stable business results in 2023. The pre-tax profit for the year 2023 amounted to HKD1.94 million		VCBR is a wholly-owned subsidiary of Vietcombank, operating in the field of receiving remittances from foreign partners and disbursing funds to beneficiaries in Vietnam. The company has maintained stable business results in 2023. The pre-tax profit for the year 2023 amounted to 23.23 billion VND.	
Vietcombank Laos Limited	VCB LAOS	VCB Money, Inc	VCBM
Profit before tax in 2023 26.75 LAK BILLION		Profit before tax in 2023 767.79 \$ THOUSAND	
VCB Laos is a wholly-owned subsidiary of Vietcombank, operating in the banking and financial sector in the Laos market. Despite market fluctuations in 2023, VCB Laos has maintained stable business results. The pre-tax profit for the year 2023 amounted to LAK 26.75 billion..		VCBM is a subsidiary of Vietcombank, holding an 87.5% equity stake. It operates in the field of remittance transfers in the United States, facilitating transfers to Vietnam through domestic payment partners. The company has maintained stable business results in 2023. The pre-tax profit for the year 2023 amounted to USD 767.79 thousand.	
Vietcombank Tower 198 Ltd	VCBT		
Profit before tax in 2023 79.36 VND BILLION			
VCBT is a joint venture between Vietcombank and FELS Property Holdings Pte. Ltd. from Singapore, with Vietcombank holding a 70% equity stake. It operates in the office leasing sector at the Vietcombank Tower located at 198 Tran Quang Khai, Hoan Kiem, Hanoi. The company has maintained stable business results in 2023, achieving a 100% occupancy rate. The pre-tax profit for the year 2023 amounted to VND 79.36 billion.			

General information of joint ventures – associates

Unit: VND billion

Name	Abbreviation name	Business License	Type of business	Investment capital as of December 31st, 2023	Ownership ratio
Vietcombank – Bonday – Ben Thanh Joint-venture Company Limited	VBB	No. 2458/GP issued by the Ministry of Planning and Investment on February 07 th , 2005 with latest amendment dated May 03 rd , 2018 issued by the Ministry of Planning and Investment	Office leasing	410.36	52%
Vietcombank Fund Management	VCBF	No. 06/UBCK-GPHDQLQ issued by State Security Commission of Vietnam dated December 02 nd , 2005; latest amendment No. 28/GPĐC-UBCK dated April 25 th , 2018	Fund management	135.15	51%
Vietcombank – Bonday Joint-venture Company Limited	VCBB	No. 283/GP issued by the Ministry of Planning and Investment on December 5 th , 1991 with latest amendment No. 283/GPĐC4 dated March 4 th , 2002	Office leasing	11.11	16%

Summary of joint ventures – associates’ performance and financial situation:

Vietcombank – Bonday – Ben Thanh Joint-venture Company Limited	VBB	Vietcombank Fund Management	VCBF
Profit before tax in 2023 220.75 VND BILLION		Profit before tax in 2023 81.35 VND BILLION	
VBB is the joint venture between Vietcombank, Ho Chi Minh Commercial Services JSC. (Setra Corp.) and Bonday Investments Ltd. (Hong Kong) with contribution ratio of 52%, 18% and 30% respectively. It operates in the field of office leasing, locating at No. 5 Me Linh Square, District 1, HCMC. It is also responsible for providing office space for Vietcombank’s branches and subsidiaries in HCMC. People’s Court. In 2023, the Company continued to maintain stable operations with the leasing rate of 96.5%. Profit before tax in 2023 reached VND 220.75 billion.		VCBF is a joint venture company between Vietcombank and Franklin Templeton, with capital contributions of 51% and 49% respectively. It operates in the fields of establishing and managing securities investment funds, as well as portfolio management of securities investments. The company has maintained stable business results in 2023. The pre-tax profit for the year 2023 amounted to VND81.35 billion.	
Vietcombank – Bonday Joint-venture Company Limited	VCBB		
Profit before tax in 2023 51.00 VND BILLION			
VCBB is a joint venture between Vietcombank, Sai Gon Real Estate Corporation and Bonday Investments Ltd., Hong Kong with contribution ratio of 16%, 4% and 80% respectively. It operates in the business of office leasing – The Harbour View Tower locating at No. 35 Nguyen Hue Str., District 1, Ho Chi Minh City. In 2023, the Company continued to maintain stable operations. Profit before tax in 2023 reached VND 51.00 billion.			



ASSESSMENT ON BUSINESS PERFORMANCE IN 2023

VIETCOMBANK’S BUSINESS PERFORMANCE RESULTS

In alight with the SBV’s executive direction, VCB’s Board of Management has oriented and directed fiercely, flexibly and consistently to successfully complete the 2023 plan targets.

CAPITAL MOBILIZATION FROM MARKET
I REACHED

1,405,610 VND
BILLION

UP 11.8% COMPARED TO 2022.

CREDIT BALANCE REACHED

1,280,547 VND
BILLION

UP 10.8% COMPARED TO THE END OF 2022

CONTROL DEBT QUALITY IN ALIGHT WITH SET
TARGETS

GROUP 2 DEBT RATIO WAS AT

~0.43%

BAD DEBT RATIO WAS AT

~0.99%

THE RATIO OF PROVISION FOR BAD DEBTS ON
THE BALANCE SHEET REACHED

THE HIGHEST LEVEL

IN THE BANKING SYSTEM.

THE RATIO OF INTERNATIONAL
PAYMENT & TRADE FINANCE
REACHED

19%

PAYMENT INCREASED BY

↑ 24%

RESPECTIVELY COMPARED TO 2022

TRANSACTION VOLUMES
INCREASED BY

↑ 20.5%

RESPECTIVELY COMPARED TO 2022

THE NUMBER OF INTERNATIONAL CREDIT/
INTERNATIONAL DEBIT CARD CUSTOMERS
INCREASED BY

↑ 12%/102%

COMPARED TO 2022

PROFIT BEFORE TAX

COMPLETED THE
PLAN ASSIGNED

BY THE SBV AND THE GENERAL MEETING OF
SHAREHOLDERS IN 2023.

ROAA AND ROAE INDEXES REMAINED HIGH, AT

ROAA

1.81%

ROAE

21.99%

VCB MAINTAINS ITS
POSITION AS THE LEADING

commercial bank in terms of quality and operational efficiency. It continues to be at the forefront of the banking industry and is one of the largest contributors to the national budget. VCB remains strong as a listed company with **the largest market capitalization** and is recognized among the top 100 listed banks with the largest market capitalization worldwide.

MANAGEMENT
PERFORMANCE



REDUCTION OF INTEREST
RATE BY

0.5% /YEAR

FOR ALL CUSTOMERS WITH
EXISTING DEBIT BALANCES IN
VND

ONE OF THE FIRST 6 BANKS
TO SUCCESSFULLY DEPLOY
APPLE PAY

To successfully implement the action guidelines of “Transformation, Efficiency, Sustainability” and achieve the results of **the six breakthroughs** and **three key business restructuring areas**, the Executive Board has developed a consistent and decisive approach of “Responsibility – Determination – Innovation”. This approach has been integrated throughout the organization and enforced vigorously to address key management and operational priorities in 2023.

- Firmly directed to promote credit growth right from the beginning of 2023 while maintaining strict credit standards. The focus remained on managing credit expansion towards expanding industries and clients with strong financial capabilities and risk resilience.
- Completed Phase 2 of the RTOM project with 55 deliverable reports for three components: (i) new sales and customer service model at branches, (ii) customer segmentation policies, and (iii) new retail credit model.
- Implemented the RLOS system across the entire portfolio, covering 72 retail credit products.
- Being one of the first six banks and the only state-owned bank to successfully deploy Apple Pay in the Vietnamese market.
- Successfully launched the Vietcombank Visa Infinite card with outstanding privileges, offering customers unique experiences.
- Successfully deployed and operated the private placement corporate bond trading system, enhancing VCB’s image, brand, and benefits.
- Signed comprehensive cooperation agreements with corporations and conglomerates, providing holistic financial solutions and specialized services for wholesale banking and retail banking.
- VCB took proactive and responsible measures to adjust and lower lending interest rates to support businesses in their production and business recovery. Right from the beginning of the year, VCB implemented a 0.5% annual interest rate reduction for all customers with existing VND-denominated debt throughout the year 2023. Additionally, VCB launched various programs to lower lending interest rates for disbursements made during the year, providing support to customers in their production and business recovery efforts.
- In the context of challenging credit growth, the capital sources were continuously adjusted to provide a basis for reducing lending interest rates and supporting customers.

60 YEARS

OF ESTABLISHMENT OF VCB
(1963 – 2023)

05

NEW BRANCHES

PROVIDING FINANCIAL
SUPPORT FOR SOCIAL
SECURITY ACTIVITIES

506 VND
BILLION



- Organized product and service development forums abroad in the Government’s investment promotion programs, work with senior leaders of multinational corporations to seek cooperation opportunities in providing financial services and funding for large sized projects.
- Completed the Project on reviewing development strategies to 2025, with an orientation to 2030 as a guideline for implementing action programs to ensure step by step implementation of set goals.
- Consolidated senior personnel: members of the Board of Directors, CEO, Deputy CEOs, Chief Accountant.
- Put 05 new branches into operation with business performance within 06 months of operation.
- Newly established Legal and Compliance Division, Capital & Market Division. Recruited and appointed a number of personnel, including highly qualified foreign personnel, to key positions to serve digital transformation and improve management capacity.
- Successfully organized the 60th Anniversary of VCB’s establishment (1963 – 2023) and received the Labor Hero title awarded by the Party and State.
- Being the only enterprise among the 5 groups honored at 18th Vietnam Glory Program for outstanding achievements in the patriotic emulation movement in Fatherland construction and protection. Honored as a Typical Enterprise for Employees for the fourth consecutive time and voted as the Bank with the best working environment in Vietnam for the eight consecutive year.
- VCB was honored as a typical tax payer for 3 consecutive years in 2020 – 2022 period and honored as one of the 20 enterprises with the best sustainable development index in the stock market.
- Actively promoted social security activities in 2023 with a total funding commitment of up to VND 506 billion and actual implementation of VND 309 billion.

BUSINESS ORIENTATION IN 2024

SOME KEY INDICATORS

Aligning with the key objectives set by the Government and the State Bank of Vietnam (SBV), VCB’s business direction for 2024 focuses on organizing and implementing banking sector tasks while connecting with the strategic development goals of VCB until 2025 and its vision for 2030. The bank will adhere to the guiding principle of “Transformation, Efficiency, and Sustainability” and adopt the management philosophy of “Responsibility, Determination, and Innovation” to successfully carry out its business objectives.

Indicator	2024 plan
(1). Total assets	Up by ≥ 8%
(2). Deposits in 1 st market	Deposits growth in line with credit growth
(3). Credit	Up by ≥ 12 % and within the limit assigned by SBV
(4). Non-performing loan ratio	< 1.5%
(5). Profit before tax	Up by 5%

| (*) Business plan indicators may be adjusted according to the financial plan approved by SBV

KEY TASKS FOR IMPLEMENTING GOALS

Directing business activities

- Credit growth aligned with industry credit orientation, focusing on prioritizing credit growth in expanded industries.
- Develop financial management services and investment products for key retail customer segments. Develop financial consulting services for business mergers and acquisitions, capital contributions, and business stock purchases. Develop a digital ecosystem in cooperation with third parties to seek opportunities for selling banking products and services.
- Maintain and promote advantages in foreign currency trading, international payment and trade finance.
- Flexibly and effectively manage deposit interest rates and lending interest rates in accordance with market developments and business orientation. Closely follow market developments to adjust and provide derivative products to meet the requirements of various customers.
- Accelerate the progress and quality of moving customers to digital channels according to policies and segmentation orientation.
- Continue to expand and develop existing customers with good quality, strong financial potential and overall relationships. Promote chain and ecosystem sale, take advantage of connections with subsidiaries, partners, and strategic shareholders.

Internal governance direction

- Promptly approve and timely implement action programs of the divisions to implement VCB development strategy to 2025 and vision toward 2030.
- Speed up the application of new technologies and modern methods in product and service development.
- Promote the application of cloud computing, starting with software development systems and 1st and 2nd level systems.
- Build a new data platform according to modern standards and architecture, with a strict and methodical data management mechanism towards standardization and centralization of data exploitation, reporting, and business, risk analysis on new platforms.
- Fulfill policies and regulations on recruitment, management, training, and use of staff; review the remuneration regime and create motivation for staff.
- Research, develop and implement training programs for talented employees.
- Continue to focus on training and scientific research, especially innovation and technology application.
- Continue to improve the system of internal documents on debt collection and management, credit grant and related internal regulations, promptly update changes and adjustments in the system of legal documents.
- Actively implement necessary work as required by state management agencies to complete the forced transfer plan. Deploy support measures on schedule when the forced transfer plan is approved.
- Spread humanistic values through social security and community support activities.
- Continue to improve the effectiveness of communication and investor relations to enhance VCB’s reputation and brand image.



ASSESSMENT BY BOARD OF DIRECTORS



INDEPENDENCE OF THE BOARD OF DIRECTORS' MEMBERS

The Board of Directors has 01 independent member who fully meets the criteria and conditions specified in the Charter of the Bank and the following standards and conditions:

Not being a person who is working for the Bank itself or its subsidiaries or has worked for the Bank or its subsidiaries for the previous 03 (three) consecutive years;

Not being the recipient of the regular salary and remuneration of the Bank in addition to the allowances that the members of the Board of Directors are entitled to as prescribed;

Not being a person, whose spouse, father, mother, child, brother, sister and husband is a major shareholder of the Bank, a manager or a member of the

Supervisory Board of the Bank or a subsidiary of the Bank;

Not directly or indirectly owning or representing 1% or more of the Bank's charter capital or voting share capital; not with a related person own 5% or more of the charter capital or voting share capital of the Bank;

Not being a manager or a member of the Supervisory Board of the Bank at any time in the preceding 05 years.

Annually at the General Meeting of Shareholders, independent members of the Board of Directors shall report on the performance of the Board of Directors.

ASSESSMENT BY THE BOARD OF DIRECTORS ON OPERATIONAL ASPECTS

In 2023, Vietnam Joint Stock Commercial Bank for Foreign Trade (VCB) continues to uphold the action principle of **"Transformation, Efficiency, Sustainability"** and adheres to the guiding directives of **"Responsibility – Determination – Innovation"**.

Despite the multitude of challenges and difficulties faced by the overall economy and the banking sector in 2023, VCB exhibits proactive, flexible, and growth-oriented leadership. With a steadfast focus on safe, effective, and sustainable growth, the bank achieves commendable outcomes in its business operations. By

December 31, 2023, VCB successfully fulfills the comprehensive targets and objectives assigned by the General Meeting of Shareholders and the State Bank of Vietnam (SBV).

During 2023, global and domestic economic conditions are marred by political instability, surging inflation, and significant interest rate hikes. Nevertheless, through proactive, adaptable, and growth-oriented management, VCB excels in fulfilling all tasks and objectives, showcasing its resilience and unwavering commitment to success.

Business performance

- Total assets reached ~ VND 1,84 quadrillion, up ~1.4% from 2022 levels.
 - Funding base as a whole increased in lockstep with capital consumption. Funding from customer deposits reached ~ VND 1.4 quadrillion, up ~ 11.8% from 2022 levels. The average proportion of current deposits reached ~33%.
 - Credit balance reached ~ VND 1.28 quadrillion, up ~ 10.8% compared to the end of 2022, controlling within the growth rate assigned by the State Bank. Retail credit accounted for ~52% of total credit balance.
 - Credit quality was strictly controlled. Bad debt ratio stood at 0.99%, significantly lower than the assigned plan. The ratio of provision for bad debts on the balance sheet reached 227%, the highest among the group of large banks in Vietnam. Recovery of written-off loans totaled VND 2,090 billion.
 - Tax paid to the State Budget totaled VND 11,648 billion in 2023, confirming the bank's position as a major contributor to the state budget.
- Profit before tax reached VND 41,244 billion, up ~10% compared to 2022, setting a new record and further being the bank with the leading profit scale in the market. The cost-to-income (CIR) ratio was controlled at a low level compared to plan (< 35%).
 - With the results achieved, VCB maintained its position as a leading commercial bank in terms of quality and operational performance, continued to lead the banking industry and was one of the largest contributors to the state budget. VCB firmly held the position as a listed enterprise with the largest market capitalization in the Vietnam stock market, and was listed in the top 100 listed banks with the largest market capitalization in the world. VCB was voted No. 1 in the banking industry for the 8th consecutive time, ranked in the top 10 best places to work and was honored as a typical enterprise for employees for the fourth consecutive time. In 2023, Ho Chi Minh City Stock Exchange (HOSE) honored VCB stock as one of the 20 stocks with the best sustainable development index in the stock market and included in the list of component stocks of the VNSI 20 index (Vietnam Sustainability Index) in 2023.

PROFIT BEFORE TAX

41,244 VND BILLION

UP ~10% COMPARED TO 2022

PAID TAX

11,648 VND BILLION

MAJOR CONTRIBUTION TO THE STATE BUDGET

Directing, administration and operational governance

- In 2023, the Board of Directors has directed the Executive Board to focus on leading and effectively implementing the governance and management activities, ensuring consistency with the action principles of “Transformation, Efficiency, and Sustainability” and the guiding philosophy of “Responsibility – Determination – Innovation”. The focus will be on implementing the following specific pillars and breakthroughs in business:
- Capital mobilization: Flexibly manage capital mobilization activities in line with capital utilization and market trends.
- Credit activities: Exercise cautious credit growth in accordance with the appropriate direction, ensuring safety and efficiency.
- Implement effective programs with competitive interest rates tied to the development and utilization of associated products and services. Pioneering the reduction of interest rates to support customers, with a reduction of 0.5% in 2023.
- Tight control over the quality of credit debt and debt structure, ensuring the control of non-performing loan ratio below 1.5%.
- Strengthen the progress of handling and recovering bad debts, offshore debts; Enhance monitoring, urging, and directing the handling and recovery of problematic debts at branches, especially units with significant offshore debts and high debt collection targets in 2023.
- Direct the implementation of three business pillars: Retail, Services, and Investments, to gradually achieve six strategic breakthroughs and three focal points for business restructuring.
- Enhance the implementation of digital transformation action programs and conversion action plans.
- Completed the assignment of Members responsible for the activities of the Board of Directors, restructured senior personnel, ensuring consistent leadership and guidance from the VCB leadership.
- Restructured the organizational model and expanded the operational network; Issued regulations on the organization and operation of Regulatory and Compliance Units, Capital & Market Units; Recruited and appointed high-level personnel, including foreign personnel, for key positions to serve digital transformation and enhance management capacity.
- Successfully organized major events such as the 60th anniversary celebration of VCB’s establishment (1963–2023) and the reception of the Hero of Labor title awarded by the Party and the State, along with a series of celebratory events; Successfully organized the Extraordinary General Meeting of Shareholders in January 2023, the 16th Annual General Meeting of Shareholders, and the Extraordinary General Meeting of Shareholders in November 2023.
- Based on the approval of the Government and the State Bank of Vietnam (SBV), VCB has completed the payment of dividends in the form of shares at a rate of 18.1% to increase its charter capital to 55,891 billion VND. Currently, VCB continues to implement capital increase plans to reinforce and enhance its financial capacity.
- VCB continued to focus on sustainable development, constantly improving management capacity, operations, and emphasizing social welfare, environmental protection, and disease prevention. In 2023, VCB remained committed to and implements social welfare programs with a total amount of approximately 506 billion VND.





EVALUATE THE PERFORMANCE OF THE BOARD OF DIRECTORS AND BOARD OF MANAGEMENT

In 2023, the global economy and the economy of Vietnam were overshadowed by “headwinds”: escalating political conflicts, high inflation, and frequent interest rate adjustments. However, with a sense of responsibility and transparency in governance, the Board of Directors and Executive Board provided strong, decisive, flexible, and consistent guidance to ensure Vietcombank’s successful achievement of the annual targets in 2023. This was accomplished through sustainable growth, adherence to current laws and regulations, and compliance with the bank’s operational policies. The Executive Board implemented Vietcombank’s business activities in accordance with the defined direction and strategic objectives, ensuring income for employees and responsible business operations towards the community and stakeholders.

In January 2023, the Board of Directors issued Resolution 01 on the business direction for the year 2023. Throughout the year, the Board of Directors monitored and directed the Executive Board in accordance with the defined direction and strategic objectives of VCB’s business operations. All solutions were actively and synchronously implemented, ensuring compliance with the prescribed timelines and goals set by the Annual General Meeting of Shareholders. Most of the targets were completed according to the plan, and the Executive Board complied

with the provisions of the Law on Credit Institutions, VCB’s Charter, and the Resolutions of the Board of Directors in terms of management and direction.

On a monthly basis, the Board of Directors holds a plenary meeting to evaluate the business performance, analyze market developments, and make timely decisions and directives based on real-time assessments. During these plenary meetings, the CEO reports on all aspects of the bank’s operations, the implementation of resolutions from the Annual General Meeting of Shareholders, and the resolutions and decisions of the Board of Directors. The CEO also reports on specific topics as requested by the Board of Directors. The Board of Directors delegates tasks and assigns responsibilities to each member of the Board and the CEO for implementation and direction. Weekly meetings are maintained by the Board of Directors to promptly address and resolve issues, files, and tasks arising from business operations within the authority and functions of the Board of Directors.

The members of the Board of Directors and the Executive Board always prioritize the interests of shareholders, the state, and the bank as their top operational objectives. They effectively carry out their directing and governing responsibilities and fulfill the assigned duties and tasks.



ACTION GUIDELINES IN 2024

- 1

The Board of Directors strengthens the role of orientation and supervision in operating activities. The Board of Management closely leads and directs the business plan for 2024. Achieving business efficiency while ensuring health and safety, job stability, improving the material and spiritual life of officials and employees.
- 2

Continuing to implement VCB’s strategic goals to 2025 and vision to 2030, business activities are directed as follows:

 - i. Action guidelines: “Conversion, Efficiency, Sustainability”.
 - ii. Directing and operating point of view: “Responsibility – Aggression – Creativity”.
 - iii. Continuing to focus on implementing 6 breakthroughs and 3 focuses in business restructuring.
- 3

In 2024, Vietcombank will focus on implementing 6 breakthroughs:

 - i. Drastically deploy the Strategic orientation to 2030 and the digital Transformation action plan in accordance with approved schedule, ensuring quality. Develop an innovation strategy to perfect VCB’s strategy, strengthen the foundation for implementing the mission, vision, and strategic goals until 2030.
 - ii. Strengthen the organization and improve the quality of human resources, focusing on human resources being adaptive for digital transformation. Develop digital culture in Vietcombank and applying Agile working methods.
 - iii. Innovate the growth model in depth, associated with restructuring operations; promote the overall strengths of the entire Vietcombank system.
 - iv. Promote customer care and product development, especially products and services on digital channels.
 - v. Complete mechanisms and policies, especially mechanisms and policies for investment in procurement, recruitment and motivation for officials.
 - vi. Deploy successfully the plan on receiving a mandatory transfer of a weak credit institution
- 4

Focusing in 03 areas in business restructuring:

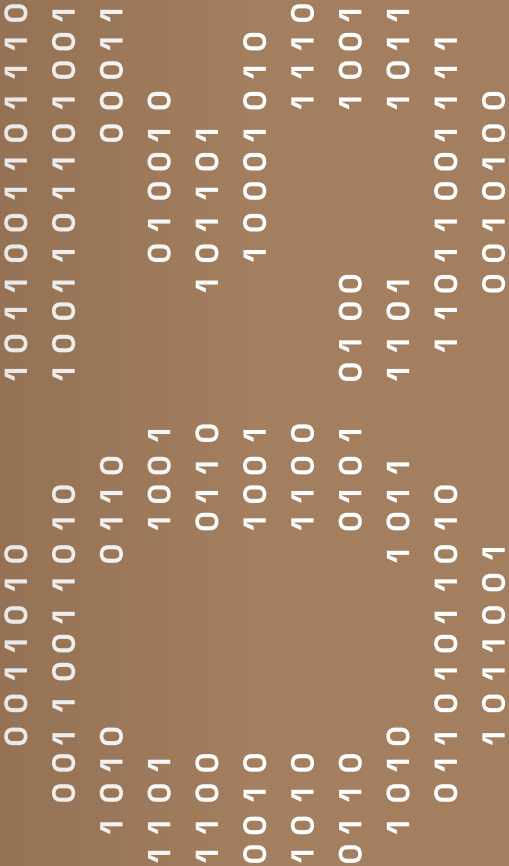
 - i. Restructuring credit portfolio towards higher efficiency and sustainability, increasing the proportion and quality of collateral in total outstanding loans. Wholesale credit growth associated with customer and service development; Retail credit growth associated with gradual shifting in product structure to prioritize loans into manufacturing and business industries.
 - ii. Striving to increase the proportion of service revenue. Increase services through digital channels and improve service quality and customer experience.
 - iii. Increasing the efficiency of capital management; optimizing long-term capital investment portfolio, making appropriate divestments and new investments to ensure sustainability and efficiency, strongly consolidating VCB’s market making position.



ORGANIZATION AND
HUMAN RESOURCES

Innovation
& Trust building

Organization and human resources	76
The Board of Directors	78
The Board of Management	81
Head of Division	83
Supervisory Board	85
Chief Accountant	85



ORGANIZATION AND HUMAN RESOURCES

AS OF DECEMBER 31ST, 2023, THE TOTAL NUMBER OF EMPLOYEES AT VIETCOMBANK WAS

23,493 EMPLOYEES

Vietcombank’s leadership always focuses on human resource development which is a key to the bank’s success.

With the goal of becoming the leading bank in terms of human resource quality in Vietnam, Vietcombank has been comprehensively innovating human resource management and development, always focusing on building a lean and quality personnel structure; actively deploying many synchronous solutions to develop high-quality human resources, meet the requirements of business activities, create internal strengths, contributing to Vietcombank’s strong rise, maintaining its position as a leading bank in Vietnam, and gradually enhancing its position in the region and the world.

- The organizational model, functions and tasks of the units at the Head Office continue to be reviewed, consolidated and standardized according to the Operational Division structure in order to enhance specialization, improve efficiency in accordance with the development strategy and business orientation of Vietcombank in each period.
- The domestic network has been expanded in the direction of retail development through the establishment of new branches and transaction offices to enhance Vietcombank’s position and competitiveness in the areas.
- The system of internal regulations on organization and personnel is regularly reviewed and perfected in all stages from recruitment to planning, appointment, rotation, job changeover, performance evaluation, salary and remuneration mechanism, training, reward, discipline, etc. which bring positive effects in attracting, maintaining, managing and using staff, optimizing human resources of Vietcombank.
- Vietcombank’s recruitment has been highly appreciated by the market and a large number of qualified personnel has been recruited, meeting the requirements of the Bank’s business.
- Human resources quality is controlled from the recruitment step with a serious, fair and professional recruitment policy. Employees are assigned jobs in accordance with their qualifications, capacity and experience.



PERSONNEL CHANGES IN THE BOARD OF DIRECTORS AND BOARD OF MANAGEMENT

The composition of the BOD and BOM had some changes as follows:

Decrease
Mr. Pham Manh Thang, Deputy CEO, retired on May 1 st , 2023;
Mrs. La Thi Hong Minh, resigned from the position of Member of the VCB’s Supervisory Board on November 24 th , 2023;
Mrs. Nguyen Thi Kim Oanh, resigned from the position of Deputy CEO of VCB on November 24 th , 2023.
Increase
Appointed Mr. Ho Van Tuan, Director of VCB Operation center Branch to hold the position of Deputy CEO of VCB on August 15 th , 2023.
Appointed Mr. Le Hoang Tung, Chief Accountant of VCB to the position of Deputy CEO of VCB on August 15 th , 2023.
Additionally elected Mrs. Nguyen Thi Kim Oanh, as a member of the Board of Directors for the 2023–2028 term on November 24 th , 2023;
Appointed Mrs. Nguyen Thi Hong Van, Director of VCB Hanoi branch to the position of Head of VCB Legal and Compliance Division on November 15 th , 2023;
Appointed Mrs. La Thi Hong Minh to hold the position of Chief Accountant of VCB on December 7 th , 2023;
Appointed Mrs. Doan Hong Nhung, Deputy Head of Retail Division to hold the position of Head of Retail Division on December 7 th , 2023;
Appointed Mr. Colin Richard Dinn, Director of Information Technology and Digital Transformation Division to hold the position of Head of Transformation Division concurrently as a standing full-time member of the establishment deployment committee of VCB transformation office from the effective date of the renewed work permit according to the provisions of law (work permit effective from November 24 th , 2023 – September 19 th , 2024).
Appointed Mr. Tran Thanh Nam, Head of Operations Division and Director of Innovation to hold the position of Head of Information Technology & Digital Transformation Division and Director of Innovation on November 15 th , 2023.

THE BOARD OF DIRECTORS

THE BOARD OF DIRECTORS



Mr. PHAM QUANG DUNG
Chairman of the Board of Directors

Qualifications:

- Master of Banking and Finance – University of Birmingham (UK)
- Bachelor of Economics – National Economics University

(*) Mr. Pham Quang Dung was appointed by the Prime Minister as Deputy Governor of the State Bank of Vietnam from January 1, 2024



Mr. NGUYEN THANH TUNG
Member of the Board of Directors, CEO

Qualifications:

- Master of Economics – Paris Dauphine University
- Bachelor of Economics – Foreign Trade University



Mr. DO VIET HUNG
Member of the Board of Directors

Qualifications:

- Master of Business Administration – Chulalongkorn University (Thailand)
- Bachelor of Economics – Maritime University

(*) Mr. Do Viet Hung was assigned by the Board of Directors of the Joint Stock Commercial Bank for Foreign Trade of Vietnam as a Member in charge of the Board of Directors' activities from January 1, 2024



Mr. NGUYEN MANH HUNG
Member of the Board of Directors

Qualifications:

- Master of Economics – Vietnam – The Netherlands Programme
- Bachelor of Economics – National Economics University



Mr. NGUYEN MY HAO
Member of the Board of Directors

Qualifications:

- Master of Economics – Banking Academy
- Bachelor of Economics – Banking Academy



Mr. SHOJIRO MIZOGUCHI
Member of the Board of Directors

Qualifications:

- Bachelor of Commerce and Management at Hitotsubashi University (Japan)



Mr. VU VIET NGOAN
Independent Member of the Board of Directors

Qualifications:

- PhD in Finance – Lassale University (USA)
- Master of Banking and Finance – Finafrica Academy (Italy)
- Bachelor of Economics – Foreign Trade University



Mr. HONG QUANG
Member of the Board of Directors

Qualifications:

- Master of Business Administration – Hanoi Foreign Trade University in association with Meiho University (Taiwan)
- Bachelor of Economics – National Economics University
- Bachelor of Law – Hanoi Law University



Ms. NGUYEN THI KIM OANH
Member of the Board of Directors

Qualifications:

- Master of Finance – University of New South Wales Australia
- Bachelor of Economics – National Economics University

THE BOARD OF MANAGEMENT



Mr. NGUYEN THANH TUNG
Member of the Board of Directors, CEO

Qualifications:

- Master of Economics – Paris Dauphine University
- Bachelor of Economics – Foreign Trade University



Mr. LE QUANG VINH
Deputy CEO

Qualifications:

- Master of Finance – University of New South Wales Australia
- Bachelor of Economics – National Economics University



Ms. DINH THI THAI
Deputy CEO

Qualifications:

- Master of Economics – National Economics University
- Bachelor of Economics – Foreign Trade University



Ms. PHUNG NGUYEN HAI YEN
Deputy CEO

Qualifications:

- Master of Economics – Banking Academy – CPA Australia
- Bachelor of Economics – Banking Academy



Mr. DANG HOAI DUC
Deputy CEO

Qualifications:

- Bachelor of Economics – Banking Research & Training Center (now Ho Chi Minh City Banking University)



Mr. NGUYEN VIET CUONG
Deputy CEO

Qualifications:

- Master of Economics under the program cooperated between the National Economics University and the Dutch Institute of Social Sciences
- Bachelor of Economics – National Economics University



Mr. HO VAN TUAN
Deputy CEO

Qualifications:

- PhD in economics – National Economics University;
- Master of Economics – National Economics University;
- Bachelor of Economics – National Economics University.



Mr. LE HOANG TUNG
Deputy CEO

Qualifications:

- Master of Economics – Academy of Finance;
- Bachelor of Economics – Academy of Finance.



Mr. SHOJIRO MIZOGUCHI
Deputy CEO

Qualifications:

- Bachelor of Commerce and Management at Hitotsubashi University (Japan)

HEAD OF DIVISION



Mr. COLIN RICHARD DINN
Head of Digital Transformation Division

Years of experience working in various banks around Asia, strong background in technology & business implementation to drive digital and data transformation



Mr. HONG QUANG
Head of Human Resources Division

Qualifications:

- Master of Business Administration – Hanoi Foreign Trade University in association with Meiho University (Taiwan)
- Bachelor of Economics – National Economics University
- Bachelor of Law – Hanoi Law University



Mr. TRAN THANH NAM
Head of Information Technology & Digital Transformation Division and Innovation Division

Qualifications:

- Doctor of Information Technology – Monash University (Australia)
- Master of Information Technology – Queensland University of Technology (Australia)
- Information Technology Engineer – Queensland University of Technology (Australia)



Ms. DOAN HONG NHUNG
Head of Retail Division

Qualifications:

- Master of International Economic Relations – Konstanz University, Germany
- Bachelor of Foreign Economics – Foreign Trade University



Ms. NGUYEN THI HONG VAN
Head of Legal and Compliance Division

Qualifications:

- Master of Law – Hanoi Law University
- Bachelor of Law – University of Hanoi
- Bachelor of Economics – National Economics University

SUPERVISORY BOARD



Mr. LAI HUU PHUOC
Head of the Supervisory Board

Qualifications:

- Master of Business Administration – Griggs University USA in association with Hanoi National University
- Bachelor of Economics – Academy of Finance



Ms. DO THI MAI HUONG
Supervisory Board members

Qualifications:

- Master of Economics – Foreign Trade University
- Bachelor of Economics – Foreign Trade University

CHIEF ACCOUNTANT



Ms. TRAN MY HANH
Supervisory Board members

Qualifications:

- Postgraduate Certificate in Applied Economics and Public Policy (Fulbright Fellowship Program)
- Bachelor of Economics in Accounting – Academy of Finance



Ms. LA THI HONG MINH
Chief accountant

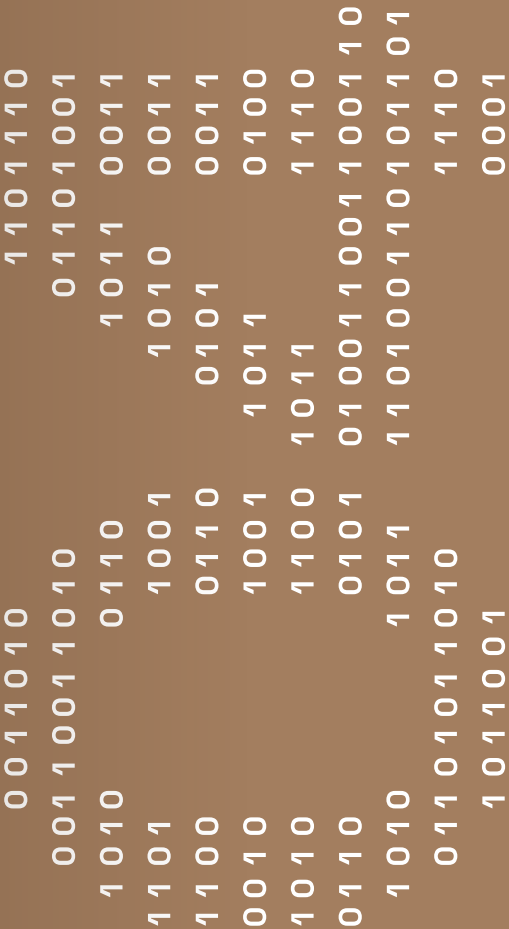
Qualifications:

- Master of Economics – National Economics University
- Bachelor of Economics – Banking Academy

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standards



CORPORATE GOVERNANCE

THE BOARD OF DIRECTORS

Over the years, under the direction of the Board of Directors as well as complying with regulations on corporate governance under Vietnam laws, Vietcombank has actively applied good corporate governance practices in the world and in the region in order to promote the improvement of governance practices for the whole system and raise the awareness of managers and employees about good corporate governance practices.

Structure of the Board of Directors

Vietcombank shares owned					
No.	Full name	Position	Number of shares	Ownership	Remarks
1	PHAM QUANG DUNG	Chairman of BOD	4,943	0.000088%	Elected as a Member of the BOD by the General Meeting of Shareholders since April 25 th , 2013. Elected by the Board of Directors of Vietcombank to hold the position of CEO from November 1 st , 2014. Elected by the Board of Directors of Vietcombank to hold the position of Chairman of BOD from August 30 th , 2021. Dismissed the position of Chairman of the Board of Directors on January 1 st , 2024 according to Decision No. 1669/QĐ-TTg of the Prime Minister.
2	NGUYEN THANH TUNG	Member of the BOD, CEO	14,933	0.000267%	Assigned by the Board of Directors to be in charge of VCB’s Board of Management on August 30 th , 2021. Elected by the 2023 Extraordinary General Meeting of Shareholders as a member of the Board of Directors of VCB for the 2018 – 2023 term on January 30 th , 2023. On the same day, VCB’s Board of Directors unanimously agreed to appoint Mr. Nguyen Thanh Tung to the position of CEO of VCB. Elected by the General Meeting of Shareholders as a member of the Board of Directors for the 2023 – 2028 term on April 21 th , 2023.
3	DO VIET HUNG	BOD member	0	0 %	Elected as a Member of the BOD by the General Meeting of Shareholders since April 26 th , 2019. Assigned to be in charge of operation of VCB’s Board of Directors on January 1 st , 2024.
4	NGUYEN MANH HUNG	BOD member	3,420	0.000061%	Elected by the 2014 Extraordinary General Meeting of Shareholders as a member of the Board of Directors on December 26 th , 2014. Non-executive member.
5	NGUYEN MY HAO	BOD member	10,566	0.000189 %	Elected as a Member of the BOD by the General Meeting of Shareholders since April 28 th , 2017. Non-executive member.
6	HONG QUANG	BOD member	2	0 %	Elected as a Member of the BOD by the General Meeting of Shareholders since April 27 th , 2018.

7	SHOJIRO MIZOGUCHI	Member of the BOD, Deputy CEO	0	0 %	Elected by the General Meeting of Shareholders as a member of the Board of Directors on April 23 rd , 2021.
8	VU VIET NGOAN	BOD member	0	0 %	Elected by the General Meeting of Shareholders as an independent member of the Board of Directors on April 21 st , 2023. Independent member.
9	NGUYEN THI KIM OANH	BOD member	5,000	0.00009%	Elected by Extraordinary General Meeting of Shareholders in November, 2023 as a member of the Board of Directors on November 24 th , 2023. Non-executive member.
10	TRUONG GIA BINH	BOD member	0	0 %	Elected as a Member of the BOD by the General Meeting of Shareholders since April 27 th , 2018. The term of the Board of Directors member expired on April 21 st , 2023.

Operation of the BOD

In 2023, Vietcombank’s Board of Directors (BOD) held 59 meetings and consulted in ballots for 92 cases to guide and direct Vietcombank’s operations from time to time, to consider and decide on matters within the authority of the Board of Directors, or discuss a number of specific topics.

Attendance rate of members of the Board of Directors in 2023 were as follows:

No.	BOD member	Position	Membership of BOD starting date	Number of Board of Directors meetings attended	Number of meetings attended in the form of ballot	Meeting attendance rate
1	Pham Quang Dung	BOD chairman	25/4/2013	59/59	92/92	100%
2	Nguyen Thanh Tung (1)	Member of the BOD, CEO	30/01/2023	54/59	75/92	100%
3	Do Viet Hung	BOD member	26/04/2019	59/59	92/92	100%
4	Nguyen Manh Hung	BOD member	26/12/2014	59/59	92/92	100%
5	Nguyen My Hao	BOD member	28/04/2017	59/59	92/92	100%
6	Hong Quang	BOD member	27/04/2018	59/59	92/92	100%
7	Shojiro Mizoguchi	BOD member, Deputy CEO	23/04/2021	59/59	92/92	100%
8	Vu Viet Ngoan (2)	BOD member	21/04/2023	08/59	0/0	100%
9	Nguyen Thi Kim Oanh (3)	BOD member	24/11/2023	07/59	0/0	100%
10	Truong Gia Binh (4)	BOD member	27/04/2018	0/0	0/0	0%

Note

- (1) Mr. Nguyen Thanh Tung was elected as a member of the Board of Directors on January 30th, 2023, so the attendance rate of Mr. Nguyen Thanh Tung is calculated based on ballots from January 30th, 2023.
- (2) Mr. Vu Viet Ngoan was elected as an independent member of the Board of Directors on April 21st, 2023, so the attendance rate for plenary meetings from April 21st, 2023 is calculated.
- (3) Ms. Nguyen Thi Kim Oanh was elected as a member of the Board of Directors on November 24th, 2023, so the attendance rate of Ms. Nguyen Thi Kim Oanh is calculated based on ballots from November 24th, 2023.
- (4) Mr. Truong Gia Binh (independent member of the Board of Directors) did not attend all Board of Directors meetings due to being busy with other works. Mr. Truong Gia Binh was no longer an independent member of the Board of Directors from April 21st, 2023, so his attendance rate was only calculated from January 1st, 2023 to April 21st, 2023.

CORPORATE GOVERNANCE

THE BOARD OF DIRECTORS

Committees within the Board of Directors

VCB has 02 committees under the Board of Directors: Risk Management Committee and Human Resource Committee. The establishment of the Committees ensures compliance with the regulations of the State Bank of Vietnam (SBV) and the laws. The Committees operate according to the Regulations on organization and operation of each Committee issued by the Board of Directors.



Risk Management Committee

Risk Management Committee assisted the BOD in approving appropriate policies and directions with regard to various types of risks (credit risk, market risk, operational risk, etc.) in each period, including defining risk ratios, limits/restrictions and risk appetite of the Bank. In 2023, the Risk Management Committee held 04 regular meetings, coordinated with relevant departments to continuously developing and completing Vietcombank’s regulations/models. In addition, the Risk Management Committee also organizes seminars, exchanges with experts, comments and assessments on the current and future macroeconomic situation. The Risk Management Committee advises and proposes to the BOD strategies, risk management policies, and measures to prevent risks in many areas of operation. In line with the change of senior personnel and the actual operation situation, in 2023 VCB’s BOD approved the establishment of the Risk Management Committee for the 2023–2028 term.

Human resource committee

The Human Resources Committee consults and advises the Board of Directors on issues related to human resources, salary, remuneration, bonus and other welfare policies of Vietcombank. After the regulatory documents on personnel management were promulgated synchronously, the Human Resources Committee was actively and proactively consulting, evaluating, and proposing the appointment planning for authorized cadres, consolidating Organizational model and network development, acquiring personnel in line with Vietcombank’s business strategy and goals. In line with the change of senior personnel and the actual operation situation, in 2023 VCB’s BOD approved the establishment of the Human Resources Committee for the 2023–2028 term.

All members of the Board of Directors have participated in training programs on corporate governance.

SUPERVISORY BOARD

Member and structure of the Supervisory board



In Resolution No. 16/TN2023/NQ-ĐHĐCĐ dated April 21st, 2023, the 2023 Annual General Meeting of Shareholders approved the number of members of the Supervisory Board for the 2023 – 2028 term to be 05 members and the number of members elected to the Supervisory Board for the 2023 – 2028 to be 04 members. At the first meeting of the Supervisory Board for the 2023 – 2028 term, the Supervisory Board members agreed to elect Mr. Lai Huu Phuoc to hold the position of Head of the VCB Supervisory Board for the 2023 – 2028 term.

At the extraordinary General Meeting of Shareholders on November 24th, 2023, the General Meeting of Shareholders agreed to dismiss Ms. La Thi Hong Minh – member of the Supervisory Board for the 2023–2028 term to arrange other work. The number of members of the Supervisory Board as of December 31st 2023 was 03 members.

In 2023, the Supervisory Board members attending the Supervisory Board meeting were as follows:

No.	Members of the Supervisory Board	Position	Membership of Supervisory Board starting date	Number of Supervisory Board meetings attended	Meeting attendance rate
1	Mr. Lai Huu Phuoc	Head of Supervisory Board	26/06/2020	11/11	100%
2	Ms. La Thi Hong Minh (1)	Members of the Supervisory Board	26/04/2008	08/11	72.7%
3	Ms. Do Thi Mai Huong	Members of the Supervisory Board	26/04/2008	11/11	100%
4	Ms. Tran My Hanh	Members of the Supervisory Board	29/04/2022	11/11	100%

Note

(1) On November 24th, 2023, the extraordinary General Meeting of Shareholders agreed to dismiss Ms. La Thi Hong Minh – member of the Supervisory Board for the 2023–2028 term to arrange other work. Therefore, her meeting attendance rate was only calculated until November 24th, 2023.

Operation of the Supervisory board

Assessment on activities of Supervisory Board

Supervision on BOD, BOM and shareholders by Supervisory Board:

- The Supervisory Board supervised the Board of Directors (BOD) and Executive Management (BOM) in implementing VCB's 2023 business orientations and goals approved by the General Meeting of Shareholders. It monitored compliance with laws and the Bank's Charter in governance. Despite facing challenges from the global economy and domestic economic slowdown in 2023, VCB outlined appropriate directions, closely followed SBV's policies and directions in implementing monetary policies, proposed suitable solutions, and focused on implementing measures to promote business, accelerate work progress, and address difficulties and issues across the system to ensure business development and goal achievement. Overall, VCB's business activities aligned with the direction set by the General Meeting of Shareholders with the guidelines of "Transformation – Efficiency Sustainability; the governance and operations of the Board of Directors (BOD) and Executive Management (BOM) complied with the provisions of the Law on Credit Institutions and the Charter of the Bank
- The Supervisory Board's oversight activities were conducted through the review, evaluation, and analysis of reports from departments/units at the Headquarters, reports from the Board of Directors (BOD) and

Executive Management (BOM), and internal audit reports on various operational areas. The supervision included monitoring the customer portfolio, the credit issuance situation by industry, the credit issuance to large borrowers and related parties of VCB, investment procurement activities, the implementation status of fundamental investment projects, and the execution of the BOD's resolutions and decisions to implement the directives of the General Meeting of Shareholders. In addition, the Supervisory Board tracked the issuance, updating, and amendment of VCB's regulatory documents to ensure compliance with the State Bank of Vietnam (SBV) regulations and relevant laws.

- In accordance with the Law on Credit Institutions, the Supervisory Board monitored the list of founding shareholders, major shareholders, members of the BOD, members of the Supervisory Board, Deputy General Directors responsible for Executive Management, and related persons of BOD members, Supervisory Board members, Deputy General Directors responsible for Executive Management, and updated information regularly to ensure that information was fully updated and timely as required.

The coordination between the Supervisory Board and the Board of Directors, Executive Management, and other managers:

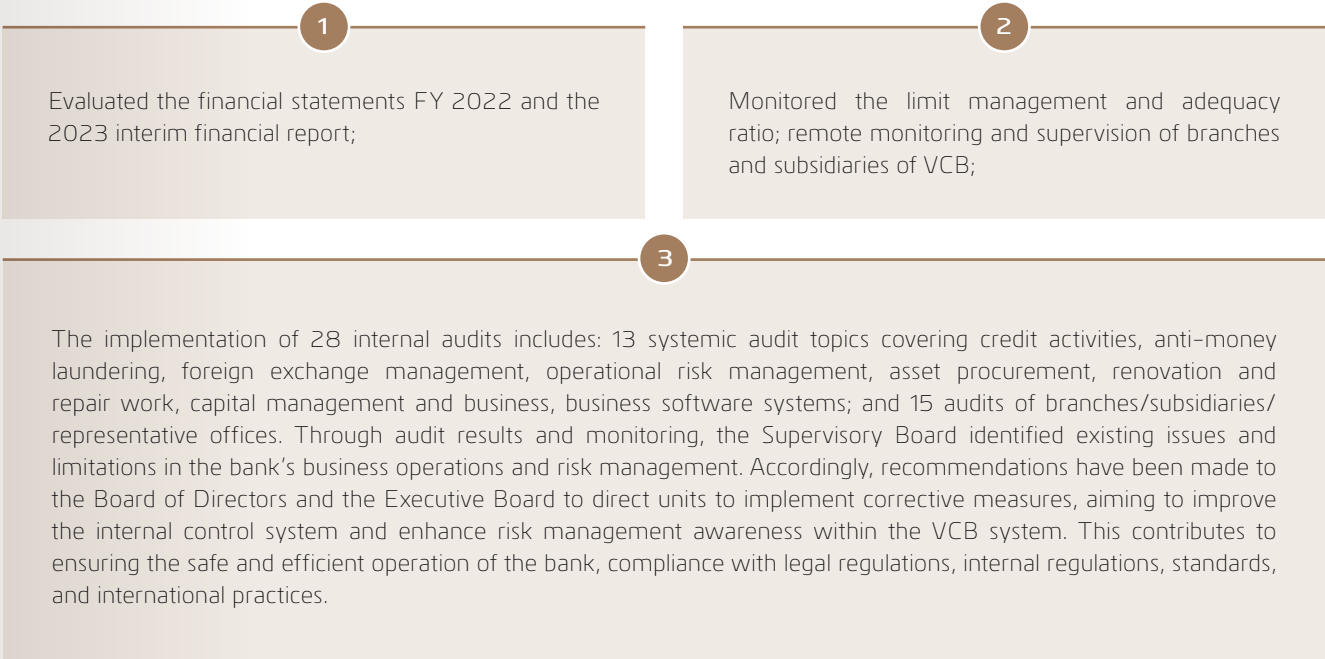
- In accordance with VCB's internal governance regulations, the Supervisory Board attended periodic meetings of the Board of Directors and the monthly executive meetings of the Executive Management. The Supervisory Board was also provided with reports, information, and documents regarding the bank's management, operations, and business activities to facilitate their audit and supervision functions.
- The Supervisory Board closely coordinated with the Board of Directors (BOD) and the Executive Management (BOM) in carrying out their assigned functions and duties, collaborating in the bank's supervision and audit activities. The Supervisory

Board regularly provided opinions, recommendations, and proposals to the BOD and BOM regarding the issuance of regulatory documents and internal policies of VCB to ensure compliance with legal regulations in banking operations. Through its supervisory activities, the Supervisory Board offered insights and suggestions to the BOD and BOM on measures to enhance control, minimize risks, and ensure adherence to legal, charter, and internal regulations, contributing to improve the quality, efficiency, and safety of the bank's operations. The recommendations of the Supervisory Board were directed by the BOD and BOM for implementation across the entire system.



Other operation of the Supervisory Board:

- In 2023, the Supervisory Board directed its subordinate departments to effectively carry out their duties as stipulated in the VCB Charter:



- The Supervisory Board actively monitored and urged the Departments/Centers at the Head Office and branches in the process of implementing the recommendations of the Supervisory Board, Internal Audit and recommendations according to the conclusions of the external inspection agencies.
- The Supervisory Board regularly consulted and recommended to the Board of Directors measures regarding additional, modified, or improved organizational management structures, policies, and regulations of VCB to strengthen control and risk management.
- The members/staff of the Supervisory Board actively participated in projects to enhance the bank's management capabilities and other projects; researched, proposed, and implemented scientific initiatives; participating in training courses and professional seminars to enhance management and operational knowledge; developing plans, programs, training contents, and training for the supervision and audit team, enhancing exchange of experiences, and audit methods for new staff.

Transactions of internal shareholders and related parties.

In 2023, VCB made 01 transaction involving the purchase of shares by internal shareholders and related parties, as follows:

			Beginning number of owned shares		Closing number of owned shares		Reasons for increase or decrease
TT	Individuals in transaction	Relationship with insiders	Number of shares	Percentage	Number of shares	Percentage	
1	Nguyen Thi Kim Oanh	Insider	0	0%	5,000	0.00009%	Purchase of shares

The remuneration of each member of the Board of Directors, the salary of CEO and other managers

The remuneration of each member of the Board of Directors, the salary of CEO and other managers are disclosed in the audited 2023 Consolidated Financial Statements of VCB (Note 41).

The average remuneration of each member of the Board of Directors and the salary of CEO and other managers in 2023 by gender were as follows:

	Average income in 2023 (VND million)	Number of members in 2023
Board of Directors	2,098	8
Male	2,059	7
Female	2,370	1
Board of Management	3,042	13
Male	3,894	8
Female	1,678	5
Total	2,682	21

Investor relations

Investor meetings

As a leading bank in terms of asset quality, operational efficiency, and the largest publicly listed company in Vietnam, Vietcombank has always emphasized and professionalized its investor relations activities, aiming for the highest international standards. Vietcombank has conducted meetings, engagements, and exchanges with shareholders, investors, and analysts to update VCB’s operations, business results, and strategies, as well as to discuss the macroeconomic context, financial and banking situation, and business environment in Vietnam. In 2023, Vietcombank held 4 quarterly business result disclosure meetings, engaged in approximately 75 interactions,

and participated in 17 investor events in major financial markets worldwide (Singapore, Hong Kong, Tokyo, Dubai, etc.), with the attendance of more than 600 investors and analysts from both domestic and international contexts. These activities have consistently been appreciated by securities firms and investors for their quality and professionalism. As a result, information about Vietcombank’s business activities is transmitted fully, promptly, and accurately to investors and the market, contributing to maintaining its leading position in terms of market capitalization and the effectiveness of investment in Vietcombank’s stocks, despite adverse market fluctuations in general.

Information disclosure on the stock market

Recognizing the role of transparent and timely information regarding business operations for investors, Vietcombank places great emphasis on its disclosure activities. Vietcombank has consistently conducted accurate, timely, and comprehensive disclosures of over 130 regular and extraordinary information updates about its banking operations,

ensuring compliance with regulations and enhancing the trust of shareholders and investors. This approach enables shareholders and investors to timely grasp and update themselves on Vietcombank’s operations, plans, and strategies, thereby increasing their confidence in the bank.

Achievements in 2023

With the determination and efforts of the entire system, Vietcombank successfully achieved key business targets and maintained its position as the number one bank in terms of operational efficiency with well-controlled asset quality. In 2023, Vietcombank’s pre-tax profit reached a record high of 41.2 trillion VND, the highest in the industry, with the return on average equity (ROAE) maintaining a high level (~21.99%). Regarding risk management, amidst the global and domestic economic uncertainties, Vietcombank continued to adhere to a cautious operational approach and effectively controlled asset quality, demonstrated by its bad debt ratio at 0.99%, the lowest among large-scale banks in the market.

Vietcombank’s leading position in asset quality and operational performance continued to be affirmed as the bank was rated at the highest level by all three international credit rating agencies, Fitch Ratings, Moody’s, and

S&P, among commercial banks in Vietnam, equivalent to the national credit rating level. Particularly, at the end of December 2023, Fitch upgraded Vietcombank’s long-term issuer default rating and the Government support from BB to BB+, on par with the national rating level.

In addition, Vietcombank continued to receive numerous prestigious annual awards, such as the Best Investor Relations Bank award presented by International Finance, recognition as one of the top 20 listed companies with the best Sustainable Development Index (VNSI) in the market, and the award for one of the top 10 listed companies with the best annual reports in the financial sector in 2023 held by the Ho Chi Minh Stock Exchange in collaboration with other organizing parties. These awards and positive feedback from investors are evidence of the bank’s dedication and relentless efforts in investor relations over the years, aiming to build a transparent and professional image of Vietcombank’s brand.

In 2023, Vietcombank continued to implement its capital increase plan as mandated by the General Shareholders’ Meeting. In September 2023, Vietcombank successfully completed the issuance of shares to pay dividends from the remaining profits of 2019 and 2020 after tax, with a corresponding issuance rate of approximately 18.1% of the equity at the time of issuance, raising Vietcombank’s equity to 55.891 trillion VND. In addition, Vietcombank continued to develop plans for issuing shares to pay dividends while actively implementing steps to issue shares separately, thereby enhancing its equity capital and financial capacity. With the continuous increase in equity capital, Vietcombank is gradually realizing the strategic goal of the banking industry in general and Vietcombank in particular, striving towards listing its shares on foreign stock markets in the near future.



RISK MANAGEMENT

In order to maintain the strategic goal of being the best risk management bank in Vietnam, Vietcombank has always actively improved its risk management culture and pioneered in research and application of advanced risk management models and methods according to international standards, the direction of the Regulatory authorities, as well as the internal governance needs.

GENERAL INFORMATION

In terms of organization and risk management, Vietcombank regularly reviews and consolidates its risk management apparatus in line with 3 lines of defense:

1

The first line is to identify, control and mitigate risks;

2

The second line is to develop risk management policy, internal regulations on risk management, measurement, and monitoring in compliance with the law;

3

The third line is for internal auditing.

At the same time, Vietcombank strengthens and enhances roles and functions of Committees, Councils and Departments in the risk management process, such as the Risk Management Committee, the Risk Council, the Risk Management Department, the Compliance Department, and the Internal Audit Department, thereby improving the effectiveness of risk control, while actively supporting business activities to achieve the best results for the Bank.

Documents, policies, regulations, and guidelines on risk management are continuously reviewed and regularly updated by Vietcombank to meet the requirements and directions of regulatory authorities, as well as the operational status of Vietcombank.

Vietcombank also focused on researching and developing advanced methods for risk measurement tools

and models. Risk quantification models was developed to cover most of the bank portfolio. In addition, Vietcombank regularly upgraded its supporting information technology systems to meet management requirements. Data quality review and enhancement were prioritized and continuously maintained to ensure quality control and data completeness. Vietcombank identified ensuring data quality as a top priority in this period to maintain and enhance the Bank's competitive edge.

In 2023, in the context of the difficult socio-economic situation in the country, Vietcombank continued to maintain effective business operations and continued to promote the completion of solutions to improve risk management for the Bank.

Following the success of the first bank in Vietnam approved by the State Bank of Vietnam to apply Circular 41/2016/TT-NHNN before the prescribed deadline, as well as completing the internal capital adequacy assessment process (ICAAP - Pillar 2 Basel II), Vietcombank, in addition to operating risk management and capital calculation according to Basel II standards and standard methods, continued to proactively research and implement solutions and initiatives related to Basel II according to advanced methods as well as researched and prepared the necessary capabilities to deploy and apply Basel III, thereby aiming to become a pioneer bank in Vietnam to meet higher Basel standards immediately upon SBV's promulgation of official regulations, instructions.

Also in 2023, Vietcombank reviewed its strategy to 2025, vision to 2030, which affirms the strategic goal of being the leading risk management bank in Vietnam, and reviewed and updated strategic solutions to achieve the above goals.



RISK MANAGEMENT

MANAGEMENT OF SIGNIFICANT RISKS AT VIETCOMBANK IN 2023

Credit risk management

Credit risk includes:

- 1

Credit risk (the risk that a customer fails to fulfill or is unable to fulfill part or all of the debt repayment obligations under a contract or agreement with the bank);
- 2

Counterparty credit risk (the risk that a counterparty fails to fulfill or is unable to fulfill part or all of the payment obligations in advance or when due for proprietary transactions; repo and reverse repo transactions; derivative transactions for hedging purposes; foreign exchange transactions and financial asset transactions to meet the needs of customers, partners, and transactions to offset these transactions).



Vietcombank’s credit risk management framework includes organizational structure, policies, processes, credit risk quantification models, credit risk limits, and credit risk reporting. Key credit risk management outcomes in recent times include:

- Effective operation of the Early Warning Signs (“EWS”) system, built on quantitative analysis models of core banking system data, combined with qualitative questionnaires and expert opinions to assess customers’ creditworthiness, business operations, and repayment capabilities. The operation of the EWS system helps to evaluate and early identify corporate customers with potential risks, thereby enabling timely preventive measures to enhance the quality of the Bank’s credit portfolio.
- Regular review and timely adjustment of policy documents on credit risk management, including: (i) credit risk management policies; (ii) regulations on credit limits for a customer/ group of customers; (iii) regulations

on counterparty credit limits for a Vietcombank partner; (iv) regulations on credit approval authority; (v) credit guarantee policies; (vi) regulations on the purchase, sale, and guarantee of corporate bond payments; (vii) credit procedures by customer segment, etc. in compliance with legal regulations, risk appetite, and the Bank’s business requirements.

- Development and refinement of credit risk quantification models according to Basel II; gradually integrating these models into implementation for credit risk management policies and business operation management policies.
- Continuously improving the quality, timeliness, and proactiveness in credit portfolio management by implementing multidimensional management reports that align with the actual macroeconomic developments and the specific characteristics of Vietcombank’s credit portfolio. In addition, implementing and completing programs, projects and initiatives to improve governance



capacity and enhance information technology application in credit portfolio management.

- Develop and review economic sector orientations based on the evaluation of macroeconomic developments, impacts, and portfolio analysis to make timely adjustments, supporting business development, credit planning, as well as the appraisal, review, and approval of credits.
- Improve the quality and update information about groups of related customers to manage and control risks in granting credit to portfolios of related customer groups, especially key customer groups according to Vietcombank’s specific risk appetite.
- Establish, monitor, and manage credit risk limits, including: (i) Credit limit by customer, industry, economic sector on the basis of customers’ ability to repay debts, credit risk of economic sectors and fields; (ii) Credit limit by product, form of guarantee on the basis of corresponding credit risk of the product, types of collaterals.

In 2023, the Bank incorporated regulations on environmental risk management in credit activities into its Credit risk management policy, reflecting the Bank’s direction and objectives regarding this risk. In the context of macroeconomics being affected by the world economy with rapid and unpredictable fluctuations affecting the entire economy, businesses, and people, Vietcombank has maintained synchronized policy/regulation solutions and advanced technology systems as well as regularly assessment of loan portfolio quality. Despite the general difficulties of the economy affecting the Bank’s credit quality, Vietcombank still ensured credit quality control, affirming its position as a financially strong bank that continues to maintain safe and effective credit operations.

RISK MANAGEMENT

Operational risk management

Operational risk is the risk arising from inadequate or flawed internal processes, human factors, system failures, or external factors that cause financial loss or non-financial negative impacts (including legal risk) to the bank. Operational risk excludes reputational risk and strategic risk.

The operational risk management framework of Vietcombank includes the model, organizational structure, risk management culture, system of policies, processes, risk appetites, limits, tools, and systems and continuous repoting mechanisms. These elements are consistenly upgraded, refined, and fully implemented to ensure compliance with the regulations of the State Bank of Vietnam, adhering to advanced Basel II standards, aiming to meet Basel III standards and aligning with the practical operations of the Bank.

In 2023, amidst general economic challenges and the rapid development of high-tech service products leading to potential operational risks, particularly high-tech external fraud risks, Vietcombank continued to emphasize and enhanced operational risk management with the goal of minimizing operational risk losses to protect the Bank, its shareholders, and its customers. The components of the operational risk management framework, especially operational risk management tools (such as incident reporting, risk self-assessment and controls, development and monitoring of key risk indicators (KRIs), and risk assessments of new products and processes) were implemented synchronously across the entire system. This ensured the timely and comprehensive identification,

measurement, monitoring, and control of operational risks in all products, business activities, operational processes, IT systems, and other management systems of the Bank, thereby effectively supporting business operations and ensuring operational safety.

In addition, VCB consistently enhanced specific measures for managing operational risks, including the reinforcement of the fraud risk management framework, the IT risk management framework, the operational risk management of outsourced activities, and business continuity management. In addition to measures to prevent, detect and minimize operational risks, VCB also transferd operational risks through insurance packages covering the Bank's assets, thereby adding an extra layer of protection against significant losses. Vietcombank's culture of operational risk management was continuously fortified and advanced through comprehensive training initiatives. These initiatives encompassed advanced training in operational risk management, adherence to codes of conduct for all employees, fundamental training in operational risk management for all new recruits, and the cultivation of a cohesive, compliant, and responsible work environment to prevent risks.



Market risk management

Market risk is the risk arising from adverse fluctuations in market prices, including but not limited to exchange rates, interest rates, stock prices, and commodity prices, which affect the value of the bank's financial asset portfolio. Market risk includes interest rate risk and equity price risk in the Trading Book; foreign exchange risk and commodity price risk in both the Trading Book and the Banking Book.

Vietcombank's market risk management framework is a close combination of organizational structure, policies, processes, models, and risk management tools, alongside the establishment and monitoring of limits, and risk analysis and reporting. Vietcombank employs measurement metrics (valuation, sensitivity, value at risk (VaR), mark-to-market profit/loss, VaR backtesting, and stress testing) that are developed in accordance with international standards while complying with legal regulations, the bank's risk appetite, and business requirements. Market risk management is meticulously executed down to each business unit and transaction based on the specific risk profile and overall risk appetite of Vietcombank. Through this comprehensive market risk management framework, Vietcombank can proactively mitigate risks to minimize the adverse impacts of market fluctuations.

In 2023, Vietcombank continued to review and periodically update the market risk management framework to meet laws, business unit's needs for new products, and piloted and tested higher international standards such as Basel III, applied digital transformation, and strengthened automation to improve efficiency in market risk management.

Liquidity risk management

Liquidity risk is the risk that arises from:

- 1

The bank fails to fulfill its repayment obligations; or
- 2

The bank's ability to fulfill its repayment obligations at maturity but only at a higher cost than the average market cost according to Vietcombank's internal regulations

Vietcombank's liquidity risk management framework has been fully established with models, governance structure, policy documentation system, processes, regulations and comprehensive limits to identify, measure, supervise and report risks in accordance with international practices and innovative Basel standards, and strictly comply with the SBV's regulations on solvency and liquidity ratios in banking operations. Regulations, processes, limits, liquidity risk management tools, etc. are reviewed and updated annually to promptly adapt to meet the regulatory requirements and implthe practical implementation within the Bank.

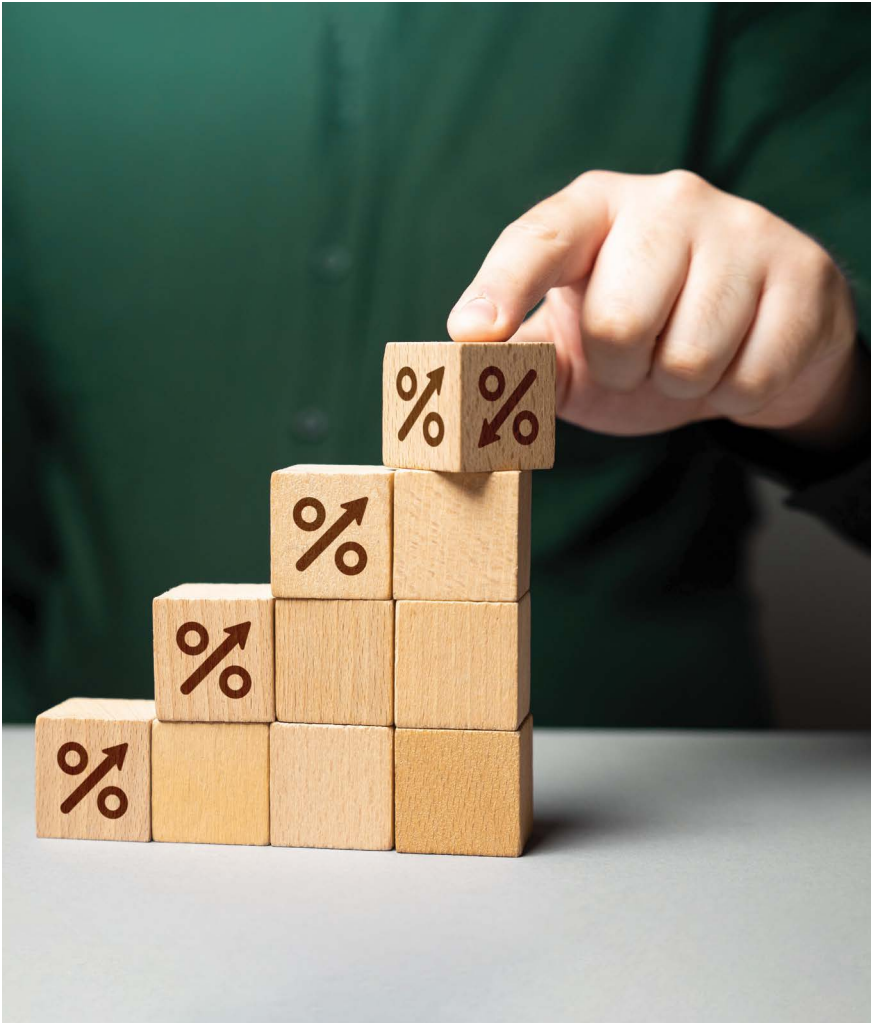
In 2023, the Bank's liquidity always remained securely controlled. Following the year 2022, besides closely monitoring and controlling liquidity risks on a daily basis, Vietcombank proactively updated market liquidity information, thereby drawing lessons from crises at both domestic and international banks to improve internal regulations and processes related to handling liquidity crisis management. In addition, Vietcombank established an internal early warning threshold for NSFR (Net Stable Funding Ratio) in VND and planned to gradually increase these thresholds to meet the Basel minimum requirement of 100%. Furthermore, the Bank set out a plan to establish limits and early warning thresholds for the LCR (Liquidity Coverage Ratio).

RISK MANAGEMENT

Interest rate risk management in the banking book

Interest rate risk in the banking book refers to the risk arising from adverse movements in interest rates, which can impact a bank's income, the value of its assets and liabilities, and the value of its off-balance-sheet commitments. This risk arises from:

- 1
- Floating interest rates or change in interest period;
- 2
- Changes in the relationship between interest rates of different financial instruments with the same maturity;
- 3
- Changes in the relationship between interest rates across different maturities;
- 4
- The influence of interest rate options and products with embedded interest rate options.



In managing interest rate risk in the banking book, Vietcombank has instituted a comprehensive framework of policies, procedures, guidelines and limits to identify, measure, monitor, control and report risks in accordance with international standards such as Basel II, with objective to align with Basel III requirements as well as comply with the State Bank of Vietnam's regulations as stipulated in Circular No. 13/2018/TT-NHNN.

Vietcombank applies various tools and limits for managing interest rate risk in the banking book within its risk management framework. This includes managing the repricing gap between interest-sensitive assets and liabilities,

as well as off-balance-sheet items. The bank also monitors the sensitivity of net interest income (NII) and the economic value of equity (EVE) to interest rate changes. In addition, Vietcombank utilizes appropriate derivative products to mitigate the negative impacts of interest rate fluctuations.

In 2023, Vietcombank continuously monitored and supervised the interest rate risk limits in the banking book, ensuring that these limits were consistently maintained within the established limits.

Concentration risk management

Concentration risk is the risk that arises when a bank's business activities are heavily focused on a single customer (including related parties), partner, product, transaction. Sector, economic field, or currency to an extent that significantly impacts income and risk status according to internal regulations of the Bank. Concentration risks include those related to the Bank's credit portfolio and Trading Book.

Vietcombank has established a comprehensive concentration risk management framework, composed of organizational model and structure, comprehensive system of policies, processes, regulations, and limits to identify, measure, supervise and report risks for compliance with the State Bank's regulations as well as Vietcombank's internal regulations.

In managing concentration risk in credit activities, Vietcombank diversified its credit portfolio based on the following principles: (i) determining concentration risk limits for credit products, customers, industries, economic sectors and types of collateral assets; (ii) identifying related parties of customers in accordance with legal regulations and the Bank's designations; (iii) assessing the diversify level and interaction between credit products, industries and economics sectors. In 2023, Vietcombank constantly supervised and closely monitored credit limits of concentration risks to ensure the credit limits to be maintained

within the established limits. In addition, Vietcombank enhanced the framework for testing the capital endurance to credit risk and credit concentration risk in order to optimize capital sources in the bank's business activities.

For concentration risks in self-trading, Vietcombank officially deployed management tools based on criteria to identify trading portfolio for limit setting in order to ensure the diversity and interactivity. The limits were set based on the maximum proportion of the trading volume, the currency and the counterparty compared with the total trading balance. In 2023, Vietcombank constantly supervised and closely monitored these limits to ensure the self-trading concentration risk limits to be maintained within the established limits. In addition, measurement methods and risk limits were reviewed/updated by Vietcombank to ensure compliance with laws, risk appetites as well as meet the Bank's business needs.



BUSINESS NETWORK

NO.	Branches	Address	Telephone
1	An Giang	No. 26 Hai Ba Trung Street, My Long Ward, Long Xuyen City, An Giang Province	02963.898999
2	Ba Dinh	No. 72 Tran Hung Dao Street, Tran Hung Dao Ward, Hoan Kiem District, Hanoi City	024.37665318
3	Ba Ria	No. 03 Truong Chinh Street, Phuoc Trung Ward, Ba Ria City, Ba Ria - Vung Tau Province	0254.3716275
4	Bao Loc	No. 452 Tran Phu Street, Ward 2, Bao Loc City, Lam Dong Province	02633.726.886
5	North Binh Duong	Lot D1-4-TT, NA3 Street, My Phuoc 2 IP, My Phuoc Ward, Ben Cat Town, Binh Duong Province	0274.3697979
6	Bac Giang	No. 278 Hoang Van Thu Street, Dinh Ke Ward, Bac Giang City, Bac Giang Province	02043.797.888
7	North Ha Tinh	No. 52 Tran Phu Street, Hong Linh Town, Ha Tinh Province	0239.6262555
8	Bac Lieu	No. 49 Hoa Binh Street, Ward 1, Bac Lieu City, Bac Lieu Province	0291.3955055
9	Bac Ninh	6-way intersection Street, Dai Phuc Ward, Bac Ninh City, Bac Ninh Province	0222.3811.282
10	North Gia Lai	No. 737 Pham Van Dong Street, Yen The Ward, Pleiku City, Gia Lai Province	02693 867927
11	North Saigon	No. 155-155A Truong Chinh Street, Tan Thoi Nhat Ward, District 12, Ho Chi Minh City	028.73008999
12	Ben Tre	No. 55B3, Dong Khoi Boulevard, Phu Khuong Ward, Ben Tre City, Ben Tre Province	0275.6255888
13	Bien Hoa	No. 22, 3A Street, Bien Hoa 2 IP, Bien Hoa City, Dong Nai Province	0251.3991944
14	Binh Dinh	No. 66C Le Duan Street, Ly Thuong Kiet Ward, Quy Nhon City, Binh Dinh Province	0256.3526666
15	Binh Duong	No. 185-187 Binh Duong Boulevard, Phu Tho Ward, Thu Dau Mot City, Binh Duong Province	0274.3831227
16	Binh Phuoc	No. 744 Phu Rieng Do Street, Tan Xuan Ward, Dong Xoai Town, Binh Phuoc Province	0271.3558888
17	Binh Thuan	No. 50 Nguyen Tat Thanh Boulevard, Hung Long Ward, Phan Thiet City, Binh Thuan Province	0252.3739064
18	Ca Mau	No. 07 An Duong Vuong Street, Ward 7, Ca Mau City, Ca Mau Province	0290.3575857
19	Can Tho	No. 03-05-07 Hoa Binh Street, Tan An Ward, Ninh Kieu District, Can Tho City	0292 3820445
20	Chau Doc	No. 20 Le Loi Street, Chau Phu B Ward, Chau Doc City, An Giang Province	0296.3565603
21	Chi Linh	No. 1 Thai Hoc Street, Sao Do Ward, Chi Linh Town, Hai Duong Province	02203.885522

NO.	Branches	Address	Telephone
22	Chuong Duong	No. 564 Nguyen Van Cu Street, Gia Thuy Ward, Long Bien District, Hanoi City	024.3652.3333
23	Da Nang	No. 140-142 Le Loi Street, Hai Chau Ward, Hai Chau District, Da Nang City	0236.3822110
24	Dak Lak	No. 06 Tran Hung Dao Street, Thang Loi Ward, Buon Ma Thuot City, Dak Lak Province	02623.818444
25	Dong Anh	Nghia Lai Village, Uy No Commune, Dong Anh District, Hanoi City	024.38835999
26	East Binh Duong	No. 26 Le Duan Street, Zone 2, Hoa Phu Ward, Thu Dau Mot City, Binh Duong Province	0274.3589999
27	Dong Nai	No. 53-55, Vo Thi Sau Street, Quyet Thang Ward, Bien Hoa City, Dong Nai Province	0251.3823666
28	East Saigon	No. 22F-24 Phan Dang Luu Street, Ward 06, Binh Thanh District, Ho Chi Minh City	028.38407924
29	Dong Thap	No. 66, 30/4 Street, Ward 1, Cao Lanh City, Dong Thap Province	0277.3872110
30	Dung Quat	East Dung Quat IP, Dung Quat Economic Zone, Binh Son District, Quang Ngai Province	0255.3632333
31	Gia Dinh	No. 415 Le Van Viet Street, Tang Nhon Phu A Ward, Thu Duc City, HCMC	028.37307799
32	Gia Lai	33 Quang Trung Street, Hoi Thuong Ward, Pleiku City, Gia Lai Province	0269.3875566
33	Ha Long	No. 166 Ha Long Street, Bai Chay Ward, Ha Long City, Quang Ninh Province	0203.3811808
34	Ha Nam	Le Hoan Street, Hai Ba Trung Ward, Phu Ly City, Ha Nam Province	0226 361 6666
35	Hanoi	Floor 1-5, 11B Cat Linh Street, Quoc Tu Giam Ward, Dong Da District, Hanoi City	024.39746666
36	Ha Thanh	No. 344 Ba Trieu Street, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi City	024.36503333
37	Ha Tinh	No. 02 Nguyen Thi Minh Khai Street, Tran Phu Ward, Ha Tinh City, Ha Tinh Province	0239.3857003
38	Hai Duong	No. 66 Nguyen Luong Bang Street, Binh Han Ward, Hai Duong City, Hai Duong Province	03203.891259
39	Hai Phong	No. 275 Lach Tray Street, Dang Giang Ward, Ngo Quyen District, Hai Phong City	0225.3842658
40	Ho Chi Minh City	VBB Tower, 05 Me Linh Square, Ben Nghe Ward, District 1, HCMC	028.38297245
41	Hoan Kiem	No. 23 Phan Chu Trinh Street, Phan Chu Trinh Ward, Hoan Kiem District, Hanoi City	024 39335566
42	Hoang Mai	Floor 1-2, Tower 1, Times City, 458 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Hanoi City	024.38383383

BUSINESS NETWORK

NO.	Branches	Address	Telephone
43	Hue	No. 78 Hung Vuong Street, Phu Nhuan Ward, Hue City, Thua Thien Hue Province	0234.3811900
44	Hung Vuong	No. 664 Su Van Hanh Street, Ward 12, District 10, HCMC	028.38663983
45	Hung Yen	No. 02 Nguyen Cong Hoan Street, Ban Yen Nhan Ward, My Hao Town, Hung Yen Province	0221.3941886
46	Khanh Hoa	No. 17 Quang Trung Street, Van Thanh Ward, Nha Trang City, Khanh Hoa Province	0258.3568899
47	Kien Giang	No. 89, 3/2 Street, Vinh Bao Ward, Rach Gia City, Kien Giang Province	02973862749
48	Kinh Bac	Long Phuong Building, 370 – 372 Tran Phu Street, Dong Ngan Ward, Tu Son Town, Bac Ninh Province	0222.3818.828
49	Kon Tum	No. 01 Phan Dinh Phung Street, Quyet Thang Ward, Kon Tum City, Kon Tum Province	0260.3703337
50	Ky Dong	13-13 Bis Ky Dong Street, Ward 9, District 3, HCMC	028.39318968
51	Lam Dong	No. 33 Nguyen Van Cu Street, Ward 1, Da Lat City, Lam Dong Province	0263.3511811
52	Lang Son	No. 39 Le Loi Street, Vinh Trai Ward, Lang Son City, Lang Son Province	0205.3859859
53	Lao Cai	No. 52 Hoan Lien Street, Coc Leu Ward, Lao Cai City, Lao Cai Province	0214.3828396
54	Long An	No. 2A Pham Van Ngu Street, Quarter 5, Ben Luc Town, Ben Luc District, Long An Province	0272.3633683
55	East Dong Nai	No.53A/4 National Highway 1A, Hoi Nai 3 Commune, Trang Bom District, Dong Nai Province	02513.646151
56	Mong Cai	No. 05 Hung Vuong Street, Tran Phu Ward, Mong Cai City, Quang Ninh Province	0203.3757575
57	South Binh Duong	No. 121, DT 743B Street, Thong Nhat 1 Quarter, Di An Ward, Di An Town, Binh Duong Province	0274.7307777
58	South Da Nang	No. 537 Tran Hung Dao Street, An Hai Tay Ward, Son Tra District, Da Nang City	0236.3932999
59	Nam Dinh	No. 629 Tran Hung Dao Street, Loc Vuong Ward, Nam Dinh City, Nam Dinh Province	0228.3558666
60	South Hanoi	Floor 1-2-3, Cau Tien Apartments, 1277 Giai Phong Street, Thinh Liet Ward, Hoang Mai District, Hanoi City	024.38699696
61	South Hai Phong	No. 11 Hoang Dieu, Minh Khai Ward, Hong Bang District, Hai Phong City	0225 3552299
62	South Saigon	Floor 1, 2, 3, 4 V6 Tower, Lot V, Himlam New Urban Area, 23 Nguyen Huu Tho, Tan Hung Ward, District 7, HCMC	028.37701634
63	Nghe An	No. 21 Quang Trung Street, Quang Trung Ward, Vinh City, Nghe An Province	0238.3842033

NO.	Branches	Address	Telephone
64	Nghi Son	Nam Yen Village, Hai Yen Commune, Tinh Gia District, Thanh Hoa Province	0237 3613999
65	Nha Trang	No. 14 Le Thanh Ton Street, Phuoc Tien Ward, Nha Trang City, Khanh Hoa Province	0258.3826279
66	Nhon Trach	Nguyen Huu Canh Street, Xom Ho Hamlet, Phu Noi Commune, Nhon Trach District, Dong Nai Province	0251.3521888
67	Ninh Binh	No. 1069 Tran Hung Dao Street, Quarter 14, Van Giang Ward, Ninh Binh City, Ninh Binh Province	0229.3894444
68	Ninh Thuan	No. 47, 16/4 Street, Kinh Dinh Ward, Phan Rang – Thap Cham City, Ninh Thuan Province	0259.3922.755
69	Pho Hien	No. 186 Chu Manh Trinh Street, Hien Nam Ward, Hung Yen City, Hung Yen Province	0221.3596666
70	Phu Nhuan	No. 285 Nguyen Van Troi, Ward 10, Phu Nhuan District, Ho Chi Minh City	028.38479966
71	Phu Quoc	No. 1A, Hung Vuong Street, Quarter 1, Duong Dong Town, Phu Quoc District, Kien Giang Province	0297.3981037
72	Phuc Yen	Hoai Nam Building, No.06 Group 8 Hai Ba Trung Street, Hung Vuong Ward, Phuc Yen Town, Vinh Phuc Province	02113 636 666
73	Quy Nhon	No. 433 Lac Long Quan Street, Tran Quang Dieu Ward, Quy Nhon City, Binh Dinh Province	0256.3541377
74	Phu Tho	No. 01 Tran Phu Street, Gia Cam Ward, Viet Tri City, Phu Tho Province	0210.3766666
75	Phu Yen	No. 145 Hung Vuong Street, Ward 6, Tuy Hoa City, Phu Yen Province	0257.3818184
76	Quang Binh	No. 01C, Tran Hung Dao Street, Dong My Ward, Dong Hoi City, Quang Binh Province	0232.3840380
77	Quang Nam	No. 35 Tran Hung Dao, Tam Ky City, Quang Nam Province	0235.3813062
78	Quang Ngai	No. 345 Hung Vuong Street, Tran Phu Ward, Quang Ngai City, Quang Ngai Province	0255.3828578
79	Quang Ninh	25/4 Street, Bach Dang Ward, Ha Long City, Quang Ninh Province	"0203.3629213
80	Quang Tri	No. 34 Hung Vuong Street, Ward 1, Dong Ha City, Quang Tri Province	0233.3555727
81	Saigon	No. 69 Bui Thi Xuan Street, Pham Ngu Lao Ward, District 1, HCMC	028.38359323
82	Saigon Cho Lon	No. 963-965-967 Tran Hung Dao Street, Ward 5, District 5, HCMC	028.39600477
83	Sai Thanh	No. 2A-2B-2C Ly Thuong Kiet Street, Ward 12, District 5, HCMC	028.39573378
84	Operation center	No. 11 Lang Ha Street, Thanh Cong Ward, Ba Dinh District, Hanoi City	024.39368547

MẠNG LƯỚI HOẠT ĐỘNG

NO.	Branches	Address	Telephone
85	North Hanoi	Lai Xa Industrial Cluster, Van Xuan Street, Kim Chung Commune, Hoai Duc District, Hanoi City	024.35950000
86	Soc Trang	No. 3 Tran Hung Dao Street, Cluster 6, Ward 3, Soc Trang City, Soc Trang Province	02993 883888
87	New Binh Duong	No. 16 Le Trong Tan Street, Binh Duong 2 Quarter, An Binh Ward, Di An Town, Binh Duong Province	"0274.3792158-
88	Tan Binh	No. 108 Tay Thanh Street, Tay Thanh Ward, Tan Phu District, HCMC	028.38157777
89	Tan Dinh	No. 72 Pham Ngoc Thach, Vo Thi Sau Ward, District 3, HCMC	02838208762
90	New Saigon	No. 1943-1945 Huynh Tan Phat Street, Quarter 5, Nha Be Town, Nha Be District, HCMC	028.3873.8686
91	Tan Son Nhat	No. 366A33 Phan Van Tri Street, Ward 5, Go Vap District, HCMC	028. 3985 6868
92	West Can Tho	Lot 30A7A, Tra Noc 1 IP, Tra Noc Ward, Binh Thuy District, Can Tho City	0292.3844 272
93	West Hanoi	Lot HH-03, To Huu Street, Van Phuc Ward, Ha Dong District, Hanoi City	024.33554545
94	Tay Ho	No. 565 Lac Long Quan Street, Xuan La Ward, Tay Ho District, Hanoi City	024.37581111
95	Tay Ninh	No. 313, 30/4 Street, Quarter 1, Ward 1, Tay Ninh City, Tay Ninh Province	0276.3818996
96	West Saigon	No. 321-323-325 Pham Hung Street, Him Lam Residential Area, Hamlet 4A, Binh Hung Commune, Binh Chanh District, HCMC	028 3758 9297
97	Thai Binh	No. 75 Le Loi Street, Le Hong Phong Ward, Thai Binh City, Thai Binh Province	02273.839.724
98	Thai Nguyen	No. 10 Cach Mang Thang Tam Street, Phan Dinh Phung Ward, Thai Nguyen City, Thai Nguyen Province	0208.3658200
99	Thang Long	Phu Tho PVOIL Building, 148 Hoang Quoc Viet Street, Nghia Tan Ward, Cau Giay District, Hanoi City	024.3755.7194
100	Thanh Cong	No. 01 Thai Ha Street, Trung Liet Ward, Dong Da District, Hanoi City	024.62578686
101	Thanh Hoa	No. 05 Phan Chu Trinh Street, Dien Bien Ward, Thanh Hoa City, Thanh Hoa Province	0237.3728286
102	Thanh Xuan	Floors 1-2 Artemis Commercial, Office and Apartment Center, 3 Le Trong Tan Street, Khuong Mai Ward, Thanh Xuan District, Hanoi City	024.35578589
103	Thu Duc	No. 50A, Dang Van Bi Street, Quarter 4, Binh Tho Ward, Thu Duc City, HCMC	028.38966806
104	Thu Thiem	No. 55-56, Song Hanh Street, An Phu Ward, Thu Duc City, HCMC	028.73079668
105	Tien Giang	No. 152 Dinh Bo Linh Street, Ward 2, My Tho City, Tien Giang Province	0273.3976999

NO.	Branches	Address	Telephone
106	Tra Vinh	No. 05 Le Thanh Ton Street, Ward 2, Tra Vinh City, Tra Vinh Province	0294.3868780
107	Tuyen Quang	Group 8, Tan Quang Ward, Tuyen Quang City, Tuyen Quang Province	0207.3999666
108	Vinh	No. 9 Nguyen Sy Sach Street, Ha Huy Tap Ward, Vinh City, Nghe An Province	0238.8699567
109	Vinh Long	No. 5C Hung Dao Vuong Street, Ward 1, Vinh Long City, Vinh Long Province	0270.3888288
110	Vinh Phuc	No. 392A Me Linh Street, Khai Quang Ward, Vinh Yen City, Vinh Phuc Province	0211.3720920
111	Vung Tau	No. 27 Le Loi, Ward 4, Vung Tau City, Ba Ria - Vung Tau Province	0254.3852309
112	Hoa Binh	No. 810 Cu Chinh Lan Street, Phuong Lam Ward, Hoa Binh City, Hoa Binh Province	02183.858383
113	Yen Bai	Dien Bien Street, Group 8, Minh Tan Ward, Yen Bai City, Yen Bai Province	0216.385.8999
114	East Quang Ninh	No. 584 Tran Phu Street, Cam Tay Ward, Cam Pha City, Quang Ninh Province	0203.3551551
115	Hoi An	No. 2 Tran Cao Van, Cam Kho Ward, Hoi An City, Quang Nam Province	02353.916.619
116	Dak Nong	No. 74 Huynh Thuc Khang Street, Gia Nghia City, Dak Nong Province	02613555678
117	East Hai Phong	No. 12-13 LK 20, Quang Minh Urban area, Thuy Son Commune, Thuy Nguyen District, Hai Phong City	02253.866999
118	North Da Nang	No. 249A Nguyen Luong Bang Street, Hoa Khanh Bac Ward, Lien Chieu District, Da Nang City	0236.3649668
119	North Dak Lak	No. 149 Tran Hung Dao, Buon Ho Town, Dak Lak Province	0262.7306789
120	Son La	No. 286 To Hieu Street, Group 9, Chieng Le Ward, Son La City, Son La Province	02123.836836
121	Hau Giang	No. 197A-197B-197C, Tran Hung Dao Street, Area 3, Ward 5, Vi Thanh City, Hau Giang Province	0293.3949888
122	East Hanoi	HD03-SP.BH 74-76-80-82, Vinhomes Ocean Park, Trau Quy Town, Gia Lam District, Hanoi City	243,2088686
123	West Bac Giang	Lot C03, Dinh Tram Industrial Park, Nenh Town, Viet Yen District, Bac Giang Province	0204.3666868
124	North Thanh Hoa	SH01-SH05, Phu Chau street, Eurowindow Garden City Thanh Hoa, Hong Hac Intersection, Nguyen Hoang Boulevard, Dong Huong Ward, Thanh Hoa City, Thanh Hoa Province	0237.3693999
125	New Long An	No. 85-91 Hung Vuong Street, Ward 6, Tan An City, Long An Province	0272.3939986
126	Long Thanh	No. 272A-272E, Le Duan Street, Van Hai Area, Long Thanh Town, Long Thanh District, Dong Nai Province	0251.3545068

BUSINESS NETWORK

SUBSIDIARIES/JOINT-VENTURES AND ASSOCIATES

VCBL	VCBS	VCBR
Vietcombank Leasing Co., Ltd Floor 4 – 25T1 Building, N05 Hoang Dao Thuy – Trung Hoa – Cau Giay District – Hanoi Telephone: 024.39289289 Fax: 024.39289150	Vietcombank Securities Company, Ltd Floor 5, 6, 7, 8 Vietcombank Building – 72 Tran Hung Dao, Hoan Kiem District, Hanoi Telephone: 1900 98 9999 Fax: (+84-24) 3936 0262	Vietcombank Remittance Company Floor 4, VCB Ky Dong Tower, 13 – 13 Bis, Ky Dong Street, Ward 9, District 3, HCMC Telephone: 028.35260888 Fax: 028.35260808
VBB	VCBT	VCBF
Vietcombank – Bonday – Ben Thanh Joint-venture Company Limited Floor 22, Vietcombank Tower, No. 5, Me Linh Square, Ben Nghe Ward, District 1, HCMC Telephone: 028.39.153.360	Vietcombank Tower 198 Ltd Floor 14 – Room 1406 – 198 Tran Quang Khai, Hoan Kiem, Hanoi Telephone: 024.39340919 Fax: 024.39340918	Vietcombank Fund Management Floor 15, VCB Tower, 198 Tran Quang Khai Street, Hoan Kiem, Hanoi Telephone: 024.39364540 Fax: 024.39364542

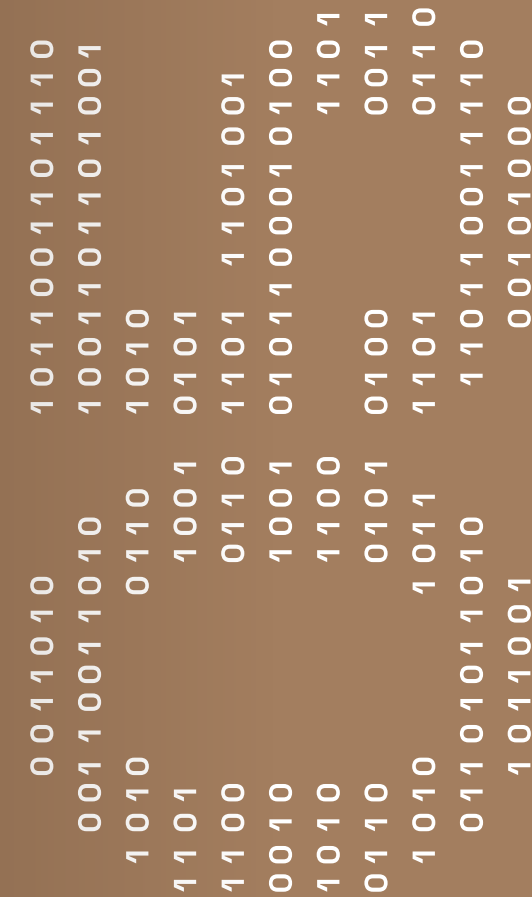
VCBB	VFC	VCBM
Vietcombank – Bonday – Ben Thanh Joint-venture Company Limited 35 Nguyen Hue, Ben Nghe Ward, District 1, Ho Chi Minh City Telephone: 028.38213321, 38213345 Fax: 028.38213366, 38213366	Vietnam Finance Company Limited in Hong Kong (“Vinafico”) 16/F, Golden Star Building, 20-24, Lockhart Road, Wanchai, Hong Kong Telephone: +852-28653905 Fax: +852-28660007	Vietcombank Money Inc. 12112 Brookhurst Street, Suite 11, Garden Grove, CA 92840 United States Telephone: (+1)-714-979-1055 Fax: (+1)- 714-979-1278
VCB LAOS		
Vietcombank Laos Limited 12, Lot 15, Lanexang Avenue, Hatsadee-Tai Village, Chanthabouly District, Vientiane, Lao PDR Telephone: +85621253838		

V.

OVERVIEW OF SUSTAINABLE DEVELOPMENT

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Creation of sustainable future



OVERVIEW OF SUSTAINABLE DEVELOPMENT



In 2023, the 28th session of the Conference of the Parties (COP28) to the UN Framework Convention on Climate Change took place from 30 November to 12 December 2023 in Dubai, United Arab Emirates (UAE). COP28 had the largest number of participants in history with delegations from nearly 200 countries and more than 97,000 other delegates. It is a continuation of COP27 which aims to actualize the ambitious commitments of Heads of State to promote cooperation between parties and push up global efforts to deal with climate and energy crises.

Following the target to achieve net zero emissions (“Net Zero”) by 2050 announced at COP26, Vietnam has 03 main actions: the Group of 77 (G77) summit on climate change, Discussion on “Accelerating coal power conversion”, the launch of the Resource Mobilization Plan to implement the Political Declaration on establishing the Just Energy Transition Partnership (JETP) and the launch of the Sustainable Development Project of One Million Hectares of High Quality and Low-Emission Rice.

In the field of banking and finance, SBV’s Circular guiding the implementation of environmental risk management in credit activities of credit institutions and foreign bank branches has been officially effective from June 1st, 2023 (Circular). The Circular helps create a common legal framework, requiring credit institutions to implement environmental risk management in credit granting activities. The promotion of environmental risk management in credit granting activities will raise awareness and responsibility of economic components for climate change, environmental protection factors toward green production and consumption. Once every individual raises their awareness, every enterprise when implementing investment projects will change its targets and actions on sustainable development. The legal framework for sustainable development of banking system in Vietnam is continuously built and improved as a motivation for the banking sector to promote sustainable development.

With a vision to become the number 1 bank in Vietnam, one of the 200 largest financial banking groups in the world, and one of the 700 largest listed companies in the world while making

contribution to Vietnam’s sustainable development, Vietcombank aims to be a leader in environmental, social and corporate governance (ESG) through its Environmental and Social Management System (ESMS) and the Environmental and Social Risk Management System in line with the Sustainable Development Indicators of Vietnam according to VNSI Standards, step by step towards the Sustainable Development Goals on Environment, Social Governance (ESG) according to international standards GRI, TCFD.

With restless efforts, 2023 was the first year Vietcombank entered the Top 20 enterprises with the best Vietnam Sustainable Development Index. This success is a recognition of Vietcombank’s hard work to contribute to the efforts of Government of Vietnam in implementing sustainable development strategy, promoting transparency, responsibility and creating common value for the community. The increase in the total score of Vietcombank assessment categories in 2023 shows that the bank has proactively reviewed and gradually improved criteria on policies, management systems, environmental, social, corporate governance, information disclosure and transparency key performance indicators.

2023 was the first year that Vietcombank entered Top 20 enterprises with the best Vietnam Sustainable Development Index.

Scope of report

Vietcombank’s Sustainability Report is the overall picture of the Bank’s operations including the Head Office in Hanoi, branches, subsidiaries, representative offices and transaction offices nationwide. Data and Information available for disclosure are updated according to the Bank’s fiscal year starting from January 1st, 2023 and ending on December 31st, 2023.

Applicable standards

This sustainable development report is based on standards of principles of sustainable development report of Global Reporting Initiative (GRI) with 4 main components: Information, economic topis (GRI 200), social topics (GRI 300) and environmental topics (GRI 400). Besides, the report also refers to compliance of Vietcombank with requirements of information transparency on corporate governance policy (GRI 100).



Participation of stakeholders

Interaction method of stakeholders	Frequency of interaction	Actual implementation in 2023
INVESTORS		
General Meeting of Shareholders	Annual or extraordinary meeting	<ul style="list-style-type: none">Successfully organized the 2023 Annual General Meeting of Shareholders in April, 2023, Extraordinary General Meetings of Shareholders in January and November, 2023.Provide and publish all documents, contents and meeting agenda for shareholders’ reference before attending the General Meeting.Submit to the General Meeting of Shareholders in January, 2023 the plan to pay dividends in shares with the issuance rate of 50% (compared to number of shares in 2023), ensuring financial benefits for shareholders.
Periodic update via IR website, in-person, phone, email	Quarterly meeting or when required	<ul style="list-style-type: none">Commit to ensuring non-financial interests and information transparency for shareholders.Provide information in a timely, accurate manner including 118 contents of periodical, extraordinary business information of Vietcombank as stipulated.Announce business results and update introduction documents of the bank on quarterly basis for investors/ shareholders to follow up.Continuously work with global leading credit rating agencies such as Moody’s, Fitch, S&P to update the bank’s performance.Maintain dialogues with investors via direct, online contact channels, email, telephone to timely study investors’ concerns.

Interaction method of stakeholders	Frequency of interaction	Actual implementation in 2023
Investor meeting	Quarterly and regularly when required	<ul style="list-style-type: none">Conduct contacts with over 500 investors in 2023.Attend 15 investment events organized in major financial markets around the world.
CUSTOMER		
Customer care center and hotline 24/7 operation	24/7	<ul style="list-style-type: none">Provide 24/7 customer service to receive information and requests through various channels such as customer care hotline, website, email and social networks.Strengthen customer support quality, keep the dropp call rate at 10% in accordance with the general quality standards of the Contact Center.Strengthen technology application and investment in Artificial Intelligence (AI) solutions system for operation and customer service.
Conducting satisfaction surveys	Quarterly	Conduct customer satisfaction survey on quarterly basis in 2023.
THE EMPLOYEE		
Satisfaction survey	Annually	Conduct employee satisfaction survey in 2023.
Annual labor conference	Annually	Successfully organize annual employee conference.
Internal publications and newsletters	Monthly/quarterly	Publish special edition The Leader, Vietcombank's bulletin of photography, periodically internal newsletter.
Discussion with the Trade Union	Annually	Successfully organize executive committee conference of Vietcombank's trade union.
Environment for connection, training and exchange	Daily	Frequently organize internal events and activities.
REGULATORY AUTHORITIES		
Maintaining regular communication	Monthly	Strictly implement orientations, strategies of the Government, the State Bank of Vietnam, maintain regular dialogue mechanism.
Forum exchange	As required	As required
Presenting presentations and reports	As required	As required
Contributing to policies	As required	As required

Interaction method of stakeholders	Frequency of interaction	Actual implementation in 2023
COMMUNITY		
Cooperating with local authorities	Frequent	Regularly
Joining social security programs with local authorities	Frequent	Regularly
PRESS AGENCIES		
Provide information to press agencies	Twice a year	Provide information about business results during periods of the year including: i) summary of business activities in the first 6 months of the year; ii) summary of business activities for the full year
Press release of new product, service launches or other related activities	As required	Provide press releases for press agencies to publish information
Response to press interviews	As required	As required
SERVICE PROVIDERS		
Meet and discuss directly according to the regulations on bidding, cooperating with suppliers	As required	As required
Maintaining a competitive environment	Regularly in the process	Ensure fair competition in supplier selection process.
Ensure bidding transparency	Regularly in the process	Strictly comply with regulations of the laws.
Ensure quality service and proper origin of goods	Regularly in the process	Evaluate standards and quality of contract performance as stipulated

CONTENT OF SUSTAINABLE DEVELOPMENT

ECONOMIC STANDARD

Maintain outstanding, business performance, make positive contributions to socio-economic development



For many years, Vietcombank has always acted as a key capital funding channel for key national projects and key economic sectors such as oil and gas, electricity, aviation, etc. Vietcombank has been trusted by the Ministry of Finance to serve over 300 ODA – funded loan projects with a total value of nearly \$ 30 billion, including important projects that are the driving force for the country’s socio-economic development in all fields such as infrastructure, transportation, healthcare, agriculture, etc.

In 2023, in the context of the economy facing many difficulties and challenges, weak capital absorption, with the active and flexible management direction, safe and effective growth orientation, Vietcombank has strived to overcome difficulties to achieve impressive business results, continuing to lead the banking system in terms of profit scale, asset quality and business performance.

By the end of 2023, Vietcombank continued to gain outstanding business performance with total asset value of more than VND 1.8 quadrillion, up

1.4% as of 2022; credit scale exceeding VND 1.28 quadrillion, up 10.8% as of 2022 and within credit growth ceiling assigned by the State Bank of Vietnam; total capital mobilization of VND 1.42 quadrillion, up 11.6% as of last year. Vietcombank continues to strictly control credit quality and promote bad debt settlement. The balance of bad debt on the balance sheet is VND 12,455 billion, bad debt ratio being 0.97% while the balance of risk provision fund is at VND 28,684 billion. The loan loss coverage ratio was 230%, which was the highest level among the big banks in Vietnam. Vietcombank posted a consolidated profit before tax of VND 41,244 billion, up 10% as of 2022. Vietcombank’s market capitalization reached nearly ~\$19 billion – continuing to be the highest in the market and top 100 largest listed banks by market capitalization in 2023.

In addition, Vietcombank continued to maintain its position as one of the enterprises paying the most to the State Budget (with taxes and fees payable to the State Budget in 2023 of VND 11,648 billion).

Special priority for green credit

Green credit is now a global trend which is drawing special attention from domestic and international credit institutions, especially in field of socio-economic development. Of which, renewable energy, investment in green projects, electric vehicles and clean agriculture is now a trend to realize strong commitments of the Government of Vietnam at COP26. As a pioneering commercial bank, Vietcombank always determines that growth must accompany sustainable development and funding for green projects is one of its key tasks. Vietcombank has continuously expanded green credit for the economy, especially for renewable energy projects, green agriculture and environmental protection. By the end of 2023, the proportion of outstanding loans for green project at Vietcombank accounted for over 3.6% of its total outstanding loans. In which, funding for waste treatment and pollution prevention projects accounted for ~44%, material recycling & re-use projects accounted for ~22%, green industry projects accounted for ~16%, sustainable transport projects accounted for ~12%, green building projects accounted for ~5%, other green fields accounted for ~1%.

Apart from focusing on green credit, in 2023, Vietcombank actively implemented a re-lending program for green projects from Japan Bank for International Cooperation (JBIC) loans to finance green and renewable energy projects for environmental protection. In addition, Vietcombank has actively accompanied the Ministry of Finance as a re-borrower of the Ministry of Finance for 02 green energy projects: The renewable energy development project funded by WB and WB funded industrial energy-efficiency project. Both of these projects have made highly effective contributions to Vietnam’s sustainable development.

Apart from focusing on green credit, Vietcombank Securities, in 2022, successfully advised issuance of VND 1,725 billion of green bonds for EVNFinance. This was the first corporate bond to be identified as green bond following international standards in Vietnam.



Pioneering in joining hands to support enterprises and people to overcome difficulties

As a leading bank in Vietnam and the social responsibility of a major brand, Vietcombank has proactively implemented many programs of loan fee exemption and reduction for local people and enterprises to overcome difficulties, stabilize their living and production recovery. At the beginning of the year, VCB reduced interest rates by 0.5%/year for all customers with existing debit balance in VND. Next, VCB simultaneously and continuously many interest rate reduction programs, including:

- 46 loan interest rate reductions for SME customers and natural persons,
- 8 loan interest rate reductions for corporate customers.

Some typical interest rate reduction programs include: (i) reduction of interest rates for priority areas, (ii) interest rate support policies from the state budget according to Decree 31 (iii) loan programs for the development of social housing, housing for workers, renovation and reconstruction of old apartment buildings according to Resolution 33; (iv) Programs for the forestry and fishery sectors, etc.

With many lending interest rate reduction programs throughout 2023, VCB reduced interest rates by ~ VND 5,800 billion for nearly 290,000 customers with debit balance of more than VND 1.1 quadrillion.

In addition, Vietcombank has strived to save operating costs as a basis for reducing loan interest rates and waiving/reducing fees for customers. As a leading bank in digital transformation and technology application, VCB always take the initiative in deploying digital banking activities with many breakthrough banking products and services (VCB Digibank, VCB Digibiz, VCB Cashup, VCBCC, etc.), creating the most favorable conditions for customers and people in banking transactions to reduce operating time and costs for both customers and VCB. At the same time, VCB has continuously implemented policies to waive and reduce service fees related to account usage packages and money transfers inside and outside VCB system, in addition to special fee exemption and reduction policies for many specific customer groups, customers according to chain products, etc. For example: since 2022, Vietcombank has waived all money transfer fees and service maintenance fees on VCB Digibank, saving thousands of VND billions of service fees each year for tens of millions of customers.



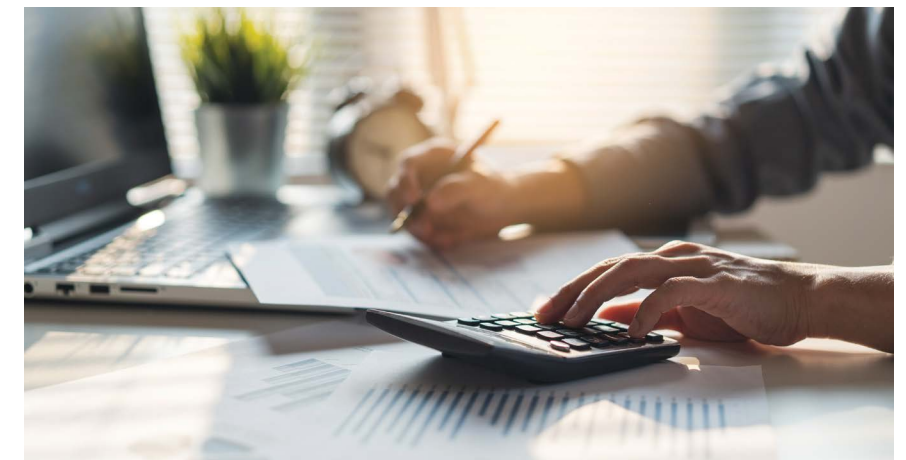
Effective, reasonable and economical procurement practices

Vietcombank's procurement activities are carried out centrally, ensuring synchronous use, achieving an efficient procurement scale, saving costs and time. All types of regular procurement goods are standardized. From the beginning of the year, Vietcombank planned procurement demand and entered into principal contracts with suppliers on that basis. The procurement is always effective, rational and cost-saving.

Annually, Vietcombank assesses and selects suppliers that meet the capital capacity, implementation experience and prioritize suppliers who commit to protect the environment, ensure the quality of input materials and do not violate regulations on employment.

Supplier selection criteria are included in the detailed process of rental/procurement of products and services at Vietcombank. In 2023, to update changes of legal documents related to procurement of goods, bidding and selection of contractors, Vietcombank has issued Decision No 2597/QĐ-VCB-MSQLTS.CSTCKT on detailed process of rental/procurement of products and services at Vietcombank, ensuring compliance with regulations of the laws of Vietnam and internal procedures of Vietcombank.

Comprehensive and drastic anti-corruption



Anti-corruption is always an important task which draws special attention from the Central Party, State and the politburo. Under the policies and guidance of the Party as well as the Law of the State, Vietcombank, a state-owned enterprise and the No.1 digital bank in Vietnam, always pursues a comprehensive and drastic anti-corruption, upholding an outstanding example of the Party Committee of National-level State-owned Enterprises' Group and the banking industry. Vietcombank has issued labor rules and policies, guidelines on professional ethics and implement them in the entire system.

In 2023, through internal inspection and audit of Vietcombank as well as results of inspection and audit conducted by external agencies including Government Inspectorate, State Auditor of Vietnam, State Bank Inspectorate, no corruption cases were recorded and reported. All officers, Party's members and employees always raise awareness of anti-corruption, improve quality of political education, morality and lifestyle, preventing any sign of deterioration of political ideology, morality and lifestyle, being responsive and to customer inquiries and concerns and winning the trust of customers.

ENVIRONMENTAL
STANDARDS

No violation of environmental regulations was recorded in 2023. Vietcombank complies with regulations on environmental protection and proactively implement orientations of the Government on environmental protection, encouraging employees to raise awareness and join hands in environmental protection.

Emissions

Exhaust gases

With financial services as its core business, VCB causes no direct exhaust gases but indirect exhaust gases during its operation process.

Emissions from vehicles: Vietcombank is equipped with modern vehicles and labor tools, ensuring emission standards and registered in accordance with the State's regulations. In addition, the Bank performs periodic maintenance/ repair of vehicles to ensure safety and fuel savings. Annually, Vietcombank also reviews and evaluates the quality of vehicles throughout the bank to promptly replace old, sub-standard vehicles.

Emissions from air conditioning systems, generators: Modern and energy efficient air-conditioning system is operated through Building Management System (BMS) software, which sets operating hours and parameters as required to avoid peak hours and ensures economical and efficient energy use without emissions. In case of repairing the air conditioning system, refrigerant is recovered into the tank and reused without releasing into the environment. Vietcombank only uses generators when necessary or in case of emergency. On a periodical basis, VCB performs maintenance of its equipment to optimize performance, energy saving and reduction of exhaust gases, repair and replace old and damaged equipment.

Measures and initiatives to reduce greenhouse gas emissions implemented in 2023:

- Modern wall system equipped with Viracon fully tempered glass (USA):
 - » Heat insulation: reduce heat transfer and heat loss, reduce air conditioner power consumption.
 - » Increased light transmission: ensure energy saving for lighting system with automatic control, on/off.
 - » Prevention of surface dew condensation: inert gas is pumped inside insulated glass to prevent dew condensation in case of high difference in temperature, improve ventilation and visibility.
- Innovative automatic air conditioning system with temperature range of 24-25°C.
- Other measures: reduce excess printing in the office in case of necessity, strengthen online meeting/ working to limit traveling, etc.



Wastewater

With financial services as its core business, VCB causes no direct discharge of wastewater but domestic wastewater during its operation process.

Vietcombank's domestic wastewater generation and treatment system ensures environmental standards. The bank encourages its cadres and employees to save water in the workplace where water consumption is strictly monitored. In addition, Vietcombank equips sanitary wares with automatic sensor cleaning system to save water, periodically

monitors waste discharge/environment according to the requirements in the water discharge permit or environmental permit.

Particularly, waste sludge in 2023 of the offices of the Head Office (Vietcombank Tower building, 198 Tran Quang Khai, Hoan Kiem, Hanoi) and Ho Chi Minh Branch (Vietcombank Tower building, No. 5 Me Linh Square, District 1, Ho Chi Minh City) was 154 m3, down ~3% compared to 2022 (in 2022, down~3% the average of the previous 3 years).

Waste

With financial services as its core business, VCB discharges no hazardous wastes into surrounding areas, but domestic wastes during its operation process.

Vietcombank sets up a limitation of office supplies in the workplace and put this into annual business performance. Solid waste will be classified, collected and treated in accordance with applicable regulations. Vietcombank also implements digital transformation, transferring to digital – only record keeping system to prevent loss of data and reduce printing paper consumption in the office. Besides, Vietcombank frequently re-use printer cartridge, printer, printing paper, pen barrel and limit replacement of equipment to reduce waste.

Measures and initiatives to reduce domestic waste implemented in 2023:

- Sort waste at the source with separate trash bins;
- Use plastic trash bins replacing plastic bags;
- Use signboards as propaganda tools on saving stickers in the restrooms;
- Minimize use of single-use items and various types of plastic bags.

Particularly, domestic waste in 2023 of the offices of the Head Office (Vietcombank Tower building, 198 Tran Quang Khai, Hoan Kiem, Hanoi) and Ho Chi Minh Branch (Vietcombank Tower building, No. 5 Me Linh Square, District 1, Ho Chi Minh City) was 1,153 m3, down by 46% compared to 2022 (in 2022, domestic waste was equivalent to the average of the previous 3 years).

Noise

The equipment serving business activities is maintained and adjusted on a regular basis to provide minimal noise generation, a quiet and polite business environment for customers, and a civilized and comfortable work environment for employees.

Particularly at the offices of the Head Office (Vietcombank Tower building, 198 Tran Quang Khai, Hoan Kiem, Hanoi), periodic monitoring results show that noise always meets TCVN 5949-1998: TCVN – noise in the residential and public areas.



Environment

Vietcombank always focuses on protecting the environment, working towards a green banking model and creating a pleasant work environment for its employees. Additionally, Vietcombank is committed to supporting a green corporate culture by focusing on electricity, water, paper, and office supplies conservation; encouraging employees to plant and take care of trees at the workplace as well as consciously maintaining a green-clean-beautiful working environment.

Clean water consumption

In 2023, the entire Vietcombank system continued to use purified water kept in glass bottles to reuse many times, ensuring environmental friendliness and saving water.

Measures and initiatives to reduce water consumption implemented in 2023, the results are as follows:

- Replace mechanical cleaning equipment by automatic equipment to adjust water flow in accordance with LEED 2009 standards.
- Check water use on regular basis to ensure no water leak.
- Repair water pipe and valves.
- Use notice boards as a propaganda tool on water saving.

Particularly, clean water consumption in 2023 of the offices of the Head Office (Vietcombank Tower building, 198 Tran Quang Khai, Hoan Kiem, Hanoi) and Ho Chi Minh Branch (Vietcombank Tower building, No. 5 Me Linh Square, District 1, Ho Chi Minh City) was 81,267 m3, up 21% compared to 2022 (water consumption in 2022 was down ~5.4% compared to the average of the previous 3 years)

Electricity consumption

In 2023, Vietcombank continued to implement energy-saving measures in office buildings such as installing sensors for public area lights and toilet fans; install inverters for basement ventilation fans and fresh air supply fans; operate the system automatically by setting flexible and suitable parameters through the building's automatic control system.

Recorded results of implementing measures to reduce electricity consumption at Vietcombank Tower No. 5, Me Linh Square, District 1, Ho Chi Minh City:

- Optimized the operation of the Building, regulated the time to turn on and off the equipment. As a result, saving 77,794 kWh/year.
- Replaced façade lighting with LED lights. As a result, saving 51,517 kWh/year.
- Replaced 200 sets of 600x600 public lighting 56W with 200 sets of 34W LEDs. As a result, saving 14,000 kWh/year.
- Replaced 250 sets of 600x600 (1,000 bulbs) luminaires from 14W to 8W. As a result, saving 21,900 Kwh/year.
- Replaced 1226 T5 fluorescent light bulbs, with 28W to 16W LED lights. As a result, saving 128,877 Kwh/year
- Replaced 124 T5 fluorescent light bulbs, with 14W to 8W LED lights. As a result, saving 10,862 Kwh/year

Particularly, electricity consumption in 2023 of the offices of the Head Office (Vietcombank Tower building, 198 Tran Quang Khai, Hoan Kiem, Hanoi) and Ho Chi Minh Branch (Vietcombank Tower building, No. 5 Me Linh Square, District 1, Ho Chi Minh City) was 12.7 million kWh, equivalent to 2022 (electricity consumption in 2022 was down ~7% compared to the average of the previous 3 years).

Recorded results of implementing measures to reduce electricity consumption at Vietcombank Tower building, 198 Tran Quang Khai, Hoan Kiem, Hanoi:

- Additional installation of 1 250-ton magnetic cushion chiller. As a result, saving 435,660Kwh/year.
- Installation of motion sensors to automatically turn lights on and off in public areas: as a result, saving 7,999Kwh/year

Environmental compliance

In 2023, Vietcombank implemented many activities and movements to foster a culture of environmental protection awareness among employees. In detail:

VCB had implemented activities to celebrate International Labor Day May 1 and issued Official Dispatch No. 1468/HD-VCB-CTĐ dated April 13th, 2023 regarding “Guidelines for organizing activities in response to the action month on occupational safety and health in 2023”. Grassroots trade unions organized activities such as: establish a sustainability The Green Office program “Green Bank – Green Life” Movement, etc. promulgating standards among trade union members to arrange and clean the office, work area and desk of each employee to comply with the 5S Rule for occupational safety and hygiene. Vietnam Banking Union awarded Honor flags to 02 collectives, certificates of merit to 03 collectives and 02 individuals of Vietcombank trade union for outstanding achievements in the Green – Clean – Beautiful movement, ensuring occupational safety and hygiene.

In 2023, with the determination to turn Vietcombank into a sustainable development bank, in order to protect the environment and natural resources, to reduce air pollution and mitigate climate change; building a Green – Clean – Beautiful environment for a greener country, Vietcombank Trade Union had launched the program “Vietcombank – For a green Vietnam” and planted 60,000 trees in different provinces/cities across the country. The program had positive response from all union members, employees and drawn attention in public, contributing to spreading the humanistic culture of Vietcombank.

The Bank had issued instructions to disseminate and guide all trade union members to use recycled water bottles, reusable single-sided paper, save meeting paper by using e-documents, etc.



SOCIAL STANDARDS

Employment

Some statistics on personnel in 2023

With its strategic goal of 2025 and orientation to 2030 to top banking in developing and improving the quality of human resources, Vietcombank has been implementing modern technologies and approaches to human resources management, always focusing on creating a lean organizational structure; actively developing qualities in human resources that will enable them to be more productive and thus contribute more to organizational goal attainment, meeting the requirements of business activities, creating internal strengths, contributing to Vietcombank’s continuous development, maintaining its position as leading bank in Vietnam, and gradually enhance its appeal to multinational corporations in the world.

In 2023, Vietcombank was honored as a “Typical Enterprise for Employees” for the fourth consecutive time in the award ceremony held by the Ministry of Labor, War Invalids and Social Affairs, Vietnam General Confederation of Labor and Vietnam Chamber of Commerce and Industry (VCCI).

- Total employees: 23,493 employees
 - Number of recruited: 10%
 - Number of resigned: 4% (down from 6% in 2022)
- Personnel Structure: equivalent to 2022
- By gender: 40% male and 60% female
 - By management level: 19% leaders and 81% professional staff
 - Ratio of female/total leaders: 53%

TOTAL EMPLOYEES
23,493 EMPLOYEES

RATIO OF FEMALE LEADERS
53%

BY GENDER





Recruitment has many innovations

As of December 31st, 2023, the total number of employees at Vietcombank is 23,493 people. By the end of 2023, Vietcombank deployed 11 recruitment rounds with more than 2,000 newly recruited employees throughout the system.

Over the years, Vietcombank has constantly improved and strengthened its recruitment policy to boost efficiency and attract competent personnel in the market to contribute to the Bank's business strategy. Recruitment, human resources development and training are carried out in a fair and transparent manner in order to create equal opportunities for all employees.

In such a highly competitive recruitment market, Vietcombank's reputation benefits as a competitive advantage. Vietcombank has developed a leading centralized online recruitment software system at the Head Office. Candidates can apply online and

receive recruitment notices from the system. This recruitment approach has enhanced professionalism, fair and transparency along with a more positive experience with Vietcombank's recruitment program.

In addition, to ensure a competent personnel input, Vietcombank has diversified its recruitment policy, offered preferential policies to attract talents, prioritizing in recruiting excellent students or personnel with different expertises such as digital transformation skills who can encompass technical proficiency to master digital governance requirements.

With recruitment effectiveness, VCB has been recognized in top 50 most attractive employer brands for Vietnamese students in 2023, VCB is ranked first in the banking industry and third in top 500 Vietnam Best Employers (VBE500) announced by Investment Newspapers and Vietnam Business Research JSC.



Recruitment for VCB branches is held continuously every month. Recruitment methods are improved through the use of a centralized online recruitment software system at the Head Office. Units at the Head Office will deploy recruitment when necessary in a flexible manner, in line with the characteristics of each job requirements and each unit. Recruitment campaigns for units at the Head Office and branches were well organized, attracting competent personnel in different areas. In addition to traditional recruitment methods, Vietcombank has also recruited from prestigious universities in the country and in the world. This practice has obtained very positive results and attracted many qualified personnel, meeting the requirements of the Bank's business.

In such a competitive recruitment market, Vietcombank's reputation emerges as an advantage. With recruitment effectiveness, in 2023 Vietcombank was the only bank voted in the Top 10 best workplaces in Vietnam in 2023 and in the top 50 most attractive employer brands for Vietnamese students in 2023 announced by Anphabe - the pioneer consulting firm providing Employer Brand and Happy Workforce solutions.

Competitive, attractive remuneration and welfare mechanism

Vietcombank’s salary and remuneration policies are regularly reviewed and improved to ensure internal fairness and market competitiveness. Salaries are paid to employees based on job requirements, professional qualifications and work performance, appropriate to the value of each person’s contribution. Accordingly, salary of employees include: fixed wage by pay grade/range depending on titles or job positions, wage from job performance. In addition, Vietcombank has built 3P salary system which offer special pay mechanism and competitive remuneration policy to attract highly skilled laborers, super good/scarce talent.

AVERAGE INCOMES OF VIETCOMBANK’S EMPLOYEES IN 2023

37 MILLION/ MONTH

UP BY 6% COMPARED TO 2022

The average income of employees at Vietcombank has continuously increased over the years, always standing in the top of the banking industry and reaching a high level compared to the market average. Average income of Vietcombank’s officers was nearly VND 450 million in 2023, equivalent to VND 37 million per month, up 6% as of 2022. So, the bank has spent nearly VND 10,500 billion on salaries. Vietcombank has also implemented a fair, motivating and transparent evaluation mechanism which means work performance is evaluated by sets of criteria depending on job position, ensuring both qualitative and quantitative evaluation and recognizing all contributions of officers followed by transparent and fair bonus policy and remuneration policies.

In addition to complying with obligations according to State regulations on Social Insurance, Health Insurance, Unemployment Insurance, Labor Accidents – Occupational Diseases for employees, Vietcombank also offer employee welfare packages such as : Annual health examination (additional in-depth examination and separate examination for female employees); Annual health insurance, critical illness insurance; Life insurance for employees, support for maternity and illness cases; specific benefits

for female employees; benefits for retired officials; vacation and birthday expenses; gifts for officials on Tet, gifts for elderly people who had worked at VCB or whose children working at Vietcombank, rewards for children of employees with good academic achievements, etc. Vietcombank has made huge efforts to improve employees’ income and ensure their legitimate rights and benefits in the whole system.

In 2023, the year of Trade Union Congresses at all levels and the 60th anniversary of VCB’s establishment, VCB Trade Union and VCB Youth Union implemented many practical activities contributing to improving the cultural and spiritual life of employees and building Vietcombank into a Green Bank with sustainable development for the community such as: (i) Program “Warm Tet for the Poor” across the country; (ii) Program to plant 60,000 trees with the theme “Vietcombank – For a green Vietnam”; (iii) Humanitarian blood donation program “Vietcombank of 60 years: Giving red drops – Giving love” on a system-wide scale with nearly 7,000 blood units collected; (iv) 60-year Vietcombank contest: “Spread pride – desire to contribute”; Vietcombank talent search contest with the theme “Proud of potential – Lighting up talent”; Sports festival “Connecting power – Breakthrough to success”. Furthermore, Vietcombank actively implemented social security activities, etc.

Vietcombank has not only retains its talents through its current remuneration policy but also attracts competent human resource in the market.



Transparent, professional working environment where all voices listened and all good performance recognized.

Vietcombank has created a safe, professional, transparent working environment where all employees feel respected and listened to through 5 pillars of cultural value including Trust-Standard-Newness-Durability-Humanity. On a yearly basis, Vietcombank conducts Employee Engagement Survey (EES). According to evaluation report of independent consulting unit (Nielsen). EES scores of Vietcombank were recognized at “Excellent” level in the market in 2023.

Every year, Vietcombank organizes a system-wide employee conference. The organization and implementation of the Democracy Regulations at the grassroots level and the periodic dialogues have promptly captured different opinions and resolved difficulties and problems of union members and employees. Vietcombank Trade Union fulfilled its duty by launching many programs to successfully complete political activities and business strategies,

actively preserving and promoting 5 core cultural values including Trust-Standard-Newness-Durability-Humanity, advising mechanisms and policies to create cohesion and improving workplace material and spiritual life of employees, contributing to building harmonious, stable labor relationship.

In 2023, Vietcombank continued to affirm its position as most attractive bank to work for when voted in the Top 10 best workplaces in Vietnam announced by Anphabe and Intage. In addition, Vietcombank was voted as the Bank with the best working environment in Vietnam for the 8th consecutive time, and honored for the fourth consecutive time as a “Typical Enterprise for Employees”, and awarded with a Certificate of Merit by the Ministry of Labor, Invalids and Social Affairs for the achievement: “Good compliance with law on labor and good job of taking care of the material and spiritual aspects of employees in 2023”.





Occupational health and safety

Vietcombank always complies with regulations on occupational safety and hygiene, ensuring legitimate rights and benefits for employees, ensuring health care, safe and working environment.

With the goal of building a healthy and safe working environment, Vietcombank has complied with regulations on occupational safety and hygiene, ensuring legitimate rights and benefits for employees, ensuring health care, safe and working environment, specifically:

- Implementing annual health checks for employees with extensive and in-depth check-ups at reputable, high-quality hospitals and additional check-up packages for in-depth check-ups and separate check-up packages for female employees.
- Implementing health care insurance and life insurance policies to support medical examination and treatment as well as enjoy a number of other benefits.

- Setting up a medical/healthcare division for all employees, especially arranging a milking room for nursing mothers.
 - Fire safety including precautions, procedures, and measures taken to prevent fires according to regulations.
- Ensure safe working environment and special benefits for employees working in treasury jobs in comparison to other employees who work in an environment with normal conditions such as increase of annual leave days, cash allowances or in-kind benefits in accordance with the laws on labor and regulations of Vietcombank in each period.
- In 2023, Vietcombank Trade Union continued to care for and support sick union members, and didn't record any serious accidents or incidents related to the health and occupational safety of employees in need of legal assistance from grassroots unions.

Deliberate professional development program aimed at enhancing skills for working with people

Thorough training roadmap

All titles and positions at Vietcombank are built upon a clear training roadmap. This is clearly identified from the moment an employee starts to work at Vietcombank plus additional adjustments based on specific period to meet job requirements and career development roadmap. Based on training roadmap of each position, officers will be arranged for training with groups of specialized programs to meet necessary requirements of their jobs through many types of training.

Diversified training program with practical emphasis

Training programs are developed systematically, professionally and are constantly innovated and upgraded to meet the needs of business activities. Vietcombank focuses on training employees in necessary capabilities during the digital transformation period, on transformation projects and training to improve the leadership and management capacity of key staff. In addition, core programs for employees are maintained and implemented to ensure training quality, thereby strengthening Vietcombank's culture and helping employees improve work performance and increase engagement with the organization.

In 2023, Vietcombank organized 419 training courses (up 10% compared to 2022) with more than 140 thousand learners, over 50% of which were on Leadership and Management, Information Technology and Digital Ttransformation, Retail banking. Ratio of training for management level is 7.3 times/manager (higher than 6.9 times/manager in 2022) and 5.7 times/employee (higher than 4.4 times/employee in 2022), equivalent to average 41 hours of training per employee per year (From 2023, VCB will use a new method of calculating training hours).

Continuous innovation of training forms and methods

Training programs are organized in diverse forms by applying technology to improve implementation efficiency, including focused classroom training, online training via video conference, MS Teams (or other online platforms), training via E-learning channel. Classes can also be organized in a combination of training forms to create maximum convenience for learners. Training methods also focus on innovation, learner-centeredness, increased interaction and practical activities and application exercises, helping to make learning more effective.

IN 2023 VIETCOMBANK ORGANIZED

419 TRAINING COURSES

UP BY 10% COMPARED TO 2022

AVERAGE TRAINING HOURS

41 HOURS/YEAR

Regarding human rights

Non-discrimination, no use of child labor, forced labor

Vietcombank always ensures transparency without any discrimination of race, religion, gender. Established in May 2005, Vietcombank's Committee for the Advancement of Women has performed well its role in advising the Board of Management in including gender into governance and administration, integrating gender equality issues in the development and implementation of Vietcombank's policy documents, development strategies, programs and plans. As of December 31st, 2023, Vietcombank had 127 Departments for the Advancement of Women at the grassroots level.

Especially, Vietcombank pays a special attention to planning and appointment of female officers. Female officers in Vietcombank account for 60% of total employees in the whole system, of whom 56% of female officers at the Head Office are planned to become managers in the period of 2021-2026, equivalent to 893 people. This shows that leaders of Vietcombank always respect importance of gender equality in recruitment of female employees in the whole system of Vietcombank.

In addition, Vietcombank never use child labor and proactively comply with all labor regulations and laws.



Acrylic painting by author Hoang My Duyen (Vietcombank Dak Lak) participated in the propaganda artwork contest on gender equality in 2023

Responsibility for the community and society



DONATING SOCIAL INSURANCE BOOKS, HEALTH INSURANCE CARDS

18 VND BILLION

BUILDING MEDICAL STATION IN THUAN LOC COMMUNE, HAU LOC DISTRICT, THANH HOA PROVINCE

12 VND BILLION

200 HOUSES

FOR POOR HOUSEHOLDS IN SOC TRANG PROVINCE

In 2023, Vietcombank continued to conduct customer satisfaction survey to gradually improve its quality of products and services, bringing the best services to community and society. In addition, by upholding the tradition of "Green Bank for Community", VCB has committed implementing social security programs worth VND 309 billion in 2023 as follows:

- Social security and charity activities account for ~40% of total commitment budget;
- Health, education and community development account for ~50% of total commitment budget;
- Other activities account for ~10% of total commitment budget.

Some outstanding activities include implementing the program "Vietcombank joins hands for the poor" 2023 and donating social insurance books and health insurance cards to people in difficult circumstances with

a support amount of more than VND 18 billion; Funding the construction of medical station in Thuan Loc commune, Hau Loc district, Thanh Hoa province: VND 12 billion; Funding 200 houses for poor households in Soc Trang province, amount: VND 10 billion; Supporting the housing construction program for the poor in 27 border communes in Nghe An province: VND 10 billion; Funding the construction of 100 houses for poor households in Hung Yen province: VND 8 billion; Funding the construction of 100 houses for the poor in Giang Ly commune, Khanh Vinh district, Khanh Hoa province: VND 8 billion; Funding the construction of a medical station in An Thanh commune, Tu Ky district; Hai Duong Province: VND 5 billion; Funding for investment, repair and upgrading of An Tin Secondary School, Hoai An district, Binh Dinh province, amount: VND 5 billion; Funding the construction of Primary School B in Phuoc Long town, Phuoc Long district, Bac Lieu province: VND 10 billion, etc.

SOCIAL SECURITY ACTIVITIES



309 VND BILLION
FOR SOCIAL SECURITY WORK
IN 2023

With the goal toward a green bank and sustainable development for the community, Vietcombank’s social activities are increasingly developed with many practical and meaningful programs, contributing to the general development of the community and society.

For many years, Vetcombank has been implementing a series of social security activities, with active participation from the head office to branches and affiliated companies nationwide, in order to share difficulties and improve the quality the life of low-income areas across the country.

In 2023, Vietcombank spent more than VND 309 billion for social security. During the period 2019-2023, Vietcombank’s contribution to social security activities exceeded VND 1,936 billion.

Education and healthcare are two key areas that Vietcombank always pays special attention. Social welfare activities in these areas have been carried out by Vietcombank in many localities across the countries during the last time.

EDUCATION

Education and healthcare are two key areas that Vietcombank always pays special attention. Social welfare activities in these areas have been carried out by Vietcombank in many localities across the countries.

Not only building new schools, Vietcombank also takes lead in sponsoring learning and teaching equipment and upgrading facilities for schools nationwide. Seated desks, library, functional classroom or simply clean water tanks, garage, sports field, etc., although simple, these are very practical for schools with many difficulties, contributing to improving and enhancing the quality of teaching and learning for teachers and students. Besides, Vietcombank has also give close and thoughtful attention to helping poor students by donating thousands of lifebuoys and bicycles. Every year, Vietcombank also rewards scholarships to pupils and students with outstanding academic achievements or having great learning efforts despite difficult situations through the Scholarship Funds, Study

Encouragement Funds, etc. Especially, on the occasion of the 60th anniversary of its establishment (March 1st, 1963 – April 1st, 2023) and receiving the noble title of Hero of Labor, Vietcombank launched the “Strong Future” Fund, giving scholarships for poor and talented pupils and students. Through these activities, Vietcombank wishes to contribute to ignite the faith of students who are still facing many difficulties, and to light up the passion and tradition of studiousness among the young Vietnamese generation.



HEALTHCARE

Not only sponsoring the construction of hospitals, medical stations, and providing essential equipment for medical examination and treatment, etc., Vietcombank has also always cared for their patients by supporting surgery costs or visiting patients with difficult circumstances. Activities such as helping to provide meals to patients in many hospitals are also regularly undertaken by Vietcombank's union group. Voluntary blood donation activities are always enthusiastically participated by the youth union members, officers and employees of Vietcombank.

Besides all the programs that Vietcombank coordinated with local authorities and agencies, each Vietcombank's staff also fully awares of daily contribution to many practical and meaningful programs to share the responsibility of building a more civilized and meaningful society.

Data on social security activities in 2023 and in 2019–2023 period

Total social security data

No.	Program	YEAR (unit: VND million)	
		2023	5-year period (2019–2023)
1	Total amount of funding for Vietcombank's social security activities	309,233	1,936,766



Region

No.	REGION	2023 (unit: VND million)
1	North West Region	86,144
2	Central Highlands Region	7,562
3	Southwest Region	51,939
4	Other provinces/cities	163,588

Aspects

No.	Purpose of sponsorship	Realized value in 2023 (unit: VND million)
1	Education	122,765
2	Healthcare	34,866
3	Sponsoring the poor/Building, Constructing gratitude and solidarity houses, etc.	126,741
4	Giving gifts to Vietnamese Heroic Mothers, relatives of martyrs, work for people with meritorious services, etc.	1,967
5	Other fields	22,894

Some typical social security programs/projects implemented by Vietcombank in 2023

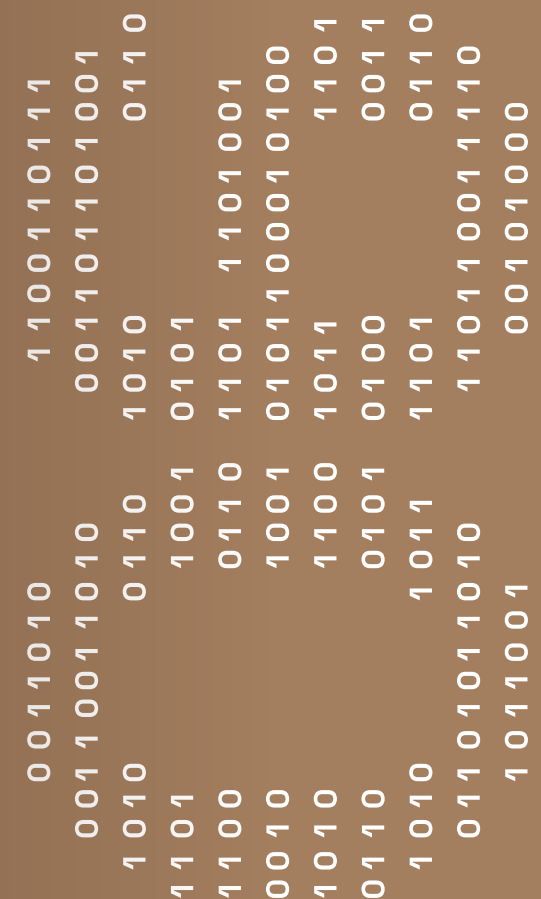
No.	Name of program	Amount (VND billion)
1	Funding the construction of a medical station in Thuan Loc commune, Hau Loc district, Thanh Hoa province	12
2	Supporting the housing construction program for the poor in 27 border communes in Nghe An province	10
3	Funding the construction of Primary School B in Phuoc Long town, Phuoc Long district, Bac Lieu province	10
4	Funding the construction of 100 houses for poor households in Hung Yen province	8
5	Funding the construction of 100 houses for the poor in Giang Ly commune, Khanh Vinh district, Khanh Hoa province	8
6	Funding for investment, repair and upgrading of An Tin Secondary School, Hoai An district, Binh Dinh province	5

VI.

FINANCIAL
STATEMENTS

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Reliably and
Steadfastly creating
Impressions



Joint Stock Commercial Bank for
Foreign Trade of Vietnam

Consolidated financial statements
for the year ended 31 December 2023

BANK’S INFORMATION

Establishment and Operation Licence	Establishment and Operation Licence No. 138/GP-NHNN dated 23 May 2008 issued by the State Bank of Vietnam, Decision No. 2719/QD-NHNN dated 27 December 2011, Decision No. 523/QD-NHNN dated 22 March 2012, Decision No. 1547/QD-NHNN dated 6 August 2014, Decision No. 2182/QD-NHNN dated 26 October 2015, Decision No. 95/QD-NHNN dated 18 January 2017, Decision No. 891/QD-NHNN dated 8 May 2017, Decision No. 2293/QD-NHNN dated 31 October 2017, Decision No. 300/QD-NHNN dated 21 February 2019, Decision No. 2447/QD-NHNN dated 25 November 2019, Decision No. 346/QD-NHNN dated 10 March 2022, Decision No. 700/QD-NHNN dated 19 April 2022 and Decision No. 1788/QD-NHNN dated 19 September 2023 promulgated by the State Bank of Vietnam amending and supplementing the operations of Joint Stock Commercial Bank for Foreign Trade of Vietnam.
Enterprise Registration Certificate	Enterprise Registration Certificate with Enterprise Code No. 0100112437 issued by Hanoi Department of Planning and Investment for the 1st time on 2 June 2008, amended for the 17th time on 2 January 2024.

Members of the Board of Directors during the year and until the issuance date of the consolidated financial statements

Mr. Pham Quang Dung	Chairman	Resigned on 1 January 2024
Mr. Do Viet Hung	Member in charge of the Board of Directors	Appointed on 1 January 2024
Mr. Nguyen Thanh Tung	Member	Re-appointed on 21 April 2023
Mr. Nguyen My Hao	Member	Re-appointed on 21 April 2023
Mr. Nguyen Manh Hung	Member	Re-appointed on 21 April 2023
Mr. Hong Quang	Member	Re-appointed on 21 April 2023
Mr. Shorijo Mizoguchi	Member	Re-appointed on 21 April 2023
Ms. Nguyen Thi Kim Oanh	Member	Appointed on 24 November 2023
Mr. Vu Viet Ngoan	Independent Member	Appointed on 21 April 2023
Mr. Truong Gia Binh	Independent Member	Resigned on 21 April 2023

Members of the Board of Management during the year and until the issuance date of the consolidated financial statements

Mr. Nguyen Thanh Tung	Chief Executive Officer ("CEO")	Appointed on 30 January 2023
Mr. Pham Manh Thang	Deputy CEO	Retired on 1 May 2023
Ms. Dinh Thi Thai	Deputy CEO	Re-appointed on 1 June 2020
Ms. Phung Nguyen Hai Yen	Deputy CEO	Re-appointed on 15 December 2022
Mr. Le Quang Vinh	Deputy CEO	Re-appointed on 15 December 2022
Mr. Dang Hoai Duc	Deputy CEO	Appointed on 1 April 2019
Mr. Shorijo Mizoguchi	Deputy CEO	Appointed on 23 April 2021
Mr. Nguyen Viet Cuong	Deputy CEO	Appointed on 26 April 2022
Mr. Le Hoang Tung	Deputy CEO	Appointed on 15 August 2023
Mr. Ho Van Tuan	Deputy CEO	Appointed on 15 August 2023
Ms. Nguyen Thi Kim Oanh	Deputy CEO	Resigned on 24 November 2023
Mr. Colin Richard Dinn	Head of Transformation Division	Appointed on 24 November 2023
Mr. Tran Thanh Nam	Head of IT and Digital Transformation Division Head of Innovation	Appointed on 15 November 2023 Appointed on 26 April 2022
Ms. Nguyen Thi Hong Van	Head of Legal and Compliance Division	Appointed on 15 November 2023
Ms. Doan Hong Nhung	Head of Retail Banking Division	Appointed on 7 December 2023

Members of the Supervisory Board during the year and until the issuance date of the consolidated financial statements

Mr. Lai Huu Phuoc	Chair of the Board	Re-appointed on 21 April 2023
Ms. La Thi Hong Minh	Member	Resigned on 24 November 2023
Ms. Do Thi Mai Huong	Member	Re-appointed on 21 April 2023
Ms. Tran My Hanh	Member	Re-appointed on 21 April 2023

Chief Accountant

Ms. La Thi Hong Minh	Appointed on 7 December 2023
Mr. Le Hoang Tung	Resigned on 15 August 2023

Legal Representative

Mr. Nguyen Thanh Tung	Since 2 January 2024 Title: Member of the Board of Directors and CEO
Mr. Pham Quang Dung	Since 30 August 2021 until 1 January 2024 Title: Chairman of the Board of Directors (Resigned on 1 January 2024)

Authorized signature on financial statements

(According to Letter of Authorization No. 32/UQ-VCB-CSTCKT dated 26 January 2024)

Since 26 January 2024
Ms. Phung Nguyen Hai Yen
Title: Deputy CEO

The Bank’s Head Office

198 Tran Quang Khai Street

Hoan Kiem District, Hanoi, Vietnam

Auditor

Ernst & Young Vietnam Limited

REPORT OF THE BOARD OF MANAGEMENT

The Board of Management of Joint Stock Commercial Bank for Foreign Trade of Vietnam ("the Bank") is pleased to present this report and the accompanying consolidated financial statements of the Bank and its subsidiaries for the year ended 31 December 2023.

The Board of Management’s responsibility in respect of the consolidated financial statements

The Board of Management of the Bank is responsible for the consolidated financial statements of each financial year which give a true and fair view of the consolidated financial position of the Bank and its subsidiaries, and of their consolidated results of operations and their consolidated cash flows for the year. In preparing those consolidated financial statements, the Board of Management of the Bank is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting standards for the Bank and its subsidiaries have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- Prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Bank and its subsidiaries will continue their business.

The Board of Management of the Bank is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Bank and its subsidiaries and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Bank and its subsidiaries and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Management of the Bank confirmed that it has complied with the above requirements in preparing the accompanying consolidated financial statements..

Statement by the Board of Management of the Bank

The Board of Management of the Bank does hereby state that, in its opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Bank and its subsidiaries as at 31 December 2023, and of the consolidated results of their operations and their consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions issued by the State Bank of Vietnam and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

For and on behalf of the Board of Management of the Bank:



Ms. Phung Nguyen Hai Yen
Deputy CEO
Hanoi, 29 March 2024

INDEPENDENT AUDITOR’S REPORT

To: **The Shareholders of
Joint Stock Commercial Bank for Foreign
Trade of Vietnam**

We have audited the accompanying consolidated financial statements of Joint Stock Commercial Bank for Foreign Trade of Vietnam (“the Bank”) and its subsidiaries as prepared on 29 March 2024 and set out on pages 6 to 82, which comprise the consolidated statement of financial position as at 31 December 2023, the consolidated income statement and the consolidated cash flow statement for the year then ended and the notes thereto.

The Board of Management’s responsibility

The Board of Management of the Bank is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions issued by the State Bank of Vietnam and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements, and for such internal control as the Board of Management of the Bank determines is necessary to enable the preparation and presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors’ responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements of the Bank and its subsidiaries are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors’ judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Bank’s preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank’s internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Management of the Bank, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

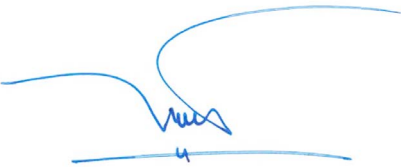
Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of the Bank and its subsidiaries as at 31 December 2023, and of the consolidated results of their operations and their consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions issued by the State Bank of Vietnam and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

Ernst & Young Vietnam Limited



Dang Phuong Ha
Deputy General Director
Audit Practicing Registration
Certificate No. 2400-2023-004-1
Hanoi, Vietnam
29 March 2024



Nguyen Van Trung
Auditor
Audit Practicing Registration
Certificate No. 3847-2021-004-1

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Form B02/TCTD-HN

(Issued under Circular
No.49/2014/TT-NHNN dated 31
December 2014)

as at 31 December 2023

No.	ITEMS	Note	31/12/2023 (VND million)	31/12/2022 (VND million)
A	ASSETS			
I	Cash, gold, silver and gemstones	4	14,504,849	18,348,534
II	Balances with the State Banks	5	58,104,503	92,557,809
III	Balances with and loans to other credit institutions	6	336,468,607	313,637,444
1	Balances with other credit institutions		312,001,875	283,727,719
2	Loans to other credit institutions		30,175,707	40,749,725
3	Provision for balances with and loans to other credit institutions		(5,708,975)	(10,840,000)
IV	Trading securities	7	2,495,408	1,499,687
1	Trading securities		2,511,395	1,543,575
2	Provision for trading securities		(15,987)	(43,888)
V	Derivatives and other financial assets	18	-	156,515
VI	Loans to customers		1,241,675,333	1,120,286,832
1	Loans to customers	8	1,270,359,018	1,145,066,250
2	Provision for loans to customers	9	(28,683,685)	(24,779,418)
VIII	Investment securities	10	145,780,067	196,171,213
1	Available-for-sale securities		67,882,480	100,739,670
2	Held-to-maturity securities		78,009,747	95,513,376
3	Provision for investment securities		(112,160)	(81,833)
IX	Capital contributions, long-term investments		2,224,945	2,193,535
2	Investments in joint-ventures	11(a)	826,152	771,075
3	Investments in associates	11(b)	12,073	11,314
4	Other long-term investments	11(c)	1,529,145	1,529,145
5	Provision for diminution in value of long-term investments	11(d)	(142,425)	(117,999)
X	Fixed assets		7,708,181	7,985,400
1	Tangible fixed assets	12	5,115,612	5,170,083
<i>a</i>	<i>Cost</i>		<i>14,714,588</i>	<i>13,950,174</i>
<i>b</i>	<i>Accumulated depreciation</i>		<i>(9,598,976)</i>	<i>(8,780,091)</i>
3	Intangible fixed assets	13	2,592,569	2,815,317
<i>a</i>	<i>Cost</i>		<i>4,906,881</i>	<i>4,789,089</i>
<i>b</i>	<i>Accumulated amortization</i>		<i>(2,314,312)</i>	<i>(1,973,772)</i>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Form B02/TCTD–HN

(Issued under Circular No.49/2014/TT-NHNN dated 31 December 2014)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Form B02/TCTD–HN

(Issued under Circular No.49/2014/TT-NHNN dated 31 December 2014)

as at 31 December 2023

as at 31 December 2023

No.	ITEMS	Note	31/12/2023 (VND million)	31/12/2022 (VND million)
XII	Other assets		30,651,305	60,978,201
1	Receivables	14(a)	11,790,173	24,483,406
2	Accrued interest and fee receivables	14(b)	9,200,022	9,209,121
3	Deferred tax assets	14(c)	848,268	958,065
4	Other assets	14(d)	8,828,305	26,339,829
5	Provision for other on–balance sheet assets	14(d)	(15,463)	(12,220)a
	TOTAL ASSETS		1,839,613,198	1,813,815,170
B	LIABILITIES AND OWNERS' EQUITY			
I	Due to the Government and the State Banks	15	1,670,837	67,314,816
1	Deposits and borrowings from the Government and the State Banks		1,670,837	67,314,816
II	Deposits and borrowings from other credit institutions	16	213,838,980	232,510,850
1	Deposits from other credit institutions		193,963,218	222,040,585
2	Borrowings from other credit institutions		19,875,762	10,470,265
III	Deposits from customers	17	1,395,697,611	1,243,468,471
IV	Derivatives and other financial liabilities	18	117,752	–
V	Funds for finance, entrusted investments and entrusted funds	19	365	3,298
VI	Valuable papers issued	20	19,912,623	25,337,894
VII	Other liabilities		43,362,364	109,533,756
1	Accrued interest and fee payables	21(a)	19,527,028	12,485,332
3	Other liabilities	21(b)	23,835,336	97,048,424
	TOTAL LIABILITIES		1,674,600,532	1,678,169,085
VIII	Owners' equity	22		
1	Capital		61,696,139	53,130,392
a	Charter capital		55,890,913	47,325,166
c	Share premium		4,995,389	4,995,389
g	Other capital		809,837	809,837

No.	ITEMS	Note	31/12/2023 (VND million)	31/12/2022 (VND million)
2	Reserves		27,447,116	22,556,958
3	Foreign exchange differences		(983,237)	(863,071)
5	Retained earnings		76,758,658	60,733,423
a	Previous year's retained earnings		51,185,561	37,607,427
b	Current year's retained earnings		25,573,097	23,125,996
6	Non–controlling interest		93,990	88,383
	TOTAL OWNERS' EQUITY	22(a)	165,012,666	135,646,085
	TOTAL LIABILITIES AND OWNERS' EQUITY		1,839,613,198	1,813,815,170
	CONSOLIDATED OFF–BALANCE SHEET ITEMS			
1	Loan guarantee		306,384	2,151,637
2	Foreign exchange commitments		111,435,962	83,320,732
	Commitments to buy foreign currency		3,375,603	1,027,038
	Commitments to sell foreign currency		3,798,668	1,028,925
	Commitments to conduct swap transactions		104,261,691	81,264,769
4	Letters of credit		76,546,157	84,748,838
5	Other guarantees		53,731,430	48,477,552
6	Other commitments		41,472,190	35,760,608
7	Uncollected interests and fees receivables	45	2,424,612	1,301,468
8	Bad debts written–off	46	67,906,657	60,213,929
9	Other assets and receipts	47	575,204,402	521,264,498

Hanoi, 29 March 2024

Prepared by:

Approved by:



Ms. Nguyen Thi Thu Huong

Ms. La Thi Hong Minh

Ms. Phung Nguyen Hai Yen

Deputy Director of Financial and Accounting Policy Department

Chief Accountant

Deputy CEO

CONSOLIDATED INCOME STATEMENT


as at 31 December 2023


No.	ITEMS	NOTE	2023 (VND million)	2022 (VND million)
1	Interest and similar income	23	108,122,278	88,112,700
2	Interest and similar expenses	24	(54,501,409)	(34,866,222)
I	Net interest and similar income		53,620,869	53,246,478
3	Fee and commission income		12,632,739	12,425,007
4	Fee and commission expenses		(6,853,016)	(5,585,907)
II	Net fee and commission income	25	5,779,723	6,839,100
III	Net gain from trading of foreign currencies	26	5,660,028	5,768,445
IV	Net gain/(loss) from trading securities	27	124,217	(115,194)
V	Net gain from investment securities	28	-	81,595
5	Other operating income		4,050,144	2,928,339
6	Other operating expenses		(1,777,975)	(874,378)
VI	Net gain from other operating activities	29	2,272,169	2,053,961
VII	Income from capital contributions and share purchases	30	266,456	208,436
	TOTAL OPERATING INCOME		67,723,462	68,082,821
VIII	TOTAL OPERATING EXPENSES	31	(21,914,899)	(21,250,512)
IX	Net operating profit before provision for credit losses		45,808,563	46,832,309
X	Provision expense for credit losses	32	(4,564,876)	(9,464,218)
XI	TOTAL PROFIT BEFORE TAX		41,243,687	37,368,091
7	Current corporate income tax expense	33(a)	(8,079,401)	(8,406,860)
8	Deferred income tax (expense)/income	33(b)	(109,838)	957,823

Form B03/TCTD-HN
(Issued under Circular
No.49/2014/TT-NHNN dated 31
December 2014)

No.	ITEMS	NOTE	2023 (VND million)	2022 (VND million)
XII	Corporate income tax expense		(8,189,239)	(7,449,037)
XIII	NET PROFIT AFTER TAX		33,054,448	29,919,054
XIV	Non-controlling interest		(21,245)	(20,040)
XV	Net profit attributable to the Bank's shareholders		33,033,203	29,899,014
XVI	Earnings per share (VND/share)	34(c)	5,449	4,751

Prepared by:





Ms. Nguyen Thi Thu Huong

Deputy Director of
Financial and Accounting
Policy Department

Ms. La Thi Hong Minh

Chief Accountant

Hanoi, 29 March 2024

Approved by:



Ms. Phung Nguyen Hai Yen

Deputy CEO

CONSOLIDATED CASH FLOW STATEMENT

Form B04/TCTD–HN

(Issued under Circular No. 49/2014/TT–NHNN dated 31 December 2014)

for the year ended 31 December 2023 (Direct method)

No.	Items	2023 (VND million)	2022 (VND million)
CASH FLOWS FROM OPERATING ACTIVITIES			
01	Interest and similar income received	108,115,649	86,084,771
02	Interest and similar expenses paid	(47,454,819)	(31,709,129)
03	Net fee and commission income received	4,100,623	5,160,000
04	Net receipts from foreign currencies, gold and securities trading activities	5,242,957	6,001,404
05	Other income/(expenses)	179,388	(351,728)
06	Recovery of bad debts previously written off	2,090,116	2,394,744
07	Payments for employees and other operating activities	(19,932,948)	(19,834,116)
08	Corporate income tax paid during the year	(8,969,967)	(3,976,351)
Net cash flows from operating activities before changes in operating assets and liabilities		43,370,999	43,769,595
(Increase)/decrease in operating assets			
09	Balances with and loans to other credit institutions	10,780,289	(15,019,465)
10	Trading securities	19,792,999	5,431,755
11	Derivatives and other financial assets	156,515	146,687
12	Loans to customers	(125,292,768)	(184,316,295)
13	Utilization of provision for credit losses	(5,758,202)	(3,530,346)
14	Other operating assets	30,781,829	(28,925,742)
Increase/(decrease) in operating liabilities			
15	Due to the Government and the State Banks	(65,643,979)	57,846,700
16	Deposits and borrowings from other credit institutions	(18,671,870)	122,753,073
17	Deposits from customers	152,229,140	108,144,558
18	Valuable papers issued	(5,425,274)	7,950,797
19	Funds for finance, entrusted investments and entrusted funds	(2,933)	(4,409)
20	Derivatives and other financial liabilities	117,752	-
21	Other operating liabilities	(72,173,193)	71,713,235
22	Payments from reserves	(2,802,834)	(2,538,654)
I	Net cash flows (used in)/from operating activities	(38,541,530)	183,421,489

No.	Items	2023 (VND million)	2022 (VND million)
CASH FLOWS FROM INVESTING ACTIVITIES			
01	Payments for purchases of fixed assets	(1,008,160)	(711,567)
02	Proceeds from disposals of fixed assets	9,435	15,753
03	Payments for disposals of fixed assets	(6,770)	(4,808)
08	Proceeds from investments in other entities	-	201,899
09	Dividends and profits received from long-term investments and capital contributions	135,403	106,555
10	Dividends received from previous years	10,685	-
II	Net cash flows used in investing activities	(859,407)	(392,168)
CASH FLOWS FROM FINANCING ACTIVITIES			
04	Dividends paid to shareholders	(15,627)	(3,348,022)
III	Net cash flows used in financing activities	(15,627)	(3,348,022)
IV	Net cash flows during the year	(39,416,564)	179,681,299
V	Cash and cash equivalents at the beginning of the year	412,235,294	232,553,995
VII	Cash and cash equivalents at the end of the year	372,818,730	412,235,294
(Note 35)			

Prepared by:

Approved by:

Hanoi, 29 March 2024


Ms. Nguyen Thi Thu Huong
Deputy Director of Financial and Accounting Policy Department


Ms. La Thi Hong Minh
Chief Accountant


Ms. Phung Nguyen Hai Yen
Deputy CEO

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Form B05/TCTD–HN

(Issued under Circular
No. 49/2014/TT–NHNN
dated 31 December 2014)

for the year ended 31 December 2023

These notes form an integral part of, and should be read in conjunction with, the accompanying consolidated financial statements.

1. REPORTING ENTITY

Establishment and operations

Joint Stock Commercial Bank for Foreign Trade of Vietnam (“the Bank”) was established upon the transformation from a state-owned commercial bank following the approval of the Prime Minister on the equitization plan of the Bank for Foreign Trade of Vietnam and in accordance with other relevant regulations. The Bank was granted Establishment and Operation Licence No. 138/GP–NHNN dated 23 May 2008 by the State Bank of Vietnam (“the SBV”) for a period of 99 years, Enterprise Registration Certificate No. 0100112437 dated 2 June 2008 issued for the 1st time by Hanoi Department of Planning and Investment, amended for the 17th time on 2 January 2024.

The principal activities of the Bank in accordance with Decision No. 2719/QD–NHNN dated 27 December 2011, Decision No. 523/QD–NHNN dated 22 March 2012, Decision No. 1547/QD–NHNN dated 6 August 2014, Decision No. 2182/QD–NHNN dated 26 October 2015, Decision No. 95/QD–NHNN dated 18 January 2017, Decision No. 891/QD–NHNN dated 8 May 2017, Decision No. 2293/QD–NHNN dated 31 October 2017, Decision No. 300/QD–NHNN dated

21 February 2019, Decision No. 2447/QD–NHNN dated 25 November 2019, Decision No. 346/QD–NHNN dated 10 March 2022, Decision No. 700/QD–NHNN dated 19 April 2022 and and Decision No. 1788/QD–NHNN dated 19 September 2023 amending and supplementing to Establishment and Operation Licence No. 138/GP–NHNN on the contents of the Bank’s operations include mobilizing and receiving short, medium and long-term deposits from organizations and individuals; lending to organizations and individuals up to the nature and capability of the Bank’s capital resources; conducting settlement and cash services; providing other banking services as approved by the SBV; investing in associates, joint-ventures and other companies; investing in stocks and bonds and real-estate business in accordance with the relevant regulations; trading in and supplying interest rates derivatives and commodity price derivatives in accordance with the relevant regulations; purchasing debts; trading in and providing foreign exchange services in the domestic and international markets in accordance with the relevant regulations of the SBV.

0100112437 amended for the 17th time on 2 January 2024 and the amendment of Establishment and Operation Licence No. 138/GP–NHNN of Joint Stock Commercial Bank for Foreign Trade of Vietnam under Decision No. 1788/QD–NHNN dated 19 September 2023, the Bank’s charter capital was VND55,890,912,620,000. The par value of the share is VND10,000.

Charter capital

Under Establishment and Operation Licence No. 138/GP–NHNN dated 23 May 2008 issued by the SBV and Business Registration Certificate No. 0103024468 dated 2 June 2008 issued for the 1st time by Hanoi Department of Planning and Investment, the Bank’s charter capital was VND12,100,860,260,000. Under Enterprise Registration Certificate with Enterprise Code No.

	31/12/2023		31/12/2022	
	Number of shares	%	Number of shares	%
Shares owned by the Government of Vietnam	4,180,828,481	74.80%	3,540,074,921	74.80%
Shares owned by foreign strategic shareholder (Mizuho Bank Ltd., Japan)	838,372,264	15.00%	709,883,374	15.00%
Shares owned by other shareholders	569,890,517	10.20%	482,558,276	10.20%
	5,589,091,262	100%	4,732,516,571	100%

Location and network

The Bank’s Head Office is located at 198 Tran Quang Khai Street, Hoan Kiem District, Hanoi, Vietnam. As at 31 December 2023, the Bank had one (1) Head Office, one (1) Vietcombank Human Resources Development and Training College, two (2) Cash Processing Centers, one hundred and twenty six

(126) branches nationwide, four (4) local subsidiaries, three (3) overseas subsidiaries, two (2) joint-ventures, one (1) associate, one (1) representative office located in the United States of America, one (1) representative office located in Singapore and one (1) representative office located in Ho Chi Minh City.

Subsidiaries, joint-ventures and associates

Subsidiaries

As at 31 December 2023 and 31 December 2022:

Subsidiaries	Operating Licence	Business sector	Ownership percentage of the Bank
Vietcombank Financial Leasing Company Limited	Operation Licence No. 66/GP–NHNN dated 31 October 2017 granted by the SBV	Financial leasing	100%
Vietcombank Securities Company Limited	Operation Licence No. 09/GPHDKD dated 24 April 2002, the most recent amendment is Operation Licence No. 03/GPDC–UBCK dated 16 January 2024 granted by the State Securities Commission of Vietnam (“SSC”)	Securities	100%
Vietnam Finance Company Limited in Hong Kong (“Vinafico”)	Operation Licence No. 58327 dated 10 February 1978 granted by Hong Kong Monetary Authority	Financial services	100%
Vietcombank Remittance Company Limited	Enterprise Registration Certificate No. 0314633162 dated 20 September 2017 and the most recent amendment dated 3 January 2024 granted by Department of Planning and Investment of Ho Chi Minh City	Money remittance	100%
Vietcombank Laos Limited	Operation Licence No. 88/BOL dated 25 May 2018 granted by Bank of the Lao P.D.R	Banking	100%
Vietcombank Money Inc.	Business Registration No. E0321392009–6 dated 15 June 2009 granted by the Authority of the State of Nevada, United States	Money transfer	87.5%
Vietcombank Tower 198 Ltd	Investment Licence No. 1578/GP dated 30 May 1996 and the most recent amendment dated 1 March 2019 granted by the Ministry of Planning and Investment	Office leasing	70%

The Bank and its subsidiaries are hereinafter referred to as "Vietcombank".

Joint ventures

As at 31 December 2023 and 31 December 2022:

Joint ventures	Operating Licence	Business sector	Ownership percentage of the Bank
Vietcombank – Bonday – Ben Thanh Joint-venture Company Limited	Investment Licence No. 2458/GP dated 7 February 2005 granted by the Ministry of Planning and Investment and the most recent Amended Licence No. 2458/GCND2/41/1 dated 28 December 2012	Office leasing	52%
Vietcombank Fund Management	Establishment and Operating Licence No. 06/UBCK-GPHDQLQ dated 2 December 2005 granted by the State Securities Commission of Vietnam and the most recent Amended Licence No. 28/GPDC-UBCK dated 25 April 2023	Investment	51%

Associates

As at 31 December 2023 and 31 December 2022:

Associates	Operating Licence	Business sector	Ownership percentage of the Bank
Vietcombank – Bonday Joint-venture Company Limited	Operating Licence No. 283/GP dated 5 December 1991 granted by the Ministry of Planning and Investment and the most recent Amended Licence No. 283/GPDC4 dated 4 March 2002	Office leasing	16%

Number of employees

As at 31 December 2023, Vietcombank had 23,493 employees (31 December 2022: 22,599 employees).

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following significant accounting policies have been adopted by Vietcombank in the preparation and presentation of these consolidated financial statements.

Purpose of preparing the consolidated financial statements

The Bank has subsidiaries as disclosed in Note 1(d). The Bank has prepared these consolidated financial statements to meet the prevailing requirements in relation to disclosure of information, specified under Circular No. 96/2020/TT-BTC dated 16 November 2020 issued by the Ministry of Finance on disclosure

of information on the securities market ("Circular 96"). In addition, as required by Circular 96, the Bank has also prepared the separate financial statements of the Bank for the year ended 31 December 2023 ("the separate financial statements"), which were issued on 29 March 2024.

Basis of financial statement preparation

The consolidated financial statements, presented in Vietnam Dong ("VND") and rounded to the nearest million VND ("VND million"), have been prepared in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions ("CIs") issued by the State Bank of Vietnam and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

The consolidated financial statements, except for the consolidated cash flow statement, are prepared on the accrual basis using the historical cost concept. The consolidated cash flow statement is prepared using direct method.

Accounting period

Vietcombank's annual accounting period is from 1 January to 31 December.

Changes in accounting policies

The accounting policies adopted by the Bank in preparation of the consolidated financial statements are consistent with those followed in the preparation of the consolidated financial statements for the year ended 31 December 2022, except for:

Circular No. 02/2023/TT-NHNN providing instructions for credit institutions and foreign bank branches on rescheduling the debt repayment term and keeping loan group unchanged to support customers in difficulties ("Circular 02")

On 23 April 2023, the SBV issued Circular 02 providing instructions for credit institutions and foreign bank branches on rescheduling the debt repayment term and keeping loan group unchanged to support customers having difficulties in production and business activities and customers having difficulties in repaying consumer loans with main contents include:

- Scope and conditions for debt with the rescheduled debt repayment term;
- Principles of retaining the debt categories and classification of debts, accounting for accrued interest and making provision for outstanding debts whose principal and/or interest balances have been rescheduled for repayment.

Circular 02 takes effect from 24 April 2023.

Foreign currency transactions

All transactions are recorded in original currencies. Monetary assets and liabilities denominated in foreign currencies are translated into VND using the exchange rates prevailing at the reporting date.

Non-monetary assets and liabilities denominated in foreign currencies are translated into VND at the exchange rate at the transaction date. Income and expenses arising in foreign currencies are converted into VND in the consolidated income statement at the spot exchange rates at the transaction date.

Foreign exchange differences arising during the year are recorded in the consolidated income statement.

To prepare the consolidated financial statements with consolidation method

for the subsidiaries and equity method for the associates and joint-ventures of which their accounting currencies are not VND, assets, liabilities and equity accounts of those subsidiaries, associates and joint-ventures are converted to VND at spot exchange rates at the reporting date, and the consolidated income statement are converted to VND at the average exchange rate for the accounting period. In case the fluctuation range of the exchange rate between the beginning and the end of the year is above 20%, the spot exchange rate at the reporting date is applied.

Exchange differences arising from the conversion are recognized in equity in the consolidated statement of financial position.

Basis of consolidation

Subsidiaries

Subsidiaries are entities controlled by the Bank. The control exists when the Bank has the power to govern the financial and operating policies of an entity to obtain economic benefits from its activities. In assessing the control, potential voting rights that are presently exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that the control commences until the date that the control ceases.

Inter-company balances, transactions, and incomes/expenses on transactions between the subsidiaries and the Bank are eliminated in full when preparing the consolidated financial statements. The accounting policies of subsidiaries have been changed if necessary to ensure the consistency with the policies adopted by the Bank.

Non-controlling interest represents the portion of the profit or loss and net assets of a subsidiary attributable to equity interests that are not owned, directly or indirectly through subsidiaries, by the Bank.

Associates and joint-ventures

Associates are those entities to which the Bank has significant influence, but not control, over their financial and operating policies.

Cash and cash equivalents

Cash and cash equivalents include cash on hand, balances with the State Banks, Government treasury bills and other short-term valuable papers eligible for rediscounting with the SBV, balances with and loans to other credit institutions with an original maturity of not exceeding three months from the transaction date, securities with

Balances with and loans to other credit institutions

Balances with other credit institutions, (except for demand deposits and deposits with Vietnam Bank for Social Policies in accordance with SBV's regulation of State credit institutions maintaining deposit balance with Vietnam Bank for Social Policies), are term deposits with other credit institutions and foreign bank branches with original maturity terms not exceeding three months.

Loans to other credit institutions are loans with original maturity terms not exceeding twelve months.

Demand deposits with other credit institutions are stated at the amount of the outstanding principal.

Term deposits with and loans to other credit institutions are stated at the amount of the outstanding principal less any specific provision for credit risk.

Loans to customers

Loans to customers

Loans to customers are presented in the consolidated statement of financial position at the principal amounts outstanding as at the reporting date.

Provision for credit losses on loans to customers is recognized and presented in a separate line on the consolidated statement of financial position. Provision for credit losses comprises specific provision for credit losses and general provision for credit losses.

Debt classification

Prior to 1 October 2021

Vietcombank performed debt classification for loans to customers in accordance with the requirements of Circular No. 02/2013/TT-NHNN dated 21 January 2013 issued by the SBV on the classification of assets, levels and method of setting up of

recovery or maturity period of not exceeding three months from date of purchase which are readily convertible into defined amounts of cash and that are subject to an insignificant risk of change in value, and held for the purpose of meeting short-term payment commitments rather than for investment or other purposes.

Debt classification of term deposits with and loans to other credit institutions and provision for credit risk thereof is made in accordance with the requirements of Circular No. 11/2021/TT-NHNN issued by the SBV on 30 July 2021, stipulating the classification of assets, rates and method of setting up risk provision and the use of provisions against credit risks in banking activity of credit institutions and foreign bank branches ("Circular 11"). Accordingly, Vietcombank makes specific provision for term deposits with and loans to other credit institutions in accordance with the accounting policy described in Note 2(i).

According to Circular 11, Vietcombank is not required to make general provision for balances with and loans to other credit institutions.

risk provisions, and use of provisions against credit risks in the banking activity of credit institutions, foreign bank branches ("Circular 02") and Circular No. 09/2014/TT-NHNN dated 18 March 2014 issued by the SBV on amending, supplementing a number of Articles of the Circular 02 ("Circular 09").

Since 1 January 2010, Vietcombank has applied Article 7, Decision No. 493/2005/QĐ-NHNN dated 22 April 2005 issued by the SBV to make debt classification based on the qualitative method as approved by the SBV. However, according to Circular 02, Vietcombank is required to classify loans and off-balance sheet commitments in accordance with both Article 10 and Clause 1 of Article 11, Circular 02. Accordingly, in case the classification of a debt in accordance with Article 10 and Clause 1 of Article 11, Circular 02 is different, the debt is to be classified into the group of higher risk.

Since 1 January 2015, Vietcombank has used the information from Credit Information Center ("CIC") about the loan group of customers at the time of debt classification to adjust the loan group, off-balance sheet commitments. If a customer's debts and off-balance sheet commitments are classified in a loan group that has a lower risk than the loan groups provided in CIC's list, Vietcombank shall adjust its classification of loans and off-balance commitments following the loan groups provided by CIC.

From 1 October 2021

Vietcombank performs debt classification for loans to customers in accordance with the requirements of Circular 11.

Since 1 January 2010, Vietcombank has applied Article 7, Decision No. 493/2005/QĐ-NHNN dated 22 April 2005 issued by the SBV to make debt classification based on the qualitative method as approved by the SBV. According to Circular 11, Vietcombank continues to classify debts based on qualitative method in accordance with the approval letter of the SBV and classify debts and off-balance sheet commitments in accordance with both Article 10 and Clause 1 of Article 11, Circular 11. Accordingly, in case the classification of a debt in accordance with Article 10 and Clause 1 of Article 11, Circular 11 is different, the debt shall be

classified into the group of higher risk.

Since 1 January 2015, Vietcombank has used the information from Credit Information Center ("CIC") about the debt group of customers at the time of debt classification to adjust the debt group, off-balance sheet commitments. If a customer's debts and off-balance sheet commitments are classified in a debt group that has a lower risk than the debt groups provided in CIC's list, Vietcombank shall adjust its classification of debts and off-balance commitments following the debt groups provided by CIC.

Debt classification for loans which the debt repayment term is restructured, interest and fees are exempted or reduced in order to assist customers affected by Covid-19 pandemic

Prior to 17 May 2021

Vietcombank has applied Circular No. 01/2020/TT-NHNN date 13 March 2020 ("Circular 01") issued by the SBV regulating credit institutions and foreign bank branches on the debt repayment term restructuring, interests and fees exemption or reduction and debt classification retention in order to support customers affected by Covid-19 pandemic. Accordingly, for customers with obligations of paying principals and/ or interest during the period from 23 January 2020 to the day after 3 months from the day the Prime Minister declares

the end of the Covid-19 pandemic, and the borrowers who are not able to repay the principal and/or interest in accordance with the payment schedules specified in the signed loan contract/agreement due to decrease in revenue, profit caused by the effect of Covid-19 pandemic, Vietcombank is allowed to reschedule the repayment period for these debts while maintaining the same loan group as classified at most recent date before 23 January 2020.

From 17 May 2021 to before 7 September 2021

Vietcombank has applied Circular No. 03/2021/TT-NHNN dated 2 April 2021 ("Circular 03") issued by the SBV amending and supplementing certain articles of Circular 01. Accordingly, the customers whose loans were disbursed before 10 June 2020 and incurred obligations of paying principals and/ or interest during the period from 23 January 2020 to 31 December 2021, and those customers are unable to pay the principal and/or interest in accordance to the payment schedules specified in signed loan contracts/ agreements due to decrease in revenue, income caused by Covid-19 pandemic, Vietcombank is allowed to reschedule loan repayment term, exempt or reduce interest and fees, and keep the loan group unchanged as classified in accordance with Circular 02 as follows:

Loan disbursement timing	Period of debt payment obligation occurrence	Overdue status	Period of overdue occurrence	Principle of keeping loan group unchanged
Before 23/1/2020		Not past due or overdue up to 10 days	From 30/3/2020 to before 31/12/2021	Keeping the loan group unchanged as classified at the most recent date before 23/1/2020.
		Overdue	From 23/1/2020 to 29/3/2020	
From 23/1/2020 to before 10/6/2020	From 23/1/2020 to 31/12/2021	Not past due or overdue up to 10 days	From 17/5/2021 to before 31/12/2021	Keeping the loan group unchanged as classified at the most recent date before the date of first rescheduling loan repayment period.
		Overdue	From 23/1/2020 to before 17/5/2021	Keeping the loan group unchanged as classified at the most recent date before the date the loan becomes overdue.

From 7 September 2021

Vietcombank has applied Circular No. 14/2021/TT-NHNN dated 7 September 2021 ("Circular 14") issued by the SBV amending and supplementing certain articles of Circular 01. Accordingly, the customers whose loans were disbursed before 1 August 2021 and incurred obligations of paying principals and/or interest during the year from 23 January 2020 to 30 June 2022; and those customers are unable to pay the principal and/or interest in accordance to the payment schedules specified in signed loan contracts/ agreements due to decrease in revenue, income caused by Covid-19 pandemic, Vietcombank is allowed to reschedule loan repayment term, exempt or reduce interest and fees, and keep the loan group unchanged as follows:

Loan disbursement timing	Period of debt payment obligation occurrence	Overdue status	Period of overdue occurrence	Principle of keeping loan group unchanged
Before 23/1/2020		Not past due or overdue up to 10 days	From 30/3/2020 to 30/6/2022	Keeping the loan group unchanged as classified at the most recent date before 23/1/2020.
From 23/1/2020 to before 1/8/2021		Not past due or overdue up to 10 days	From 17/5/2021 to before 17/7/2021 or from 7/9/2021 to 30/6/2022	Keeping the loan group unchanged as classified at the most recent date before the date of first rescheduling loan repayment period.
Before 23/1/2020	From 23/1/2020 to 30/6/2022	Overdue	From 23/1/2020 to 29/3/2020	Keeping the loan group unchanged as classified at the most recent date before 23/1/2020.
From 23/1/2020 to before 10/6/2020		Overdue	From 23/1/2020 to before 17/5/2021	Keeping the loan group unchanged as classified at the most recent date before the date the loan becomes overdue.
From 10/6/2020 to before 1/8/2021		Overdue	From 17/7/2021 to before 7/9/2021	

For the loan balances which the repayment term is rescheduled, interest is exempted or reduced and loan group is retained during the restructured term and their repayment period is not further rescheduled by Vietcombank in accordance with prevailing regulations: Vietcombank classifies these debts in accordance with Circular 11, taking into account the number of times of rescheduling repayment period and keeping loan group unchanged (regardless of whether the debt has passed the probation period or not).

Debt classification for rescheduling debt and keeping loan group unchanged to support customers in difficulties in accordance with Circular No. 02/2023/TT-NHNN

From 24 April 2023

The Bank has applied Circular No. 02/2023/TT-NHNN dated 24 April 2023 ("Circular 02") issued by the SBV providing regulations for credit institutions and foreign bank branches on rescheduling the debt repayment term and keeping loan group unchanged to support customers in difficulties. Accordingly, the Bank considers restructuring the repayment term for the outstanding balance of principal and/or interest of the debt (including debts within the scope of the amended and supplemented Decree 55/2015/ND-CP dated 9 June 2015 issued by the Government on the credit policy for agricultural and rural development) on the basis of the customer's request and simultaneously satisfying the following criteria:

- Principal balance disbursed before 24 April 2023 and from loan activities;

- Obligation of principal and/or interest payments occurs from 24 April 2023 to 30 June 2024;

- The outstanding balance of the restructured loan is undue or overdue up to ten (10) days from the payment due date, the repayment term according to the contract, signed agreement;

- The borrower is unable to repay the principal and/or interest on schedule under the contract, signed agreement because actual revenue or income is declined below revenue and income that is specified in the principal and/ or interest repayment plan under the contract, signed agreement;

- The customer is able to fully repay the principal and/or interest after the debt is rescheduled;

- The debt does not violate the law.

Specific provision for credit risk

Prior to 1 October 2021

In accordance with the requirements of Circular 02, specific provision for credit risk of debts at the end of each quarter is determined based on the provision rates corresponding to the results of debt classification and outstanding principals of debts at the last working day of each quarter (for the last quarter of the annual accounting period, specific provision for credit risk is determined based on the provision rates corresponding to the results of debt classification and outstanding principals of loan at the last working day of the second month of the last quarter of the annual accounting period) less deductible value of collateral.

From 1 October 2021

In accordance with the requirements of Circular 11, specific provision for credit risk of debts at the end of each month is determined based on the provision rates corresponding to the results of debt classification and outstanding principals of loan at the last day of the month less deductible value of collateral.

Specific provision is calculated based on the following provision rates corresponding to the outstanding principals of loans less deductible value of collaterals:

	Provision rate
Group 1 – Current debts	0%
Group 2 – Special mention debts	5%
Group 3 – Sub-standard debts	20%
Group 4 – Doubtful debts	50%
Group 5 – Loss debts	100%

Bad debts are debts in Groups 3, 4 and 5.

For the loans which the repayment term is rescheduled, interest and fees are exempted or reduced in order to support customers affected by Covid-19 pandemic, Vietcombank determines and recognizes the additional specific provision for the entire outstanding loan balance of customers, including

the loan balances having rescheduled repayment term, exempted or reduced interest according to the results of debt classification in accordance with Circular 11 (without applying the provision of keeping loan group unchanged under Circular 03) as follows:

Additional provision	Thời hạn trích
At least 30% of the required additional specific provision	By 31 December 2021
At least 60% of the required additional specific provision	By 31 December 2022
100% of the required additional specific provision	By 31 December 2023

For the loans having rescheduled repayment term and keeping loan group unchanged in order to support customers according to Circular 02, Vietcombank determines and recognizes the additional specific provision for the entire outstanding loan

balance of customers, including the loan balances having rescheduled repayment term according to the results of debt classification in accordance with Circular 11 (without applying the provision of keeping loan group unchanged under Circular 02) as follows:

Additional provision	Deadline
At least 50% of the total required additional specific provision	By 31 December 2023
100% of the total required additional specific provision	By 31 December 2024

By 31 December 2023, Vietcombank has made 100% of the additional specific provision for loans having rescheduled repayment term, exempted or reduced interest and fees in order to

support customers affected by Covid-19 pandemic and debts have rescheduled repayment terms and kept the same debt group to support customers in difficulty according to Circular 02 above.

General provision for credit risk

Prior to 1 October 2021

Vietcombank made general provision at 0.75% total outstanding principals at the last working day of each quarter (for the last quarter of the annual accounting period, general provision for credit risk is determined at 0.75% of total outstanding principals at the last working day of the second month of the last quarter of the annual accounting period) of the loans classified in Group 1 to Group 4.

From 1 October 2021

Vietcombank makes general provision at 0.75% total outstanding principals at the last day of each month of the loans classified in Group 1 to Group 4.

Bad debts written-off

According to Circular 11, Vietcombank writes off bad debts in the following cases:

- Borrowers who are dissolved, bankrupted under legal regulations (in case of legal entities); or are deceased or missing (in case of individuals);
- Debts are classified into Group 5.

Investments

Trading securities

Trading securities are debt securities, equity securities and other securities which are acquired and held for the purpose of reselling within one year to gain profit on price variances.

Trading securities are initially recognized at cost. Subsequently, listed trading securities are recognized at loss less provision for credit losses and provision for diminution in value of securities.

Provision for diminution in value of securities is made in accordance with Circular No.48/2019/TT-BTC dated 8 August 2019 issued by the Ministry of Finance providing guidance on making and settlement of provisions for devaluation of inventory, losses of financial investments, bad debts and warranty at enterprises ("Circular 48") and Circular No.24/2022/TT-BTC dated 7 April 2022 issued by the

Ministry of Finance amending and supplementing a number of Articles of the Circular 48 ("Circular 24").

Provision for credit losses on corporate bonds (including bonds issued by other credit institutions) which have not been listed on the stock market or have not yet been registered for trading on the Upcom trading system is made in accordance with Circular 11.

Provision for trading securities which is mentioned above is reversed when the recoverable amount of trading securities increases after making provision as a result of an objective event. Provision is reversed up to the gross value of these securities before provision.

Gains or losses from the sales of

trading securities are recognized in the consolidated income statement.

Investment securities

Investment securities are classified into two categories: available-for-sale and held-to-maturity investment securities. Vietcombank classifies investment securities on their purchase dates. In accordance with Official Letter No. 2601/NHNN-TCKT dated 14 April 2009 by the SBV, Vietcombank is allowed to reclassify investment securities once, at maximum, after the acquisition date.

Available-for-sale investment securities

Available-for-sale securities are debt securities, equity securities or other securities, which are acquired for an indefinite period and may be sold at any time. For equity securities, the investee is not a subsidiary, associate or joint venture of Vietcombank and Vietcombank is neither a founding shareholder nor a strategic partner; nor has the impact on the enterprise's planning and determining of financial and operating policies under agreements to appoint personnel to the Members' Council/Board of Directors/ Board of Management.

Post-acquisition interest income from available-for-sale debt securities is recognized in the consolidated income statement on the accrual basis.

Held-to-maturity investment securities

Held-to-maturity securities are debt securities, with fixed or determinable payments and maturities. Vietcombank has the positive intention and ability to hold until maturity.

Post-acquisition interest income from held-to-maturity securities is recognized in the consolidated income statement on the accrual basis.

Investment securities are initially recognized at cost, including transaction costs and other directly attributable costs. They are subsequently measured at amortized cost less provision for investment securities. Premiums and discounts arising from purchases of debt securities are amortized in the consolidated income statement using the straight-line method over the period from the acquisition date to the maturity date.

Provision for investment securities

Investment securities which are unlisted corporate bonds except for bonds issued by credit institutions are classified and made provision for credit risk in accordance with the requirements of Circular 11 as described at Note 2(i). For other available-for-sale investment securities, provision for diminution in the value of securities is made if their market price decreases to below their cost. For other held-to-maturity securities, provision for diminution in the value of securities is made when there is indication of prolonged decline in securities prices or there is certain evidence that it is difficult for Vietcombank to fully recover the investment amount.

According to Circular 24, Vietcombank is not required to make provision for Government, Government-guaranteed and municipal bonds from the fiscal year 2022.

Long-term investments

Other long-term investments represent Vietcombank's equity investments in other enterprises where Vietcombank owns less than 11% of voting rights and is either a founding shareholder or a strategic partner; or has influences on the enterprise's planning and determining of financial and operating policies under agreements to appoint personnel to the Members' Council/Board of Directors/Board of Management but Vietcombank does not have control or significant influence over the investees.

Other long-term investments include equity securities and other long-term capital contributions which are intended to hold for more than one year (except for capital contributions and investments into joint-ventures, associates and subsidiaries).

Other long-term investments are initially recognized at cost less provision for diminution in the value of investments.

For investments in unlisted equity securities, the provision for diminution in the value of long-term investments is made for the local economic entity owned by Vietcombank at the end of the annual accounting period which has signs of decrease in value compared to Vietcombank's carrying value in accordance with Circular 48. Accordingly, the provision amount for the investment is the difference between the parties' actual investment capital at the economic entity receiving capital contribution and actual equity capital of economic entity at the time of provisioning multiplied (x) by the actual rate of charter capital (%) of Vietcombank at the economic entity at the time of provisioning. For an investment in listed securities or investments whose market price can be determined reliably, provision is made based on the securities' market price.

Repurchase and reverse repurchase agreements

Securities sold under agreements to repurchase at a specific date in the future (repos) are still recognized in the consolidated financial statements. The corresponding cash received from these agreements is recognized in the consolidated statement of financial position as a borrowing. The difference between the sale price and repurchase price is amortized in the consolidated income statement over the term of the agreement using the straight-line method.

Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use on the site where it is located.

In accordance with Circular No. 45/2013/TT-BTC dated 25 April 2013 issued by the Ministry of Finance ("Circular 45") guiding the framework of management, use and depreciation of fixed assets, assets shall be considered as fixed assets if they meet all the following three criterias:

- It is certain to gain future economic benefits from the use of such assets;
- The useful life of assets is above one year;

Securities purchased under agreements to resell at a specific date in the future are not recognized in the consolidated financial statements. The corresponding cash paid under these agreements is recognized in the consolidated statement of financial position as a loan to customer. The difference between the purchase price and resale price is amortized in the consolidated income statement over the term of the agreement using the straight-line method.

be reliably determinable, with a minimum value of VND30,000,000.

Expenditures incurred after the tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to the consolidated income statement for the year in which the costs are incurred. In case it can be clearly demonstrated that these expenditures have resulted in an increase in the expected future economic benefits obtained from the use of these tangible fixed assets beyond their originally assessed standard level of performance, the expenditures will be capitalised as an additional cost of tangible fixed assets.

Depreciation

Depreciation is calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures	5 – 25 years
Machinery and equipment	3 – 5 years
Means of transport, transmission equipment	6 years
Other tangible fixed assets	4 years

Intangible fixed assets

Land use rights

According to Circular 45, land use rights recognized as intangible fixed assets comprise:

- The land use rights granted by the State with land use fee or receiving the transfer of legal land use rights (including definite and indefinite land use rights);
- The rights to use the leased land before the effective date of the Land Law 2003 but the rent has been paid for the leasing time or paid in advance for many years and the remaining paid land lease term is at least five years and granted with certificate of land use rights by the competent authority.

The initial cost of land use rights is determined as the total amount paid to have the land use rights plus costs of site clearance, ground levelling, registration fee (excluding costs of construction on that land) or the value of land use rights with contributed capital.

Land use rights not recognized as intangible assets comprise:

- Land use rights granted by the State without land use fee;

- For lease of land whose payment is made once at the beginning for the entire lease period (the land is leased after the effective date of Law on Land 2003, whose land use right certificate is not granted), the lease payment is amortized gradually to operating expenses of Vietcombank over the lease term;
- In case lease payment is made annually, rental fee is recorded into operating expenses of the period corresponding to the annual lease payment.

According to Circular 45, intangible fixed assets which are indefinite term land use rights with land use fee or receiving the legal indefinite term land use rights are not amortized.

For the intangible fixed assets which are the value of definite land use rights with term or the leased land use rights, the amortization period is the year permitted for land use of Vietcombank.

Licenses, patents and other intangible fixed assets

Licenses, patents and other intangible fixed assets are stated at cost less accumulated amortization. These intangible fixed assets are amortized on a straight-line basis over 3 – 4 years.

or being prosecuted, detained or tried by law enforcement bodies or serving a sentence; or suffering from a serious illness (certified by the hospital); deceased; or those remains irrecoverable after Vietcombank filing a lawsuit due to its debtor had fled from his/her residence; the debt which has been sued for debt collection by Vietcombank but the case has been suspended.

Other assets

Except for receivables from uncollectible income as presented in Note 2(u)(iv), provision for overdue other assets which are not classified as assets bearing credit risk are made in accordance with Circular 48 and Circular No. 200/2014/TT-BTC issued by the Ministry of Finance on 22 December 2014 ("Circular 200"). Accordingly, provision for these other assets is based on their overdue period or estimated irrevocable loss for debts that are not due but Vietcombank has collected evidence to identify that debtor has become bankrupt, filing for bankruptcy or has absconded;

Overdue period	Provision rate
From six (6) months to less than one (1) year	30%
From one (1) year to less than two (2) years	50%
From two (2) years to less than three (3) years	70%
From three (3) years and above	100%

For other assets that are classified as assets bearing credit risk, Vietcombank classifies and makes provision similar to that for loans to customers described in Note 2(i).

Deposits and borrowings from other credit institutions

Deposits and borrowings from other credit institutions are stated at cost.

Deposits from customers

Deposits from customers are stated at cost.

Valuable papers issued

Valuable papers issued are stated at cost and accumulated amortized premiums or discounts. Cost of valuable papers issued includes the proceeds from the issuance less directly attributable costs.

Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for Vietcombank for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, Vietcombank is required to pay the eligible employee severance allowance calculated based on years of service until 31 December 2008 and employee's average monthly salary of the latest six-month period until termination.

Bonus and welfare fund

Bonus and welfare fund is appropriated from profit after tax in accordance with the Resolution of the General Meeting of Shareholders and recorded as liabilities in the consolidated statement of financial position. The bonus and welfare fund is used for the purposes specified in Decree No. 93/2017/ND-CP dated 7 August 2017 issued by the Government ("Decree 93").

Capital and reserves

Ordinary shares

Ordinary shares are classified as equity and recognized at par value. Incremental costs directly attributable to the issuance of ordinary shares are recognized as a deduction from share premium in equity.

Share premium

On receipt of capital from shareholders, the difference between the issuance price and the par value of the shares is recorded in share premium under equity.

Treasury shares

Treasury shares are recognized only in respect of repurchased shares which are aggregated fractions of share arising when the Bank issues shares to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan, or repurchased odd-lots of shares as requested by the shareholders. Odd shares are shares representing the share capital formed by the combination of fractional shares divided proportionally to investors. In all other cases, when shares recognized as equity are repurchased, their par value amount is recognized as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium.

Reserves

Reserves are used for specific purposes and appropriated from net profit after

tax of the Bank, Vietcombank Finance Leasing Company Limited ("VCBL") and Vietcombank Laos Limited (VCB Laos) at prescribed rates as below:

- Supplementary charter capital reserve: 5% of net profit after tax of each entity (not applicable to VCB Laos). According to Decree 93, the maximum balance for this reserve does not exceed charter capital of the Bank/VCBL.
- Financial reserve: 10% of net profit after tax of each entity. The maximum balance for this reserve is not specified under Decree 93.
- Investment and development fund and other funds: appropriated following the resolutions of the General Meeting of Shareholders/ Members' Council and in accordance with relevant statutory regulations.

The remaining net profit after tax, after appropriation to reserves and dividends payment, is recorded as retained earnings.

Foreign exchange differences

Foreign exchange differences are differences arising when financial statements in foreign currencies of overseas subsidiaries are converted to VND for the purpose of preparing the consolidated financial statements

Income and expenses

Interest income and interest expenses

Vietcombank recognizes interest income from debts classified in Group 1 – Current debts as defined in Note 2(i) on the accrual basis. Interest receivable from debts whose debt groups are retained as Group 1 – Current debts as a result of implementing the State's policies and interest receivable from debts classified in Group 2 to Group 5 are recognized in the consolidated income statement upon receipt.

Interest expenses are recorded on the accrual basis.

Fee and commission income and cash dividend income

Fee and commission income are recognized on the accrual basis.

Cash dividends from investment activities are recognized in the consolidated income statement when Vietcombank's right to receive dividend is established.

Share dividends

In accordance with Circular 200, share dividends distributed from retained earnings, share premium and reserves in equity of joint stock companies are not recorded as an income in the consolidated income statement. Instead, the additional shares received are reflected as an increase in the number of shares held by Vietcombank.

Recognition of receivables not yet collected

According to Circular No. 16/2018/TT-BTC dated 7 February 2018 issued by the Ministry of Finance, receivables that are recognized as income but not yet collected at the due date are recorded as a reduction of income if the due date is within the same accounting period, or recorded as an expense if the due date is not within the accounting period, and must be monitored on the off-balance sheet for following-up on collection. Upon actual receipt of these receivables, Vietcombank recognizes them in other income.

Leases

Lessee

Payments made under operating leases are recognized in the consolidated income statement on a straight-line basis over the lease term.

with the quantitative method as stipulated in Article 10 of Circular 11 from 1 October 2021 and Article 11 of Circular 02 prior to 1 October 2021.

Lessor

Vietcombank recognizes finance lease assets as "Loans to customers" in the consolidated statement of financial position at the net value of the investment defined in the lease contract. Financial leases are recognized as principal outstanding for loans to customers and income from finance leases is recognized as "Income from interest and similar income". Instalment income is amortized over the lease term using interest rate over the net investment of the lease assets. The debt classification of finance lease receivables is made in accordance

Vietcombank recognizes operating lease assets in the consolidated statement of financial position. Operating lease income is recognized on a straight-line basis over the lease term regardless of payment method. Expenses occurred during the leasing period, including depreciation expenses are recognized as operating expenses for the period.

Corporate income tax

Corporate income tax comprises current and deferred tax. Corporate income tax is recognized in the consolidated income statement except that it relates to items recognized directly to equity, in which case it is recognized in equity.

Current income tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the accounting period, and any adjustment to tax payables in respect of the previous periods.

Deferred income tax is calculated for the temporary differences between the carrying amounts of assets and liabilities

for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred income tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Related parties

Related parties of Vietcombank include:	members of the Supervisory Board, capital contributors or shareholders who hold at least 5% of charter capital or share capital with voting rights of the Bank;
<ul style="list-style-type: none">Individuals or organizations which have the authority to appoint managers or members of the Supervisory Board of the parent company of the Bank;Management personnel or members of the Supervisory Board of the Bank;Companies or organizations which have the authority to appoint management personnel, members of the Supervisory Board of the Bank;Wives, husbands, parents, children (including foster parents, foster children, parents-in-law, sons-in-law, daughters-in-law, step-parents, step-children), siblings (including half siblings), brothers-in-law, sisters-in-law of management personnel,	<ul style="list-style-type: none">Individuals or organizations that hold at least 5% of charter capital or share capital with voting rights of Bank; andIndividuals who are authorized to represent the Bank's contributed capital and shares.
	The Government of Vietnam, through the State Bank of Vietnam, is a shareholder of the Bank. Therefore, in these consolidated financial statements, some Government agencies, including the Ministry of Finance and the State Bank of Vietnam are considered as related parties of Vietcombank.

Segment reporting

A segment is a distinguishable component of Vietcombank engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

Off-balance sheet items

Currency contracts	
Vietcombank involves in currency forward and currency swap contracts to facilitate customers' transferring, adjusting or reducing foreign exchange risk or other market risks, and also serve Vietcombank's business purposes.	recognized in the consolidated income statement on a straight-line basis over the term of the forward contracts.
Forward contracts are commitments to either purchase or sell a designated currency at a specific future date for a specific exchange rate and cash settlement. Forward contracts are recorded at nominal values at transaction dates and are subsequently revaluated at the reporting date. Differences on revaluation are recognized under "Foreign exchange differences" in the equity and are recorded in the consolidated income statement at the end of the accounting period. Differences between the amount in VND of the foreign currency amounts which are committed to buy/sell at forward rate and spot rate are	Currency swap contracts are commitments to settle in cash at a future date based on differences between specified exchange rates, calculated on the notional principal amount. Premiums/discounts arising from the difference of the spot exchange rate at the effective date of the contracts and the forward exchange rate will be recognized immediately on the effective date of the contracts as an asset if they are positive or as a liability if they are negative in the consolidated statement of financial position. This difference is amortized to the consolidated income statement on a straight-line basis.

Interest swap contracts

Interest swap contracts are commitments to settle interest amounts based on a floating rate or a fixed rate calculated on the same notional amount. The value of commitment in interest rate swap contracts is not recognized on the consolidated statement of financial position. Differences in interest rate swaps are recognized in the consolidated income statement on the accrual basis.

Commitments and contingent liabilities

Vietcombank has credit commitments arising from its regular lending activities. These commitments are unutilized loans and overdraft facilities which are

approved. Vietcombank also provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. Many of the contingent liabilities and commitments will expire without any advance payment, in whole or in part. Therefore, these commitments and contingent liabilities do not represent expected future cash flows.

According to Circular 11, Vietcombank has to classify guarantees, payment acceptances and irrevocable lending commitments with specific effective date into 5 groups, similar to loans to customers for management purpose (Note 2(i)).

Offsetting

Financial assets and liabilities are offset and the net amounts are reported in the consolidated statement of financial position if, and only if, Vietcombank has currently enforceable legal rights to offset the recognized amounts and Vietcombank has an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

Basic earnings per share

Vietcombank presents basic earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank (after adjustment for appropriation to bonus and welfare funds) by the weighted average number of ordinary shares outstanding during the period.

If new shares issued during the year only change the number of shares without changing the equity, Vietcombank will adjust the weighted average number of ordinary shares outstanding during the period presented in the consolidated financial statements, which leads to corresponding adjustment for EPS.

3. PRESENTATION OF FINANCIAL INSTRUMENTS IN ACCORDANCE WITH CIRCULAR NO. 210/2009/TT-BTC

During its business operations, Vietcombank regularly enters into contracts which give rise to financial assets, financial liabilities and equity instruments.

	Financial assets of Vietcombank mainly include:	Financial liabilities of Vietcombank mainly include:
	<ul style="list-style-type: none">• Cash;• Balances with the State Banks;• Balances with and loans to other credit institutions;• Loans to customers;• Trading securities;• Investment securities;• Capital contributions, long-term investments;• Derivative financial assets; and• Other financial assets.	<ul style="list-style-type: none">• Due to the Government and the State Banks;• Deposits and borrowings from other credit institutions;• Deposits from customers;• Funds for finance, entrusted investments and entrusted funds;• Valuable papers issued;• Derivative financial liabilities; and• Other financial liabilities.

Classification of financial assets and liabilities

Only for the disclosure purpose in the consolidated financial statements, Vietcombank classifies financial assets and financial liabilities in accordance with Circular No. 210/2009/TT-BTC dated 6 November 2009 issued by the Ministry of Finance (*Circular 210*).

Financial assets are classified as:	Financial liabilities are classified as:
<ul style="list-style-type: none">• Financial assets held for trading;• Held-to-maturity investments;• Loans and receivables; and• Available-for-sale financial assets.	<ul style="list-style-type: none">• Financial liabilities held for trading; and• Financial liabilities carried at amortized cost.

Recognition

Financial assets and financial liabilities are recognized in the consolidated statement of financial position if and only if Vietcombank enters into a contractual relationship for the supply of the relevant financial instrument. Vietcombank recognizes financial assets and financial liabilities at the date Vietcombank signs and performs in accordance with the effective contract terms (transaction date accounting).

Derecognition

Vietcombank derecognizes financial assets when and only when the right to receive cash flows from the financial assets terminated or Vietcombank has transferred substantially all risks and rewards of ownership of the financial asset. A financial liability is derecognized only when the liability has been settled (the obligation has been fulfilled, canceled or expired).

Measurement and disclosures of fair value

In accordance with Circular 210, Vietcombank has to disclose the fair value of financial assets and financial liabilities to compare with the book value of those financial assets and financial liabilities as disclosed in Note 43(b).

The disclosure of fair value of the financial instruments is only for the disclosure purpose in Note 43(b). The financial instruments of Vietcombank are still recognized and recorded in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System applicable to Credit Institutions issued by the SBV and the relevant statutory requirements applicable to financial reporting as described in the notes above.

Fair value is the amount for which an asset could be exchanged, or a liability settled, among knowledgeable, willing parties in an arm's length transaction on the measurement date.

When an active market exists for a financial instrument, Vietcombank measures the fair value of that instrument using its quoted price in the active market. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions.

In case there is not enough information to utilize valuation techniques, fair value of the financial instruments without quoted market prices in the active market are deemed not to have been reliably measured and therefore, not disclosed.

4. CASH, GOLD, SILVER AND GEMSTONES

	31/12/2023 VND million	31/12/2022 VND million
Cash on hand in VND	11,729,516	14,798,349
Cash on hand in foreign currencies	2,774,853	3,549,739
Valuable papers in foreign currencies	480	446
	14,504,849	18,348,534

5. BALANCES WITH THE STATE BANKS

	31/12/2023 VND million	31/12/2022 VND million
Balances with the State Bank of Vietnam (i)	57,937,612	92,451,768
Balances with Bank of the Lao L.D.R (ii)	166,891	106,041
	58,104,503	92,557,809

(i)Balances with the SBV consist of compulsory reserve (*CRR*) balance and current deposits balance exceeding CRR.

The average balance of the demand deposits of the Bank with the SBV must not be less than the periodic balance of CRR. The amount of CRR during the CRR maintenance period is calculated by their respective CRR rates applicable to the Bank for each type of deposits during CRR maintenance period multiplied by the average balances of reservable deposits hold during the reserve computation period corresponding to that type of deposits.

The CRR rates at the year-end according to the SBV’s requirement were as follows:

Type of deposits	31/12/2023	31/12/2022
Demand deposits and deposits in VND with terms of less than 12 months	3%	3%
Deposits in VND with terms of 12 months and above	1%	1%
Demand deposits and deposits in foreign currencies with terms of less than 12 months	8%	8%
Deposits in foreign currencies with terms of 12 months and above	6%	6%
Deposits from overseas credit institutions in foreign currencies	1%	1%

The interest rates of current account at the year-end were as follows:

Type of deposits	31/12/2023	31/12/2022
Within compulsory reserve in VND	0.5%/p.a	0.5%/p.a
Within compulsory reserve in USD	0%/p.a	0%/p.a
Over compulsory reserve in VND	0%/p.a	0%/p.a
Over compulsory reserve in USD	0%/p.a	0%/p.a

(ii) Balances with Bank of the Lao People’s Democratic Republic (*the BOL*) consist of registered capital in Lao Kip (*LAK*), compulsory reserve balance and current deposits balance in accordance with the BOL’s requirement.

The effective CRR rates at the year-end were as follows:

Type of deposits	31/12/2023	31/12/2022
Deposits in LAK	8%	5%
Deposits in other foreign currencies	10%	5%

6. BALANCES WITH AND LOANS TO OTHER CREDIT INSTITUTIONS

	31/12/2023 VND million	31/12/2022 VND million
Balances with other credit institutions		
Demand deposits in VND	40,341,525	43,785,687
Demand deposits in foreign currencies	41,896,982	67,839,420
Term deposits in VND	201,520,690	134,985,297
Term deposits in foreign currencies	28,242,678	37,117,315
	312,001,875	283,727,719
Loans to other credit institutions		
Loans in VND	27,702,555	38,642,157
Loans in foreign currencies	2,473,152	2,107,568
	30,175,707	40,749,725
Provision for balances with and loans to other credit institutions	(5,708,975)	(10,840,000)
	336,468,607	313,637,444

Balances with and loans to other credit institutions by debt group were as follows:

	31/12/2023 VND million	31/12/2022 VND million
Current debts	231,054,493	181,762,038
Loss debts	6,200,000	11,000,000
	237,254,493	192,762,038

Movements in provision for balances with and loans to other credit institutions during the year were as follows:

	2023 VND million	2022 VND million
Opening balance	10,840,000	3,952,781
Provision (reversed)/made during the year (Note 32)	(5,131,025)	6,887,219
	5,708,975	10,840,000

7. TRADING SECURITIES

	31/12/2023 VND million	31/12/2022 VND million
Debt securities		
Government bonds	669,306	357,773
Bonds issued by other local credit institutions	1,393,698	693,769
Securities issued by local economic entities	186,218	345,925
Equity securities		
Equity securities issued by other credit institutions	13,454	12,531
Equity securities issued by local economic entities	248,719	133,577
	2,511,395	1,543,575
Provision for trading securities	(15,987)	(43,888)
	2,495,408	1,499,687

Trading securities by listing status were as follows:

	31/12/2023 VND million	31/12/2022 VND million
Debt securities	2,249,222	1,397,467
Listed	669,307	357,773
Unlisted	1,579,915	1,039,694
Equity securities	262,173	146,108
Listed	221,457	105,392
Unlisted	40,716	40,716
	2,511,395	1,543,575

Movements in provision for trading securities during the year were as follows:

	2023 VND million	2022 VND million
Opening balance	43,888	56,433
Provision (reversed)/made during the year (Note 27)	(27,901)	21,006
Other adjustments	-	(33,551)
Closing balance	15,987	43,888

8. LOANS TO CUSTOMERS

	31/12/2023 VND million	31/12/2022 VND million
Loans to local economic entities and individuals	1,258,418,586	1,136,450,786
Discounted bills and valuable papers	3,396,873	2,908,120
Finance lease receivables	6,055,394	4,991,115
Payments on behalf of customers	1,646,618	7,409
Loans to foreign organizations and individuals	841,547	708,820
	1,270,359,018	1,145,066,250

Analysis of loan portfolio by quality:

	31/12/2023 VND million	31/12/2022 VND million
Current debts	1,252,344,351	1,133,162,470
Special mention debts	5,559,700	4,083,359
Sub-standard debts	1,737,243	414,767
Doubtful debts	2,876,975	782,370
Loss debts	7,840,749	6,623,284
	1,270,359,018	1,145,066,250

Analysis of loan portfolio by term:

	31/12/2023 VND million	31/12/2022 VND million
Short-term debts	790,604,807	651,421,776
Medium-term debts	46,175,347	41,726,956
Long-term debts	433,578,864	451,917,518
	1,270,359,018	1,145,066,250
	1,270,359,018	1,145,066,250

Analysis of loan portfolio by type of borrowers:

	31/12/2023 VND million	31/12/2022 VND million
State-owned enterprises	80,144,585	63,930,380
Limited companies	207,339,020	203,088,337
Foreign invested enterprises	109,476,021	85,943,755
Co-operative and private companies	1,212,185	2,289,294
Individuals and individual business households	566,326,189	540,349,776
Others	305,861,018	249,464,708
	1,270,359,018	1,145,066,250

Analysis of loan portfolio by industry sector:

	31/12/2023 VND million	31/12/2022 VND million
Processing and manufacturing	280,386,148	243,683,447
Trading and services	204,168,323	184,463,459
Construction	81,091,024	75,113,942
Electricity, gas, water processing and supplying	54,975,004	58,615,950
Agriculture, forestry and aquaculture	38,732,650	36,100,729
Transportation, logistics and communication	33,448,171	31,585,533
Mining	20,413,414	19,084,011
Hotel and restaurant	19,622,160	18,278,882
Others	537,522,124	478,140,297
	1,270,359,018	1,145,066,250

9. PROVISION FOR LOANS TO CUSTOMERS

	31/12/2023 VND million	31/12/2022 VND million
General provision	9,370,030	8,468,771
Specific provision	19,313,655	16,310,647
	28,683,685	24,779,418

Movements in general provision for loans to customers during the year are as follows:

	2023 VND million	2022 VND million
Opening balance	8,468,771	7,054,861
Provision made during the year (Note 32)	904,282	1,416,142
Foreign exchange difference	(3,023)	(2,232)
Closing balance	9,370,030	8,468,771

Movements in specific provision for loans to customers during the year are as follows:

	2023 VND million	2022 VND million
Opening balance	16,310,647	18,685,423
Provision made during the year (Note 32)	8,761,292	1,167,748
Provision utilized for written-off debts	(5,758,202)	(3,530,346)
Foreign exchange difference	(82)	(12,178)
Closing balance	19,313,655	16,310,647

10. INVESTMENT SECURITIES

	31/12/2023 VND million	31/12/2022 VND million
Available-for-sale securities (a)	67,882,480	100,739,670
Held-to-maturity securities (b)	77,897,587	95,431,543
	145,780,067	196,171,213

Available-for-sale securities

	31/12/2023 VND million	31/12/2022 VND million
Available-for-sale securities		
Government bonds	38,785,480	34,180,448
Treasury bills, SBV bills	-	29,600,000
Debt securities issued by other local credit institutions	29,097,000	36,887,000
Debt securities issued by local economic entities	-	72,222
	67,882,480	100,739,670
Provision for available-for-sale securities (i)	-	-
Total available-for-sale securities	67,882,480	100,739,670

Details of provision for available-for-sale securities:

	31/12/2023 VND million	31/12/2022 VND million
General provision for unlisted corporate bonds	-	-
Provision for diminution in value of available-for-sale securities	-	-
	-	-

Movements in general provision for unlisted corporate bonds during the year were as follows:

	31/12/2023 VND million	31/12/2022 VND million
Opening balance	-	-
Provision reversed during the year (Note 32)	-	-
Closing balance	-	-

Movements in provision for diminution in value of available-for-sale securities during the year were as follows:

	31/12/2023 VND million	31/12/2022 VND million
Opening balance	-	86,673
Provision reversed during the year (Note 28)	-	(86,673)
Closing balance	-	-

Held-to-maturity securities

	31/12/2023 VND million	31/12/2022 VND million
Held-to-maturity securities		
Government bonds	43,724,246	37,915,262
Debt securities issued by other local credit institutions	24,098,000	46,589,000
Debt securities issued by local economic entities	10,187,501	11,009,114
	78,009,747	95,513,376
Provision for held-to-maturity securities (i)	(112,160)	(81,833)
Total held-to-maturity securities	77,897,587	95,431,543

Details of provision for held-to-maturity securities:

	31/12/2023 VND million	31/12/2022 VND million
General provision for unlisted corporate bonds	76,409	81,833
Specific provision for unlisted corporate bonds	35,751	-
	112,160	81,833

Movements in general provision for unlisted corporate bonds during the year were as follows:

	31/12/2023 VND million	31/12/2022 VND million
Opening balance	81,833	88,724
Provision reversed during the year (Note 32)	(5,424)	(6,891)
Closing balance	76,409	81,833

Movements in specific provision for unlisted corporate bonds during the year were as follows:

	31/12/2023 VND million	31/12/2022 VND million
Opening balance	-	-
Provision reversed during the year (Note 32)	35,751	-
Closing balance	35,751	-

Debt classification of unlisted investment securities as assets with credit risk:

	31/12/2023 VND million	31/12/2022 VND million
Current debts	49,203,750	94,557,336
Sub-standard debts	178,751	-
	49,382,501	94,557,336

11. CAPITAL CONTRIBUTIONS, LONG-TERM INVESTMENTS

Investments in joint-ventures

As at 31 December 2023:

	Ngành kinh doanh	Ownership percentage	Cost VND million	Carrying value VND million
Vietcombank – Bonday – Ben Thanh Joint-venture Company Limited (i)	Office leasing	52.00%	410,365	620,095
Vietcombank Fund Management (i)	Investment fund management	51.00%	135,150	206,057
			545,515	826,152

As at 31 December 2022:

	Ngành kinh doanh	Ownership percentage	Cost VND million	Carrying value VND million
Vietcombank – Bonday – Ben Thanh Joint-venture Company Limited (i)	Office leasing	52.00%	410,365	597,319
Vietcombank Fund Management (i)	Investment fund management	51.00%	135,150	173,756
			545,515	771,075

The Bank owns 52% of the total contributed capital of Vietcombank – Bonday – Ben Thanh Joint-venture Company Limited and 51% of the total contributed capital of Vietcombank Fund Management. These companies’ charters require a consensus among related parties on all important decisions on the companies’ operational and financial matters. Hence, owning more than half of the companies’ contributed capital does not mean that the Bank has control over these companies. The investments in these two companies are classified into “Investments in joint-ventures” rather than “Investments in subsidiaries”.

Investments in associates

As at 31 December 2023:

	Business sector	Ownership percentage	Cost VND million	Carrying value VND million
Vietcombank – Bonday Joint-venture Company Limited	Office leasing	16.00%	11,110	12,073
			11,110	12,073

As at 31 December 2022:

	Business sector	Ownership percentage	Cost VND million	Carrying value VND million
Vietcombank – Bonday Joint-venture Company Limited	Office leasing	16.00%	11,110	11,314
			11,110	11,314

The Bank has significant influence through its participation in this company’s Members’ Council, but limited control over the financial and operating policies of this company. Therefore, the investment in the above company is classified into “Investments in associates” rather than “Other long-term investments”.

Other long-term investments

As at 31 December 2023:

	Business sector	Ownership percentage	Cost VND million
Vietnam Export – Import Commercial Joint Stock Bank	Banking	4.50%	319,908
Military Commercial Joint Stock Bank	Banking	4.35%	802,269
Petrolimex Insurance Corporation	Insurance	8.03%	67,900
Vietnam Credit Information Joint Stock Company	Credit information services	6.64%	7,962
Vietnam Infrastructure Development and Financial Investment JSC	Highway investment	1.97%	75,000
National Payment Corporation of Vietnam	Card and settlement services	1.83%	4,400
Vietnam Airlines JSC	Aviation	0.67%	248,770
SWIFT, MASTER and VISA	Card and settlement services	0.00%	2,936
			1,529,145
Provision for diminution in value of long-term investments (Note 11(d))			(142,425)
			1,386,720

As at 31 December 2022:

	Business sector	Ownership percentage	Cost VND million
Vietnam Export – Import Commercial Joint Stock Bank	Banking	4.50%	319,908
Military Commercial Joint Stock Bank	Banking	4.35%	802,269
Petrolimex Insurance Corporation	Insurance	8.03%	67,900
Vietnam Credit Information Joint Stock Company	Credit information services	6.64%	7,962
Vietnam Infrastructure Development and Financial Investment JSC.	Highway investment	1.97%	75,000
National Payment Corporation of Vietnam	Card and settlement services	1.83%	4,400
Vietnam Airlines JSC.	Aviation	0.67%	248,770
SWIFT, MASTER and VISA	Card and settlement services	0.00%	2,936
			1,529,145
Provision for diminution in value of long-term investments (Note 11(d))			(117,999)
			1,411,146

Provision for diminution in value of long-term investments

	31/12/2023 VND million	31/12/2022 VND million
Provision for diminution in value of other long-term investments	142,425	117,999
	142,425	117,999

As at 31 December 2023:

	2023 VND million	2022 VND million
Opening balance	117,999	75,000
Provision made during the year (Note 31)	24,426	42,999
Closing balance	142,425	117,999

12. TANGIBLE FIXED ASSETS

As at 31 December 2023:

	Buildings and structures VND million	Machineries and equipments VND million	Motor vehicles and means of transmission VND million	Others VND million	Total VND million
Cost					
Opening balance	6,045,688	4,743,092	1,245,863	1,915,531	13,950,174
Additions during the year	36,970	351,052	374,683	169,469	932,174
<i>Purchases</i>	<i>36,970</i>	<i>351,052</i>	<i>374,683</i>	<i>132,338</i>	<i>895,043</i>
<i>Other increases</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>37,131</i>	<i>37,131</i>
Decreases during the year	(47,139)	(70,440)	(29,204)	(20,977)	(167,760)
<i>Disposals</i>	<i>(16,438)</i>	<i>(65,786)</i>	<i>(16,426)</i>	<i>(20,780)</i>	<i>(119,430)</i>
<i>Other decreases</i>	<i>(30,701)</i>	<i>(4,654)</i>	<i>(12,778)</i>	<i>(197)</i>	<i>(48,330)</i>
Closing balance	6,035,519	5,023,704	1,591,342	2,064,023	14,714,588
Accumulated depreciation					
Opening balance	1,998,816	4,290,919	898,062	1,592,294	8,780,091
Additions during the year	250,740	362,966	100,976	216,117	930,799
<i>Charges for the year</i>	<i>249,577</i>	<i>362,966</i>	<i>100,976</i>	<i>214,929</i>	<i>928,448</i>
<i>Other increases</i>	<i>1,163</i>	<i>-</i>	<i>-</i>	<i>1,188</i>	<i>2,351</i>
Decreases during the year	(5,895)	(67,842)	(16,909)	(21,268)	(111,914)
<i>Disposals</i>	<i>(5,836)</i>	<i>(65,786)</i>	<i>(16,426)</i>	<i>(20,623)</i>	<i>(108,671)</i>
<i>Other decreases</i>	<i>(59)</i>	<i>(2,056)</i>	<i>(483)</i>	<i>(645)</i>	<i>(3,243)</i>
Closing balance	2,243,661	4,586,043	982,129	1,787,143	9,598,976
Net book value					
Opening balance	4,046,872	452,173	347,801	323,237	5,170,083
Closing balance	3,791,858	437,661	609,213	276,880	5,115,612

Included in tangible fixed assets were assets costing VND6,330,916 million which were fully depreciated as of 31 December 2023, but still in use (as of 31 December 2022: VND5,393,998 million).

13. INTANGIBLE FIXED ASSETS

As at 31 December 2023:

	Land use rights (VND million)	Copyrights and patents (VND million)	Others (VND million)	Total (VND million)
Cost				
Opening balance	2,504,743	2,232,088	52,258	4,789,089
Additions during the year	91	93,703	25,930	119,724
<i>Purchases</i>	-	93,703	19,414	113,117
<i>Other increases</i>	91	-	6,516	6,607
Decreases during the year	-	(1,881)	a	(1,932)
<i>Other decreases</i>	-	(1,881)	(51)	(1,932)
Closing balance	2,504,834	2,323,910	78,137	4,906,881
Accumulated amortisation				
Opening balance	133,383	1,807,564	32,825	1,973,772
Charges for the year	14,788	320,621	5,500	340,909
<i>Charges for the year</i>	14,788	320,621	5,500	340,909
Decreases during the year	-	(319)	(50)	(369)
<i>Other decreases</i>	-	(319)	(50)	(369)
Closing balance	148,171	2,127,866	38,275	2,314,312
Net book value				
Opening balance	2,371,360	424,524	19,433	2,815,317
Closing balance	2,356,663	196,044	39,862	2,592,569

Included in intangible fixed assets were assets costing VND1,746,545 million which were fully amortized as of 31 December 2023, but still in use (as of 31 December 2022: VND1,041,279 million).

14. OTHER ASSETS

Receivables

	31/12/2023 VND million	31/12/2022 VND million
Internal receivables	745,917	2,590,521
External receivables (i)	11,044,256	21,892,885
	11,790,173	24,483,406

External receivables

	31/12/2023 VND million	31/12/2022 VND million
Advances for purchases of fixed assets	867,412	874,302
Receivables from the State Budget in relation to the interest subsidy program	380,837	271,746
Overpaid corporate income tax (Note 37)	522,559	45,670
Deductible value added tax (Note 37)	11,266	10,789
Advances for other taxes (Note 37)	2	2
Construction in progress (*)	412,334	241,910
Receivables from L/C paid in advance	7,280,694	17,041,450
Other receivables	1,569,152	3,407,016
	11,044,256	21,892,885

Details of construction in progress are follows:

	31/12/2023 VND million	31/12/2022 VND million
Construction in progress	412,334	241,910
<i>In which, major constructions:</i>	<i>301,827</i>	<i>126,379</i>
Vung Tau Branch's office project	85,049	18,178
Thai Binh Branch's office project	70,698	17,983
Tan Dinh Branch's office project	38,884	5,070
Binh Duong Branch's office project	25,384	2,567
Hoan Kiem Branch's office project	21,432	18,117
Dong Binh Duong Branch's office project	19,778	1,707
Phu Tho Branch's office project	14,193	24,016
Dong Thap Branch's office project	10,702	19,136
Bac Lieu Branch's office project	8,380	10,824
Lao Cai Branch's office project	3,126	5,028
Bac Ninh Archive and Digitization Central project	2,371	2,311
Ho Chi Minh Branch's office project	1,830	1,442

Accrued interest and fee receivables

	31/12/2023 VND million	31/12/2022 VND million
From loans to customers	3,929,944	4,061,964
From balances with and loans to other credit institutions	996,933	871,211
From investment securities	3,635,936	3,833,550
From derivative transactions	629,798	440,092
Fee receivables	7,411	2,304
	9,200,022	9,209,121

Deferred tax assets

	31/12/2023 VND million	31/12/2022 VND million
Deferred tax assets arising from deductible temporary differences	848,268	958,065

Other assets

	31/12/2023 VND million	31/12/2022 VND million
Prepaid expenses for office and fixed assets rental	923,766	910,960
Materials	191,365	154,678
Advances for card payments	2,430,000	4,340,977
Prepaid land rental costs	825,180	700,787
Other assets	4,457,994	20,232,427
	8,828,305	26,339,829
Provision for other on-balance sheet assets	(15,463)	(12,220)
	8,812,842	26,327,609

15. DUE TO THE GOVERNMENT AND THE STATE BANKS

	31/12/2023 VND million	31/12/2022 VND million
Borrowings from the SBV	900,956	1,253,828
Borrowings on the credit files basis	790,840	1,055,777
Other borrowings	110,116	198,051
Deposits from the State Treasury	769,881	49,548,100
Demand deposits in VND	121,426	371,652
Demand deposits in foreign currencies	648,455	455,448
Term deposits in VND	-	48,721,000
Deposits from the SBV	-	16,512,888
	1,670,837	67,314,816

16. DEPOSITS AND BORROWINGS FROM OTHER CREDIT INSTITUTIONS

	31/12/2023 VND million	31/12/2022 VND million
Deposits from other credit institutions	193,963,218	222,040,585
Demand deposits in VND	48,995,287	72,377,392
Demand deposits in foreign currencies	50,230,493	68,876,433
Term deposits in VND	93,810,000	69,600,000
Term deposits in foreign currencies	927,438	11,186,760
Borrowings from other CIs	19,875,762	10,470,265
Borrowings in VND	5,235,000	2,004,350
Borrowings in foreign currencies	14,640,762	8,465,915
	213,838,980	232,510,850

17. DEPOSITS FROM CUSTOMERS

	31/12/2023 VND million	31/12/2022 VND million
Demand deposits	461,311,977	402,103,803
Demand deposits in VND	368,892,919	308,500,428
Demand deposits in gold, foreign currencies	92,419,058	93,603,375
Term deposits	904,764,077	821,676,266
Term deposits in VND	826,007,368	744,187,471
Term deposits in gold, foreign currencies	78,756,709	77,488,795
Deposits for specific purposes	17,801,433	9,839,982
Margin deposits	11,820,124	9,848,420
	1,395,697,611	1,243,468,471

Analysis of customer deposit by type of customer:

	31/12/2023 VND million	31/12/2022 VND million
Economic entities	701,076,891	637,317,087
Individuals	694,620,720	606,151,384
	1,395,697,611	1,243,468,471

18. DERIVATIVES AND OTHER FINANCIAL (LIABILITIES)/ASSETS

	31/12/2023		31/12/2022	
	Contractual value	Carrying value	Contractual value	Carrying value
	VND million	Công nợ VND million	VND million	Tài sản/(công nợ) VND million
Currency derivative				
Currency swap contracts	104,261,691	(22,607)	81,264,769	169,699
Currency forward contracts	(15,004,848)	(95,145)	22,250,388	(13,184)
	89,256,843	(117,752)	103,515,157	156,515

19. FUNDS FOR FINANCE, ENTRUSTED INVESTMENTS AND ENTRUSTED FUNDS

	31/12/2023 VND million	31/12/2022 VND million
Funds for finance, entrusted investments and entrusted loans in VND	365	3,298

20. VALUABLE PAPERS ISSUED

	31/12/2023 VND million	31/12/2022 VND million
Certificates of deposit	8,000,115	11,000,115
Short-term in VND	8,000,000	11,000,000
Medium-term in VND	115	115
Bills and bonds	11,912,508	14,337,779
Short-term in VND	47	47
Short-term in foreign currencies	31	31
Medium-term in VND	-	3,393,568
Medium-term and long-term in foreign currencies	14	14
Long-term in VND	11,912,416	10,944,119
	19,912,623	25,337,894

21. OTHER LIABILITIES

Accrued interest and fee payables

	31/12/2023 VND million	31/12/2022 VND million
Interest expense for deposits from customers	18,776,726	11,797,019
Interest expense for deposits and borrowings from other CIs	76,474	131,091
Interest expense for valuable papers issued	251,361	242,622
Interest expense for derivative financial instruments	422,467	311,143
Other interest expenses	-	3,457
	19,527,028	12,485,332

Other liabilities

	31/12/2023 VND million	31/12/2022 VND million
Internal payables (i)	4,519,311	24,377,682
External payables (ii)	14,422,343	68,546,533
Bonus and welfare funds	4,893,682	4,124,209
	23,835,336	97,048,424

Internal payables

	31/12/2023 VND million	31/12/2022 VND million
Payables to employees	3,820,343	3,107,748
Other liabilities	698,968	21,269,934
	4,519,311	24,377,682

External payables

	31/12/2023 VND million	31/12/2022 VND million
Tax payables (Note 37)	4,904,454	5,359,694
- Corporate income tax payable	4,677,543	5,086,976
- Value added tax payable	57,320	57,863
- Other taxes payable	169,591	214,855
Unearned income	1,679,636	3,457,340
Payables for construction and acquisition of fixed assets	825,019	1,014,573
Deposits in custody relating to awaiting settlements	454,494	527,533
Other payables to customers	3,130,640	1,139,739
Other items awaiting settlements	236,224	355,725
Payables to the State Budget in relation of interest subsidy program	64,528	64,533
Borrowings from the Ministry of Finance	613,574	707,141
Other payables	2,513,774	55,920,255
	14,422,343	68,546,533

22. OWNERS’ EQUITY

As at 31 December 2023:

	Charter capital (VND million)	Share premium (VND million)	Other capital (VND million)	Supple-mentary charter capital reserve (VND million)	Reserves						
					Financial reserve (VND million)	Investment and development fund (VND million)	Total (VND million)	Foreign exchange difference (VND million)	Retained earnings (VND million)	Non- controlling interest (VND million)	Total (VND million)
Balance as at 1/1/2023	47,325,166	4,995,389	809,837	7,509,504	15,007,555	39,899	22,556,958	(863,071)	60,733,423	88,383	135,646,085
Net profit for the year	-	-	-	-	-	-	-	-	33,033,203	21,245	33,054,448
Issuance of bonus shares for increasing equity during the year	8,565,747	-	-	-	-	-	-	-	(8,565,747)	-	-
Statutory reserves temporarily appropriated for 2023 of the Bank	-	-	-	1,621,904	3,243,808	-	4,865,712	-	(4,865,712)	-	-
Bonus and welfare funds temporarily appropriated for 2023 of the Bank	-	-	-	-	-	-	-	-	(2,563,140)	-	(2,563,140)
Adjustments for the appropriation of statutory reserves and bonus and welfare funds according to the Resolution of General Meeting of Shareholders	-	-	-	154	308	-	462	-	(955,224)	-	(954,762)
Dividends according to the Resolution of the subsidiary	-	-	-	-	-	-	-	-	-	(15,627)	(15,627)
Appropriation of subsidiaries	-	-	-	6,166	12,331	-	18,497	-	(31,254)	-	(12,757)
Utilization of reserves during the year	-	-	-	-	(891)	-	(891)	-	-	-	(891)
Adjustments according to the Resolution of the subsidiary	-	-	-	-	3,877	2,501	6,378	-	(46,338)	(680)	(40,640)
Adjustments for joint-ventures and associates accounted under equity method	-	-	-	-	-	-	-	-	4,021	-	4,021
Foreign exchange difference	-	-	-	-	-	-	-	(120,166)	-	669	(119,497)
Other movements	-	-	-	-	-	-	-	-	15,426	-	15,426
Balance as at 31/12/2023	55,890,913	4,995,389	809,837	9,137,728	18,266,988	42,400	27,447,116	(983,237)	76,758,658	93,990	165,012,666

Details of shareholders of the Bank

	31/12/2023		31/12/2022	
	VND million	%	VND million	%
Ordinary shares				
The Government of Vietnam	41,808,285	74.80%	35,400,749	74,80%
Foreign strategic shareholder (Mizuho Bank Ltd., Japan)	8,383,723	15.00%	7,098,834	15,00%
Other shareholders	5,698,905	10.20%	4,825,583	10,20%
	55,890,913	100%	47,325,166	100%

The Bank’s authorized and issued share capital is as follows:

	31/12/2023		31/12/2022	
	Number of shares	VND million	Number of shares	VND million
Authorized share capital	5,589,091,262	55,890,913	4,732,516,571	47,325,166
Issued share capital				
Ordinary shares	5,589,091,262	55,890,913	4,732,516,571	47,325,166
Outstanding shares in circulation				
Ordinary shares	5,589,091,262	55,890,913	4,732,516,571	47,325,166

All ordinary shares of the Bank have a par value of VND10,000.

23. INTEREST AND SIMILAR INCOME

	2023 VND million	2022 VND million
Interest income from loans to customers	92,462,699	75,333,189
Interest income from deposits	6,867,361	3,774,188
Interest income from trading and investing in debt securities:	7,298,787	7,469,553
– from investment securities	7,200,344	7,366,362
– from trading securities	98,443	103,191
Interest income from finance leases	485,810	355,970
Fees from guaranteed activities	369,129	572,041
Other income from credit activities	638,492	607,759
	108,122,278	88,112,700

24. INTEREST AND SIMILAR EXPENSES

	2023 VND million	2022 VND million
Interest expense for deposits	52,314,736	33,290,697
Interest expense for borrowings	652,068	494,179
Interest expense for valuable papers issued	1,467,151	1,025,298
Other expenses for credit activities	67,454	56,048
	54,501,409	34,866,222

25. NET FEE AND COMMISSION INCOME

	2023 VND million	2022 VND million
Fee and commission income from		
Settlement services	6,601,659	6,001,029
Treasury services	51,924	75,478
Entrustment and agency activities	720	57,110
Other services	5,978,436	6,291,390
	12,632,739	12,425,007
Fee and commission expenses for		
Settlement services	(5,541,242)	(4,424,834)
Treasury services	(105,031)	(127,938)
Telecommunication services	(152,557)	(146,125)
Entrustment and agency activities	(9,872)	(21,587)
Other services	(1,044,314)	(865,423)
	(6,853,016)	(5,585,907)
	5,779,723	6,839,100

26. NET GAIN FROM TRADING OF FOREIGN CURRENCIES

	2023 VND million	2022 VND million
Gains from trading of foreign currencies		
From spot currency to contracts	7,715,021	9,559,507
From currency derivative financial instruments	836,364	918,924
From foreign exchange differences	28,049	8,842
From revaluation of derivative contracts	1,811,616	168,965
	10,391,050	10,656,238
Losses on trading of foreign currencies		
From spot currency to contracts	(170,887)	(2,445,062)
From currency derivative financial instruments	(3,261,691)	(1,932,701)
From foreign exchange differences	(1,286,470)	(372,565)
From revaluation of derivative contracts	(11,974)	(137,465)
	(4,731,022)	(4,887,793)
	5,660,028	5,768,445

27. NET GAIN/(LOSS) FROM TRADING SECURITIES

	2023 VND million	2022 VND million
Income from trading securities	123,531	139,260
Expenses for trading securities	(27,215)	(233,448)
Provision reversed/(made) for trading securities (Note 7)	27,901	(21,006)
	124,217	(115,194)

28. NET GAIN FROM INVESTMENT SECURITIES

	2023 VND million	2022 VND million
Income from investment securities	-	35,281
Expenses for investment securities	-	(40,359)
Provision reversed for available-for-sale investment securities (Note 10(a))	-	86,673
	-	81,595

29. NET GAIN FROM OTHER OPERATING ACTIVITIES

	2023 VND million	2022 VND million
Other income		
Income from recoveries of loans previously written off	2,090,116	2,394,744
Income from interest rate swap transactions	1,649,614	217,602
Income from reversal of provision	115	-
Other income	310,299	315,993
	4,050,144	2,928,339
Other expenses		
Expenses on interest rate swap transactions	(830,832)	(221,584)
Expenses on debts trading activities	(92)	(52)
Expenses on social activities	(332,327)	(316,342)
Other expenses	(614,724)	(336,400)
	(1,777,975)	(874,378)
	2,272,169	2,053,961

30. INCOME FROM CAPITAL CONTRIBUTIONS AND SHARE PURCHASES

	2023 VND million	2022 VND million
Dividend income from capital contributions and share purchases (Note 33(a))	135,403	117,241
– <i>Dividend income from capital contributions and share purchases received</i>	126,711	104,347
– <i>Dividend income from trading equity securities</i>	8,692	12,894
Income from disposal of capital contributions and share purchases	–	69,582
Share of profits based on equity methods of investments in joint-ventures and associates (Note 33(a))		
(Thuyết minh 33(a))	131,053	21,613
	266,456	208,436

31. OPERATING EXPENSES

	2023 VND million	2022 VND million
Tax, duties and fees	451,195	356,671
Salaries and related expenses	11,718,438	10,704,534
Of which:		
– <i>Salary and allowances (Note 36)</i>	10,553,274	9,564,154
– <i>Contributions based on salary</i>	830,173	754,534
– <i>Other allowances</i>	5,286	6,381
Expenses of assets	3,455,613	4,017,315
Of which:		
– <i>Depreciation of fixed assets</i>	1,269,357	1,345,198
Administrative expenses	5,284,175	5,226,349
Insurance expense for deposits from customers	880,742	802,452
Provision for diminution in value of long-term investment (Note 11(d))	24,426	42,999
Other expenses	100,310	100,192
	21,914,899	21,250,512

32. PROVISION FOR CREDIT LOSSES

	2023 VND million	2022 VND million
Provision for balances with and loans to other credit institutions		
Provision (reversed)/made (Note 6)	(5,131,025)	6,887,219
General provision for loans to customers		
Provision made (Note 9)	904,282	1,416,142
Specific provision for loans to customers		
Provision made (Note 9)	8,761,292	1,167,748
General provision for unlisted corporate bonds		
Provision reversed for available-for-sale securities (Note 10(a))	–	–
Provision reversed for held-to-maturity securities (Note 10(b))	(5,424)	(6,891)
Specific provision for unlisted corporate bonds		
Provision made (Note 10(b))	35,751	–
	4,564,876	9,464,218

33. CORPORATE INCOME TAX

Reconciliation of effective tax rate

	2023 VND million	2022 VND million
Profit before tax	41,243,687	37,368,091
<i>Adjustments:</i>		
Taxable income of subsidiaries	(842,121)	(724,243)
Dividends received during the year (Note 30)	(135,403)	(117,241)
Share of profits from investments in joint-ventures and associates under the equity method (Note 30)	(131,053)	(21,613)
Tax exempted income from consolidation adjustments	(10,935)	12,876
Non-deductible expenses	39,113	4,832,253
Adjustments for reductions	(72,828)	(24,618)
Reversal of non-deductible expenses of the prior year	(518,675)	–
Taxable income	39,571,785	41,325,505
Corporate income tax rate	20%	20%
Corporate income tax of the Bank (tax rate: 20%)	7,914,357	8,265,101
Corporate income tax of subsidiaries	165,044	141,759
Current corporate income tax expense for the year	8,079,401	8,406,860

Deferred corporate income tax (expense)/income

	2023 VND million	2022 VND million
Deferred corporate income tax (expense)/income arising from temporary differences	(109,838)	957,823

Applicable tax rates

The Bank and its subsidiaries have an obligation to pay the Government income tax at the rate of 20% of taxable profits, except for Vietnam Finance Company Limited in Hong Kong whose applicable tax rate is 16.5% and Vietcombank Money Inc. which pays tax at the rate in the United States of America, California and 23 other states where it operates. Corporate income tax computation is subject to review and approval by tax authorities.

34. BASIC EARNINGS PER SHARE

Profit used for calculating basic earnings per share

	2023 VND million	2022 Number of shares (restated)	2022 VND million (previously presented)
Net profit for the year	33,033,203	29,899,014	29,899,014
Appropriation to bonus and welfare funds (*)	(2,575,897)	(3,344,476)	(2,349,100)
Profit attributable to the ordinary shareholders for the year	30,457,306	26,554,538	27,549,914

Bonus and welfare fund is appropriated at the year-end. Therefore, net profit after tax used for calculating earnings per share for the years ended 31 December was not deducted the amount appropriated to bonus and welfare fund for the respective year.

Weighted average number of ordinary shares

	2023 VND million	2022 Number of shares (restated)	2022 VND million (previously presented)
Issued ordinary shares at 1 January	4,732,516,571	3,708,877,448	3,708,877,448
Effect of share dividends (i)	856,574,691	1,880,213,814	1,023,639,123
Weighted average number of outstanding ordinary shares for the year	5,589,091,262	5,589,091,262	4,732,516,571

The restatement takes into consideration the effect of shares issuance to pay dividends in accordance with Resolution No. 318/ NQ-VCB-HDQT dated 6 July 2023 of the Board of Directors approving for paying the share dividend of 2019, 2020 at the rate of 18.1%. The Bank completed the share issuance to pay dividends on 8 August 2023.

Basic earnings per share

	2023 VND million	2022 (restated)	2022 VND million (previously presented)
Basic earnings per share (VND/share)	5,449	4,751	5,821

35. TIỀN VÀ CÁC KHOẢN TƯƠNG ĐƯƠNG TIỀN

	31/12/2023 VND million	31/12/2022 VND million
Cash on hand, gold, silver and gemstones	14,504,849	18,348,534
Balances with the State Banks	58,104,503	92,557,809
Balances with and loans to other credit institutions with original term not exceeding 3 months	300,209,378	271,728,951
Securities with a term of redemption or maturity not exceeding 3 months from the date of purchase	-	29,600,000
	372,818,730	412,235,294

36. EMPLOYEES’ BENEFITS

	2023	2022
Total number of employees as at 31 December (person)	23,493	22,599
Employees’ income		
Total salary and allowance (VND million) (Note 31)	10,553,274	9,564,154
Monthly average income/person (VND million)	37,43	35,27

37. OBLIGATIONS TO THE STATE BUDGET

	Movement during the year			Balance at 31/12/2023		
	Balance at 1/1/2023 VND million	Incurred VND million	Paid VND million	Payables VND million	Advances VND million	Total VND million
Value added tax	47,074	602,357	(603,377)	57,320	(11,266)	46,054
Corporate income tax	5,041,306	8,083,645	(8,969,967)	4,677,543	(522,559)	4,154,984
<i>In which:</i>						
– Corporate income tax of Vietcombank	5,041,365	8,079,401	(8,965,721)	4,677,543	(522,498)	4,155,045
– Adjustments on tax of previous years	–	4,246	(4,246)	–	–	–
– Vinafico's tax obligation in 2008	(59)	(2)	–	–	(61)	(61)
Other taxes	214,853	2,029,660	(2,074,924)	169,591	(2)	169,589
	5,303,233	10,715,662	(11,648,268)	4,904,454	(533,827)	4,370,627

38. ASSETS AND VALUABLE PAPERS FOR PLEDGING, MORTGAGING, AND DISCOUNT, RE-DISCOUNT

	31/12/2023 VND million	31/12/2022 VND million
Deposits	231,641,742	167,169,560
Valuable papers	53,131,108	46,448,485
Real estate	1,624,470,066	1,560,299,529
Other collaterals	348,655,700	336,270,072
	2,257,898,616	2,110,187,646

39. CONTINGENT LIABILITIES AND OTHER COMMITMENTS

In the normal course of business, Vietcombank is a party to financial instruments which are recorded as off-balance sheet items. These financial instruments mainly comprise financial guarantees and letters of credit. These instruments involve elements of credit risk in excess of the amounts recognised in the consolidated statement of financial position .

Credit risk for off-balance sheet financial instruments is defined as the possibility of incurring a loss because any other counterparty to a financial instrument fails to discharge its contractual obligations.

Financial guarantees are conditional commitments issued by Vietcombank to guarantee transactions of its customers with third parties including loan guarantee, payment guarantee, performance guarantee and bid guarantee. Such guarantees expose Vietcombank to similar credit risk to loans to customers.

Commercial at sight letters of credit represent a financing transaction by Vietcombank to its customers where the customer is usually the buyer/importer of goods and the beneficiary is typically the seller/exporter. Credit risk is limited as the imported merchandise serves as collaterals for the transaction.

Deferred payment letters of credit contain the risk of customers not making payment to their beneficiaries upon contract performance. When deferred payment letters of credit are defaulted by customers, Vietcombank recognises a compulsory loan to a customer and at the same time a corresponding liability representing the financial obligation of Vietcombank to pay the beneficiaries and to fulfil the guarantor obligations.

Vietcombank normally requires margin deposits to support credit-related financial instruments as necessary. The margin deposits ratio required varies from 0% to 100% of the value of a commitment granted depending on the creditworthiness of customers as assessed by Vietcombank.

40. SIGNIFICANT TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Significant transactions with related parties

	Relationship	2023 VND million	2022 VND million
		Income/(expense)	
The State Bank of Vietnam	Representative of owner		
Interest income from deposits		124,874	122,037
Interest expense for deposits and borrowings		(117,202)	(76,435)
The Ministry of Finance	Related party of owner		
Interest expense for deposits		(671,127)	(1,477,093)
Interest expense for borrowings		(31,633)	(14,360)

Significant balances with related parties

	Relationship	2023 VND million	2022 VND million
		Receivable/(payable)	
The State Bank of Vietnam	Representative of owner		
Deposits at the SBV		57,937,612	92,451,066
Deposits and borrowings from the SBV		(900,956)	(17,766,716)
The Ministry of Finance	Related party of owner		
Deposits at the Bank		(769,881)	(49,548,100)
Borrowings from the Ministry of Finance		(613,574)	(707,141)

41. DISCLOSURE OF REMUNERATION FOR MEMBERS OF THE BOARD OF DIRECTORS AND SALARY FOR CHIEF EXECUTIVE OFFICER AND OTHER MANAGEMENT MEMBERS

Remuneration for members of the Board of Directors and salary for Chief Executive Officer and other management members incurred and paid from the salary fund during the year were as follows:

Title		Năm 2023 VND million	Năm 2022 VND million
Members of the Board of Directors			
Remuneration, bonus		16,784	18,884
Mr. Pham Quang Dung	Chairman (resigned on 1 January 2024)	1,630	1,671
Mr. Do Viet Hung	Member in charge of the Board of Directors (appointed on 1 January 2024)	1,630	1,671
Mr. Nguyen Thanh Tung	Member CEO (appointed on 30 January 2023)	1,630	2,212
Mr. Nguyen Manh Hung	Member	2,498	2,437
Mr. Nguyen My Hao	Member	2,309	2,209
Mr. Hong Quang	Member	2,417	2,209
Mr. Shorijo Mizoguchi	Member	2,300	2,202
Ms. Nguyen Thi Kim Oanh	Member (appointed on 24 November 2023)	2,370	2,238
Mr. Pham Anh Tuan	Member (resigned on 1 December 2022)	-	2,035
Members of the Supervisory Board			
Remuneration, bonus		4,791	5,451
Members of the Board of Management, Chief Accountant			
Salary, bonus		39,545	14,691
Mr. Pham Manh Thang	Deputy CEO (retired on 1 May 2023)	995	2,307
Ms. Dinh Thi Thai	Deputy CEO	2,461	2,390
Ms. Phung Nguyen Hai Yen	Deputy CEO	2,373	2,161
Mr. Le Quang Vinh	Deputy CEO	2,432	2,195
Mr. Dang Hoai Duc	Deputy CEO	2,387	2,214
Mr. Nguyen Viet Cuong	Deputy CEO	2,155	1,352
Mr. Le Hoang Tung	Deputy CEO (appointed on 15 August 2023)	2,262	2,072
Mr. Ho Van Tuan	Deputy CEO (appointed on 15 August 2023)	658	(*)
Mr. Colin Richard Dinn	Giám đốc Khối (bổ nhiệm ngày 24 tháng 11 năm 2023)	15,258	(*)
Mr. Tran Thanh Nam	Head of Division (appointed on 26 November 2023)	5,006	(*)
Ms. Nguyen Thi Hong Van	Head of Division (appointed on 15 November 2023)	158	(*)

Title		Năm 2023 VND million	Năm 2022 VND million
Ms. Doan Hong Nhung	Head of Division (appointed on 7 December 2023)	1,905	(*)
Ms. La Thi Hong Minh	Chief Accountant (appointed on 7 December 2023)	1,495	(**)
		61,120	39,026

(*) According to Point I, Clause 1, Article 1 of the Charter of Organization and Operation of Joint Stock Commercial Bank for Foreign Trade of Vietnam approved by the General Meeting of Shareholders in Resolution No. 16/TN2023/NQ-DHDCD dated 21 April 2023 stipulates: "The Bank's management members include the Chairman of the Board of Directors, members of the Board of Directors, CEO, Deputy CEO, Chief Accountant, and Head of Division."

(**) In 2022, Ms. La Thi Hong Minh's salary and bonus were belonging to the Remuneration, bonus for members of the Supervisory Board.

42. SEGMENT REPORTING

Geographical segment

Year ended 31 December 2023:

		The North (*) VND million	The Central and Central Highlands VND million	The South VND million	Overseas VND million	Elimination VND million	Total VND million
1	Interest and similar income	148,732,308	25,825,781	77,110,648	134,801	(143,681,260)	108,122,278
2	Interest and similar expenses	(128,733,911)	(17,631,695)	(51,764,674)	(59,195)	143,688,066	(54,501,409)
I	Net interest and similar income	19,998,397	8,194,086	25,345,974	75,606	6,806	53,620,869
3	Fee and commission income	8,586,749	762,007	3,341,994	115,731	(173,742)	12,632,739
4	Fee and commission expenses	(6,690,171)	(40,698)	(117,428)	(29,875)	25,156	(6,853,016)
II	Net fee and commission income	1,896,578	721,309	3,224,566	85,856	(148,586)	5,779,723
III	Net gain from trading of foreign currencies	3,535,191	255,809	1,848,812	399	19,817	5,660,028
IV	Net gain from trading securities	131,022	-	-	-	(6,805)	124,217
V	Net loss from investment securities	-	-	-	-	-	-
5	Other operating income	2,730,636	481,363	837,562	583	-	4,050,144
6	Other operating expenses	(1,284,500)	(115,302)	(377,854)	(319)	-	(1,777,975)
VI	Net gain from other operating activities	1,446,136	366,061	459,708	264	-	2,272,169
VII	Income from capital contributions and share purchases	266,456	-	-	-	-	266,456
	Total operating income	27,273,780	9,537,265	30,879,060	162,125	(128,768)	67,723,462
VIII	Total operating expenses	(12,704,033)	(2,462,350)	(6,784,513)	(112,473)	148,470	(21,914,899)
IX	Net operating profit before provision for credit losses	14,569,747	7,074,915	24,094,547	49,652	19,702	45,808,563
X	Provision (made)/reversed for credit losses	3,748,209	(4,214,605)	(4,100,699)	2,219	-	(4,564,876)
XI	Total profit before tax	18,317,956	2,860,310	19,993,848	51,871	19,702	41,243,687
7	Current corporate income tax expense	(3,501,783)	(572,062)	(3,998,548)	(7,008)	-	(8,079,401)
8	Deferred income tax expense	(109,838)	-	-	-	-	(109,838)
XII	Corporate income tax expense	(3,611,621)	(572,062)	(3,998,548)	(7,008)	-	(8,189,239)
XIII	Net profit after tax	14,706,335	2,288,248	15,995,300	44,863	19,702	33,054,448

(*) As at 31 December 2023, the Bank’s Head Office, located in the North, incurred some operating expenses for the whole system but did not allocate such expenses to other units within the Bank.

Business segment

Year ended 31 December 2023:

		Banking financial services VND million	Non-banking financial services VND million	Securities VND million	Others VND million	Elimination VND million	Total VND million
1	Interest and similar income	250,211,934	667,383	857,312	66,909	(143,681,260)	108,122,278
2	Interest and similar expenses	(197,567,231)	(294,058)	(309,152)	(19,033)	143,688,065	(54,501,409)
I	Net interest and similar income	52,644,703	373,325	548,160	47,876	6,805	53,620,869
3	Fee and commission income	12,134,282	9,194	377,753	285,253	(173,743)	12,632,739
4	Fee and commission expenses	(6,698,882)	(1,530)	(99,832)	(77,927)	25,155	(6,853,016)
II	Net fee and commission income	5,435,400	7,664	277,921	207,326	(148,588)	5,779,723
III	Net gain from trading of foreign currencies	5,632,505	7,706	-	-	19,817	5,660,028
IV	Net gain from trading securities	52,553	-	78,469	-	(6,805)	124,217
IV	Net loss from investment securities	-	-	-	-	-	-
5	Other operating income	4,003,229	8,772	37,563	580	-	4,050,144
6	Other operating expenses	(1,741,248)	-	(36,689)	(38)	-	(1,777,975)
VI	Net gain from other operating activities	2,261,981	8,772	874	542	-	2,272,169
VII	Income from capital contributions and share purchases	257,764	-	8,692	-	-	266,456
	Total operating income	66,284,906	397,467	914,116	255,744	(128,771)	67,723,462
VIII	Total operating expenses	(21,443,121)	(145,352)	(340,069)	(134,827)	148,470	(21,914,899)
IX	Net operating profit before provision for credit losses	44,841,785	252,115	574,047	120,917	19,699	45,808,563
X	Provision for credit losses	(4,473,757)	(91,119)	-	-	-	(4,564,876)
XI	Total profit before tax	40,368,028	160,996	574,047	120,917	19,699	41,243,687
7	Current corporate income tax expense	(7,920,103)	(31,469)	(106,960)	(20,869)	-	(8,079,401)
8	Deferred income tax expense	(103,735)	-	(6,103)	-	-	(109,838)
XII	Corporate income tax expense	(8,023,838)	(31,469)	(113,063)	(20,869)	-	(8,189,239)
XIII	Net profit after tax	32,344,190	129,527	460,984	100,048	19,699	33,054,448

43. DISCLOSURES OF FINANCIAL INSTRUMENTS

Collateral disclosure Vietcombank does not hold collaterals which are allowed to be sold or re-pledged in the absence of default by the owner of the collaterals.

				Giá trị ghi sổ – gộp			
		Kinh doanh VND million	Giữ đến ngày đáo hạn VND million	Cho vay và phải thu VND million	Sẵn sàng để bán VND million	Hạch toán theo giá trị phân bổ VND million	Tổng giá trị ghi sổ VND million
Financial assets							Giá trị hợp lý VND million
I	Cash, gold, silver and gemstones	-	-	14,504,849	-	-	14,504,849
II	Balances with the State Banks	-	-	58,104,503	-	-	58,104,503
III	Balances with and loans to other credit institutions	-	-	342,177,582	-	-	(*)
IV	Trading securities – gross	2,511,395	-	-	-	-	(*)
V	Loans to customers – gross	-	-	1,270,359,018	-	-	(*)
VI	Investment securities – gross	-	78,009,747	-	67,882,480	-	(*)
VII	Capital contributions, long-term investments – gross	-	-	-	1,529,145	-	(*)
VIII	Other financial assets – gross	-	-	24,539,444	-	-	(*)
		2,511,395	78,009,747	1,709,685,396	69,411,625	-	1,859,618,163
Financial liabilities							
I	Due to the Government and the State Banks and deposits and borrowings from other credit institutions	-	-	-	-	215,509,817	(*)
II	Deposits from customers	-	-	-	-	1,395,697,611	(*)
III	Derivatives and other financial liabilities	117,752	-	-	-	-	117,752
IV	Funds for finance, entrusted investments and entrusted funds	-	-	-	-	365	(*)
V	Valuable papers issued	-	-	-	-	19,912,623	(*)
VI	Other financial liabilities	-	-	-	-	27,365,280	(*)
		117,752	-	-	-	1,658,485,696	1,658,603,448

(*) Due to insufficient information for valuation techniques, fair value of these financial assets and financial liabilities without an active market is not reliably estimated, and therefore is not disclosed.

Fair value disclosure Circular 210 requires disclosures on fair value measurement method and related information of financial assets and financial liabilities for the purpose of comparing the fair value and book value. The following table presents book value and fair value of Vietcombank’s financial assets and financial liabilities as at 31 December 2023:

				Giá trị ghi sổ – gộp			
		Kinh doanh VND million	Giữ đến ngày đáo hạn VND million	Cho vay và phải thu VND million	Sẵn sàng để bán VND million	Hạch toán theo giá trị phân bổ VND million	Tổng giá trị ghi sổ VND million
Financial assets							Giá trị hợp lý VND million
I	Cash, gold, silver and gemstones	-	-	14,504,849	-	-	14,504,849
II	Balances with the State Banks	-	-	58,104,503	-	-	58,104,503
III	Balances with and loans to other credit institutions	-	-	342,177,582	-	-	(*)
IV	Trading securities – gross	2,511,395	-	-	-	-	(*)
V	Loans to customers – gross	-	-	1,270,359,018	-	-	(*)
VI	Investment securities – gross	-	78,009,747	-	67,882,480	-	(*)
VII	Capital contributions, long-term investments – gross	-	-	-	1,529,145	-	(*)
VIII	Other financial assets – gross	-	-	24,539,444	-	-	(*)
		2,511,395	78,009,747	1,709,685,396	69,411,625	-	1,859,618,163
Financial liabilities							
I	Due to the Government and the State Banks and deposits and borrowings from other credit institutions	-	-	-	-	215,509,817	(*)
II	Deposits from customers	-	-	-	-	1,395,697,611	(*)
III	Derivatives and other financial liabilities	117,752	-	-	-	-	117,752
IV	Funds for finance, entrusted investments and entrusted funds	-	-	-	-	365	(*)
V	Valuable papers issued	-	-	-	-	19,912,623	(*)
VI	Other financial liabilities	-	-	-	-	27,365,280	(*)
		117,752	-	-	-	1,658,485,696	1,658,603,448

Risk management policies for financial instruments

The Board of Directors has the highest authority and responsibilities for all of Vietcombank’s operations relating to financial risk management to facilitate its sustainable growth.

Having taken those functions and responsibilities, the Board of Directors appropriately promulgates risk management policies and strategies for each period; establishes risk limits; directly approves high-value business transactions in accordance with legal and Vietcombank’s requirements for each period; and determines organizational structure and key personnel positions.

Risk management strategies and policies of the Board of Directors are adhered to Vietcombank’s charter and General Shareholders’ Meeting resolution for each period.

The Risk Management Committee is established by the Board of Directors to assist the Board of Directors in

managing all risks that may arise from Vietcombank’s day-to-day business operations.

The Asset and Liability Credit and Operational Risk Committee (“ALCO”) is established and chaired by the Chief Executive Officer. ALCO members are key personnel of Vietcombank who are in-charge of risk management within Vietcombank.

ALCO is responsible for comprehensively monitoring and managing assets and liabilities in the consolidated and separate statement of financial position of Vietcombank in order to maximize profit while minimising loss arising from negative market trends, manage liquidity risk and appropriately direct interest and foreign exchange rate schemes.

Within its authority, ALCO has the authority to make risk management decisions.

Credit risk

Vietcombank is exposed to credit risk, which is the risk of incurring a loss because its customers or counterparties fail to discharge their contractual obligations. Credit exposures arise mainly in lending activities relating to loans to customers and advances, and in investments in debt securities. Off-balance sheet financial instruments, such as loan commitments, also contain credit risk. Vietcombank controls and manages credit risk by setting up related policies and procedures, including the credit risk management policies and operational risk management policy by the Risk Management Committee and Credit Committee.

Vietcombank classifies loans to customers and loans to other credit institutions, off-balance sheet commitments, entrusted funds and unlisted corporate bonds in accordance with Circular 11 (Note 2(i)), and regularly assesses credit risk of non-performing loans in order to have appropriate resolutions.

In order to manage credit risk, Vietcombank has established policies and procedures relating to credit risk management; established credit risk management; performed credit risk assessment; set up internal credit rating systems and debt classification and decentralized authorization in credit activities.

	Neither past due nor impaired	Past due but not impaired VND million	Impaired and provision made VND million	Total VND million
Balances with the State Banks	58,104,503	–	–	58,104,503
Balances with and loans to other credit institutions – gross	335,977,582	–	6,200,000	342,177,582
Balances with other credit institutions	312,001,875	–	–	312,001,875
Loans to other credit institutions	23,975,707	–	6,200,000	30,175,707
Trading securities – gross	2,249,222	–	–	2,249,222
Loans to customers – gross	1,234,085,339	8,618,819	27,654,860	1,270,359,018
Investment securities – gross	145,713,476	–	178,751	145,892,227
Available-for-sale securities	67,882,480	–	–	67,882,480
Held-to-maturity securities	77,830,996	–	178,751	78,009,747
Other assets	24,539,444	–	–	24,539,444
	1,800,669,566	8,618,819	34,033,611	1,843,321,996

Description and the book value of collaterals held by Vietcombank at the reporting date are presented in Note 38.

Interest rate risk

Interest rate risk is the risk that the fluctuation of interest rates adversely impacts on the Bank’s income, assets, liabilities and other off-balance sheet commitments.

The actual interest re-pricing term is the remaining term starting from the end of the accounting period to the nearest interest re-pricing date of the items in the consolidated statement of financial position.

The following assumptions and conditions have been adopted in the analysis of actual interest re-pricing term of asset and liabilities items in the consolidated statement of financial position of Vietcombank:

- Cash, gold, silver and gemstones, capital contributions, long-term investments, derivatives and other financial assets, and other assets (including fixed assets and other assets) are classified as “Free of interest” items;
- Trading securities being debt securities are classified into appropriate term scale based on securities’s average holding time in assessed period of up to 3 prior consecutive years;
- The actual interest re-pricing terms of investment securities are subject to issuers’ terms and conditions on interest rate of issuing institution for each security type;
- The actual interest re-pricing terms of balances with and loans to other credit institutions, loans to customers, due to the Government and the SBV, deposits and borrowings from other

credit institutions, deposits from customers, funds for finance, entrusted investments, entrusted funds, valuable papers issued and other liabilities are identified as follows:

» Items with fixed interest rate during the contractual term: the actual interest re-pricing term is based on the contractual maturity date subsequent to the end of the accounting period;

» Items with floating interest rate: the actual interest re-pricing term is based on the nearest re-pricing term subsequent to the end of the accounting period.

The actual interest re-pricing term of valuable papers issued is based on valuable papers’ maturities and Vietcombank’s interest rate for each issuance.

The following table presents the interest rate re-pricing terms of Vietcombank's assets and liabilities as at 31 December 2023:

		Overdue VND million	Free of interest VND million	Up to 1 month VND million
Assets				
I	Cash, gold, silver and gemstones	-	14,504,849	-
II	Balances with the State Banks	-	-	58,104,503
III	Balances with and loans to other credit institutions – gross	-	714,514	313,467,907
IV	Trading securities – gross	-	262,173	2,249,222
VI	Loans to customers – gross	22,458,382	-	229,160,404
VII	Investment securities – gross	-	-	9,076,901
VIII	Capital contributions, long-term investments – gross	-	2,367,370	-
IX	Fixed assets	-	7,708,181	-
X	Other assets – gross	-	30,666,768	-
Total assets		22,458,382	56,223,855	612,058,937
Liabilities				
I	Due to the Government and the SBV and deposits and borrowings from other credit institutions	-	-	210,310,694
II	Deposits from customers	-	131,310	772,395,442
III	Derivatives and other financial liabilities	-	117,752	-
IV	Funds for finance, entrusted investments and entrusted funds	-	-	-
V	Valuable papers issued	-	-	30
VI	Other liabilities	-	42,748,790	-
Total liabilities		-	42,997,852	982,706,166
Interest sensitivity gap – on statement of financial position		22,458,382	13,226,003	(370,647,229)
Accumulated interest sensitivity gap		22.458.382	35.684.385	(334.962.844)

Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Bank was incorporated and operates in Vietnam, with VND as its reporting currency. The major currency in which Vietcombank transacts is VND. Vietcombank's loans to customers are mainly denominated in VND, USD and EUR. Some of Vietcombank's other assets and other liabilities are in currencies other than VND, USD and EUR. Vietcombank has set limits on currency positions based on its internal risk management system and relevant statutory requirements stipulated by the SBV. Currency positions are monitored on a daily basis and hedging strategies used to ensure positions are maintained within established limits.

	From 1 to 3 months VND million	From over 3 months to 6 months VND million	From over 6 months to 12 months VND million	From over 1 year to 5 years VND million	Over 5 years VND million	Total VND million
I	-	-	-	-	-	14,504,849
II	-	-	-	-	-	58,104,503
III	14,879,251	9,808,511	3,307,399	-	-	342,177,582
IV	-	-	-	-	-	2,511,395
VI	447,055,654	404,229,941	96,683,794	69,388,826	1,382,017	1,270,359,018
VII	5,335,655	12,844,188	15,607,784	77,673,439	25,354,260	145,892,227
VIII	-	-	-	-	-	2,367,370
IX	-	-	-	-	-	7,708,181
X	-	-	-	-	-	30,666,768
Total assets		467,270,560	426,882,640	115,598,977	147,062,265	1,874,291,893
I	4,408,283	766,628	24,212	-	-	215,509,817
II	207,337,800	211,311,961	197,489,909	7,002,423	28,766	1,395,697,611
III	-	-	-	-	-	117,752
IV	-	-	365	-	-	365
V	-	2,000,000	16,547,593	-	1,365,000	19,912,623
VI	613,574	-	-	-	-	43,362,364
Total liabilities		212,359,657	214,078,589	214,062,079	7,002,423	1,674,600,532
Interest sensitivity gap – on statement of financial position		254,910,903	212,804,051	(98,463,102)	140,059,842	199,691,361
Accumulated interest sensitivity gap		(80.051.941)	132.752.110	34.289.008	174.348.850	199.691.361

The followings are the major exchange rates applied by Vietcombank at the reporting date:

	Tỷ giá hối đoái tại ngày	
	31/12/2023	31/12/2022
USD/VND	24,250	23,570
EUR/VND	26,955	25,280

The following table presents Vietcombank’s assets and liabilities denominated in foreign currencies that are converted into VND as at 31 December 2023:

		VND VND million	USD VND million
Assets			
I	Cash, gold, silver and gemstones	11,757,311	2,076,920
II	Balances with the State Banks	31,993,185	26,030,277
III	Balances with and loans to other credit institutions – gross	269,566,836	49,707,638
IV	Trading securities – gross	2,511,395	-
VI	Loans to customers – gross	1,139,628,560	127,489,312
VII	Investment securities – gross	120,448,265	25,443,962
VIII	Capital contributions, long-term investments – gross	2,367,370	-
IX	Fixed assets	7,667,432	35,869
X	Other assets – gross	27,611,642	2,921,610
Total assets		1,613,551,996	233,705,588
Liabilities			
I	Due to the Government and the SBV and deposits and borrowings from other credit institutions	150,279,955	48,662,843
II	Deposits from customers	1,214,126,217	173,286,733
III	Derivatives and other financial liabilities	(7,061,835)	7,192,035
IV	Funds for finance, entrusted investments and entrusted funds	365	-
V	Valuable papers issued	19,912,577	46
VI	Other liabilities	38,532,044	4,246,981
Total liabilities		1,415,789,323	233,388,638
Currency position on statement of financial position		197,762,673	316,950

Liquidity risk

Liquidity risk arises by the Bank’s inability to fulfill debt obligations at maturity; or the Bank being able to fulfill debt obligations at maturity, but at higher costs than the average market costs, as specified in the bank’s internal regulations.

The maturity of assets and liabilities represents the remaining terms of these assets and liabilities from the end of the accounting period to the maturity date according to the underlying contractual agreements or term of issuance.

The following assumptions and conditions have been adopted in the preparation of Vietcombank’s assets and liabilities maturity analysis in the consolidated statement of financial position:

- Cash, gold, silver, gemstones and balances with the State Banks (including the compulsory deposits) are classified into term scale of up to 1 month;
- The maturity of trading securities is determined on the basis of the feasible time to convert bonds into cash because they are held in the short term for profit taking on price differences;

		EUR VND million	Tiền tệ khác VND million	Tổng cộng VND million
		329,957	340,661	14,504,849
		-	81,041	58,104,503
		3,350,783	19,552,325	342,177,582
		-	-	2,511,395
		2,399,599	841,547	1,270,359,018
		-	-	145,892,227
		-	-	2,367,370
		-	4,880	7,708,181
		13,800	119,716	30,666,768
		6,094,139	20,940,170	1,874,291,893
		1,214,763	15,352,256	215,509,817
		4,547,718	3,736,943	1,395,697,611
		(12,490)	42	117,752
		-	-	365
		-	-	19,912,623
		303,693	279,646	43,362,364
		6,053,684	19,368,887	1,674,600,532
		40,455	1,571,283	199,691,361

- The maturity of investment securities is based on maturity date of each securities established by the issuers of these financial instruments;
- The maturity of balances with and loans to other credit institutions and loans to customers are based on the contractual maturity date. The actual maturity date may vary from the original contractual term when the loan/deposit contract is extended;
- The maturity of capital contributions, equity investments and fixed assets is considered to be over 5 years as these investments have no specified maturity; and
- Deposits and borrowings from other credit institutions, deposits from customers, funds for finance, entrusted investments and entrusted funds, valuable papers issued, derivatives, other assets and other liabilities are determined based on either the nature of their items or their contractual maturities. For example, demand deposits of other credit institutions at Vietcombank and current accounts of Vietcombank at other credit institutions paid upon customers’ demand are considered to be up to 1 month, the maturity of term deposits and borrowings is based on the contractual maturity date. In practice, such items may be rolled over and maintained for longer period.

The following table analyses the remaining terms to maturity of Vietcombank’s assets and liabilities from 31 December 2023:

Overdue					Current				
		Over 3 months VND million	Up to 3 months VND million	Up to 1 month VND million	From over 1 month to 3 months VND million	From over 3 months to 12 months VND million	From over 1 year to 5 years VND million	Over 5 years VND million	Total VND million
Assets									
I	Cash, gold, silver and gemstones	-	-	14,504,849	-	-	-	-	14,504,849
II	Balances with the State Banks	-	-	58,104,503	-	-	-	-	58,104,503
III	Balances with and loans to other credit institutions – gross	-	-	314,182,421	14,879,251	13,115,910	-	-	342,177,582
IV	Trading securities – gross	-	-	2,511,395	-	-	-	-	2,511,395
VI	Loans to customers – gross	6,186,525	16,271,857	103,776,538	266,930,059	467,511,655	183,182,791	226,499,593	1,270,359,018
VII	Investment securities – gross	-	-	968,152	5,035,655	42,000,972	63,619,430	34,268,018	145,892,227
VIII	Capital contributions, long-term investments – gross	-	-	-	-	-	-	2,367,370	2,367,370
IX	Fixed assets	-	-	-	-	-	-	7,708,181	7,708,181
X	Other assets – gross	-	-	6,478,321	17,023,603	4,473,368	2,352,195	339,281	30,666,768
Total assets		6,186,525	16,271,857	500,526,179	303,868,568	527,101,905	249,154,416	271,182,443	1,874,291,893
Liabilities									
I	Due to the Government and the SBV and deposits and borrowings from other credit institutions	-	-	210,310,695	3,001,763	941,842	640,449	615,068	215,509,817
II	Deposits from customers	-	-	772,395,442	207,338,036	408,842,382	7,092,985	28,766	1,395,697,611
III	Derivatives and other liabilities	-	-	-	117,752	-	-	-	117,752
IV	Funds for finance, entrusted investments and entrusted funds	-	-	-	-	365	-	-	365
V	Valuable papers issued	-	-	907	-	9,488,750	300,000	10,122,966	19,912,623
VI	Other liabilities	-	-	6,257,874	25,133,569	11,257,933	556,155	156,833	43,362,364
Total liabilities		-	-	988,964,918	235,591,120	430,531,272	8,589,589	10,923,633	1,674,600,532
Net liquidity gap		6,186,525	16,271,857	(488,438,739)	68,277,448	96,570,633	240,564,827	260,258,810	199,691,361

44. SEASONAL OR CYCLICAL FACTORS

Thuyết minh về tài sản
bảo đảm

The Bank’s income statement is not affected by seasonal or cyclical factors, except for the following:

Tax	Reserves
Phù hợp với các quy định thuế hiện hành, thuế thu nhập doanh nghiệp của Ngân hàng được tính toán và quyết toán độc lập vào cuối năm. Chi phí thuế thu nhập trong kỳ được tính dựa trên thu nhập chịu thuế với thuế suất là 20%.	The reserves presented in Note 2(t) (iv) will be made at the end of the accounting period.

45. UNCOLLECTED INTERESTS AND FEES RECEIVABLES

	31/12/2023 VND million	31/12/2022 VND million
Lending interests yet to be collected	2,263,563	1,301,116
Interests from securities yet to be collected	159,088	-
Fee receivables yet to be collected	1,961	352
	2,424,612	1,301,468

46. BAD DEBTS WRITTEN-OFF

	31/12/2023 VND million	31/12/2022 VND million
Principal amounts of debts offset by provisions for credit losses and put under surveillance	33,850,327	29,780,833
Interest amounts of debts offset by provisions for credit losses and put under surveillance	34,043,288	30,420,568
Other handled debts	13,042	12,528
	67,906,657	60,213,929

47. OTHER ASSETS AND RECEIPTS

	31/12/2023 VND million	31/12/2022 VND million
Other assets in custody	399,198,828	328,556,825
Outsourced assets	(*)	(*)
Collateral provided for ensuring the discharge of the guarantor’s obligations of which disposition is awaiting	8,530	8,530
Other financial instruments in custody	175,997,044	192,699,143
	575,204,402	521,264,498

(*) The Bank has not determined the value of this item due to insufficient information and lack of detailed guidance on value determination under Vietnamese Accounting Standards and Vietnamese Accounting System for Credit Institutions.

48. CHANGES IN ACCOUNTING ESTIMATES

There is no significant change in accounting estimates made by Vietcombank and its subsidiaries in preparing and presenting these consolidated financial statements compared to those made in the most recent consolidated annual financial statements.

49. CHANGES IN VIETCOMBANK’S ORGANIZATIONAL STRUCTURE

There is no significant change in the organizational structure of Vietcombank in preparing and presenting these consolidated financial statements for the year ended 31 December 2023 compared to those made in the most recent consolidated annual financial statements.

50. SUBSEQUENT EVENTS

There was no significant subsequent event after 31 December 2023 to the issued date of these consolidated financial statements that may have material effect on the financial position of Vietcombank and require adjustments or disclosures in these consolidated financial statements for the year ended 31 December 2023.

51. APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements were approved by the Board of Management of the Bank on 29 March 2024.

Prepared by:



Ms. Nguyen Thi Thu Huong
Deputy Director of
Financial and Accounting
Policy Department

Approved by:



Ms. La Thi Hong Minh
Chief Accountant

Hanoi, 29 March 2024



Ms. Phung Nguyen Hai Yen
Deputy CEO



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